

Company Registration No. 04962619 (England and Wales)
Charity No. 1102661

The Tank Museum Limited

**Trustees' report and financial statements
for the year ended 31 December 2023**

The Tank Museum Limited
(A company limited by guarantee)

Legal and administrative information
For the year ended 31 December 2023

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The Tank Museum Limited
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Legal and administrative information
For the year ended 31 December 2023

Trustees	Lt Gen Sir Andrew Ridgway, KBE CB DL (resigned 7 September 2023) Mr William Bannister Mr Steve Rowbotham (resigned 7 June 2023) Mr David Webb Mr William Suttie Ms Kate Adie, OBE DL Mr Anthony Woodhouse Mr Alexander Walters Mr Oliver Barnham Col Jason Williams (resigned 7 December 2023) Mrs Yun Sun Choi Ms Andrea Bishop Col Nicholas Serle Col Patrick Williams MC ADC Mr Scott Milne (appointed 7 June 2023) Sir William Rollo (appointed 7 June 2023) Mr Martin Rutledge (appointed 7 June 2023) Brigadier Gavin Thompson (appointed 7 December 2023)		
Secretary	Paul Dolan		
Company registered number	04962619		
Charity Commission registration number	1102661		
Registered office	Bovington Camp Wareham Dorset BH20 6JG		
Museum Director	Richard Smith OBE (resigned 20 October 2023) Simon Prager (interim 21 October 2023-1 January 2024) Chris Price (appointed 2 January 2024)		
Auditors	Saffery LLP Chartered Accountants Midland House 2 Poole Road Bournemouth BH2 5QY		
Investment advisers	Investec Wealth and Investment 30 Gresham Street London EC2V 7QN	Bankers	Barclays Tagus House Southampton Hampshire SO14 2ZP

Trustees' Report
For the year ended 31 December 2023

The trustees (who are also directors of the charity for the purposes of the Companies Act) present their annual report together with the audited consolidated financial statements of The Tank Museum Limited and its trading subsidiary, Tank Museum Trading Company Limited for the year ended 31 December 2023. The trustees confirm that the Annual Report and financial statements of the charity and the group comply with the current statutory requirements, the requirements of the charity's governing document and the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" effective from 1 January 2019.

Group Strategic Report

Policies and objectives

Purposes and aims: The charity's purposes are set out in the objects contained in the company's Memorandum of Association:

- To educate the public in the history of armoured warfare;
- To hold together the traditions of the Royal Armoured Corps and the Royal Tank Regiment and to perpetuate their deeds by the provision and maintenance of a museum;
- To preserve, for the benefit of the public, vehicles, documents and other exhibits and artefacts which are of historical importance in the study of armoured warfare.

We summarise our purpose with the phrase 'we tell the story of tanks and the people who serve with them'. The vision of The Tank Museum is to be the world's leader in the heritage of armoured warfare. Our mission is to conserve, develop and interpret the national collection of tanks and armoured fighting vehicles to educate and inspire people with the story of tanks and the people who serve with them; past, present and future.

Activities for achieving objectives

- Collecting- We hold the world's most important collection of armoured fighting vehicles and associated objects. We continue to enhance our collection to maintain this position;
- Conservation- We conserve our collections to ensure their availability for future generations;
- Communication- We use our collections to tell the story of tanks and the people who serve with them. We tell these stories at the Museum to the Army, the general public and to a global online audience.

In delivering our activities we seek to:

- Have a sound financial base and business culture to ensure the museum is sustainable and thrives;
- Control risk to ensure the longevity of the organisation;
- Maximise access, intellectual and physical, for all;
- Interpret the story of armoured warfare to meet audience needs in an enjoyable and engaging way;
- Be a leading authority on the history of armoured warfare;
- Consult and encourage involvement of the wider community in the life of the museum;
- Provide a safe and secure working environment and to promote the professional development of staff and volunteers

Ensuring our work delivers our aims

Every twelve months, the board of trustees reviews our aims, objectives and activities in a forward plan. This plan looks in detail at the year ahead and in summary to a minimum of five years ahead. Progress against this plan is assessed every quarter during the Board meetings. We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular the trustees consider how planned activities will contribute to the aims and objectives that they have set.

How our activities deliver public benefit

Our activities focus on engaging with the general public to educate them in the history of armoured warfare, in particular to try to ensure that the achievements of the Royal Armoured Corps and the Royal Tank Regiment are preserved for posterity. To do this, we hold and interpret the national collection of armoured vehicles.

Achievements and performance

Who used and benefited from our services?

Between January and December 2023, 223,587 people visited the Museum (2022: 207,888). This is our busiest year for visitors on record, 6% above our previous best in 2018.

The admissions policy allows for serving members of the armed forces and for members of the regimental associations of the Royal Armoured Corps to enter the Museum free of charge. We also encourage families of MoD staff in Bovington to use the Museum at no charge.

While everyone has access to the Museum, there is a charge for entry which extends to an annual membership. During winter months, up to 18% of our audience comes from people taking advantage of the unlimited return visits from their annual membership.

Review of activities

Summer numbers were enhanced by inclement weather in the first half of the summer, which stood in contrast to the hot dry weather of the previous five summers. TankFest and Tiger Day both reached sell-out crowds, despite international visitors still falling below 2019 levels.

Numbers seemed unaffected by the significant price increase that was implemented at the beginning of 2023, despite a second increase in June 2023 (combined this presents a 19% uplift in adult pricing from 2022). With some 60% of visitors now booking online, it would appear that the key customer price points are to be found on the online price not the onsite one, which would leave a further £2.40 for the adult price before we cross the £20 threshold online. It must be noted that while the country was experiencing a cost-of-living crisis, we are still seen as exceptional value for money, with an annual pass as standard.

Our ALVA stats for value for money are practically the same as 2022, which also means we have improved the offer on site, in line with the price increases. The new "Tanks for the Memories" exhibition opened on time for Easter 2023 and included many of the lessons learnt in recent years. This, together with the new play area and the improvements in the family offer introduced in 2022 meant that our visitor experience has been significantly enhanced and this has contributed to the success of 2023. The 2023-4 offer will focus on further visitor experience improvements, with the next exhibition delivering in 2025.

Inflation was a factor throughout 2023, but the combination of flexible budgeting and agility in pricing has meant that its impact has been low. Inflation is expected to move into more 'normal' ranges towards the end of 2024.

Trustees' Report (continued)
For the year ended 31 December 2023

Online shop sales have remained strong, and we have seen a 13% year to date uplift vs 2022 making this our best year for online sales. It is also worth noting that on site retail sales are 18% up on last year, through a combination of higher visitor numbers and better buying.

The TikTok channel continues to attract large audiences, but these have fallen since the peak at the end of 2022. We now have 328k followers. The main YouTube Channel was revitalised in January 2023 and has been reaching record audiences, with over one million people watching our content each month.

Staff turnover has been low, but recruitment remained challenging in our engineering and media roles where the skills requirement has become more specialised in recent years.

Collection care projects have been slightly behind on the original schedule. The improvements in our supporting collection stores have been implemented, with the next project being to address our film storage requirement. The Museum accreditation process was submitted at the end of the year.

The Tank Museum Trading Company

This is the Museum's trading company whose accounts are incorporated into the consolidated accounts provided a donation of £470,798 (2022:467,229) to the Charity.

Investment policy and performance

The investment policy of the Museum is to protect the capital invested and we have adopted a range of risk for our investments depending on the purpose and timing of the funds.

The Museum's investment portfolio is managed by Investec with full discretionary powers. They manage three funds. The Resource Fund holds funds which are allocated to capital projects in the short term. The 2054 Fund is a designated fund which seeks to cover long term fixed costs and the HLF Catalyst Endowment Fund seeks to support the ongoing exhibition development of the Museum.

Our investments performed much better in 2023, with an unrealised gain of £358,352, (2022: loss of £767,069). All funds exceeded the set benchmarks for the financial year, and the trustees remain content that the strategy applied for the funds is the correct one in terms of risk profile and required expected returns, comforted by the fact that over the long term our investment strategy has over an extended period produced a substantial return.

Remuneration and key management personnel

The trustees consider the board of trustees, the Museum Director, the Company Secretary (who is also the Head of Finance), the Head of Collections, the Curator, the Head of Marketing and Engagement, the Head of Commercial Operations and the HR Business Partner to comprise the key management personnel of the charity. All members of the board of trustees give their time voluntarily and receive no financial benefits from the charity. It is worth noting that the Director moved on after 17 years. The head of commercial operations held the post of Interim Director for 3 months until the end of the year and a new Director started on the 2nd January 2024. The Head of Operations while in the Interim Director role was paid at a Director Level salary.

Financial review

2023 was another strong result, thanks to a combination of record visitor numbers both onsite and online.

Thanks to our ongoing investment in our exhibition programme, our media profile and hard working, loyal staff we have set a new record for visitor numbers.

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Trustees' Report (continued)
For the year ended 31 December 2023

This record in visitor numbers has resulted in a surplus of unrestricted funds for the year of £1,158,775 (2022: £699,633) before investment gains of £358,352 (2022: losses £767,069). Total funds generated in 2023 were £1,151,471 (2022: loss of £102,471).

The Museum's liquidity position continues to remain strong, with funds invested in a combination of cash, low risk corporate bonds and equities which have exceeded the benchmarked performance criteria. These investments are currently valued at £7,139,378 (2022: £6,501,140). The intention of these investments is to use the funds towards costs related to major exhibitions planned for 2024 and beyond, site improvements and the Museum's ongoing resilience.

The Museum also has cash totalling £3,932,156 (2022: £3,166,180), which is used to finance the day to day running, and the current building projects of the museum and working capital.

The Ministry of Defence continues to fund the running costs of The Tank Museum's buildings in line with ECAB policy. The board is extremely grateful to the MoD both for their financial support and ongoing technical assistance on all operational matters. The support from the MoD takes the form of paying for services to support the upkeep and operations of buildings, and a number of non-cash items such as depreciation and cost of capital. By combining the MoD's buying power on services and utilities with the private sector management of the operation, The Tank Museum provides an excellent model for public/ private sector partnership. This income and expenditure is recognised in the Statement of Financial Activities.

Reserves policy

The Charity is committed to providing an educational experience for the benefit of the public in the story of armoured warfare and the people who served in them. And must therefore plan to meet all financial obligations in furtherance of its charitable objectives.

The total reserves at the year end were £28,770,494 (2022: £27,619,023) represented by: Restricted Funds £10,964,989 (2022: £11,309,119), Endowment Funds £1,295,109 (2022: £1,231,695), Designated Funds £11,803,906 (2022: £10,163,646) and Unrestricted Funds £4,706,490 (2022: £4,914,563).

Free Reserves are calculated as Unrestricted Funds £4,706,490 (2022: £4,914,563) less functional assets of the charity which represent a commitment of £2,448,212 (2022: £2,060,574), leaving a Free Reserve level of £2,258,278 (2022: £2,853,989).

The Free reserve policy is to maintain a minimum of cash to support the museums operation during closure caused by unforeseen circumstances for a period of between one and six months, a calculated exposure of between £700k to £2.1 Million, depending on length of closure and timing of months impacted. The Trustees have therefore decided to set a mid-risk position of £1.4 million.

The current free reserves are £2,258,278 (2022: £2,853,989) therefore the Trustees feel there is sufficient headroom to commence a capital expenditure program in 2024 to renew the internal fabric of the Museum to further improve the quality of the visitor experience.

Plans for the future

The Tank Museum seeks to continuously improve its visitor experience and its collection management in order to further our charitable objects. The Trustees agree annually a rolling five year strategic plan to give direction to the charity. The summary of the plan is:

- 1) We will improve collection care

Following the completion of our redevelopment programme in 2018, we now have the facilities to ensure we have a collection that is fit for display for future generations. The organisation will now deliver a long term

Trustees' Report (continued)
For the year ended 31 December 2023

programme of display, conservation and restoration. The aim of this work is both to ensure the preservation of our collection and to enable it to be interpreted by an ongoing programme of live vehicle displays, based around a plan to operate a representative selection of vehicles for the Second World War Centenaries from 2039-45. This will involve a bid to the National Lottery Heritage Fund in 2024 to underpin the facilities and programmes that we will need to deliver to be a thriving 21st Century Museum.

2) We will develop our collections

The Museum has been successful in building its collection over recent years, with significant long term loans and acquisitions. We maintain a list of vehicles for both active and passive collecting as well as a programme of collecting supporting artefacts and documents.

3) We will continue to develop our visitor experience and exhibitions

Delivering a high quality visitor experience is both the ends and the means of achieving our charitable objects. The quality of a visitor's experience is a key measure of our success in educating the public and also the main driver of encouraging repeat visits and advocating visits by others. Through subscribing to a range of visitor experience benchmarking services the Museum is now able to measure and manage the visitor experience more closely.

We will deliver a series of thematic displays in the existing buildings to bring to life a variety of aspects of the people and vehicles involved in armoured warfare. The newest addition has been revamping the British Steel Hall with a new display about tanks and their role in popular culture over the last 100 years. The display strategy is to have regular cycle of substantial upgrades to the visitor experience, each of which would be expected to have a life-span of 5-10 years and that can be funded primarily from ongoing revenues.

4) We will develop our online experience to engage more people and improve sustainability

The Museum is a leader in the use of social media in this field, with an audience greater than that which can physically come to the site. We will continue to invest in building this audience and will work to generate income from our on-line activities which will enable us to reach this audience sustainably into the future.

Employee involvement and employment of the disabled

The charity has implemented a number of detailed policies in relation to all aspects of personnel matters including:

- Equal Opportunities Policy
- Volunteers' Policy
- Health & Safety Policy

Health & Safety Policy

In accordance with the charity's Equal Opportunities Policy, the charity has long established fair employment practices in the recruitment, selection, retention and training of disabled staff. Full details of these policies are available from the charity's offices.

Structure, governance and management

Constitution

The charity was incorporated on 13 November 2003. Previously it existed as an unincorporated association set up by a Declaration of Trust dated 28 July 1977 derived from the Royal Armoured Corps and The Royal Tank

Regiment. The registered charity number is 01102661. As of 1 April 2005, the charity commenced trading as a charitable company limited by guarantee registered company number 04962619.

Method of appointment or election of trustees

The board of trustees is shown on page 1. The composition and size of the board is reviewed regularly to assess the skills requirement of the board for it to meet the needs of the museum. The board is responsible for appointing trustees who are recruited from as broad a base as possible by personal contact, and usually serve for three years with a maximum of nine years.

Normally the full board meets four times a year to provide strategic leadership, set the budget and monitor accounts. An Executive Committee meets for a further four meetings to review the business of the museum, the development strategy and plans. In addition, a collections committee meets quarterly to review and assess collections policy. A remuneration committee looks at the pay of senior managers, director and charity wide increases due to inflation etc.

Policies adopted for the induction and training of trustees

All new trustees are required to undertake an induction programme to give them a structured introduction to the operation of the museum and to give them an opportunity to meet key members of staff.

Organisational structure and decision making

The trustees decide the long-term strategy for the Museum; they set budgets, review quarterly performance of the charity and instigate change.

The Director manages the day to day operations. The Director is assisted by the senior management team, the functional areas being: curatorial, finance, human resources, collections, commercial operations and marketing.

Risk management

The trustees have examined the major strategic, business and operational risks which the charity faces and confirm that systems have been established to enable regular reports to be produced so that the necessary steps can be taken to lessen these risks. The executive committee of trustees has conducted its own review of the major risks to which the charity is exposed and systems have been established to mitigate these risks. No specific external risks have been identified. Internal risks are minimised by the implementation of procedures for authorisation of all transactions and projects and to ensure consistent quality of delivery for all operational aspects of the charity. These procedures are periodically reviewed to ensure they still meet the needs of the charity. The trustees review all these policies annually, as they do the risk register and policies intended to mitigate risk to the Museum. To add capacity and resilience to the charity, the management team structure is currently (2024) being reviewed by the new director.

3 of our biggest risks and key mitigations are below:

- Dorset Tourism Weakens – The tourism market in Dorset has been strong for a number of years, but if it were to weaken this would prove a knock on in terms of visitor numbers and secondary spend which of course is discretionary. As a mitigation to this, The Museum has been building its national and international reach for many years and the online income generation is now 20% of the organisation's income, which makes us less dependent on Dorset Tourism.
- Long Term Vehicle collection degradation – The condition of our collections is a long-term risk as without them we do not have a charity. Our facilities and skills base are under constant review. This risk is measured in decades, not months, but has to be thought about every day.

Trustees' Report (continued)
For the year ended 31 December 2023

- World War 2 Hall Roof – The landlord has a responsibility to maintain the building in good and substantial repair. The roof is currently in a state of disrepair. Senior management are working with the landlord closely to ensure that the building repair happens in a timely manner and is not forgotten about.

These are 3 of the major risk taken from the risk register which was updated on the 6th of December 2023.

Fundraising

All fundraising efforts of the Museum are led by the director and the senior management team and are carried out in line with the Code of Fundraising Practice. Approaches to the public are made only on the site or online to people who have actively chosen to engage with the Museum. The board of trustees are updated on activities quarterly. The Museum is now a subscriber to the Fundraising Regulator. The charity received no complaints in relation to its fundraising activities during the year.

Trustees' responsibilities statement

The trustees (who are also directors of The Tank Museum Limited for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable group will continue in operation.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company and the group's transactions and disclose with reasonable accuracy at any time the financial position of the charitable group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditor

Each of the persons who are trustees at the time when this Trustees' Report is approved has confirmed that:

- so far as that trustee is aware, there is no relevant audit information of which the charity's auditors are unaware, and
- that trustee has taken all the steps that ought to have been taken as a trustee in order to be aware of any information needed by the charity's auditors in connection with preparing their report and to establish that the charity's auditors are aware of that information.

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Trustees' Report (continued)
For the year ended 31 December 2023

Auditor

Saffery LLP were re-appointed as auditor to the charity and in accordance with Section 485 of the Companies Act 2006, the trustees will propose a motion re-appointing the auditors at a meeting of the trustees.

This report was approved by the trustees on *6th June 2024* and signed on their behalf by:

W Rollo

.....
Sir William Rollo

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Auditor's Report
For the year ended 31 December 2023

Opinion

We have audited the financial statements of The Tank Museum Limited (the 'parent charitable company') and its subsidiary (the 'group') for the year ended 31 December 2023 which comprise Consolidated Statement of Financial Activities, the Consolidated Balance sheet, the Charity Balance Sheet, the Consolidated Statement of Cash Flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the affairs of the group and the parent charitable company as at 31 December 2023 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group or the parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves.

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If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact.

We have nothing to report in this regard.

Other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Annual Report which includes the Directors' Report and the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' Annual Report which includes the Directors' Report and the Strategic Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report and Strategic Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 require us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities set out on page 7-8, the trustees (who are also the directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditors under the Companies Act 2006 and report in accordance with regulations made under that Act.

Our objectives are to obtain reasonable assurance about whether the group and parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance

Auditor's Report
For the year ended 31 December 2023

with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The specific procedures for this engagement and the extent to which these are capable of detecting irregularities, including fraud are detailed below.

Identifying and assessing risks related to irregularities:

We assessed the susceptibility of the group and parent charitable company's financial statements to material misstatement and how fraud might occur, including through discussions with the trustees, discussions within our audit team planning meeting, updating our record of internal controls and ensuring these controls operated as intended. We evaluated possible incentives and opportunities for fraudulent manipulation of the financial statements. We identified laws and regulations that are of significance in the context of the group and parent charitable company by discussions with trustees and updating our understanding of the sector in which the group and parent charitable company operate.

Laws and regulations of direct significance in the context of the group and parent charitable company include The Companies Act 2006 and guidance issued by the Charity Commission for England and Wales.

Further, the group and parent charitable company are subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements; through a significant fine, litigation or restrictions on the group's operations. We identified the most significant of such laws and regulations to be those relating to The Health and Safety Executive, particularly in relation to health and safety measures in response to Covid-19.

Audit response to risks identified:

We considered the extent of compliance with these laws and regulations as part of our audit procedures on the related financial statement items including a review of financial statement disclosures. We reviewed the parent charitable company's records of breaches of laws and regulations, minutes of meetings and correspondence with relevant authorities to identify potential material misstatements arising. We discussed the parent charitable company's policies and procedures for compliance with laws and regulations with members of management responsible for compliance.

During the planning meeting with the audit team, the engagement partner drew attention to the key areas which might involve non-compliance with laws and regulations or fraud. We enquired of management whether they were aware of any instances of non-compliance with laws and regulations or knowledge of any actual, suspected or alleged fraud. We addressed the risk of fraud through management override of controls by testing the appropriateness of journal entries and identifying any significant transactions that were unusual or outside the normal course of business. We assessed whether judgements made in making accounting estimates gave rise to a possible indication of management bias. At the completion stage of the audit, the engagement partner's review included ensuring that the team had approached their work with appropriate professional scepticism and thus the capacity to identify non-compliance with laws and regulations and fraud.

There are inherent limitations in the audit procedures described above and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

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Use of our report

This report is made solely to the parent charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the parent charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the parent charitable company and the parent charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.


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Casidhe Baleri (Senior Statutory Auditor)
for and on behalf of Saffery LLP

	Midland House
	2 Poole Road
	Bournemouth
	Dorset
Chartered Accountants	BH2 5QY

Statutory Auditors

Date: 24 June 2024

Saffery LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

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Consolidated Statement of Financial Activities (including Income and Expenditure account)
For the year ended 31 December 2023

	Note	Restricted Funds 2023 £	Endowment Funds 2023 £	Unrestricted Funds 2023 £	Total funds 2023 £	As restated Total funds 2022 £
Income from:						
Donations, legacies and grants	2	312,270	-	1,532,398	1,844,668	2,152,435
Other trading activities	3	-	-	3,821,030	3,821,030	3,188,194
Investments	4	-	28,285	248,827	277,112	171,154
Charitable activities	5	-	-	3,575,551	3,575,551	2,710,519
Total income		312,270	28,285	9,177,806	9,518,361	8,222,302
Expenditure on:						
Raising funds		-	6,533	3,700,560	3,707,093	3,267,235
Charitable activities		699,678	-	4,318,471	5,018,149	4,290,469
Total expenditure	6	699,678	6,533	8,019,031	8,725,242	7,557,704
Net income before investment gains		(387,408)	21,752	1,158,775	793,119	664,598
Net gain/(loss) on investments		-	76,440	281,912	358,352	(767,069)
Net income/(expenditure) before transfers		(387,408)	98,192	1,440,687	1,151,471	(102,471)
Transfers between funds		43,278	(34,778)	(8,500)	-	-
Net movement in funds		(344,130)	63,414	1,432,187	1,151,471	(102,471)
Reconciliation of funds:						
Total funds at 1 January 2023		11,309,119	1,231,695	15,078,209	27,619,023	27,721,494
Total funds at 31 December 2023	17	10,964,989	1,295,109	16,510,396	28,770,494	27,619,023

All activities relate to continuing operations. The surplus for the year for Companies Act purposes is equivalent to the net movement in funds above.

The notes on pages 18 to 36 form part of these financial statements.

The Tank Museum Limited
(A company limited by guarantee)

Consolidated Balance Sheet
As at 31 December 2023

			2023		As restated 2022
	Note	£	£	£	£
Fixed assets					
Tangible assets	11		17,571,603		17,684,360
Investments	12		6,009,475		5,423,209
			<u>23,581,078</u>		<u>23,107,569</u>
Current assets					
Stocks	14	423,174		451,255	
Debtors	15	423,607		454,947	
Current asset investments	12	1,129,903		1,077,930	
Cash at bank and in hand		3,932,156		3,166,180	
		<u>5,908,840</u>		<u>5,150,312</u>	
Creditors:					
Amounts falling due within one year	16	(719,424)		(638,858)	
Net current assets			<u>5,189,416</u>		<u>4,511,454</u>
Total assets less current liabilities			<u>28,770,494</u>		<u>27,619,023</u>
Represented by:					
Designated funds	17		11,803,906		10,163,646
Restricted funds	17		10,964,989		11,309,119
Endowment funds	17		1,295,109		1,231,695
Unrestricted funds	17		4,706,490		4,914,563
Total funds			<u>28,770,494</u>		<u>27,619,023</u>

The financial statements were approved by the trustees on

6th June 2024

and signed on their behalf by:


Sir William Rollo

The notes on pages 18 to 36 form part of these financial statements.

The Tank Museum Limited
(A company limited by guarantee)

Charity Balance Sheet
For the year ended 31 December 2023

		2023		As restated 2022
	Note	£	£	£
Fixed assets				
Tangible assets	11	17,571,603		17,684,360
Investments	12	6,009,477		5,423,211
		<u>23,581,080</u>		<u>23,107,571</u>
Current assets				
Stocks	14	-	-	-
Debtors	15	466,143	703,870	
Current asset investments	12	1,129,903	1,077,930	
Cash at bank and in hand		<u>3,545,172</u>	<u>2,671,502</u>	
		5,141,218	4,453,302	
Creditors:				
Amounts falling due within one year	16	<u>(423,618)</u>	<u>(426,188)</u>	
Net current assets		4,717,600		4,027,114
Total assets less current liabilities		<u>28,298,680</u>		<u>27,134,685</u>
Represented by:				
Designated funds	17	11,803,906		10,163,646
Restricted funds	17	10,964,989		11,309,119
Endowment funds	17	1,295,109		1,231,695
Unrestricted funds	17	<u>4,234,676</u>		<u>4,430,225</u>
Total funds		<u>28,298,680</u>		<u>27,134,685</u>

The profit for the financial period dealt with in the financial statements of the parent company was £1,163,995 (2022: £118,564 loss). As permitted by Section 408 of the Companies Act 2006, no separate profit or loss account or statement of comprehensive income is presented in respect of the parent Company.

The financial statements were approved by the trustees on 6th June 2024 and signed on their behalf by:


Sir William Rollo

The notes on pages 18 to 36 form part of these financial statements.

The Tank Museum Limited
(A company limited by guarantee)

Consolidated statement of cash flows
For the year ended 31 December 2023

		2023	As restated
	Note	£	2022
		£	£
Net cash provided by operating activities	19	<u>1,627,001</u>	<u>1,097,808</u>
Cash flows from investing activities			
Dividends, interest and rents from investments		277,112	171,154
Purchase of property, plant and equipment		(858,251)	(417,587)
Disposal of investments		1,183,313	650,838
Purchase of investments		<u>(1,463,199)</u>	<u>(685,316)</u>
Net cash used in investing activities		<u>(861,025)</u>	<u>(280,911)</u>
Change in cash and cash equivalents in the reporting period		765,976	816,897
Cash and cash equivalents brought forward		<u>3,166,180</u>	<u>2,349,283</u>
Cash and cash equivalents carried forward	20	<u><u>3,932,156</u></u>	<u><u>3,166,180</u></u>

The notes on pages 18 to 36 form part of these financial statements.

1 Accounting policies

The Tank Museum Limited is a company limited by guarantee incorporated in England and Wales. The registered office is Bovington Camp, Wareham, Dorset BH20 6JG.

1.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The Tank Museum Limited meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The Statement of Financial Activities (SOFA) and Balance Sheet consolidate the financial statements of the Charity and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

1.2 Company status

The Charity is a company limited by guarantee. The members of the company are the trustees named on page 1. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Charity.

1.3 Incoming resources

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

For legacies, entitlement is taken as the earlier of the date on which either: the Charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the Trust that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the Charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the Charity, or the Charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

Donated services or facilities are recognised when; the Charity has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use of the Charity of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), the general volunteer time of the Friends is not recognised. Refer to the Trustees' Report for more information about their contribution.

The Trustees have decided to recognise the financial contribution of the Ministry of Defence as a gift in kind to the Charity as a realistic estimate can be obtained.

1 Accounting policies (continued)

On receipt, the donated professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in the expenditure in the period of receipt.

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

1.4 Resources expended

Expenditure is accounted for on an accruals basis and has been included under expense categories that aggregate all costs for allocation to activities. Where costs cannot be directly attributed to particular activities they have been allocated on a basis consistent with the use of the resources.

Cost of generating funds are costs associated with attracting voluntary income.

Charitable expenditure and basis of allocation of costs comprises those costs incurred by the Charity in the delivery of its activities and services to enable the Charity to meet its charitable aims and objectives. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them. Staff costs and overhead expenses are allocated to activities on the basis of employee numbers.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the Charity and include audit fees and costs linked to the strategic management of the Charity.

Grants payable are charged in the year when the offer is made except in those cases where the offer is conditional, such grants being recognised as expenditure when the conditions attached are fulfilled. Grants offered subject to conditions which have not been met at the year-end are noted as a commitment, but not accrued as expenditure.

1.5 Going concern

The financial statements have been prepared on the basis that the Charity is a going concern. The Trustees consider that there are no material uncertainties on the charity's ability to continue its activities for the foreseeable future. They have approved a detailed income and expenditure budget for 2023 and it will be able to meet its obligations and have sufficient time to mitigate against any unforeseen circumstances.

1.6 Tangible fixed assets and depreciation

The museum operates a £500 de minimus value on fixed asset additions, amounts lower than this limit are fully expensed in the year of purchase.

1 Accounting policies (continued)

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Displays	10 – 33% straight line
Furniture, fittings and equipment	10 – 20% straight line
Buildings	Over the remaining term of the lease & 10 – 33% straight line

Heritage assets

The majority of the tank collection has been received by donation to the museum. These are considered to be heritage assets under the terms of the Statement of Recommended Practice and consequently no value is placed on either the asset or the donation. The management policy in respect of heritage assets is summarised in note 11.

1.7 Investments

Investments are stated at market value at the balance sheet date. The Statement of Financial Activities includes the net gains and losses arising on revaluations and disposals throughout the year.

Investments in subsidiaries are valued at cost less provision for impairment.

1.8 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stock.

1.9 Pensions

The group operates a defined contribution pension scheme and the pension charge represents the amounts payable by the group to the fund in respect of the year.

The group also operated a defined benefit pension scheme in the year. Contributions are charged in the Statement of Financial Activities as they become payable in accordance with the rules of the scheme. The scheme is a multi-employer scheme.

1 Accounting policies (continued)

1.10 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount paid net of any trade discounts due.

1.11 Cash at bank and in hand

Cash at bank and in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

1.12 Creditors and provisions

Creditors and provisions are recognised where the company has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

1.13 Financial Instruments

The Charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction price and are subsequently measured at amortised cost using the effective interest method. Financial assets and financial liabilities classified as receivable or payable within one year are not amortised.

1.14 Fund accounting

Funds held by the Charity are:

Unrestricted general funds – these are funds which can be used in accordance with the charitable projects at the discretion of the trustees.

Designated funds – these are funds set aside by the Trustees out of the unrestricted general funds for specific purposes or projects.

Restricted funds – these are funds that can only be used for particular restricted purposes within the objects of the Charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the accounts.

1.15 Taxation

As a charity, The Tank Museum benefits from various exemptions from taxation afforded by tax legislation and is therefore not liable for corporation tax on income or gains falling within those exemptions.

1.16 Restated amounts

In 2022, investment income of £133,647 and investment costs of £25,978 were included in investment gains on the SOFA. These movements are now shown on the relative income and expenses lines. The closing Endowment fund balance for 2022 has been updated to reflect the annual transfer to restricted funds that took place during that year. The comparative figures on the Statement of Financial Activities, Group Balance sheet, Charity Balance Sheet, Consolidated statement of cash flows and notes 4, 6, 17, 18 and 19 have been restated accordingly.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

2 Donations, legacies and grants

	Restricted funds 2023 £	Unrestricted funds 2023 £	Total funds 2023 £	Restricted funds 2022 £	Unrestricted funds 2022 £	Total funds 2022 £
Donations	150,888	383,539	534,427	333,265	279,743	613,008
Legacies	-	21,293	21,293	-	-	-
Grants	161,382	141,516	302,898	286,355	315,414	601,769
Gifts in kind	-	986,050	986,050	-	937,658	937,658
Total	312,270	1,532,398	1,844,668	619,620	1,532,815	2,152,435

3 Trading activities

	Total funds 2023 £	Total funds 2022 £
Charity trading income		
Turnover	3,821,030	3,188,194
	3,821,030	3,188,194
Fundraising trading expenses		
Cost of sales	2,076,793	1,693,570
Administrative expenses	294,229	365,011
Salaries and overheads	984,203	646,702
	3,355,225	2,705,283
Net income from trading activities	465,805	482,911

The subsidiary also received investment income of £4,994 (2022: £410) which is included in note 4.

On the face of the consolidated statement of financial activities all income is recognised within commercial trading operations and all expenditure is recognised within cost of generating funds, after removal of intercompany consolidation transactions.

The net income figure above is before any distribution of profits to the parent Charity.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

4 Investment income

	Total funds 2023 £	As restated Total funds 2022 £
Dividends and interest	277,112	171,154

£248,827 (2022: £142,622) relates to unrestricted funds and £28,285 (2022: £28,532) relates to endowment funds.

5 Income from charitable activities

	Total funds 2023 £	Total funds 2022 £
Primary purpose trade	3,334,093	2,521,656
Ancillary trade	241,458	188,863
	<u>3,575,551</u>	<u>2,710,519</u>

All of the above in both years relates to unrestricted funds.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

6 Total expenditure

Current year	Staff costs (Note 10)	Other direct costs	Support costs (Note 7)	Governance costs	Total 2023
Expenditure on raising funds					
Fundraising	-	32,884	33,890	-	66,774
Publicity and advertising	-	194,803	-	-	194,803
Fundraising trading	1,000,702	2,354,523	-	-	3,355,225
Generation of investment income	-	90,291	-	-	90,291
	<u>1,000,702</u>	<u>2,672,501</u>	<u>33,890</u>	<u>-</u>	<u>3,707,093</u>
Expenditure on charitable activities					
Primary purpose trade	64,327	1,569,764	2,344,129	53,880	4,032,100
Intangible expenditure	-	986,049	-	-	986,049
	<u>64,327</u>	<u>2,555,813</u>	<u>2,344,129</u>	<u>53,880</u>	<u>5,018,149</u>
Governance	-	19,990	33,890	(53,880)	-
	<u>1,065,029</u>	<u>5,248,304</u>	<u>2,411,909</u>	<u>-</u>	<u>8,725,242</u>
Support staff costs	<u>1,907,698</u>		<u>(1,907,698)</u>	<u>-</u>	<u>-</u>
	<u>2,972,727</u>		<u>504,211</u>	<u>-</u>	<u>-</u>

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

6 Total expenditure (continued)

<i>Prior Year as restated</i>	Staff costs (Note 10)	Other direct costs	Support costs (Note 7)	Governance costs	Total 2022
Expenditure on raising funds					
Fundraising	-	16,776	29,068	-	45,844
Publicity and advertising	-	205,018	-	-	205,018
Fundraising trading	805,383	2,148,681	-	-	2,954,064
Generation of investment income	-	62,309	-	-	62,309
	<u>805,383</u>	<u>2,432,784</u>	<u>29,068</u>	<u>-</u>	<u>3,267,235</u>
Expenditure on charitable activities					
Primary purpose trade	62,070	1,162,816	2,084,840	43,085	3,352,811
Intangible expenditure	-	937,658	-	-	937,658
	<u>62,070</u>	<u>2,100,474</u>	<u>2,084,840</u>	<u>43,085</u>	<u>4,290,469</u>
Governance	-	14,017	29,068	(43,085)	-
	<u>867,453</u>	<u>4,547,275</u>	<u>2,142,976</u>	<u>-</u>	<u>7,557,704</u>
Support staff costs	1,747,308		(1,747,308)		
	<u>2,614,760</u>		<u>395,668</u>		

7 Support costs

Current year	Costs of generating voluntary income	Governance	Primary purpose	Total 2023
	£	£	£	£
Staff related costs	1,630	1,630	159,732	162,992
Other costs	4,274	4,274	332,672	341,220
Wages and salaries	24,355	24,355	1,495,845	1,544,555
National insurance	2,058	2,058	201,712	205,828
Pension cost	1,573	1,573	154,168	157,314
	<u>33,890</u>	<u>33,890</u>	<u>2,344,129</u>	<u>2,411,909</u>

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

7 Support costs (continued)

<i>Prior Year</i>	Costs of generating voluntary income	Governance	Primary purpose	Total 2022
	£	£	£	£
Staff related costs	1,044	1,044	102,341	104,429
Other costs	3,441	3,441	284,356	291,238
Wages and salaries	21,575	21,575	1,403,342	1,446,492
National insurance	1,967	1,967	192,768	196,702
Pension cost	1,041	1,041	102,032	104,115
	<u>29,068</u>	<u>29,068</u>	<u>2,084,839</u>	<u>2,142,976</u>

The support costs allocation has been based on employee numbers.

8 Turnover

All turnover arose in the United Kingdom.

9 Net incoming resources

This is stated after charging:

	2023	2022
	£	£
Depreciation of tangible fixed assets:		
- owned by the charitable group	971,008	862,224
Auditor's remuneration – audit	19,250	19,800
- non audit services	5,100	1,350
Stock provision	<u>10,042</u>	<u>7,000</u>

During the year, no trustees received any remuneration (2022: £nil)

3 trustees received reimbursement of expenses amounting to £688 in the current year, (2022: 1 trustee, £102) relating to travel and board meeting costs.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

10 Staff costs

Staff costs were as follows:	2023	2022
	£	£
Wages and salaries	2,590,205	2,301,345
Social security costs	216,661	205,131
Other pension costs	165,861	108,284
	<u>2,972,727</u>	<u>2,614,760</u>

The average monthly number of employees was 126 (2022: 113) and the average monthly number of employees during the year expressed as full time equivalents was as follows (including casual and part-time staff):

	2023	2022
	Number	Number
Museum staff	98	92
Administration staff	1	1
	<u>99</u>	<u>93</u>

Two employees received remuneration amounting to more than £70,000 (2022: one). Key management personnel received remuneration and benefits totalling £342,646 (2022: £333,562) national insurance contributions of £39,018 (2022: 37,681) and pension contributions of £34,746 (2022: £24,209).

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

11 Tangible fixed assets

	Buildings	Assets in the course of construction	Displays	Furniture fittings & equipment	Total
Group	£	£	£	£	£
Cost					
1 January 2023	21,457,089	305,913	3,137,029	3,413,868	28,313,899
Additions	158,411	453,775	67,511	178,554	858,251
Disposals	-	-	(248,192)	-	(248,192)
Transfers	-	(657,123)	657,123	-	-
31 December 2023	<u>21,615,500</u>	<u>102,565</u>	<u>3,613,471</u>	<u>3,592,422</u>	<u>28,923,958</u>
Depreciation					
1 January 2023	5,996,121	-	2,871,405	1,762,013	10,629,539
Charge for the year	514,443	-	290,669	165,896	971,008
On disposals	-	-	(248,192)	-	(248,192)
31 December 2023	<u>6,510,564</u>	<u>-</u>	<u>2,913,882</u>	<u>1,927,909</u>	<u>11,352,355</u>
Net book value					
31 December 2023	<u>15,104,936</u>	<u>102,565</u>	<u>699,589</u>	<u>1,664,513</u>	<u>17,571,603</u>
31 December 2022	<u>15,460,968</u>	<u>305,913</u>	<u>265,624</u>	<u>1,651,855</u>	<u>17,684,360</u>

Included in furniture, fittings and equipment are assets held by the trading subsidiary at a cost of £4,075. The assets have been fully written down.

The museum occupies land and buildings owned by the MOD. As noted in the accounting policies, the Ministry of Defence also provides support in the form of utilities and maintenance of the buildings.

Heritage assets

Heritage assets have not been capitalised in the current or previous period. The heritage assets consist of the Museum's collections both on and off display. They include some three hundred and fifty tanks and armoured fighting vehicles, fifty-seven thousand documents, ten thousand books, five thousand images and thirty-two thousand other artefacts. The whole of the collection has been "Designated" as of national importance by the Museums, Libraries and Archives Council. As an accredited Museum, we have accreditation documentation which governs our collecting, disposal and conservation strategies and policies. This was rewritten in 2023 and has been resubmitted and agreed as meeting the required standards. The trustees have seen and signed off on this process through the collection committee.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

11 Tangible fixed assets (continued)

The table below details the heritage assets in the course of being catalogued and the progress to date.

	Total 2023 Number	Total 2022 Number
Documents <60% completed	63,410	62,455
Journals	2,616	2,628
Maps/technical drawings	4,314	4,296
Photographs and images	264,310	263,000
Total	<u>334,650</u>	<u>332,379</u>

Catalogued heritage assets

	2023 Number	Net movement Number	2022 Number	2021 Number	2020 Number	2019 Number
Vehicles, trailers, turrets etc.	409	1	408	384	378	378
Audio visual	5,438	48	5,390	5,071	4,960	4,707
Books	10,269	(665)	10,934	10,797	10,292	10,276
Equipment	5,280	(15)	5,295	5,250	5,068	4,971
Art/silver	850	(13)	863	857	830	926
Flags	470	(12)	482	477	460	460
Medals	3,627	(170)	3,797	3,713	3,192	3,175
Memorabilia	3,213	(64)	3,277	3,232	2,979	2,966
Models	1,068	9	1,059	1,112	1,046	1,044
Uniforms	7,559	161	7,398	7,849	7,077	7,046
Weapons	1,064	12	1,052	1,159	955	949
Total	<u>39,247</u>	<u>(708)</u>	<u>39,955</u>	<u>39,901</u>	<u>37,237</u>	<u>36,898</u>

The heritage assets have been excluded from the balance sheet due to the significant costs that would be involved in the valuation, which are onerous compared with the additional benefit that would be derived by users of the accounts in assessing the trustees' stewardship of the accounts.

The standards of museum ethics regarding disposal to which The Tank Museum have subscribed as part of being an Accredited Museum do not allow the organisation to dispose of collection items primarily for financial reasons, and objects for disposal must first be offered to other accredited museums free of charge.

The Tank Museum Limited
(A company limited by guarantee)

Notes to the financial statements (continued)
For the year ended 31 December 2023

12 Fixed asset investments

Group and Charity	Listed Securities £
Market value	
At 1 January 2023	6,501,140
Additions	1,463,199
Disposals	(1,183,313)
Gain on investments	358,352
At 31 December 2023	<u>7,139,378</u>

The above market value at 31 December 2023 represents investments held as short term of £1,129,903 (2022: £1,077,930) and long term of £6,009,475 (2022: £5,423,211).

The historical cost at 31 December 2023 was £6,748,637 (2022: £6,023,130).

All of the listed securities relate to investment assets held in the UK.

In addition, the Charity holds two £1 shares in its subsidiary undertaking.

13 Principal subsidiaries

Name of undertaking	Registered office	Class of share held	% Held	Assets	Liabilities
The Tank Museum Trading Company Limited (registered no. 02236998)	Bovington Camp, Wareham, Dorset, BH20 6JG	Ordinary	100.00	1,008,631	524,291

The activity of the above company includes that of retailing souvenirs and books and operating the trading of the museum.

14 Stocks

	Group		Charity	
	2023	2022	2023	2022
	£	£	£	£
Finished goods and goods for resale	<u>423,174</u>	<u>451,255</u>	<u>-</u>	<u>-</u>

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Notes to the financial statements (continued)
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15 Debtors

	Group		Charity	
	2023	2022	2023	2022
	£	£	£	£
Trade debtors	66,232	37,725	38,734	16,279
Amounts due from subsidiary	-	-	153,129	311,595
Other debtors	29,620	12,753	19,697	12,779
Prepayments and accrued income	327,755	404,469	254,583	363,217
	423,607	454,947	466,143	703,870

16 Creditors: Amounts falling due within one year

	Group		Charity	
	2023	2022	2023	2022
	£	£	£	£
Trade creditors	267,796	219,832	88,241	87,577
Other taxation and social security	30,943	53,705	28,332	53,705
Other creditors	106,067	56,409	103,857	52,816
Accruals and deferred income	314,618	308,912	203,188	232,090
	719,424	638,858	423,618	426,188

Income is deferred on ticket sales in advance for various event days, including TankFest and Tiger Day. Income deferred in the year was £148,426 (2022: £162,814). All income deferred from 2022 was released in 2023.

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17 Statement of funds

Movement of funds for the year						
Current year	As restated At 1 January 2023	Incoming resources	Resources expended	Transfers in/(out)	Gains/(losses) on investments	At 31 December 2023
	£	£	£	£	£	£
Designated funds						
Fixed assets	4,601,910	-	(137,224)	-	-	4,464,686
Vehicle store	1,000,000	-	-	1,000,000	-	2,000,000
2054 fund	3,483,806	79,924	(19,019)	411,620	252,986	4,209,317
General resource	1,077,930	28,649	(5,602)	-	28,926	1,129,903
	<u>10,163,646</u>	<u>108,573</u>	<u>(161,845)</u>	<u>1,411,620</u>	<u>281,912</u>	<u>11,803,906</u>
General funds						
Reserves	4,914,563	9,069,233	(7,857,186)	(1,420,120)	-	4,706,490
Total unrestricted funds	<u>15,078,209</u>	<u>9,177,806</u>	<u>(8,019,031)</u>	<u>(8,500)</u>	<u>281,912</u>	<u>16,510,396</u>
Restricted funds						
Buildings	10,331,966	15,768	(333,984)	-	-	10,013,750
Exhibitions	856,704	75,323	(218,526)	34,778	-	748,279
Revenue	120,449	221,179	(147,168)	8,500	-	202,960
	<u>11,309,119</u>	<u>312,270</u>	<u>(699,678)</u>	<u>43,278</u>	<u>-</u>	<u>10,964,989</u>
Endowment funds	<u>1,231,695</u>	<u>28,285</u>	<u>(6,533)</u>	<u>(34,778)</u>	<u>76,440</u>	<u>1,295,109</u>
Total funds	<u>27,619,023</u>	<u>9,518,361</u>	<u>(8,725,242)</u>	<u>-</u>	<u>358,352</u>	<u>28,770,494</u>

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Notes to the financial statements (continued)
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17 Statement of funds (continued)

<i>Prior Year as restated</i>	At 1 January 2022	Incoming resources	Resources expended	Transfers in/(out)	Gains/(losses) on investments	At 31 December 2022
	£	£	£	£	£	£
Designated funds						
Fixed assets	4,740,771	-	(138,861)	-	-	4,601,910
Vehicle restoration	-	-	(20,471)	20,471	-	-
Vehicle store	1,000,000	-	-	-	-	1,000,000
2054 fund	3,591,537	78,694	(14,763)	290,000	(461,662)	3,483,806
General resource	1,164,220	26,421	(5,198)	-	(107,513)	1,077,930
	<u>10,496,528</u>	<u>105,115</u>	<u>(179,293)</u>	<u>310,471</u>	<u>(569,175)</u>	<u>10,163,646</u>
General funds						
Reserves	4,430,752	7,469,035	(6,695,224)	(290,000)	-	4,914,563
Total unrestricted funds	<u>14,927,280</u>	<u>7,574,150</u>	<u>(6,874,517)</u>	<u>20,471</u>	<u>(569,175)</u>	<u>15,078,209</u>
Restricted funds						
Buildings	10,567,793	101,285	(337,112)	-	-	10,331,966
Exhibitions	638,417	336,465	(186,721)	68,543	-	856,704
Revenue	112,387	181,870	(153,337)	(20,471)	-	120,449
	<u>11,318,597</u>	<u>619,620</u>	<u>(677,170)</u>	<u>48,072</u>	<u>-</u>	<u>11,309,119</u>
Endowment funds	<u>1,475,617</u>	<u>28,532</u>	<u>(6,017)</u>	<u>(68,543)</u>	<u>(197,894)</u>	<u>1,231,695</u>
Total funds	<u>27,721,494</u>	<u>8,222,302</u>	<u>(7,557,704)</u>	<u>-</u>	<u>(767,069)</u>	<u>27,619,023</u>

17 Statement of funds (continued)

Fund descriptions

Designated fund

Fixed Assets-The fixed asset designated fund was set up to reflect those assets held by the Charity vital to its continuing objects. At the year-end assets with a net book value of £4,601,910 (2021: £4,740,771) relating to completed capital projects have been derestricted and have been transferred into this reserve.

Vehicle restoration – The Vehicle Restoration designated fund income relates to the sales proceeds from the sale of a heritage asset. In line with Museum regulations the funds will only be used to fund further exhibitions.

2054 fund is a long-term fund to support the ongoing running of the Museum if the lease with the MOD is not renewed by 2054.

General resource fund is a fund to support future building improvements and vehicle restoration.

Restricted Funds

Buildings represent our "At Close Quarters" Phase 2 Main Museum redevelopment and our Conservation Workshop building.

Exhibition funds are funds to fund our ongoing exhibitions.

Revenue funds are the Vehicle Restoration fund and the Charles Burnett III Fund for the restoration of British and Foreign vehicles.

Endowment Funds relate to the HLF Catalyst Endowment Fund. This constitutes an endowment fund which will become expendable in 2037. The income derived from the fund can be used to fund exhibitions.

Fund Transfers

The following Fund Transfers were made during the financial year:

£412k from our reserves to the 2054 Fund being our annual seed payment, £1m from our reserves to the Vehicle Store Fund, £34.8k from our HLF Catalyst Fund being the annual drawdown for Exhibition Program Funding, £8.5k to Restricted Revenue Funds to make up a shortfall in funding.

18 Analysis of net assets between funds

Fund balances at 31 December 2023 are represented by:

	Restricted funds 2023	Endowment funds 2023	Unrestricted funds 2023	Total funds 2023
	£	£	£	£
Tangible fixed assets	10,658,708	-	6,912,895	17,571,603
Fixed asset investments	-	1,295,109	4,714,366	6,009,475
Current asset investments	-	-	1,129,903	1,129,903
Current assets	306,281	-	4,472,656	4,778,937
Creditors due within one year	-	-	(719,424)	(719,424)
Total	10,964,989	1,295,109	16,510,396	28,770,494

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Notes to the financial statements (continued)
For the year ended 31 December 2023

18 Analysis of net assets between funds (continued)

As restated fund balances as at 31 December 2022 are represented by:

	Restricted funds 2022	Endowment funds 2022	Unrestricted funds 2022	Total funds 2022
	£	£	£	£
Tangible fixed assets	11,120,127	-	6,564,233	17,684,360
Fixed asset investments	-	1,231,695	4,191,514	5,423,209
Current asset investments	-	-	1,077,930	1,077,930
Current assets	188,992	-	3,883,390	4,072,382
Creditors due within one year	-	-	(638,858)	(638,858)
Total	11,309,119	1,231,695	15,078,209	27,619,023

19 Reconciliation of net movement in funds to net cash flow from operating activities

	2023	As restated 2022
	£	£
Net income/(expenditure) for the year (as per Statement of Financial Activities)	1,151,471	(102,471)
Adjustment for:		
Depreciation charges	971,008	862,224
Loss on disposal of fixed assets	-	2,087
Non-cash fixed asset accrual	116,451	(116,452)
(Gains)/losses on investments	(358,352)	767,069
Dividends, interest and rents from investments	(277,112)	(171,154)
Decrease in stocks	28,081	15,201
Decrease/(increase) in debtors	31,341	(89,670)
Decrease in creditors	(35,887)	(69,026)
Net cash provided by operating activities	1,627,001	1,097,808

20 Analysis of changes in net debt

Current year	Balance at 1 January 2023	Cash flows	Other non-cash changes	Balance at 31 December 2023
	£	£	£	£
Cash in hand	3,166,180	765,976	-	3,932,156
	3,166,180	765,976		3,932,156

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Notes to the financial statements (continued)
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20 Analysis of changes in net debt (continued)

<i>Prior Year</i>	Balance at 1 January 2022	Cash flows	Other non-cash changes	Balance at 31 December 2022
	£	£	£	£
Cash in hand	2,349,283	816,897	-	3,166,180
	<u>2,349,283</u>	<u>816,897</u>	<u>-</u>	<u>3,166,180</u>

21 Pension commitments

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £165,861 (2022: £108,284). Contributions totalling £nil (2022: £nil) were payable to the fund at the balance sheet date and are included in creditors.

22 Indemnity insurance

Indemnity insurance for the trustees has been taken out giving £3 million of cover at a cost of £2,992 (2022: £2,607).

23 Related party transactions

During the year, William Bannister, a trustee, donated £11,907 (2022: £7,126) to the Charity. Further donations of £18,175 were received from related parties (2022: £nil).

24 Capital commitments

The Charity had capital commitments of £nil at the year end in relation to ongoing building projects (2022: £162,470).