

REGISTERED COMPANY NUMBER: 04686048 (England and Wales)
REGISTERED CHARITY NUMBER: 1096846

**REPORT OF THE TRUSTEES AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2025
FOR
SAIL TRAINING INTERNATIONAL**

TC Group
Suite 4
2nd Floor
New Kings Court
Eastleigh
SO53 3LG

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FOR THE YEAR ENDED 31 MARCH 2025

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SAIL TRAINING INTERNATIONAL

**REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY, ITS TRUSTEES AND ADVISERS
FOR THE YEAR ENDED 31 MARCH 2025**

Registered Company number
04686048 (England and Wales)

Registered Charity number
1096846

Registered office
Unit 9 Cooperage Green
Royal Clarence Yard
Weevil Lane
Gosport
Hampshire
PO12 1FY

Trustees
J C Cheshire (UK) – Resigned (20.11.24)
E Corwin (Norway)
D F Galpin (UK)
M C Henstock (Australia)
J K Hughes (USA)
R Mimbacas (Spain) – Resigned (29.10.24)
A P Van Ommen (Netherlands) – Resigned (20.11.24)
L Weweler (Germany)
L C Gross Mudie (UK)
J M Dignan (UK)
P J Cotton (UK) - (Appointed 18.9.24)
J A George (UK) - (Appointed 22.11.24)

Chief executive officer
A James (UK)

Company Secretary
A James (UK)

Auditors
TC Group
Suite 4
2nd Floor
New Kings Court
Eastleigh
SO53 3LG

REFERENCE AND ADMINISTRATIVE DETAILS

Solicitors
Paris Smith
1 London Road
Southampton
Hampshire
SO15 2AE

Bankers
Lloyds TSB plc
20 High Street
Gosport
Hampshire
PO12 1DE

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REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2025

The Trustees are pleased to report a successful 2024 season with the Tall Ships Races being held in the Baltic Sea having been cancelled in 2021 due to the pandemic and financial improvement for the Charity. Below is their report together with the Financial Statements for the period ended 31 March 2025.

1. Objectives and Public Benefit

The objectives of the Charity are to enable young people of all nationalities, cultures and faiths to develop their physical, mental, and spiritual capacity, through sail training, and embrace a healthier lifestyle so that they may grow to full maturity as individuals and useful members of society. In 2024 public benefit included a life-changing adventure for some 4,500 crew members, educational and cultural experiences for around 2.8 million visitors to our events, and financial support to over 500 young people.

This has been achieved through our principal activities:

- (a) the promotion and organisation of Tall Ships Races and other regattas and events in all parts of the world.
- (b) assistance to young people for their participation in sail training activities including the facilitation of funds received for distribution and by providing assistance to those otherwise unable to afford to do so.
- (c) acting as a forum for promoting co-operation between the National Sail Training Organisations who are the Members of the Charity and other organisations throughout the world involved in sail training or having similar objectives.
- (d) representing the interests of such organisations with international organisations, government departments and other appropriate bodies in all matters relating to sail training generally and particularly in relation to safety of participants, classification of vessels, certification and best practice and the proficiency of personnel.
- (e) carrying out, commissioning, or supporting research, surveys, studies, or other work relating to the benefits of sail training for the development of young people and publishing the results of such research and other ancillary written or other materials; and
- (f) the provision of support and encouragement for sail training generally.

In setting our policy for achieving our objectives our Trustees give serious consideration to the Charity Commission's general guidance on public benefit.

'Sail training' in this context means more than teaching people to sail. It describes the use of adventurous activities at sea to help young people develop confidence, trust in others, tolerance, and teamwork. It also, on board ship and in port, brings together people from many different nationalities, cultures, and faiths to promote international friendship and understanding. A typical sail training experience for a trainee would be for a duration of one week and would encompass activities such as watch duty, steering, line handling, climbing the mast, hoisting the sails, learning navigation skills, maintenance of the vessel and knot tying.

Our activities are planned to enable young people to experience the benefits of sail training in particular by:

- Creating opportunities through events run by the Charity's trading subsidiary.
- Promoting and supporting other sail training opportunities
- Providing bursary funding to young people
- Encouraging host cities to support sail training.
- Creating awareness of sail training with the public

2. Events and Related Activities

The Charity, through its trading subsidiary, continues to promote and organise Tall Ships Races and Regattas with the emphasis on the participation of young people of all nationalities.

Each year the involvement of tall ships from all over the world in our events provides the most visible example of the practical fulfilment of our objectives in three complementary ways:

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- They create opportunities for young people to experience sailing on a tall ship and the personal development such an experience can offer,
- They generate funds both for the participating Tall Ships and for the Charity to use for bursary funding or research, and
- They foster best practice for sail trainers and promote sail training generally through exposure of the participating tall ships to the public when berthed in the race host ports.

Event in 2024

Each year our trading subsidiary organises the Tall Ships Races. The sea area for these rotates annually through 4 sea areas and the number of host ports involved is usually 4 or 5 but in 2024 it was extended to 6 ports for the first time.

The Tall Ships Races 2024 took place in the Baltic Sea and visited six ports in Finland (Helsinki and Turku), Åland Islands (Mariehamn), Lithuania (Klaipėda), Estonia (Tallinn) and Poland (Szczecin).

Directly through the event the following was achieved:

- Over 4,500 crew and trainees participated in the event.
- Over 500 trainees received a bursary from either Sail Training International or the host ports.
- 67 vessels took part in the event from 16 different countries.
- Approximately 2.8 million visitors viewed the Tall Ships in the six host ports.

Current Events and Plans

One event has been scheduled for 2025, the Tall Ships Races 2025 which will be a 5 port event.

It is anticipated that in excess of 800 trainees will have received a bursary from either Sail Training International or the host ports to participate in this event.

The Tall Ships Races 2025 will take place in the English Channel and North Sea and will visit five ports starting in Le Havre in France followed by Dunkirk in France, Aberdeen in Scotland, Kristiansand in Norway and finishing in Esbjerg in Denmark.

In addition to the 2025 event, we are also pleased to announce that five ports have been contracted for 2026 and we currently have three 2027 ports for the Tall Ships Races.

We will place greater emphasis on aligning Sail Training International's operations with a meaningful environmental strategy. This strategy will help us better understand our role in educating trainees about their responsibilities as custodians of the oceans and the planet, and the part we all play in addressing climate.

Fundraising

The Charity does not employ dedicated fundraising staff. Hitherto the principal source of income is that generated by the subsidiaries through races and regattas.

The Trustees are currently reviewing the skills matrix of existing Trustees and will look to appoint a new Trustee with experience in both philanthropic donations and sponsorship.

Yet again, we must record our thanks to the Royal Navy of Oman for its generous annual grant of €50,000 to our restricted funds for support to individual trainees and sail training operators. Now in its 14th year the scheme has helped hundreds of young people since it was launched.

3. Support for individuals and sail training operators

In addition to operating Tall Ships Races and other events the Charity utilises its own funds to provide direct assistance to young people who might otherwise not be able to participate in and benefit from sail training.

STI Bursary Schemes

Our **Host Port Bursary** scheme, whereby host ports commit in their contracts with us to provide funding for young people in their area to sail on board Tall Ships participating on our races, continues to provide a high number of

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local young trainees. Each host port finds its own way to meet their commitment to the scheme and we estimate that in an average year the Host Port bursary programme as a whole has an equivalent bursary value in excess of 300,000 Euros.

Sultanate of Oman Bursary Scheme

The Charity is privileged to have enjoyed long term support from the Sultanate of Oman, which has operated a Tall Ship of its own for many years. The Sultanate has for the past 14 years funded a dedicated bursary scheme administered by the Charity with a worldwide reach. In 2025 it will be the 15th anniversary of the scheme and the Sultanate has committed to support the bursary scheme for a further 5 years. To mark this occasion 20 trainees from 19 nationalities have been selected to take part in the Glory of the Seas voyage onboard Shabab Oman. At the end of the voyage, STI representatives will attend the Sultan Qaboos Trophy presentation in Muscat and also sign a new 5 year Bursary agreement with the Royal Navy of Oman.

Canada Legacy Fund

Three projects were selected in 2023 to take place in 2024 with financial support from the Canada Legacy Fund. Bytown Brigantine received \$15,000 CAN to develop and execute a project called Resilient Youth : Sailing into Leadership for 20 young marginalised people.

Nova Scotia Sea School received \$10,000 CAN for their Youth Leadership Programme which delivered eight ocean based adventures in partnership with Immigrant Services of Nova Scotia.

ISPA Japan were awarded \$10,000 CAN for their Young Mariners Programme, which supported young people to develop leadership, co-operative and self-sufficiency skills on a seven-day voyage.

Youth Development Fund

The Youth Development Fund was launched in 2019 to encourage the development of more effective Sail Training programmes for young people from disadvantaged social backgrounds. Its purpose is to support organisations – preferably non-profit – to deliver Sail Training programmes that will reach young people from a mixture of backgrounds, particularly those who have been disadvantaged.

The Youth Development Fund supported three projects in 2024. It is funded from the Royal Navy of Oman bursary scheme, offering £25,000 to support these projects fostering youth development.

The Cidran Sailing Trust were awarded £10,000 for their Voyages to Recovery Project which supports young people living with psychosis and struggle to engage with conventional therapies.

The Disabled Sailors Association were awarded £5,000 for their Sail Training Scheme which supported young, disabled sailors to achieve Royal Yacht qualifications.

World Ocean School were awarded £10,000 for their Tall Ship Immersive Community Learning programme, a week long sail training voyage for 10-14 year olds.

These funds appear under restricted funds within the Charity's accounts.

4. Promotion of Sail Training Worldwide:

International Conferences:

An important element of the Charity's activities is to host an international conference each year at which our members can interact with Tall Ships operators, sail trainers, port authorities and other maritime organisations. The Charity organises workshops and seminars on many aspects of sail training to encourage best practice and safety, as well as sharing the benefits of different approaches and methods for the development of young people in a sail training environment.

The Conference also provides the opportunity for all Trustees, subsidiary Board Members and Committees to hold their own meetings and meetings with volunteers and other groups to increase awareness of the issues that impact on the achievement of our objectives.

The Sail Training International annual conference was held in A Coruna in November and was deemed a great

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success with over two hundred delegates in attendance. As at the 2023 Conference a number of sessions were run as workshops, which encouraged constructive discussions amongst stakeholders and was well received. The general feedback was that STI is listening to stakeholders and is becoming a more collaborative organisation.

5. Research

Operators of Tall Ships in general have no doubts concerning the benefits that accrue to young people from a sail training voyage. However, it is important for those benefits to be validated by independent observers and academic research.

The activities of the Charity therefore include participation in, and some funding for, research projects. Through its members and the Tall Ships participating in its events, the Charity is well placed to assist in gathering data for such projects.

The last year has seen some exciting developments in the world of sail training research with our research library to continue to grow and the launch of the Sail Training International Research Fund, a £10,000 fund aimed at furthering knowledge of the positive effects of sail training.

6. Financial Review

The consolidated income of the charity and its wholly owned trading subsidiary amounted to £980,501 (2024: £1,361,834). Both Income and expenditure returned to a one event level thus significantly different from 2024 when two events took place. Expenditure during the period amounted to £941,243 (2024: £989,642). At the consolidated level this resulted in an increase in reserves of £39,258 (2024: £372,192). Reserves at the year-end stood at £823,678 (2024: £784,419).

The unrestricted reserves amounted to £767,001 at year end which meets both the first and second level criteria established in the reserves policy (see below) and commences addressing the third level. Overall, our trading activities had a surplus of £262,861 (2024: £581,856).

Our principal source of trading income during the period comes from Host Port fees drawn from long term contracts for our events.

The Trustees regard the results achieved as very positive and further builds on the good recovery from the global pandemic.

Enthusiasm among the sail training community for our events remains strong. Host ports have already been contracted for the next two years and the Trustees and Chief Executive can look ahead to Tall Ships Races and other events planned for the next few years and to identify opportunities which may become available and any major operational and strategic challenges that may arise.

These events include Races in the North Sea and Western Approaches. We are encouraged by the ongoing support for our events from host ports which continue to consider our events to be a worthwhile economic proposition for them and their communities as well as promoting the involvement of young people in sail training.

Post year end activity

There have been no post balance sheet events that require disclosure in the financial statements in accordance with the Charity SORP.

The Tall Ships Races 2025 is on plan both operationally and financially.

Sponsorship

Sail Training International continue to operate without direct sponsorship. The Trustees have the long term ambition to secure additional income streams of which sponsorship is one.

Risk Management and Reserves

The Trustees review the risks faced by the Charity and its subsidiaries annually by carrying out a risk mapping exercise for both the Charity and its subsidiaries in accordance with the recommendations of the Charity Commission. The main risk to the Charity is the ongoing profitability of its subsidiaries which, via gift aid, provide its

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main source of income. To alleviate this risk the Trustees, monitor the performance of the trading subsidiary on a regular basis including regular reports to the Trustees on all key events being organised by the subsidiaries. The prime risk identified for the trading subsidiary is the potential failure to contract host ports for future events. This risk is addressed by seeking to contract ports as far in advance as possible of each event and adjusting the Race Series to reflect the relevant ports once contracted.

By their very nature the Tall Ships Races take place in international waters and could be subject to political and other events outside our control. The Boards of the trading subsidiary and the Trustees therefore consider political and strategic risks when making decisions to organise events (particularly in new sea areas) and keep such issues under careful review on a regular basis.

Both Boards review the risk register throughout the year and the Chair of Trustees, Chair of Subsidiary and CEO complete a full analysis and evaluation of risks annually.

The Trustees have recently reviewed the Charity's reserves policy and have looked at some of the factors that determine our requirements for achieving and maintaining certain levels of 'free' reserves.

It has been agreed that reserve requirements should continue to be monitored with reference to three levels:

1. minimum level to cover the cost of 'winding up' the organization in the event of all funding coming to an end (this would include the cost of redundancies, lease commitments, and meeting short term liabilities). As of 31 March 2025 this level stood at £80,000.
2. intermediate level to allow for the continuation of 'core' activities for a 9-month period in the event of significant reductions in funding. As of 31 March 2025 this level stood at £270,000 and
3. higher level to provide an endowment to fund bursary support for young people, research to further the aims of the Charity, and special projects to pilot different ways of promoting the personal development of young people and fostering international friendship and understanding. Achieving this level is a longer-term strategy (5-10 years).

For the purposes of 2 above, 'free' reserves are taken to include unrestricted funds and restricted funds to the extent that they support 'core' project activities and do not contravene funders' restrictions.

The Trustees will prioritise maintaining the unrestricted reserves over the next financial year and modestly contribute to the level 3 criteria set out above.

The Trustees are always mindful of the fact that the Charity operates in a changing environment which is sensitive to shifts in international relations and economic success in different cities and regions.

With this in mind they will review annually the need to designate funds to cover short term reductions in funding, necessary changes to operational activities or organisational infrastructure and the transition to new funding arrangements which have an impact on short term cash flow.

The Trustees review the policy on a yearly basis to ensure that an appropriate level of reserves is maintained within the Charity, in accordance with Charity Commission guidelines.

Investment Powers and Policy

Under its constitution, the Charity has the power to make any investment which the Trustees see fit. The Trustees, having regard to the risk and liquidity requirements of organising races and events and to the reserves policy, have operated a prudent policy of keeping balances in a range of mainly short-term instruments selected to generate the best returns, consistent with security.

7. STRUCTURE, GOVERNANCE AND MANAGEMENT

As a result of the re-organisation implemented in 2015 the structure of the Group is as follows:

Sail Training International / the Charity

Sail Training International is a company limited by guarantee governed by its Memorandum and Articles of Association dated 4 March 2003 as amended in 2005. It is registered as a charity with the Charity Commission

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Charity Number 1096846.

The **Members** of Sail Training International are the national or representative sail training organisations of:

Australia and New Zealand, Belgium, Bermuda, Canada, Denmark, Estonia, Finland, France, Germany, Hungary, Ireland, Italy, Japan, Latvia, Netherlands, Norway, Poland, Portugal, South Africa, Spain, Sweden, United Kingdom, and United States of America.

At the 2022 AGM the members approved the application from Abravella to be a probationary member representing Brazil.

At the 2024 AGM the members passed a resolution to suspend those members or probationary members who had not attended any meetings in the past 3 years. On that basis the members voted unanimously to suspend members representing Lithuania, Greece and Czech Republic. Status will be reviewed at the next AGM. In light of the continuing Russian invasion of Ukraine the membership voted to maintain the suspension of Russian membership.

The **Trustees** are responsible for strategy and policymaking. They are accountable for the Charity's activities and for ensuring that they are consistent with its charitable objectives. They are also responsible for managing the Charity's affairs and in this capacity appoint the Chief Executive and the directors of subsidiary companies. The Trustees receive no remuneration for their services.

The **Chairman** of the Trustees is directly elected by the Members for a three-year term but is eligible for re-election.

All **Trustees** are also elected by the Member organisations and the longest serving of them (being one third of the current number) are required to resign each year at the Annual General meeting but are entitled to seek re-election. The Trustees also have power under the Articles of Association to appoint new Trustees at any time in the year to fill a vacancy, but any person so appointed must then be formally re-appointed by the Members at the next Annual General Meeting.

The Trustees appoint the Boards of Directors of the trading subsidiaries and set the terms of reference for other Committees and working groups.

At the November 2023 AGM Jonathan Cheshire, the Chair of Trustees informed the Membership he would not be seeking re-election at the end of his current tenure (November 2024). During the year a selection process was undertaken by the Trustees and the nominated candidate James George was put before the membership at the November 2024 AGM. The membership voted in favour of James George becoming the new Chair of STI.

During the year Raul Mimbacas stood down as a Trustee and Paul Van Ommen did not wish to seek re-election at the November 2024 AGM. Lucy Grodie and Phil Cotton had been appointed as Trustees since the last AGM and therefore were subject to re-appointment by the Members at the AGM which was passed unanimously. Einar Corwin and Lena Weweler both sought re-election as Trustees at the November 2024 AGM and were unanimously approved by the Membership.

On the 2nd of October 2024 Einar Corwin stood down as Chair and resigned from the Board of the subsidiary company Tall Ships Races International Limited and Jan Van der Burg an existing director was duly appointed as the new Chair of the subsidiary company. This decision was ratified by the Trustees at the November 2024 meeting as was the appointment of Jack Dignan to the subsidiary Board as a director.

In this context the Trustees and the Chief Executive regularly consider the nature of the skills required by the Charity and review the skillsets of existing appointees, both as Trustees and as Directors of the subsidiaries, having regard to those who may be retiring in the near future. The reconstruction of the Group in 2015 was also an opportunity to ensure that the trading subsidiaries have Board Members suitable for their ongoing activities.

The Members are notified of the experience and skills requirements for new Trustees and can put forward candidates. They are also, prior to the next Annual General Meeting, provided with information on all Trustees who are seeking re-appointment or re-election at such meeting.

Many of the candidates for appointment as a Trustee will have a pre-existing connection with or knowledge of sail training but candidates are only put forward after the Trustees and the Company Secretary are satisfied that they understand their responsibilities and duties as a Trustee of a UK Charity. New Trustees are provided with

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such information as they require with the process and topics being tailored to each individual's background experience and knowledge. Trustees and Directors have access to the Company Secretary and from time to time receive additional training through attendance at workshops and seminars at International Conferences.

Many of the Trustees and Directors are active in, and provide advice and assistance to, the National Sail Training Organisations (NSTOs), who are Members of the Charity, and other organisations within the sail training world.

The **Chief Executive** is responsible for the day-to-day management of the organisation's staff and co-ordinating the activities and achievement of the business plan and budget approved by the Trustees. He is in regular contact with the Chairs of the Charity and its subsidiaries concerning contractual and regulatory matters and attends all Trustees meetings and meetings of the subsidiary boards.

The Charity has established rules for the better management and governance of the organisation, known as the 'Red Book'. This was extensively reviewed and updated in 2022 and is reviewed from time to time to maintain its relevance.

Committees, Working Groups and Volunteers

The **International Council** comprises a representative of each Member and other individuals, up to a third of the total International Council, who are nominated by the Trustees for their expertise and experience and must be approved by the International Council. Trustees are also entitled to attend such meetings but have no vote. The purpose of the International Council is to act as an advisory body to the Trustees and contribute to policies and projects for implementation by the Charity and the trading subsidiary.

The **Ships' Council** was created as an advisory group and is open to all Ship Operators who are involved with our events. The aspects considered by the Council include regulatory, operational and safety matters and other issues and future plans for the participation of Tall Ships in our events. A representative of the Trustees attends its meetings and reports back to the Trustees and the International Council.

The **Youth Council** assists the Trustees to identify and take account of the views of young people, already active in the sail training world, in developing strategies and activities for the future. Each of the Members is entitled to nominate a representative and a Trustee is responsible for liaison between the Trustees and STI Youth Council. The current Chair of STI Youth Council is a Trustee and reports directly to each International Council meeting.

The **Port Advisory Group** and the **Host Port Seminar** (held annually during the Tall Ships Races and hosted by one of that year's host ports) acts as conduit for the Charity and its trading company to receive input on its activities and events from this important stakeholder group. All members of the above Committees and Working Groups are volunteers. In addition, the Trading Companies rely upon a dedicated cadre of volunteers to help deliver their events.

All members of the above Committees and Workings Groups are volunteers. In addition, the Trading Companies rely upon a dedicated cadre of volunteers to help deliver their events.

Subsidiary Companies

The Charity has three wholly owned subsidiaries which are separate trading companies to carry out different activities and which through Gift Aid pass all surplus income to the Charity to assist in enabling it to fulfil its objectives.

The Chief Executive is a director of each trading subsidiary and, with the other Directors, responsible for managing their activities.

The remuneration for the CEO and other key employees is set by the Trustees having taken account of market forces, the current cost of living and other relevant indices. A majority of the directors of the trading subsidiary are unpaid volunteers.

Tall Ships Races International Limited is responsible for staff and office infrastructure, the provision of financial and other services, managing publicity activities and materials, and organising the majority of the Tall Ships Races and seminars. It has particular responsibility for the race organisation and appoints a Race Committee for each race series to provide advice on maritime and safety issues. Its objectives are set by the Trustees of the Charity.

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Tall Ships International Limited is responsible for other races and events the charity organises or is involved with worldwide that involve North America, including consultancy contracts. As there are no events under contract that fall into this category the company remains effectively dormant.

Sail on Board is currently a dormant company.

8. FINANCIAL STATEMENTS

The Trustees are responsible for preparing the Trustees' Report and financial statements for each financial period in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for ensuring that such financial statements give a true and fair view of the state of affairs of the charitable company and the group, and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently.
- observe the methods and principles in the Charities SORP.
- make judgements and estimates that are reasonable and prudent.
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The Trustees are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. The Trustees are aware of the Charity Commission's Governance Code and are reviewing the Charity's governance in light of the code.

So far as the Trustees are aware:

- There is no relevant audit information of which the charitable company's auditors are unaware; and
- The Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

Signed by order of the Trustees.

Registered Office:

Unit 9 Cooperage Green
Weevil Lane
Gosport
Hampshire
PO12 1FY

.....
A James
Company Secretary

Approved by the Trustees on 17/9/25 2025.

SAIL TRAINING INTERNATIONAL
REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
SAIL TRAINING INTERNATIONAL

Opinion

We have audited the financial statements of Sail Training International (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 March 2025 which comprise the Consolidated Statement of Financial Activities, the Consolidated Balance Sheet, the Charity Balance Sheet, the Consolidated Statement of Cash Flows and related notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent charitable company's affairs as at 31 March 2025 and of the Group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's or the parent charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

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REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
SAIL TRAINING INTERNATIONAL

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the Group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

SAIL TRAINING INTERNATIONAL
REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
SAIL TRAINING INTERNATIONAL

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory frameworks that are applicable to the Group's and of the parent charitable company's and determined that the most significant frameworks which are directly relevant to specific assertions in the financial statements are those that relate to the reporting framework (UK GAAP and the Companies Act 2006) and the relevant tax compliance regulations in the UK.

We understood how the Group's and of the parent charitable company is complying with those frameworks by making enquiries of management and those responsible for legal and compliance procedures. We corroborated our enquiries through review of board minutes and discussions with those charged with governance.

We assess the susceptibility of the charity's financial statements to material misstatement, including how fraud might occur, by discussion with management from various parts of the business to understand where they considered there was a susceptibility to fraud. We considered the procedures and controls that the company has established to prevent and detect fraud, and how these are monitored by management, and also any enhanced risk factors such as performance targets.

Based on our understanding, we designed our audit procedures to identify any non-compliance with laws and regulations identified in the paragraphs above.

We also performed audit work over the risk of management override of controls, including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing accounting estimates for bias.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Richard Gillespie FCCA (Senior Statutory Auditor)
for and on behalf of TC Group
Suite 4
2nd Floor
New Kings Court
Eastleigh
SO53 3LG

Date: 15 October 2025

SAIL TRAINING INTERNATIONAL
CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED
31 MARCH 2025

	Note	Unrestricted funds 2025 £	Restricted funds 2025 £	Total funds 2025 £	Total funds 2024 £
INCOME FROM:					
Donations and legacies	4	4,708	41,880	46,588	52,506
Charitable activities	5	788,090	-	788,090	1,164,778
Other trading activities	6	85,158	-	85,158	102,419
Investment income	7	60,665	-	60,665	42,131
Total		938,621	41,880	980,501	1,361,834
EXPENDITURE ON CHARITABLE ACTIVITIES:					
	8				
Tall Ships Races		597,661	-	597,661	649,198
Charity operating costs		141,256	-	141,256	150,915
Conference		71,075	-	71,075	65,135
Project costs		31,117	38,907	70,024	53,484
Bursary costs		-	26,130	26,130	29,300
Governance		28,329	-	28,329	35,297
Unrealised movements on foreign exchange on reserves		-	6,643	6,643	1,755
Receptions		125	-	125	4,558
Total		869,563	71,680	941,243	989,642
NET INCOME/(EXPENDITURE)		69,058	(29,800)	39,258	372,192
RECONCILIATION OF FUNDS					
Total funds brought forward		698,333	86,086	784,419	412,227
Total funds carried forward		767,392	56,286	823,678	784,419

The Consolidated Statement of Financial Activities includes all gains and losses recognised in the year.

The notes on page 17 form part of these financial statements.

SAIL TRAINING INTERNATIONAL

**CONSOLIDATED BALANCE SHEET
31 MARCH 2025**

		Unrestricted funds	Restricted funds	2025 Total funds	2024 Total funds
	Note	£	£	£	£
FIXED ASSETS					
Intangible assets	12	4,127	-	4,127	5,767
Tangible assets	13	15,254	-	15,254	19,469
		19,381	-	19,381	25,236
CURRENT ASSETS					
Debtors	15	48,713	41,880	90,593	163,829
Cash at bank and in hand		1,767,260	36,760	1,804,020	1,923,814
		1,815,973	78,640	1,894,613	2,087,643
CREDITORS	16	(787,553)	(21,966)	(809,519)	(798,861)
NET CURRENT ASSETS		1,028,420	56,674	1,085,094	1,288,782
TOTAL ASSETS LESS CURRENT LIABILITIES		1,047,801	56,674	1,104,475	1,314,018
Creditors: amount falling due more than one year	17	(280,800)	-	(280,800)	(529,599)
NET ASSETS		767,001	56,674	823,675	784,419
FUNDS	19				
Unrestricted funds				767,001	698,333
Restricted funds				56,674	86,086
TOTAL FUNDS				823,675	784,419

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to entities subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 17/19/25 and were signed on its behalf by:


A James - CEO

SAIL TRAINING INTERNATIONAL


**CHARITY BALANCE SHEET
31 MARCH 2025**

		Unrestricted funds	Restricted funds	2025 Total funds	2024 Total funds
	Note	£	£	£	£
FIXED ASSETS					
Intangible assets	12	4,127	-	4,127	5,767
Tangible assets	13	15,254	-	15,254	19,469
Investments	14	3	-	3	3
		<u>19,384</u>	<u>-</u>	<u>19,384</u>	<u>25,239</u>
CURRENT ASSETS					
Debtors	15	10,402	41,880	52,282	68,872
Cash at bank and in hand		<u>541,725</u>	<u>36,760</u>	<u>578,485</u>	<u>164,023</u>
		<u>552,127</u>	<u>78,640</u>	<u>630,767</u>	<u>232,895</u>
CREDITORS	16	<u>(77,591)</u>	<u>(21,966)</u>	<u>(99,557)</u>	<u>(65,788)</u>
NET CURRENT ASSETS		<u>474,536</u>	<u>56,674</u>	<u>531,210</u>	<u>167,107</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>493,920</u>	<u>56,674</u>	<u>550,594</u>	<u>192,346</u>
NET ASSETS		<u>493,920</u>	<u>56,674</u>	<u>550,594</u>	<u>192,346</u>
FUNDS	19				
Unrestricted funds				493,920	106,260
Restricted funds				56,674	86,086
TOTAL FUNDS				<u>550,594</u>	<u>192,346</u>

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to entities subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 17/12/25 and were signed on its behalf by:


A James - CEO

SAIL TRAINING INTERNATIONAL
CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2025

	Note	2025 £	2024 £
Cash flows from operating activities			
Net cash used in operating activities	20	<u>(110,510)</u>	<u>408,891</u>
Cash flow from investing activities			
Purchase of intangible fixed assets		<u>(4,697)</u>	-
Purchase of tangible fixed assets		<u>(4,587)</u>	<u>(19,163)</u>
Net cash provided by investing activities		<u>(9,284)</u>	<u>(19,163)</u>
Cash flows from financing activities		-	-
Net cash provided by financing activities		<u>-</u>	<u>-</u>
Change in cash and cash equivalents in the year		(119,794)	389,728
Cash and cash equivalents at the beginning of the year		<u>1,923,814</u>	<u>1,534,086</u>
Cash and cash equivalents at the end of the year	21	<u>1,804,020</u>	<u>1,923,814</u>

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2025

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared in accordance with the Charities SORP (FRS 102) - Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 October 2019), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Sail Training International meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

Basis of consolidation

The Consolidated Statement of Financial Activities (SOFA) and Consolidated Balance Sheet consolidate the financial statement of the Charity and its subsidiary undertakings. The result of the subsidiaries is consolidated on a line by line basis. Intercompany transactions and balances between group companies are eliminated in full.

The Charity has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Financial Activities in these financial statements.

Going concern

The directors have considered all available information regarding current and future factors that could impact the Charity and its subsidiaries and have concluded it is appropriate to prepare the financial statements on a going concern basis.

During 2024 the subsidiary company ran the Tall Ships Races in the Baltic Sea which addressed the final backlog from the pandemic. The event helped deliver a significant surplus in the subsidiary of £260k which will further assist the rebuilding of the reserves.

The reduced cost base has been maintained through 2024 and ensures the organisation remains lean but maintains the required expertise and bandwidth to deliver world class events.

Looking ahead the position for the Charity and its subsidiary over the next five years looks positive. It is expected that four out of the next five years will generate a surplus with the exception being 2027 when a small deficit is anticipated due to a smaller Tall Ships Races. Over the five year period a surplus of £100k will be generated. The Charity will continue to work towards attaining the level 3 of the reserves policy.

Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for other purposes.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income, gains and losses are allocated to the appropriate fund.

SAIL TRAINING INTERNATIONAL

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2025

1. ACCOUNTING POLICIES - continued

Income

All income is recognised once the Charity has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

The Group organises annual races from ports and one off races and other events in other parts of the world. The host ports for each annual race in Europe contract with the group up to four years before the races takes place and makes annual payment on account. The Group is engaged in planning and marketing activities throughout the four year period for each race. Accordingly the Group recognises as income part of the port fees received in each of the years leading up to the race, the balance being taken in the year the race is held.

The Group organises races and events in other geographical areas which generally have a shorter lead time. To recognise the larger initial costs involved in these one-off races or events the company takes to income an amount to cover its costs in each year prior to the race, the balance being taken in the year of the race.

The Group seeks sponsorship income for its races and events. Where such income is received it is recognises in the year of the race or event to which it relates.

The Group organises an annual conference. Income is received from delegates attending the conference and from organisation sponsoring the conference. All such income is taken in the year that the conference takes place.

Any income from donation received by the charity is recognised in the period in which they are received. The value of services provided by volunteers is not incorporated in these accounts as the economic benefit cannot be measured reliably.

Distribution of Gift Aid from the subsidiary to the parent charity are recognised in the parent charity's own financial statement when they are approved by the directors of the subsidiary.

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the Group; this is normally upon notification of the interest paid or payable by the institution with whom the funds are deposited.

Other income is recognised in the period in which it is receivable and to the extent the goods have been provided or on completion of the services.

Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Expenditure on charitable activities is incurred on directly undertaking the activities which further the Group objectives, as well as any associated support costs.

Support costs are those costs incurred directly in support of expenditure on the objects of the charity and include project management carried out at Head Office.

Charitable activities and Governance costs are costs incurred on the Charity's educational operations, including support costs and costs relating to the governance of the Charity apportioned to charitable activities.

SAIL TRAINING INTERNATIONAL

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2025

1. ACCOUNTING POLICIES - continued

Grants payable are charged in the year when the offer is made. Grants offered subject to conditions which have not been met at the year end are accrued as expenditure and held within liabilities.

Allocated overheads

Certain salaries and overheads for the Charity are paid by Tall Ships Races International Limited, which makes an overhead allocation charge to the Charity and each trading subsidiary. This charge is based upon time costs spent in relation to the activities of the Charity and each trading subsidiary.

Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

Intangible assets

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

-An internally generated intangible asset arising from development is recognised only when all of the following have been demonstrated:

- technical feasibility of completing the intangible so that it is available for use or sale
- intention to complete the development to use it or sell it
- the ability to use the intangible asset
- how the intangible asset will generate probable future economic benefits
- availability of adequate technical, financial and other resources to complete the development.
- the ability to measure reliably the expenditure attribute to the intangible assets during its development

The amount initially recognised for internally generated assets is the sum of the expenditure incurred from the date when the intangible assets meets the recognition criteria listed above. Where no internally generated intangible assets can be recognised, development expenditure is recognised in profit and loss in the period in which it is incurred.

Subsequent to initial recognition, internally generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Computer software 5 years straight line years

At each reporting date the charity assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use.

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

Tangible fixed assets

Tangible fixed assets costing £250 or more are capitalised and recognised when future economic benefits are probable and the cost or value of the asset can be measured reliably.

Tangible fixed assets are initially recognised at cost. After recognition, under the cost model, tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. All costs incurred to bring a tangible fixed asset into its intended working condition should be included in the measurement of cost.

Depreciation is charged so as to allocate the cost of tangible fixed assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following bases:

- Fixtures and fittings - 3-5 years straight line
- Computer equipment - 3-5 years straight line

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying value of any fixed asset may not be recoverable. Shortfalls between the carrying value of fixed assets and their recoverable amounts are recognised as impairments. Impairment losses are recognised in the Statement of Financial Activities.

Investments

Investments in subsidiaries are valued at cost less provision for impairment.

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the reporting date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Consolidated Statement of Financial Activities.

Pension costs and other post-retirement benefits

The Group operates a defined contribution pension scheme. Contributions payable to the Group pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Operating Leases: the group as a lessee

Rentals paid under operating leases are charged to the Consolidated Statement of Financial Activities on a straight line basis over the lease term.

Financial instruments

The Charity only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

Short term debtors and creditors are measured at the transaction price. Other financial instruments, including loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

SAIL TRAINING INTERNATIONAL

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 MARCH 2025

1. ACCOUNTING POLICIES - continued

Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

2. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and, the amounts reported for revenues and expenses during the year. However, the nature of estimation, means that actual outcomes could differ from those estimates. The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

Payment for Tall Ship Races & Regatta events is typically received several years in advance of the races taking place. Management have reviewed the pattern of activity and costs incurred relative to the date of a race, based on historical data, in order to determine the most appropriate basis for recognising revenue. Revenue is recognised in the accounts in line with the pattern of the costs incurred.

Trade debtor balances outstanding at the year end are significant and relate to events taking place several years in the future. As a result, the recovery of these debts can be protracted. Management assess the recoverability of debts on a regular basis.

3. Legal Status of the charity

The Charity is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.

4. DONATIONS AND LEGACIES

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total funds 2025 £	Total funds 2024 £
Donations	4,708	41,880	46,588	52,506
Total 2024	2,449	50,057	52,506	

5. CHARITABLE ACTIVITIES

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total funds 2025 £	Total funds 2024 £
Tall Ships Races	788,089	-	788,089	1,164,778
Total 2024	1,164,778	-	1,164,778	

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

6. OTHER TRADING ACTIVITIES

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total funds 2025 £	Total funds 2024 £
Annual conference	75,584	-	75,584	99,347
Other income	9,574	-	9,574	3,072
	<u>85,158</u>	<u>-</u>	<u>85,158</u>	<u>102,419</u>
Total 2024	<u>102,419</u>	<u>-</u>	<u>102,419</u>	

7. INVESTMENT INCOME

	Unrestricted funds 2025 £	Restricted funds 2025 £	Total funds 2025 £	Total funds 2024 £
Bank interest	60,655	-	60,655	42,131
	<u>42,131</u>	<u>-</u>	<u>42,131</u>	
Total 2024	<u>42,131</u>	<u>-</u>	<u>42,131</u>	

8. CHARITABLE ACTIVITY COSTS

	Activities undertaken directly 2025 £	Grants funding of activities 2025 £	Support Costs 2025 £	Total funds 2025 £	Total funds 2024 £
Tall Ships Races	556,338	-	41,323	597,661	649,198
Charity trading costs	104,639	-	36,617	141,256	150,915
Conferences	71,075	-	-	71,075	65,135
Project Costs	70,025	-	-	70,025	53,484
Bursary costs	26,130	-	-	26,130	29,300
Governance costs	28,329	-	-	28,329	35,297
Unrealised foreign exchange movements	-	-	6,643	6,643	1,755
Receptions	125	-	-	125	4,558
	<u>856,661</u>	<u>-</u>	<u>84,583</u>	<u>941,244</u>	<u>989,642</u>
Total 2024	<u>891,829</u>	<u>-</u>	<u>97,813</u>	<u>989,642</u>	

Charity salary costs are included within the charity operating costs category of which £5,077 (2024 - £5,931) relates directly to the organisation of the conference.

TSRIL salary costs are included within the Tall Ships Races category of which £22,682 (2024 - £26,701) relates directly to the organisation of the conference.

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

9. NET EXPENDITURE

This is stated after charging:

	2025	2024
	£	£
Depreciation of tangible fixed assets	15,139	12,104
Auditor's remuneration – audit	16,750	14,050
Auditor's remuneration – other services	1,000	850
Operating leases rentals	8,500	19,500

10. TRUSTEES' REMUNERATION AND BENEFITS

During the year, no Trustees received any remuneration or other benefits (2024 - £NIL).

Trustees' expenses

During the year ended 31 March 2025, expenses totalling £7,291 were reimbursed or paid directly to Trustees (2024 - £7,248).

11. STAFF COST

	Group 2025	Group 2024	Company 2025	Company 2024
	£	£	£	£
Wages and Salaries	309,343	310,517	79,844	75,799
Social security cost	28,002	32,473	9,039	8,507
Pension costs	23,997	22,419	7,251	6,740
	<u>361,342</u>	<u>365,409</u>	<u>96,134</u>	<u>91,046</u>

The average monthly number of employees during the year was as follows:

	Group 2024	Group 2024	Company 2024	Company 2024
	No.	No.	No.	No.
Charitable activities	4	5	-	-
Administration	2	2	1	1
	<u>6</u>	<u>7</u>	<u>1</u>	<u>1</u>

The number of employees whose employee benefits (excluding employer pension cost) exceeded £60,000 was:

	Group 2025	Group 2024
	No.	No.
In the band £80,001 - £90,000	<u>2</u>	<u>2</u>

The executive management personnel of the parent charity and the Group comprises Trustees, company directors, the Chief Operating Officer and the Commercial Director. The salary costs of the executive management personnel for the year ended 31 March 2025 were £156,678 (2024 - £162,968).

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

**12. INTANGIBLE ASSETS
GROUP AND COMPANY**

	Computer software £
COST	
At 1 April 2024	37,750
Additions	4,587
Disposals	<u>(37,750)</u>
At 31 March 2025	<u>4,587</u>
AMORTISATION	
At 1 April 2024	31,983
Charge for year	6,227
Eliminated on disposal	<u>(37,750)</u>
At 31 March 2025	<u>460</u>
NET BOOK VALUE	
At 31 March 2025	<u>4,127</u>
At 31 March 2024	<u>5,767</u>

**13. TANGIBLE FIXED ASSETS
GROUP AND COMPANY**

	Office equipment £	Computer equipment £	Totals £
COST			
At 1 April 2024	14,005	9,364	23,369
Additions	-	4,697	4,697
Disposals	<u>-</u>	<u>(958)</u>	<u>(958)</u>
At 31 March 2025	<u>14,005</u>	<u>13,103</u>	<u>27,108</u>
DEPRECIATION			
At 1 April 2024	1,110	2,790	3,900
Charge for year	4,589	4,323	8,912
Eliminated on disposal	<u>-</u>	<u>(958)</u>	<u>(958)</u>
At 31 March 2025	<u>5,699</u>	<u>6,155</u>	<u>11,854</u>
NET BOOK VALUE			
At 31 March 2025	<u>8,306</u>	<u>6,948</u>	<u>15,254</u>
At 31 March 2024	<u>12,895</u>	<u>6,574</u>	<u>19,469</u>

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

14. FIXED ASSET INVESTMENTS (Charity only)

	Shares in group undertakings £
MARKET VALUE	
At 1 April 2024 and 31 March 2025	<u>3</u>
NET BOOK VALUE	
At 31 March 2025	<u>3</u>
At 31 March 2024	<u>3</u>

15. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 2025 £	Group 2024 £	Company 2025 £	Company 2024 £
Trade debtors	3,273	53,239	-	-
Other debtors	23,613	33,119	3,402	2,981
Prepayment and accrued income	63,707	77,471	48,880	65,891
	<u>90,593</u>	<u>163,829</u>	<u>52,282</u>	<u>68,872</u>

16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 2025 £	Group 2024 £	Company 2025 £	Company 2024 £
Trade creditors	42,907	49,819	32,027	30,472
Amounts owed to group undertakings	-	-	51,577	8,158
Corporation Tax	-	5,387	-	-
Other creditors	8,069	9,520	2,452	3,280
VAT	-	4,691	-	-
Accruals and deferred income	758,543	729,444	13,501	23,878
	<u>809,519</u>	<u>798,861</u>	<u>99,557</u>	<u>65,788</u>

17. CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

	Group 2025 £	Group 2024 £
Deferred income	<u>280,800</u>	<u>529,599</u>

18. OPERATING LEASE COMMITMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	Group 2025 £	Group 2024 £	Company 2025 £	Company 2024 £
Not later than 1 year	8,500	8,500	8,500	8,500
Later than 1 year and not later than 5 years	5,667	14,167	5,667	14,167
	<u>14,167</u>	<u>22,667</u>	<u>14,167</u>	<u>22,667</u>

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

19. MOVEMENT IN FUNDS

	At 1.4.24 £	Net movement in funds £	Transfer between funds £	At 31.3.25 £
Unrestricted funds				
General funds	683,168	96,631	(24,389)	755,410
Designated funds	15,165	(27,574)	24,000	11,591
	<u>698,333</u>	<u>69,057</u>	<u>(389)</u>	<u>767,001</u>
Restricted funds				
Sultan of Oman bursary fund	13,020	(2,884)	-	10,136
Canadian Legacy fund	65,905	(19,367)	-	46,538
Marlow Navigation fund	5,500	(5,525)	25	-
Willem Kok fund	1,661	(2,025)	364	-
	<u>86,086</u>	<u>(29,801)</u>	<u>389</u>	<u>56,674</u>
Total of funds	<u>784,419</u>	<u>39,256</u>	<u>-</u>	<u>823,675</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources Expended £	Movement in funds £
Unrestricted funds			
General funds	935,078	(838,447)	96,631
Designated funds	3,542	(31,116)	(27,574)
	<u>938,620</u>	<u>(869,563)</u>	<u>69,057</u>
Restricted funds			
Sultan of Oman bursary fund	41,879	(44,763)	(2,884)
Canadian Legacy fund	-	(19,367)	(19,367)
Marlow Navigation fund	-	(5,525)	(5,525)
Willem Kok fund	-	(2,025)	(2,025)
	<u>41,879</u>	<u>(71,680)</u>	<u>(29,801)</u>
Total Funds	<u>980,499</u>	<u>(941,243)</u>	<u>39,256</u>

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

19. MOVEMENT IN FUNDS - continued

Comparatives for movement in funds – prior year

	At 1.4.23 £	Net movement in funds £	Transfer between funds £	At 31.3.24 £
Unrestricted funds				
General funds	306,626	404,489	(27,947)	683,168
Designated funds	-	(12,782)	27,947	15,165
	<u>306,626</u>	<u>391,707</u>	<u>-</u>	<u>698,333</u>
Restricted funds				
Sultan of Oman bursary fund	20,512	(7,465)	(27)	13,020
Ross MacDonald fund	3,911	(3,938)	27	-
Canadian Legacy fund	81,178	(15,273)	-	65,905
Marlow Navigation fund	-	5,500	-	5,500
Willem Kok fund	-	1,661	-	1,661
	<u>105,601</u>	<u>(19,515)</u>	<u>-</u>	<u>86,086</u>
Total of funds	<u>412,227</u>	<u>372,192</u>	<u>-</u>	<u>784,419</u>

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources Expended £	Movement in funds £
Unrestricted funds			
General funds	1,309,593	(905,104)	404,489
Designated funds	2,184	(14,966)	(12,782)
	<u>1,311,777</u>	<u>(920,070)</u>	<u>391,707</u>
Restricted funds			
Sultan of Oman bursary fund	42,896	(50,361)	(7,465)
Ross MacDonald fund	-	(3,938)	(3,938)
Canadian Legacy fund	-	(15,273)	(15,273)
Marlow Navigation fund	5,500	-	5,500
Willem Kok fund	1,661	-	1,661
	<u>50,057</u>	<u>(69,572)</u>	<u>(19,515)</u>
Total Funds	<u>1,361,834</u>	<u>(989,642)</u>	<u>372,192</u>

Sultan of Oman bursary fund

Support and assist the participation of young people in race events organised by Sail Training International.

Ross MacDonald fund

To be spent in the advancement of Sail Training International on specific items jointly agreed between Sail Training International and Ross MacDonald. This fund was fully spent in the current year.

Canadian Legacy fund

Support and assist the participation of young Canadians in Sail Training.

Marlow Navigation fund

To be spent allowing disadvantaged people to participate in a sail training voyage.

Willem Kok fund

Support and assist the participation of young people in race events organised by Sail Training International.

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

20. RECONCILIATION OF NET MOVEMENT IN FUNDS TO NET CASH FLOW FROM OPERATING ACTIVITIES

	Group 2025 £	Group 2024 £
Net (expenditure)/income for the year (as per the statement of financial activities)	39,259	372,192
Adjustment for:		
Depreciation charges	15,139	12,104
(Increase)/decrease in debtors	73,233	30,176
(Decrease)/increase in creditors < 1 year	10,659	(294,737)
Increase/(decrease) in creditors > 1 year	(248,800)	289,156
Bank interest income	-	-
Net cash used in operating activities	(110,510)	408,891

21. ANALYSIS OF CASH AND CASH EQUIVALENTS

	Group 2025 £	Group 2024 £
Cash in hand	1,804,020	1,923,814

22. CASHFLOW RECONCILIATION

	At 1 April 2024 £	Cash flows £	At 31 March 2025 £
Cash in hand	1,923,814	(119,794)	1,804,020

23. PENSION COMMITMENTS

The Group operate a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contribution payable by the Company to the fund and amounted to £22,398 (2024 - £35,888). There was no outstanding contribution (2024: Nil) payable to the fund at the balance sheet date.

24. RELATED PARTY DISCLOSURES

The charity has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Group balances within the parent company can be seen within Note 16.

Trustee expenses and key management personnel can be seen within Note 10 and 11 respectively.

SAIL TRAINING INTERNATIONAL
NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2025

25. PRINCIPAL SUBSIDIARIES

The following were subsidiary undertakings of the charity:

Names	Company number	Holding	Included in consolidation
Tall Ships Races International Limited	04894646	100%	Yes
Tall Ships International Limited	05025229	100%	Yes
Sail On Board Limited	10501077	100%	Yes

Unit 9 Cooperage Green, Royal Clarence Yard, Weevil Lane, Gosport, Hampshire, PO12 1FY is the registered office for the above subsidiaries.

The financial result of the subsidiaries for the year were:

Names	Income £	Expenditure £	Profit/ Surplus for the year £	Net Assets £
Tall Ships Races International Limited	794,718	531,857	262,861	273,082
Tall Ships International Limited	-	-	-	1