

**Charity no. 1096249**

**Rickfords Hill Publishing Ltd.  
Trustees' Annual Report 30/09/2021**

**A) Charity information**

**Other names:** Charity also known as RHP, RHP Ltd., RHPBOOKS.

**Registered Charity no.** 1096249 Registered in England and Wales

**Registered Company no.** 4500076 Registered in England and Wales

**Principal address and registered office:** 24 High Street, Winslow, Buckingham MK18 3HF.

**Incorporated:** 31<sup>st</sup> July, 2002

**Bank:** HSBC, 8 Market Square, Aylesbury, Buckinghamshire, HP20 1TW

**Charity Trustees (all Trustees are also Company Directors):**

1. Paul Victor Fellows of 70 Sutherland Road, London N9 7QG
2. Daniel Peter Harrison of 24 High Street, Winslow, Buckingham MK18 3HF.
3. Thomas Edward George Harrison of 124 High Street, Winslow, Buckingham MK18 3DQ.

**Appointment of Trustees:** Trustees are appointed by a vote of the membership.

**Charity objects:** The Charity's objects are (1) To advance and maintain the Christian Religion through the production and distribution of Christian literature, the provision of Christian instruction and the provision of buildings and equipment for Christian instruction and worship; (2) The relief of the sick, infirm and poor living in undeveloped countries either generally or individually through the provision of grants, goods or services.

**B) Report of Activities and progress for the period 01/10/2020—  
30/09/2021**

**Part 1 – Objectives for the period**

**The objectives for the year ahead were**

**a. Publishing**

- i. to continue the process of marketing and distributing the titles already published;
- ii. to reprint any titles with low stocks

**b. Retail**

- i. to continue to maintain the retail side of the company including continuing to produce publish the Source catalogue.

**b. Ministry**

- i. to continue the visits to Uganda to provide teaching to pastors and church members;
- ii. to continue to provide funding for church buildings and other projects in Uganda.
- iii. To continue to work with Zerubbabel Ministries, building up a team of young people and supporting them through education and in their personal lives.

## **Part 2 – Strategy**

- i. The work of distribution of published books was to continue to be done through bookshops.
- ii. The staff would continue to seek to find ways to increase retail sales by promoting the website and catalogue
- iii. The staff would make visits to Uganda to give teaching and financial help.
- iv. The directors would be open to further ways to alleviate hardship etc. in Uganda.

## **Part 3 – Activities, progress and results**

Work was somewhat impeded by the covid pandemic which resulted in some reduced sales from the closure of shops etc.

### **a) Publishing: Distribution of books**

- i. **Distribution.** Distribution through CLC continues to be effective.
- ii. **Marketing.** Our books being well established no new marketing was undertaken.

**By the end of the year, 17,049 (previous: 19,571, 27,636 32,677, 27,396 , 44,936, 55,630) items had been sold. Total sales for retail and publishing came to £28,259.74.**

### **b) Publications**

No new books were published but work was begun on three new titles.

### **d) RHP Ministries**

Work continued with Vision Uganda. £3859 was given to help with church construction etc. and £22608 was given to our partner organization Zerubbabel Ministries Uganda supporting children and young adults through education. One of our Directors spent 6 months in Uganda and set up a home for street children.

### **e) Tabernacle Books**

Tabernacle Books continued to trade and build up its customer base. A charity shop was established within Tabernacle Books to help provide funds for the Ugandan work.

### **f) The Source**

The catalogue continued to generate sales..

### **g) Staff**

No paid staff were employed during this period.

## **Part 4 – The future**

**Rickfords Hill Publishing** continues to meet an important need in providing excellent Christian literature at affordable prices and providing assistance to needy Christians in Africa. This should continue.

**a) Reprinting**

Work should continue on new publications, some of which are in the pipeline.

**b) Tabernacle Books**

Work should continue to make the shop known to local Christians.

**c) Uganda**

The work in Uganda should expand as opportunities arise and support for Subi House for former street children should continue.

**d) The Source**

The catalogue should continue to be published.

**Since Rickfords Hill Publishing Ltd. is a charitable company with a gross income of less than £90,000, an independent examination of accounts was arranged.**

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TEG Harrison  
Signed on behalf of the Trustees

Date 18/08/2022

## **Financial Report 30 September, 2021**

**Period 1/10/2020 to 30/09/2021**

### **A. Income and expenditure:**

**1/10/2020 - 30/09/2021**

#### **Publishing and Retail**

Income: 41683.92

Expense: 22,725.37

#### **RHP Ministries**

Income (gifts): £23,050

Expenses and grants: £26,467.93

#### **Whole Charity**

Total Income: 64734.27

Total Expenses: £49,193.30

### **B. Balance sheet: notable figures**

Current loans: £149840.13

Publishing Bank account: £8930.76

Ministry Bank Account: £1353.45

Tabernacle Books: 6636.99

Stock assets of books at cost price: £107,681.81

Equipment (computers, forklift, etc.): £1178.49

Projected value of stock at sale price: circa £213,000

**Total Assets: £129,295.39**

**Total current liabilities: £148,843.43**

**Total equity: -£19,548.04**

# Rickfords Hill Publishing

## Balance Sheet Report

To: 30 September, 2021

### ASSETS

#### Fixed Assets

0031 - Office equipment and IT - Accumulated Depreciation	967.80	
0040 - Fixtures and fittings - Cost	210.69	
	<b>Total Fixed Assets</b>	<b>£1,178.49</b>

#### Current Assets

1000 - Stock	107,681.81	
1100 - Trade Debtors	639.32	
1200 - Current	6,636.99	
1210 - Cash	2,505.67	
1220 - PayPal	368.90	
1230 - RickfordHill	8,930.76	
1260 - RHP Ministries	1,353.45	
	<b>Total Current Assets</b>	<b>£128,116.90</b>

<b>TOTAL ASSETS</b>	<b>£129,295.39</b>
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### LIABILITIES

#### Current Liabilities

1240 - Loan DH	79,250.00
1250 - Loan TH	70,590.13
2100 - Trade Creditors	155.34
2211 - Other taxes to pay to HMRC	-954.01
10301 - Evo	3.04
VAT	-201.07
2200 - VAT on Sales	37.39

2201 - VAT on Purchases

-238.46

**Total Current Liabilities**

**£148,843.43**

**Future Liabilities**

**Total Future Liabilities**

**£0.00**

**TOTAL LIABILITIES**

**£148,843.43**

**TOTAL NET ASSETS**

**-£19,548.04**

**EQUITY**

Net Profit / Loss

-19,548.04

*Net Profit / Loss (prior year(s))*

-139,112.80

*Net Profit / Loss (current year)*

119,564.76

**TOTAL EQUITY**

**-£19,548.04**

# Rickfords Hill Publishing

## Profit and Loss Report

01 October, 2020 - 30 September, 2021

Sales		
4000 - Sales Type A	41,967.66	
4009 - Sales Discounts	-13,707.92	
4900 - Other income	14,099.15	
10305 - Uganda Gift	23,050.35	
102224 - VAT	-674.97	
	<b>Total Sales</b>	<b>£64,734.27</b>
Direct Expenses		
5000 - Cost of sales - goods	3,294.03	
5015 - Cost of sales - delivery	204.55	
5100 - Carriage on Purchases	13.76	
5201 - Change in stock value	10,359.82	
10000 - Ebay Fees	14.41	
10206 - Printing	428.14	
10304 - PayPal Fees	88.38	
10306 - Grants to Uganda Churches	3,859.59	
102212 - Card Charges	79.74	
102226 - Zerubbabel	22,608.34	
	<b>Total Direct Expenses</b>	<b>£40,950.76</b>
<b>GROSS PROFIT / LOSS</b>		<b>£23,783.51</b>
Overheads		
2300 - AVDC Business	240.64	
6200 - Marketing	4,956.92	
7500 - Office costs	310.20	
7600 - Legal and Professional	13.00	
7610 - Insurance	618.68	

7800 - Repairs and renewals	486.36	
7900 - Bank charges and interest	396.60	
8000 - Depreciation	228.43	
8200 - General Expenses	170.00	
9999 - Corrections	-674.97	
10202 - Telephone/Broadband	620.86	
10203 - EposNow	425.00	
10205 - Website	274.93	
10302 - Merchant Terminal	175.89	
	<b>Total Overheads</b>	<b>£8,242.54</b>
	<b>NET PROFIT / LOSS</b>	<b>£15,540.97</b>





Section A

Independent Examiner's Report

Report to the  
trustees/directors/  
members of

Rickfords Hill Publishing Ltd.

On accounts for the year  
ended

30 September 2021

Charity no.:

1096249

Company no.:

4500076

Set out on pages

1-2

(remember to include the page numbers of additional sheets)

I report to the charity trustees on my examination of the accounts of the Company for the year ended **30/09/2021**.

Responsibilities and  
basis of report

As the charity's trustees of the Company (who are also the directors of the company for the purposes of company law), you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ("the 2006 Act").

Having satisfied myself that the accounts of the Company are not required to be audited for this year under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ("the 2011 Act"). In carrying out my examination, I have followed the Directions given by the Charity Commission (under section 145(5)(b) of the 2011 Act.

Independent  
examiner's statement

I have completed my examination. I confirm that no material matters have come to my attention which gives me cause to believe that:

- accounting records were not kept in accordance with section 386 of the Companies Act 2006; or
- the accounts do not accord with such records; or
- the accounts do not comply with relevant accounting requirements under section 396 of the Companies Act 2006 other than any requirement that the accounts give a 'true and fair' view which is not a matter considered as part of an independent examination; or
- the accounts have not been prepared in accordance with the Charities SORP (FRS102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

*\* Please delete the words in the brackets if they do not apply.*

Signed:

Date:

25th June 2022

**Name:** Michael Scott Hotard

**Relevant professional qualification(s) or body (if any):** M I M I

**Address:** 85 Spring Lane  
Great Horwood  
Milton Keynes, MK17 0QP

## Section B

## Disclosure

Only complete if the examiner needs to highlight material matters of concern (see CC32, Independent examination of charity accounts: directions and guidance for examiners).

Give here brief details of any items that the examiner wishes to disclose.