

HOSPICE AID UK

England & Wales · Charity number 1092575

Details

Other names	COMMUNITY AID UK
Status	Registered
Legal form	Charitable company
Company number	04400127
Registered	2002-06-24
Register	View on the Charity Commission register

Contact

Address	Hospice AID UK C/O Keystone Law First Floor 48-49 Chancery Lane London
Phone	08456060510
Email	info@hospiceaid.org.uk
Website	www.hospiceaid.org.uk

Activities

Objects: (A) TO FACILITATE AND PROMOTE THE RELIEF, CARE AND TREATMENT OF THE SICK, ESPECIALLY OF THE DYING, AND THE SUPPORT AND CARE OF THEIR FAMILIES AND CARERS AND OF THE BEREAVED;(B) TO FACILITATE AND PROMOTE THE CHARITABLE ACTIVITIES OF INDEPENDENT HOSPICES;(C) TO UNDERTAKE ANY OTHER CHARITABLE PURPOSE.

Activities: TO FACILITATE AND PROMOTE THE RELIEF, CARE AND TREATMENT OF THE SICK, ESPECIALLY OF THE DYING, AND THE SUPPORT AND CARE OF THEIR FAMILIES AND CARERS AND OF THE BEREAVED.TO FACILITATE AND PROMOTE THE CHARITABLE ACTIVITIES OF INDEPENDENT HOSPICES

Classification

- **How:** Makes Grants To Organisations
- **What:** The Advancement Of Health Or Saving Of Lives, Disability
- **Who:** Children/young People, Elderly/old People, People With Disabilities, Other Charities Or Voluntary Bodies, The General Public/mankind

Geography

- **Area of benefit:** NOT DEFINED. IN PRACTICE ENGLAND AND WALES
- Throughout England And Wales

Finances

Period end	Income	Expenditure	Assets	Employees
2025-03-31	£114,745	£149,465	-	-
2024-03-31	£190,957	£212,329	-	-
2023-03-31	£183,679	£236,675	-	-
2022-03-31	£368,529	£409,365	-	-
2021-03-31	£516,943	£312,372	£171,825	1

Trustees

Name	Role	Appointed
Barry Cherryman		2019-03-14
Jayne Meegan		2024-06-04
Matthew Gratze		2019-09-09
Robert Meakin		2024-06-06

Accounts

Hospice Aid UK

Trustees' report and unaudited financial statements

For the year ended 31 March 2025

	Page
Legal and Administrative Information	1
Report of the Trustees	2 - 5
Independent Examiner's Report	6
Statement of Financial Activities	7
Balance Sheet	8
Notes forming part of the Financial Statements	9 - 16

Charity Number	1092575
Company Number	04400127
Trustees	S Boyle B Cherryman D Duhaney M Gratze R Meakin (appointed 14 May 2024) J Meegan (appointed 14 May 2024)
Secretary	J Gratze
Registered Office	1st Floor, 48 Chancery Lane London WC2A 1JF
Independent Examiner	Moore Kingston Smith LLP 9 Appold Street London EC2A 2AP
Solicitors	Keystone Law LLP 48 Chancery Lane London WC2A 2SF

HOSPICE AID UK REPORT OF THE TRUSTEES

For the year ended 31 March 2025

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2025. The trustees have adopted the provisions of Accounting and Reporting by the Charities: Statement of Recommended Practice applicable for charities preparing their accounts in accordance with the Financial Reporting Standard applicable the UK and Republic of Ireland (FRS102).

OBJECTS AND ACTIVITIES

The objects of the charity are:

- To facilitate and promote the relief, care, and treatment of the sick, especially the dying, and the support and care of their families and carers and of the bereaved.
- To facilitate and promote the charitable activities of independent hospices.

Our Aim

Hospice Aid UK's aim is to donate to hospices, in areas where funding is not readily available to them from other sources.

Hospice Aid UK raises funds for UK hospices only, complementing other hospice funding sources. We aim to help fill the gap that would otherwise mean hospices going without needed equipment/support, in areas that would directly improve the quality and patients' comfort and wellbeing and that of their close relatives. Our focus is Emergency funding which we have identified as something that really does help hospices, saving them time and money, sourcing the funding, and providing funding for that vital piece of equipment immediately.

Public benefit

We have referred to the guidance in the Charity Commission's general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

From April 2024 – March 2025, we gave 16,704 to 9 hospices.

A few quotes from Hospices:

I am writing on behalf of the children, families and staff at Claire House Children's Hospice to thank Hospice Aid UK for your kind donation towards the purchase of a new Klearside bed for the hospice. We are sincerely grateful to Hospice Aid UK for your longstanding support of the hospice, and I hope you feel a great sense of pride knowing the difference you are continuing to make to the lives of the children and families we care for.

Thank you very much for your email and thank you so much for your generosity, we are so grateful that people like you are part of our community and support our work.

Thank you once again, we are so grateful to have Hospice Aid UK's continued support.

I would like to take this opportunity to sincerely thank the trustees of Hospice Aid UK for supporting Shooting Star Children's Hospices once again. I can confirm safe receipt of your gift towards the purchase of the memory candles; we are so grateful for the support this year.

HOSPICE AID UK REPORT OF THE TRUSTEES

For the year ended 31 March 2025

Your gift will help towards the design and purchase of the new memory candles which will be sent to bereaved families ahead of their child's birthday each year – to help them mark this anniversary and remember the special moments they had as a family. These hand painted candles ensure families know we are here, at a time when they need us most.

Thank you once again for your continued supporting and helping us to make every moment count for babies, children, young people, and their families.

Grant Making

During the financial year, the charity has given grants to 9 hospices in the UK. The grants we have provided have helped hospices around the UK with vital core costs, and equipment funding.

Hospice AID UK relies on several different fundraising approaches to raise funds from a range of sources, increasing awareness of our work and allowing supporters to contribute in ways that are most appropriate for them. This includes fundraising through digital and online campaigns, emails, letters and press advertising from legacies, events, and community fundraising. This complements support from our donors and other regular supporters.

We continue to encourage and promote Legacy gifts and In Memory donations. We continue to find new ways to generate income. Our new mailing programme covered all the costs of producing the mailshots and response handling.

Reserves policy

The Trustees intend to hold sufficient funds in reserve so as to ensure the charity can meet its long-term objectives. The minimum amount to be held in reserve is £50,000. However an exception has been made this year due to the unstable cost of living crisis.

Financial review

Hospice AID UK received £114,142 from individual donations & legacies. Along with funds carried over from last year, this enabled Hospice AID UK to carry out its charitable activities. This resulted in a surplus of £21,901 to be carried over to the next financial year. The Trustees considered this to be satisfactory given the unstable cost of living crisis.

Fundraising Standards

Hospice Aid UK pays a levy to the Fundraising Regulator, and, as such, abides by the Code of Fundraising Practice. We also abide by the Fundraising Regulator's Fundraising Promise, and strive to ensure our fundraising is open, honest, legal, and respectful. We are registered with the Fundraising Preference Service which enables members of the public to control the nature and frequency of direct marketing approaches that they receive, including fundraising communications. Through the Fundraising Preference Service website, members of the public can choose to stop email, telephone, post and/or text messages from a selected charity. During the financial year 8 members of the public opted out of contact with Hospice Aid UK via the Fundraising Preference Service.

Monitoring of fundraising activities and protecting people in vulnerable circumstances

Hospice AID UK is committed to ensuring that we always treat the public sensitively and respectfully, taking special care to protect people who may find themselves in vulnerable circumstances.

HOSPICE AID UK
REPORT OF THE TRUSTEES
For the year ended 31 March 2025
Social Media Policy

The Charity has adopted the Charity Commission's approved social media policy and is applying it to its social media activities. The full policy is available to view on our website.

Complaints

Hospice Aid UK did not receive any complaints from members of the public about our fundraising activities in 2024/2025. This does not include expressions of dissatisfaction relating to our use of specific fundraising methods which most charities face.

For the future

Our in-house fundraising database is a vital plank of our future fundraising programme. It is key to our response handling centre and enables our Head of Fundraising to gain an excellent knowledge of the supporters of Hospice AID UK.

Risk management

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate exposure to the major risks.

Structure, governance and management

The charity is governed by a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006. The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Ms S Boyle
Mr B Cherryman
Mr D Duhaney
Mr M Gratze
Mr R Meakin (appointed 14/5/2024)
Mrs J Meegan (appointed 14/5/2024)

Recruitment and appointment of new trustees

Under the new Articles of Association, the Trustees are the sole members and have the power to appoint new Trustees. We are very pleased to say that we have recruited two more Trustees. Robert Meakin and Jayne Meegan. Robert has been involved with our charity for over 24 years, bringing his expertise as a lawyer specialising in charity law. Jayne brings over 30 years of organisational and operational expertise with extensive experience in coordinating complex projects and fundraising events.

Recruitment is undertaken as necessary through identification of skills gaps at trustee level. None of the trustees have any beneficial interest in the company. New members of the Trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of

Association, the Board of Trustees, the strategies, and recent financial performance. All the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

HOSPICE AID UK
REPORT OF THE TRUSTEES
For the year ended 31 March 2025
Governing document

The charity is governed by a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

Organisational Structure

The Chief Executive Officer oversees the day-to-day running of the charity but is supervised and supported by the trustees in her role.

Key management personnel remuneration

The trustees deal with the overall pay and reward of the Chief Executive Officer. All Trustees give their time freely and no Trustee remuneration was paid in the year. Details of Trustee expenses and related party transactions are disclosed in note 11 and 16 to the accounts.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of the company for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the situation of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 26 / 11 / 25 and signed on its behalf by:



R Meakin - Trustee

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2025.

Responsibilities and basis of report

As the charity's trustees you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ("the 2006 Act").

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent Examiner's Statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1) accounting records were not kept in respect of the Trust as required by section 386 of the 2006 Act; or
- 2) the accounts do not accord with those records; or
- 3) the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- 4) the accounts have not been prepared in accordance with the methods and principles of the Statements of Recommended Practice for accounting and reporting by charities.

I have no other concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Adam Fullerton, FCA
On behalf of Moore Kingston Smith LLP
Chartered Accountants

9 Appold Street
London
EC2A 2AP

Date: 2 December 2025

Hospice Aid UK (A Company Limited by Guarantee)
Statement of Financial Activities
For the year ended 31st March 2025

	Notes	Year ended 31 March 2025 Unrestricted Funds £	Year ended 31 March 2024 Unrestricted Funds £
Income from:			
Donations and legacies	3	114,142	140,604
Other income	4	603	50,353
Total Income		114,745	190,957
Expenditure on:			
Fundraising costs	5	14,387	20,351
Charitable activities	7	135,078	191,978
Total Expenditure		149,465	212,329
Net Expenditure		(34,720)	(21,372)
Transfers between funds		-	-
Net movement in funds		(34,720)	(21,372)
Reconciliation of Funds:			
Total Funds brought forward		56,621	77,993
Total Funds carried forward	14	21,901	56,621

The Statement of Financial Activities reflects the results of continuing activities for the year.

All recognised gains and losses are included in the Statement of Financial Activities.

Hospice Aid UK (A Company Limited by Guarantee)
Balance Sheet
As at 31st March 2025

	Note	2025		2024	
		£	£	£	£
Current Assets					
Debtors	12	1,000		1,000	
Cash at bank and in hand		<u>31,802</u>		<u>66,095</u>	
		32,802		67,095	
Creditors:					
Amounts falling due within one year	13	(10,901)		(10,474)	
Net Current Assets			<u>21,901</u>		<u>56,621</u>
Funds					
Unrestricted funds	14		<u>21,901</u>		<u>35,248</u>
			<u>21,901</u>		<u>35,248</u>

For the financial year in question, the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Trustees and authorised for issue on **26 November 2025**

Signed on their behalf by:



.....
R Meakin
Trustee

Company Number: 04400127

1 Accounting Policies

a) Basis of Accounting

Hospice Aid UK is a company limited by guarantee registered in England and Wales. The registered address is 1st Floor 48 Chancery Lane, London, WC2A 1SF.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The charitable company has taken advantage of the exemptions available not to prepare a Statement of Cash Flows.

The principal accounting policies, which are applied consistently, are set out below.

b) Going Concern Basis

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern.

The trustees have made this assessment for a period of at least one year from the date of the approval of the financial statements. In particular, the trustees have considered the charitable company's forecasts and projections and have taken into account the pressures on donation and grant income.

Having carried out a detailed review of the Charity's resources and the current economic challenges facing both the Charity and its members the Trustees are satisfied that the Charity has sufficient cash to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements and that it is appropriate for the accounts to be prepared on the going concern basis.

c) Critical Accounting Estimates and Areas of Judgement

In the view of the trustees in applying the accounting policies adopted, no judgements were required that have a significant effect on the amounts recognised in the financial statements nor do any estimates or assumptions made carry a significant risk of material adjustment in the next financial year.

d) Income

All income is accounted for when there is evidence of entitlement, the receipt is probable and the amount can be measured reliably.

Voluntary income including donations is included in full in the Statement of Financial Activities when receivable.

For legacies, entitlement is taken at the earlier of the date on which either; the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executors to the charity that a distribution will be made, or where a distribution has been received from an estate.

Donations are received via legacies and postal donations and credit card processed through CAF.

1 Accounting Policies (continued)

e) Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation for payment to be made.

Costs are disclosed in the following categories

- Governance costs are the costs associated with the strategic direction of the organisation and with meeting regulatory requirements.
- Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, and administrative payroll costs. They are incurred directly in support of expenditure on the objects of the charity. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued.

f) Tangible Fixed Assets

All fixed assets with a value over £250 are capitalised at cost, being their purchase cost together with any incidental expenses at acquisition, and depreciated to their estimated residual value over their estimated useful lives as follows:

Computer equipment

Straight line over 3 years

A review of fixed asset lives and impairments is undertaken on an annual basis.

g) Pension Benefits

The charity makes contributions on behalf of employees to their individual personal pension schemes during their period of service, at a rate fixed by the Trustees.

h) Operating leases

Operating lease and rental costs, where substantially all the benefits and risks of ownership remain with the lessor have been charged to expenditure as they arise.

i) Fund accounting

Unrestricted funds are received and applied for the general objects of the charity.

Restricted funds are subject to such restrictions as specified by donors and are utilised in accordance with donors' wishes.

j) Cash and Cash Equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

k) Financial Instruments

The charity only holds basic financial instruments as defined by FRS 102. Financial instruments receivable or payable within one year of the reporting date are carried at their transaction price and subsequently at amortised cost.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2025

3 Donations and legacies

	2025 Unrestricted funds £	2024 Unrestricted funds £
Donations Received	109,142	103,870
Legacies	5,000	36,734
	114,142	140,604
	114,142	140,604

4 Other income

	2025 Unrestricted funds £	2024 Unrestricted funds £
Interest income from Bank deposits	380	1,081
Income from sponsorship	-	6,500
Other income	223	42,772
	603	50,353
	603	50,353

5 Raising Funds

	2025 Unrestricted funds £	2024 Unrestricted funds £
<u>Fundraising and publicity</u>		
Other fundraising costs	14,387	20,351
	14,387	20,351
	14,387	20,351

6 Grants Payable

	Grants made to provide facilities to hospices 2025 £	Grants made to provide facilities to hospices 2024 £
Grants to institutions:		
Bluebell Wood Hospice	1,264	-
Childrens Hospice South West Emergency Funds	-	4,995
Claire House Childrens Hospice	1,987	2,729
Cope Chldrens Hospice	461	-
Demelza Hospice	-	2,000
Earl Mountbatton Hospice	-	750
East Anglis Childrens Hospice	1,000	-
Five Towns Hospice	1,600	-
Hartlepool Hospice	-	5,090
Hospice Of the Good Shepherd	-	1,925
Kirkwood Hospice	-	2,000
Lewis Manning Hospice	-	2,000
Lindsay Lodge Hospice	-	2,000
Pilgrims Hospice Grant	2,346	-
Queens Court Hospice	3,675	-
St Catherines Hospice	-	2,000
Shooting Star childrens Hospice	750	-
St J Hospice	3,621	2,295
St Michaels Hospice	-	4,244
St Vincents Hospice	-	2,000
The Hospice Charity	-	2,000
The Mary Stevens Hospice	-	2,000
The Norfolk Hospice	-	2,000
The Northumberland Hospice	-	2,000
Western Hospice care	-	1,600
Wigan Hospice	-	3,780
	16,704	47,408

The total number of grants made in the year were

9	19
----------	-----------

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2025

7 Charitable Activities

		Promoting & raising awareness of activities 2025	Grants made to provide facilities to hospices 2025	Total 2025
Year to 31 March 2025				
Staff costs		30,006	-	30,006
Data processing		15,690	-	15,690
Direct mail appeals		18,469	-	18,469
Event expense		6,159	-	6,159
		<u>70,324</u>	<u>-</u>	<u>70,324</u>
Grant funding of activities	(see Note 6)	-	16,704	16,704
Share of support costs	(see Note 8)	-	38,169	38,169
Share of governance costs	(see Note 8)	819	9,062	9,881
		<u>71,143</u>	<u>63,935</u>	<u>135,078</u>
Charitable Activities				
		Promoting & raising awareness of activities 2024	Grants made to provide facilities to hospices 2024	Total 2024
Year to 31 March 2024				
Staff costs		29,931	-	29,931
Data processing		-	-	-
Direct mail appeals		15,093	-	15,093
Event expense		14,688	-	14,688
Postage and other costs		11,361	-	11,361
Other costs		1,131	-	1,131
		<u>72,204</u>	<u>-</u>	<u>72,204</u>
Grant funding of activities	(see Note 6)	-	47,408	47,408
Share of support costs	(see Note 8)	-	44,383	44,383
Share of governance costs	(see Note 8)	20,183	7,800	27,983
		<u>92,387</u>	<u>99,591</u>	<u>191,978</u>

8 Support Costs - 2025

	Support Costs £	Governance Costs £	Total 2025 £
Staff costs	16,157	-	16,157
Rent	9,600	-	9,600
Bank and Cr card charges	1,355	-	1,355
Postage, packaging and stationary	2,988	-	2,988
Telephone	1,880	-	1,880
Meeting expense	384	-	384
Advertising	1,655	-	1,655
Computer & IT expenses	190	-	190
Insurance	317	-	317
Other support costs	3,643	-	3,643
Independent Examiner fees	-	6,750	6,750
Accountancy	-	2,312	2,312
Legal and professional	-	819	819
	<u>38,169</u>	<u>9,881</u>	<u>48,050</u>
Analysed between Charitable activities	<u>38,169</u>	<u>9,881</u>	<u>48,050</u>

Support Costs - 2024

	Support Costs £	Governance Costs £	Total 2024 £
Staff costs	16,116	-	16,116
Rent	9,600	-	9,600
Bank and Cr card charges	133	-	133
Postage, packaging and stationary	323	-	323
Telephone	1,263	-	1,263
Meeting expense	824	-	824
Advertising	7,383	-	7,383
Computer & IT expenses	5,328	-	5,328
Insurance	617	-	617
Other support costs	2,796	-	2,796
Independent Examiner fees	-	6,495	6,495
Accountancy	-	1,305	1,305
Legal and professional	-	20,183	20,183
	<u>44,383</u>	<u>27,983</u>	<u>72,366</u>
Analysed between Charitable activities	<u>44,383</u>	<u>27,983</u>	<u>72,366</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2025

9 Net movement in funds

	2025 £	2024 £
Net movement in funds is stated after charging/(crediting)		
Fees payable to the charity's Independent Examiners	<u>6,750</u>	<u>6,495</u>

10 Trustees

None (2024: None) of the trustees received any remuneration or benefits from the charity during the year, however the CEO and relative of trustee M Gratze received remuneration disclosed in the note below.
None of the trustees were reimbursed for any expenses in respect of the charity in the year (2024: none).

11 Employees

	Total 2025 £	Total 2024 £
Gross salaries	45,000	45,000
Social security costs	4,955	4,955
Pension costs	1,163	1,163
	<u>51,118</u>	<u>51,118</u>

Staff Numbers

The average monthly number of employees during the year was: 1 1

No employees earned over £60,000 during the year (2024: None).

Key Management Personnel

During the year there was one staff member who was deemed to be Key Management Personnel. The total employment benefits including employer pension contributions of key management personnel were £51,118 (2024: £51,118).

In addition to one full time paid employee, the charity also used a separate source paid on a consultancy basis.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2025

12 Debtors	Total 2025 £	Total 2024 £
Other debtors	1,000	1,000
	<u>1,000</u>	<u>1,000</u>

13 Creditors: Amounts falling due within one year	Total 2025 £	Total 2024 £
Social security and other taxation	2,503	2,428
Other creditors	1,648	1,494
Accruals	6,750	6,552
	<u>10,901</u>	<u>10,474</u>

Included within Other creditors are pension contributions payable of £0 (2024: £227).

14 Analysis of funds

	Balance at 01/04/2024 £	Income £	Expenditure £	Balance at 31/03/2025 £
Unrestricted fund	56,621	114,745	(149,465)	21,901
Total 2025	<u>56,621</u>	<u>114,745</u>	<u>(149,465)</u>	<u>21,901</u>

15 Retirement benefit schemes

Defined contribution schemes

The charity operates a defined contribution scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The charge to profit or loss in respect of defined contribution schemes was £1,163 (2024: £1,163)

16 Related party transactions

The Charity rents an office from the Chief Executive Officer for an amount of £800 pm. This agreement has been authorised by the trustees on the basis that an office is required for the charity to function and an alternative office in the local area would cost thousands more than the agreed amount, especially when one includes the ancillary costs of running the office and storage. The Chief Executive Officer was also reimbursed £9,419 (2024: £2,272) for expenditure on behalf of the charity.

Accounts

Hospice Aid UK

Trustees' report and unaudited financial statements

For the year ended 31 March 2024

	Page
Legal and Administrative Information	1
Report of the Trustees	2 - 6
Independent Examiner's Report	7
Statement of Financial Activities	8
Balance Sheet	9
Notes forming part of the Financial Statements	10 - 17

Charity Number	1092575
Company Number	04400127
Trustees	S Boyle B Cherryman D Duhaney M Gratze R Keen (resigned 29 June 2023) R Meakin (appointed 14 May 2024) J Meegan (appointed 14 May 2024)
Secretary	J Gratze
Registered Office	1st Floor, 48 Chancery Lane London WC2A 1JF
Independent Examiner	Moore Kingston Smith LLP 9 Appold Street London EC2A 2AP
Solicitors	Keystone Law LLP 48 Chancery Lane London WC2A 2SF

HOSPICE AID UK

REPORT OF THE TRUSTEES For the Year Ended 31 March 2024

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2024. The trustees have adopted the provisions of Accounting and Reporting by the Charities: Statement of Recommended Practice applicable for charities preparing their accounts in accordance with the Financial Reporting Standard applicable the UK and Republic of Ireland (FRS102) (effective 1 January 2015).

OBJECTS AND ACTIVITIES

The objects of the charity are:

- To facilitate and promote the relief, care, and treatment of the sick, especially the dying, and the support and care of their families and carers and of the bereaved.
- To facilitate and promote the charitable activities of independent hospices.

Our Aim

Hospice Aid UK's aim is to donate to hospices, in areas where funding is not readily available to them from other sources.

Hospice Aid UK raises funds for UK hospices only, complementing other hospice funding sources. We aim to help fill the gap that would otherwise mean hospices going without needed equipment/support, in areas that would directly improve the quality and patients' comfort and well-being and that of their close relatives. Our focus is Emergency funding which we have identified as something that really does help hospices, saving them time and money, sourcing the funding, and providing funding for that vital piece of equipment immediately.

Here are a few comments we have received from Hospices all over the UK:

"Now that we've had our snazzy new washing machine installed, I just wanted to get in touch with a photo and to say thank you once again.

As you well know funding the unexciting essentials can be a huge challenge for hospices. We continue to be so grateful that you actively recognise this and support hospices in need. Our nurses are thrilled with the new washing machine, which is constantly in use ensuring our patients receive the highest standards of care.

Thank you so much!"

Queenscourt Hospice, Southport

"On behalf of all of us at The Hospice of the Good Shepherd, may I please thank Hospice Aid UK, you and the team for your generosity and support to secure four Intravenous infusion pumps.

This is a fantastic outcome, particularly of course for the many patients for whom these pumps will make a real difference in terms of reduced anxiety and inconvenience, and in delivering a significantly improved treatment experience."

Hospice of the Good Shepherd, Chester

"Since our purchase, the new Cuddle Blanket has proved an invaluable resource. For example, it enabled us to provide care for one family shortly after Christmas whilst our existing blanket was

being repaired - the return of this was delayed due to the sourcing of parts and some restricted hours over the festive period. The swift arrival of the new blanket meant that we didn't need to resort to using the fan system and were able to support the family in the best environment possible. You may remember from our application that the fan system creates an entirely cold environment for all, whereas the Cuddle Blanket isolates the cold environment to the deceased.

Also, recently we supported the family of a young man who wished to die at home. With the faulty one repaired, there were two blankets, which meant we could provide equipment at the home in the initial hours following death, for him to be cared for until they were ready to move. We also had a blanket set up at the Hospice, where the family chose to spend another few days with him. This ensured a smooth transition between settings and reduced the logistical challenges of transporting equipment. I can say with confidence we were only able to do this because we had the two blankets. Without this flexibility the family would have needed to move from their home much sooner. I'm sure this initial time we could give them at home will be invaluable in their grief."

Rainbows Hospice, Loughborough

Main objectives for the year

Our main objectives for the charity have been to distribute grants to hospices, increase our level of emergency funding, continue the growth of our database for ongoing fundraising and legacies working to sustain funding and donation levels.

Public benefit

We have referred to the guidance in the Charity Commission's general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

We have been receiving as unprecedented number of requests from Hospices all over the UK. From April 2023 – March 2024, we gave £47,708 to 19 hospices.

Grant Making

During the financial year, the charity has given grants to 19 hospices in the UK. The grants we have provided have helped hospices around the UK with vital core costs, emergency funding, therapy sessions and equipment funding that hospices simply cannot get funding for elsewhere.

Fundraising activities

Fundraising approach

Hospice AID UK relies on several different fundraising approaches to raise funds from a range of sources, increasing awareness of our work and allowing supporters to contribute in ways that are most appropriate for them. This includes fundraising through digital and online campaigns, emails, letters and press advertising from legacies, events, and community fundraising. This complements support from our donors and other regular supporters.

Our partnership with Funeral Partners Ltd generated a £10,000 donation following their annual conference which voted to have us as their Charity of the Year.

We continue to encourage and promote Legacy gifts and In Memory donations.

We continue to find new ways to generate income.

We worked very closely from the end of 2023 into 2024 with a social media expert to try to improve our social media imprint. This was successful, and we hope to continue with this in the New Year.

We now operate our own direct mail fundraising, and we are continuing to develop our own database and are steadily increasing our regular donors. That said there is still a mountain of work to be done before we can safely say that we have an excellent database of donors.

We continue to send mail to our donors quarterly and last year's mailings generated over £42,000 in donations.

Our new mailing programme covered all the costs of producing the mailshots and response handling.

Fundraising Standards

Hospice Aid UK pays a levy to the Fundraising Regulator, and, as such, abides by the Code of Fundraising Practice. We also abide by the Fundraising Regulator's Fundraising Promise, and strive to ensure our fundraising is open, honest, legal, and respectful. We are registered with the Fundraising Preference Service which enables members of the public to control the nature and frequency of direct marketing approaches that they receive, including fundraising communications. Through the Fundraising Preference Service website, members of the public can choose to stop email, telephone, post and/or text messages from a selected charity. During the financial year 8 members of the public opted out of contact with Hospice Aid UK via the Fundraising Preference Service.

Fundraising on our behalf

Hospice Aid UK requires any professional fundraising agencies working on our behalf to adhere to our fundraising standards and this is specified in our contracts with them.

Supporters are at the core of everything Hospice Aid UK achieves. It is with their continued support through our direct mail fundraising programme and the leaving of legacies that Hospice Aid UK can fund our grants.

Governance during the year

The charity has undergone a governance review, new articles have been adopted and new trustees are being recruited, one who is a lawyer with charity law & charity sector experience, and another with extensive business experience, which we expect will be appointed during the next financial year.

Monitoring of fundraising activities and protecting people in vulnerable circumstances

Hospice AID UK is committed to ensuring that we always treat the public sensitively and respectfully, taking special care to protect people who may find themselves in vulnerable circumstances.

Social Media Policy

The Charity has adopted the Charity Commission's approved social media policy and is applying it to its social media activities. The full policy is available to view on our website.

Complaints

Hospice Aid UK did not receive any complaints from members of the public about our fundraising activities in 2023/2024.

This does not include expressions of dissatisfaction relating to our use of specific fundraising methods which most charities face.

For the future

Our in-house fundraising database, built on the earlier work of Euro DM, is a vital plank of our future fundraising programme. It is key to the work our new response-handling centre carries out and enables our Head of Fundraising to gain an excellent knowledge of the supporters of Hospice AID UK. Our response handling Centre is Mailing Expert, Bellbrook Business Park 6 Horsted Square, Uckfield TN22 1QG. They have a long history of working with inspirational charities and the not-for-profits on a wide range of exciting projects.

Risk management

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate exposure to the major risks.

Structure, governance and management

The charity is governed by a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Ms S Boyle

Mr B Cherryman

Mr D Duhaney

Mr M Gratze

Recruitment and appointment of new trustees

Under the new Articles of Association, the Trustees are the sole members and have the power to appoint new Trustees.

Recruitment is undertaken as necessary through identification of skills gaps at trustee level. None of the trustees have any beneficial interest in the company.

New members of the Trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the Board of Trustees, the strategies, and recent financial performance.

All of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

Governing document

The charity is governed by a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

Organisational Structure

The Chief Executive Officer oversees the day-to-day running of the charity but is supervised and supported by the trustees in her role.

Key management personnel remuneration

The trustees deal with the overall pay and reward of the Chief Executive Officer.

All Trustees give their time freely and no Trustee remuneration was paid in the year. Details of Trustee expenses and related party transactions are disclosed in note 11 and 16 to the accounts.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of the company for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the situation of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently.
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- make judgements and estimates that are reasonable and prudent.
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on

and signed on its behalf by:



S Boyle – Trustee

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2024.

Responsibilities and basis of report

As the charity's trustees you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent Examiner's Statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1) accounting records were not kept in respect of the Trust as required by section 386 of the 2006 Act; or
- 2) the accounts do not accord with those records; or
- 3) the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- 4) the accounts have not been prepared in accordance with the methods and principles of the Statements of Recommended Practice for accounting and reporting by charities.

I have no other concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Adam Fullerton, FCA
On behalf of Moore Kingston Smith LLP
Chartered Accountants

9 Appold Street
London
EC2A 2AP

Date:

Hospice Aid UK (A Company Limited by Guarantee)
Statement of Financial Activities
For the year ended 31st March 2024

	Notes	Year ended 31 March 2024 Unrestricted Funds £	Year ended 31 March 2023 Unrestricted Funds £
Income from:			
Donations and legacies	3	140,604	183,436
Other income	4	50,353	243
Total Income		<u>190,957</u>	<u>183,679</u>
Expenditure on:			
Charitable activities	7	191,978	211,272
Fundraising costs	5	<u>20,351</u>	<u>25,403</u>
Total Expenditure		<u>212,329</u>	<u>236,675</u>
Net Income/(expenditure)		(21,372)	(52,996)
Transfers between funds		-	-
Net movement in funds		<u>(21,372)</u>	<u>(52,996)</u>
Reconciliation of Funds:			
Total Funds brought forward		<u>77,993</u>	<u>130,989</u>
Total Funds carried forward	14	<u><u>56,621</u></u>	<u><u>77,993</u></u>

The Statement of Financial Activities reflects the results of continuing activities for the year.

All recognised gains and losses are included in the Statement of Financial Activities.

Hospice Aid UK (A Company Limited by Guarantee)
Balance Sheet
As at 31st March 2024

	Note	2024		2023	
		£	£	£	£
Current Assets					
Debtors	12	1,000		1,000	
Cash at bank and in hand		<u>66,095</u>		<u>120,380</u>	
		67,095		121,380	
Creditors:					
Amounts falling due within one year	13	(10,474)		(43,387)	
Net Current Assets			<u>56,621</u>		<u>77,993</u>
Funds					
Unrestricted funds	14		56,621		77,993
			<u>56,621</u>		<u>77,993</u>

For the financial year in question, the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

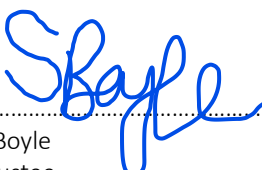
No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Trustees and authorised for issue on

Signed on their behalf by:


.....
S Boyle
Trustee

Company Number: 04400127

1 Accounting Policies

a) Basis of Accounting

Hospice Aid UK is a company limited by guarantee registered in England and Wales. The registered address is 1st Floor 48 Chancery Lane, London, WC2A 1SF.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The charitable company has taken advantage of the exemptions available not to prepare a Statement of Cash Flows.

The principal accounting policies, which are applied consistently, are set out below.

b) Going Concern Basis

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern.

The trustees have made this assessment for a period of at least one year from the date of the approval of the financial statements. In particular, the trustees have considered the charitable company's forecasts and projections and have taken into account the pressures on donation and grant income.

Having carried out a detailed review of the Charity's resources and the current economic challenges facing both the Charity and its members the Trustees are satisfied that the Charity has sufficient cash to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements and that it is appropriate for the accounts to be prepared on the going concern basis.

c) Critical Accounting Estimates and Areas of Judgement

In the view of the trustees in applying the accounting policies adopted, no judgements were required that have a significant effect on the amounts recognised in the financial statements nor do any estimates or assumptions made carry a significant risk of material adjustment in the next financial year.

d) Income

All income is accounted for when there is evidence of entitlement, the receipt is probable and the amount can be measured reliably.

Voluntary income including donations is included in full in the Statement of Financial Activities when

For legacies, entitlement is taken at the earlier of the date on which either; the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executors to the charity that a distribution will be made, or where a distribution has been received from an estate.

Donations were received via Euro (EDM), legacies and postal donations and credit card processed through CAF.

1 Accounting Policies (continued)

e) Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation for payment to be made.

Costs are disclosed in the following categories

- Governance costs are the costs associated with the strategic direction of the organisation and with meeting regulatory requirements.
- Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, and administrative payroll costs. They are incurred directly in support of expenditure on the objects of the charity. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued.

f) Tangible Fixed Assets

All fixed assets with a value over £250 are capitalised at cost, being their purchase cost together with any incidental expenses at acquisition, and depreciated to their estimated residual value over their estimated useful lives as follows:

Computer equipment	Straight line over 3 years
--------------------	----------------------------

A review of fixed asset lives and impairments is undertaken on an annual basis.

g) Pension Benefits

The charity makes contributions on behalf of employees to their individual personal pension schemes during their period of service, at a rate fixed by the Trustees.

h) Operating leases

Operating lease and rental costs, where substantially all the benefits and risks of ownership remain with the lessor have been charged to expenditure as they arise.

i) Fund accounting

Unrestricted funds are received and applied for the general objects of the charity.

Restricted funds are subject to such restrictions as specified by donors and are utilised in accordance with donors' wishes.

j) Cash and Cash Equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

k) Financial Instruments

The charity only holds basic financial instruments as defined by FRS 102. Financial instruments receivable or payable within one year of the reporting date are carried at their at transaction price and subsequently at amortised cost.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2024

3 Donations and legacies

	2024 Unrestricted funds £	2023 Unrestricted funds £
Donations Received	103,870	83,712
Legacies	36,734	99,724
	140,604	183,436

4 Other income

	2024 Unrestricted funds £	2023 Unrestricted funds £
Interest income from Bank deposits	1,081	243
Income from sponsorship	6,500	-
Other income	42,772	-
	50,353	243

5 Raising Funds

	2024 Unrestricted funds £	2023 Unrestricted funds £
<u>Fundraising and publicity</u>		
Fundraising agents	-	5,833
Other fundraising costs	20,351	19,570
	20,351	25,403
Fundraising and publicity	20,351	25,403
	20,351	25,403

6 Grants Payable

	Grants made to provide facilities to hospices 2024 £	Grants made to provide facilities to hospices 2023 £
Grants to institutions:		
Carlisle and North Lakeland Hospice	-	2,500
Childrens Hospice South West Emergency Funds	4,995	-
Claire House Childrens Hospice	2,729	-
Cope Chlldrens Hospice	-	1,196
Demelza Hospice	2,000	1,480
Douglas Macmillan Hospice	-	10,000
Earl Mountbatton Hospice	750	-
East Anglis Childrens Hospice	-	1,947
For get me not Childrens Hospisce	-	5,000
Hartlepool Hospice	5,090	-
Hospice Of the Good Shepherd	1,925	4,800
Kemp House Hospice	-	2,000
Kirkwood Hospice	2,000	5,414
Lakelands Hospice At Home	-	3,000
Lewis Manning Hospice	2,000	-
Lindsay Lodge Hospice	2,000	-
Michael Sobell Hospice	-	2,500
Northern Ireland Hospice	-	1,739
Northern Ireland Hospice (Childrens)	-	1,680
Queens Court Hospice	-	6,824
St Andrews Hospsice	-	3,000
St Catherines Hospice	2,000	-
St Christophers Hospice	-	2,000
St J Hospice	2,295	-
St Michaels Hospice	4,244	5,713
St Teresa Darling	-	1,000
St Vincents Hospice	2,000	-
The Hospice Charity	2,000	-
The Mary Stevens Hospice	2,000	6,556
The Norfolk Hospice	2,000	-
The Northumberland Hospice	2,000	-
Western Hospice care	1,600	4,860
Wigan Hospice	3,780	-
Willow Wood Hospice	-	4,156
Winchester Hospice	-	6,390
	47,408	83,755
The total number of grants made in the year were	19	22

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2024

7 Charitable Activities

Year to 31 March 2024		Promoting & raising awareness of activities 2024	Grants made to provide facilities to hospices 2024	Total 2024
Staff costs		29,931	-	29,931
Data processing		-	-	-
Direct mail appeals		15,093	-	15,093
Event expense		14,688	-	14,688
Donation Expenditure		11,361	-	11,361
Other costs		1,131	-	1,131
		<u>72,204</u>	<u>-</u>	<u>72,204</u>
Grant funding of activities	(see Note 6)	-	47,408	47,408
Share of support costs	(see Note 8)		44,383	44,383
Share of governance costs	(see Note 8)	20,183	7,800	27,983
		<u>92,387</u>	<u>99,591</u>	<u>191,978</u>
Charitable Activities				
Year to 31 March 2023		Promoting & raising awareness of activities 2023	Grants made to provide facilities to hospices 2023	Total 2023
Staff costs		30,147	-	30,147
Data processing		6,000	-	6,000
Direct mail appeals		14,899	-	14,899
Postage and other costs		12,454	-	12,454
Other costs		2,525	-	2,525
		<u>66,025</u>	<u>-</u>	<u>66,025</u>
Grant funding of activities	(see Note 6)	-	83,755	83,755
Share of support costs	(see Note 8)	1,188	30,067	31,255
Share of governance costs	(see Note 8)	19,876	10,361	30,237
		<u>87,089</u>	<u>124,183</u>	<u>211,272</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2024

8 Support Costs - 2024

	Support Costs £	Governance Costs £	Total 2024 £
Staff costs	16,116	-	16,116
Rent	9,600	-	9,600
Bank and Cr card charges	133	-	133
Postage, packaging and stationary	323	-	323
Telephone	1,263	-	1,263
Meeting expense	824	-	824
Advertising	7,383	-	7,383
Computer & IT expenses	5,328	-	5,328
Insurance	617	-	617
Other support costs	2,796	-	2,796
Independent Examiner fees	-	6,495	6,495
Accountancy	-	1,305	1,305
Legal and professional	-	20,183	20,183
	<u>44,383</u>	<u>27,983</u>	<u>72,366</u>
Analysed between Charitable activities	<u>44,383</u>	<u>27,983</u>	<u>72,366</u>

Support Costs - 2023

	Support Costs £	Governance Costs £	Total 2023 £
Staff costs	16,233	-	16,233
Rent	9,600	-	9,600
Postage, packaging and stationary	201	-	201
Telephone	1,223	-	1,223
Computer/Website costs	50	-	50
Other support costs	2,760	-	2,760
EDM Bank charges	1,188	-	1,188
Independent Examiner fees	-	6,600	6,600
Accountancy	-	3,761	3,761
Legal and professional	-	19,876	19,876
	<u>31,255</u>	<u>30,237</u>	<u>61,492</u>
Analysed between Charitable activities	<u>31,255</u>	<u>30,237</u>	<u>61,492</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2024

9 Net movement in funds

	2024	2023
	£	£
Net movement in funds is stated after charging/(crediting)		
Fees payable to the charity's Independent Examiners	<u>6,495</u>	<u>6,600</u>

10 Trustees

None (2023: None) of the trustees received any remuneration or benefits from the charity during the year, however the CEO and relative of trustee M Gratze received remuneration disclosed in the note below. None of the trustees were reimbursed for any expenses in respect of the charity in the year (2023: none).

11 Employees

	Total	Total
	2024	2023
	£	£
Gross salaries	45,000	45,000
Social security costs	4,955	217
Pension costs	1,163	1,163
	<u>51,118</u>	<u>46,380</u>

Staff Numbers

The average monthly number of employees during the year was: 1 1

No employees earned over £60,000 during the year (2023: None).

Key Management Personnel

During the year there was one staff member who was deemed to be Key Management Personnel. The total employment benefits including employer pension contributions of key management personnel were £51,118 (2023: £46,380).

In addition to one full time paid employee, the charity also used a separate source paid on a consultancy basis.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2024

12 Debtors	Total 2024 £	Total 2023 £
Other debtors	1,000	1,000
	<u>1,000</u>	<u>1,000</u>
	<u>1,000</u>	<u>1,000</u>

13 Creditors: Amounts falling due within one year	Total 2024 £	Total 2023 £
Trade creditors	-	32,212
Social security and other taxation	2,428	2,808
Other creditors	1,494	1,167
Accruals	6,552	7,200
	<u>10,474</u>	<u>43,387</u>
	<u>10,474</u>	<u>43,387</u>

Included within Other creditors are pension contributions payable of £227 (2022: £227).

14 Analysis of funds

	Balance at 01/04/2023 £	Income £	Expenditure £	Balance at 31/03/2024 £
Unrestricted fund	77,993	190,957	(212,329)	56,621
Total 2024	<u>130,989</u>	<u>183,679</u>	<u>(236,675)</u>	<u>56,621</u>
	<u>130,989</u>	<u>183,679</u>	<u>(236,675)</u>	<u>56,621</u>

15 Retirement benefit schemes

Defined contribution schemes

The charity operates a defined contribution scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The charge to profit or loss in respect of defined contribution schemes was £1,163 (2023: £1,163)

16 Related party transactions

The Charity rents an office from the Chief Executive Officer for an amount of £800 pcm. This agreement has been authorised by the trustees on the basis that an office is required for the charity to function and an alternative office in the local area would cost thousands more than the agreed amount, especially when one includes the ancillary costs of running the office and storage. The Chief Executive Officer was also reimbursed £2,272 (2023: £1,424) for expenditure on behalf of the charity.

Accounts

Hospice Aid UK

Trustees' report and unaudited financial statements

For the year ended 31 March 2023

Charity Registration No. 1092575
Company Registration No. 04400127 (England and Wales)

	Page
Legal and Administrative Information	1
Report of the Trustees	2 - 7
Independent Examiner's Report	8
Statement of Financial Activities	9
Balance Sheet	10
Notes forming part of the Financial Statements	11 - 18

Charity Number	1092575
Company Number	4400127
Trustees	S Boyle B Cherryman D Duhaney M Gratze
Secretary	J Gratze
Registered Office	1st Floor, 48 Chancery Lane London WC2A 1JF
Independent Examiner	Moore Kingston Smith LLP 9 Appold Street London EC2A 2AP
Solicitors	Keystone Law LLP 48 Chancery Lane London WC2A 2SF

HOSPICE AID UK

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2023

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2023. The trustees have adopted the provisions of Accounting and Reporting by the Charities: Statement of Recommended Practice applicable for charities preparing their accounts in accordance with the Financial Reporting Standard applicable the UK and Republic of Ireland (FRS102) (effective 1 January 2015).

OBJECTS AND ACTIVITIES

The objects of the charity are:

- To facilitate and promote the relief, care, and treatment of the sick, especially the dying, and the support and care of their families and carers and of the bereaved.
- To facilitate and promote the charitable activities of independent hospices.

Our Aim

Hospice Aid UK's aim is to donate to hospices, in areas where funding is not readily available to them from other sources.

Hospice Aid UK raises funds for UK hospices only, complementing other hospice funding sources. We aim to help fill the gap that would otherwise mean hospices going without needed equipment/support, in areas that would directly improve the quality and patients' comfort and well-being and that of their close relatives. Our focus is Emergency funding which we have identified as something that really does help hospices, saving them time and money, sourcing the funding, and providing funding for that vital piece of equipment immediately.

Here are a few comments we have received from Hospices all over the UK:

"On behalf of all at our Little Harbour Hospice thank you very much for your recent grant for the purchase of a new cleaning machine for the balls in our ball pool. The ball pool has been out of use for some time now, a state of affairs that is much bemoaned by 163 life-limited children cared for at Little Harbour and their 288 siblings.

One of the siblings' workers at Little Harbour was telling me recently that some of the siblings rush straight to the soft playroom as soon as they arrive at the hospice, just to see if the balls are back in the pool. Thanks to you, it will not be long before there are lots of smiling faces and many children very happy to be able to enjoy the ball pool again."

Little Harbour Hospice, Cornwall

"I am writing on behalf of St Christopher's Hospice to offer our sincere gratitude to Hospice AID UK for the donation of £2,000 towards supporting our hospice with syringe drivers. Please accept this letter as an official confirmation of receipt.

We would like to thank the Trustees for the dedicated support and the decision to support us at this time. It is only thanks to the generosity of funders such as yourselves that we can maintain our excellent standard of care. With your support, we can continue to adapt and meet the ongoing challenges and uncertainty we anticipate in the coming months and current economic landscape."

St Christopher's Hospice, Sydenham

“On behalf of the life-threatened children and families we care for, thank you for your grant of £1,947. EACH relies on donations from organisations like Hospice Aid UK to help us keep caring for life-threatened children and their families, and we are so grateful for your continued generosity. It is thanks to grants like yours that we are able to make a difference for children like Violet-May, and her parents, Baylee and Tom.”

“I never knew how much I’d need a place like EACH until we had Violet-May. Her end-of-life care was made to feel as peaceful as possible, and the hospice became a safe place for our family.

“The staff had such a massive part to play. The nurses helped us make the most precious memories and we didn’t have to worry about anything. We had time to focus on what truly mattered – Violet-May. The difference it made during those final days was everything we could’ve hoped for, and we strongly believe we wouldn’t have coped otherwise.”

– Baylee, Violet-May’s mum
East Anglia Childrens Hospice

“On behalf of the patients and staff at Wigan & Leigh Hospice, I’d like to thank you for your kind donation of £3,780! This wonderful donation helped us complete the funding for a new bariatric bed and mattress for our In-Patient Unit!

Without the dedicated assistance from Trusts and Foundations like yours, we simply would be able to provide our care.”

Wigan & Leigh Hospice

Main objectives for the year

Our main objectives for the charity have been to distribute grants to hospices, increase our level of emergency funding, continue the growth of our database for ongoing fundraising and legacies working to sustain funding and donation levels.

Public benefit

We have referred to the guidance in the Charity Commission’s general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

We are continuing in corporate partnership with Funeral Partners Ltd.

We continue to encourage and promote Legacy gifts and In Memory donations.

We continue to sell excess stock of cards & calendars on Ebay. Sales are slow but steady.

Our contract came to an end with Euro DM in the first three months of the period (1 April 2022 to 1 July 2022). We have used the database developed by Euro DM (over which we retained ownership) as the starting point for our own independent database of donors which we have continued to develop during the year.

Our representative runner in the Silver Bond London Marathon 2022 had to withdraw from the race because of an injury but they entered the Marathon for 23 April 2023.

We released our song "You Are Loved" with lyrics written by Don Black, composed by Debbie Wiseman OBE and performed by Jason Manford and Gloria Onitiri.

We secured £20,000 in sponsorship and several auction prizes for an event called Wolf Hall held at Kings Place in October 2023 by one of our Patrons, Debbie Wiseman OBE.

Grant Making

During the financial year, the charity had given grants to 22 hospices in the UK. The grants we have provided have helped hospices around the UK with vital core costs, emergency equipment funding, therapy sessions and equipment funding that hospices simply cannot get funding for elsewhere.

Fundraising activities

Fundraising approach

Hospice AID UK relies on several different fundraising approaches to raise funds from a range of sources, increasing awareness of our work and allowing supporters to contribute in ways that are most appropriate for them. This includes fundraising through digital and online campaigns, emails, letters and press advertising from legacies, events, and community fundraising. This complements support from our members and other regular supporters.

Fundraising Standards

Hospice Aid UK pays a levy to the Fundraising Regulator, and, as such, abides by the Code of Fundraising Practice. We also abide by the Fundraising Regulator's Fundraising Promise, and strive to ensure our fundraising is open, honest, legal, and respectful. We are registered with the Fundraising Preference Service which enables members of the public to control the nature and frequency of direct marketing approaches that they receive, including fundraising communications. Through the Fundraising Preference Service website, members of the public can choose to stop email, telephone, post and/or text messages from a selected charity. During the financial year 8 members of the public opted out of contact with Hospice Aid UK via the Fundraising Preference Service.

Fundraising on our behalf

Hospice Aid UK requires any professional fundraising agencies working on our behalf to adhere to our fundraising standards and this is specified in our contracts with them.

Supporters are at the core of everything Hospice Aid UK achieves. It is with their continued support through our direct mail fundraising programme and the leaving of legacies that Hospice Aid UK can fund our grants.

For the first 3 months of the financial year, we worked with Euro DM Ltd (EDM), company number FCO 16785, which has extensive experience in advising on direct mail fundraising programmes by post and developing direct response material, and Tom Petzal Consultants, who specialises in developing relationships with major donors. EDM, who supported us by identifying potential donors, promoted the charity to them and developed and maintained a database of those donors. Our relationship with EDM led to an increase in donors overall with 80,000 new donors coming on board through EDM during the term of the agreement with the charity.

The original contract with EDM started in March 2012. The contract was renewed on 1 July 2017 with the end of the contract being set at 1 July 2022. We have been able to build on its work after 1 July 2022 by continuing to develop the database it curated during the contract and over which we have retained rights.

EDM charged fees of £5,833 for the period 1 April 2022 to 1 July 2022.

The proportion of the total donation receipts that we received from the agreement with EDM in this financial period that were available for the charity to spend for its general purposes was £38,620.

EDM's direct fees under the agreement and other fundraising costs were £5,833 representing 15% of income received under the agreement (as against 11.5% for the financial period ending 31 March 2022).

Under the terms of the agreement EDM was contracted to receive 10 pence per piece of direct mail, a monthly management fee of £500 and a fee associated with the direct mail artwork that ranged from £500 to £3,500. As upfront costs at the beginning of the agreement in 2012 have been covered and loans from EDM have been written off, this represents actual net receipts for the charity, which are available to be used to help the hospices we support. From 1 April 2022 to 1 July 2022, when the contract with EDM ended, EDM passed on funds raised as a monthly donation to Hospice Aid UK. The balance of donations at the end of the contract period were accounted for/paid across at the end of the agreement.

In the opinion of the trustees, the performance of EDM during the last three months of the contract from 1 April 2022 to 1 July 2022 exceeded their initial expectations in what was generally a difficult year for charities in the UK.

Governance during the year

The new financial control and staff appraisal policies that were implemented in the last financial period are working well. We are in the course of inducting two new trustees who are expected to be appointed in the next financial year.

The charity is undergoing a governance review and new articles have been prepared for consideration and adoption by the members in the next financial year.

Monitoring of fundraising activities and protecting people in vulnerable circumstances

Hospice AID UK is committed to ensuring that we always treat the public sensitively and respectfully, taking special care to protect people who may find themselves in vulnerable circumstances.

Social Media Policy

The Charity has adopted the Charity Commission's approved social media policy and is applying it to its social media activities. Full policy is available to view on our website.

Complaints

Hospice Aid UK did not receive any complaints from members of the public about our fundraising activities in 2022/2023.

This does not include expressions of dissatisfaction relating to our use of specific fundraising methods which most charities face.

For the future

Our in-house fundraising database, built on the earlier work of Euro DM, is a vital plank of our future fundraising programme. It is key to the work our new response-handling centre carries out and enables our Head of Fundraising to gain an excellent knowledge of the supporters of Hospice AID UK.

Risk management

The trustees have assessed the major risks to which the charity is exposed and are satisfied that systems are in place to mitigate exposure to the major risks.

Structure, governance and management

The charity is controlled by its governing document, a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr R J Keen	Resigned 29 June 2023
Ms S Boyle	
Mr B Cherryman	
Mr D Duhaney	
Ms S Gabe-Wilkinson	Resigned 17 August 2022
Mr M Gratze	

Recruitment and appointment of new trustees

New members of the Trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee, the strategies, and recent financial performance.

All of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

Governing document

The charity is controlled by its governing document, a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

Organisational Structure

The Chief Executive Officer oversees the day-to-day running of the charity but is supervised and supported by the trustees in her role.

Key management personnel remuneration

The trustees deal with the overall pay and reward of the Chief Executive Officer.

All Trustees give their time freely and no Trustee remuneration was paid in the year. Details of Trustee expenses and related party transactions are disclosed in note 11 and 16 to the accounts.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of the company for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently.
- observe the methods and principles in the Charities SORP 2015 (FRS 102);
- make judgements and estimates that are reasonable and prudent.
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 13/12/2023 and signed on its behalf by:

A handwritten signature in black ink, appearing to read 'S Boyle', written over a horizontal dotted line.

S Boyle – Trustee

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2023.

Responsibilities and basis of report

As the charity's trustees you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent Examiner's Statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1) accounting records were not kept in respect of the Trust as required by section 386 of the 2006 Act; or
- 2) the accounts do not accord with those records; or
- 3) the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- 4) the accounts have not been prepared in accordance with the methods and principles of the Statements of Recommended Practice for accounting and reporting by charities.

I have no other concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Adam Fullerton, FCA
On behalf of Moore Kingston Smith LLP
Chartered Accountants

9 Appold Street
London
EC2A 2AP

Date: 13 December 2023

Hospice Aid UK (A Company Limited by Guarantee)
Statement of Financial Activities
For the year ended 31st March 2023

	Notes	Year ended 31 March 2023 Unrestricted Funds £	Year ended 31 March 2022 Unrestricted Funds £
Income from:			
Donations and legacies	3	183,436	368,523
Investments	4	243	6
Total Income		<u>183,679</u>	<u>368,529</u>
Expenditure on:			
Charitable activities	7	211,272	354,138
Fundraising costs	5	<u>25,403</u>	<u>55,227</u>
Total Expenditure		<u>236,675</u>	<u>409,365</u>
Net Income/(expenditure)		(52,996)	(40,836)
Transfers between funds		-	-
Net movement in funds		<u>(52,996)</u>	<u>(40,836)</u>
Reconciliation of Funds:			
Total Funds brought forward		<u>130,989</u>	<u>171,825</u>
Total Funds carried forward	15	<u><u>77,993</u></u>	<u><u>130,989</u></u>

The Statement of Financial Activities reflects the results of continuing activities for the year.

All recognised gains and losses are included in the Statement of Financial Activities.

Hospice Aid UK (A Company Limited by Guarantee)
Balance Sheet
As at 31st March 2023

	Note	2023		2022	
		£	£	£	£
Current Assets					
Debtors	13	1,000		1,000	
Cash at bank and in hand		<u>120,380</u>		<u>172,930</u>	
		121,380		173,930	
Creditors:					
Amounts falling due within one year	14	(43,387)		(42,941)	
Net Current Assets			<u>77,993</u>		<u>130,989</u>
Funds					
Unrestricted funds	15		77,993		130,989
			<u>77,993</u>		<u>130,989</u>

For the financial year in question, the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Trustees and authorised for issue on 13/12/2023

Signed on their behalf by:



S Boyle
Trustee

Company Number: 04400127

1 Accounting Policies

a) Basis of Accounting

Hospice Aid UK is a company limited by guarantee registered in England and Wales. The registered address is 1st Floor 48 Chancery Lane, London, WC2A 1SF.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP), the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The charitable company has taken advantage of the exemptions available not to prepare a Statement of Cash Flows.

The principal accounting policies, which are applied consistently, are set out below.

b) Going Concern Basis

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern.

The trustees have made this assessment for a period of at least one year from the date of the approval of the financial statements. In particular, the trustees have considered the charitable company's forecasts and projections and have taken into account the pressures on donation and grant income.

Having carried out a detailed review of the Charity's resources and the current economic challenges facing both the Charity and its members the Trustees are satisfied that the Charity has sufficient cash to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements and that it is appropriate for the accounts to be prepared on the going concern basis.

c) Critical Accounting Estimates and Areas of Judgement

In the view of the trustees in applying the accounting policies adopted, no judgements were required that have a significant effect on the amounts recognised in the financial statements nor do any estimates or assumptions made carry a significant risk of material adjustment in the next financial year.

d) Income

All income is accounted for when there is evidence of entitlement, the receipt is probable and the amount can be measured reliably.

Voluntary income including donations is included in full in the Statement of Financial Activities when For legacies, entitlement is taken at the earlier of the date on which either; the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executors to the charity that a distribution will be made, or where a distribution has been received from an estate.

Donations were received via Euro (EDM), legacies and postal donations and credit card processed through CAF.

1 Accounting Policies (continued)

e) Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation for payment to be made.

Costs are disclosed in the following categories

- Governance costs are the costs associated with the strategic direction of the organisation and with meeting regulatory requirements.
- Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, and administrative payroll costs. They are incurred directly in support of expenditure on the objects of the charity. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued.

f) Tangible Fixed Assets

All fixed assets with a value over £250 are capitalised at cost, being their purchase cost together with any incidental expenses at acquisition, and depreciated to their estimated residual value over their estimated useful lives as follows:

Computer equipment

Straight line over 3 years

A review of fixed asset lives and impairments is undertaken on an annual basis.

g) Pension Benefits

The charity makes contributions on behalf of employees to their individual personal pension schemes during their period of service, at a rate fixed by the Trustees.

h) Operating leases

Operating lease and rental costs, where substantially all the benefits and risks of ownership remain with the lessor have been charged to expenditure as they arise.

i) Fund accounting

Unrestricted funds are received and applied for the general objects of the charity.

Restricted funds are subject to such restrictions as specified by donors and are utilised in accordance with donors' wishes.

j) Cash and Cash Equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

k) Financial Instruments

The charity only holds basic financial instruments as defined by FRS 102. Financial instruments receivable or payable within one year of the reporting date are carried at their at transaction price and subsequently at amortised cost.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2023

3 Donations and legacies

	2023 Unrestricted funds £	2022 Unrestricted funds £
Donations Received	83,712	367,523
Legacies	99,724	1,000
	183,436	368,523

4 Investments

	2023 Unrestricted funds £	2022 Unrestricted funds £
Interest receivable	243	6
	243	6

5 Raising Funds

	2023 Unrestricted funds £	2022 Unrestricted funds £
<u>Fundraising and publicity</u>		
Fundraising agents	5,833	23,627
Other fundraising costs	19,570	31,600
	25,403	55,227
Fundraising and publicity	25,403	55,227

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2023

6 Grants Payable

	Grants made to provide facilities to hospices 2023 £	Grants made to provide facilities to hospices 2022 £
Grants to institutions:		
Alice House Hospice	-	1,000
Carlisle and North Lakeland Hospice	2,500	-
Clare House Childrens Hospice	-	1,453
Cope Chldrens Hospice	1,196	-
Demelza Hospice	1,480	-
Douglas Macmillian Hospice	10,000	5,000
East Anglis Childrens Hospice	1,947	-
Forget Me Not Childrens Hospice	5,000	3,420
Garden House Hospice Care	-	5,000
Hope House Childrens Hospice	-	900
Hospice Care Northumberland	-	5,000
Hospice of The Good Shepherd	4,800	4,452
Kemp House Hospice	2,000	2,000
Kirkwood Hospice	5,414	2,400
Lakelands Hospice	3,000	3,000
Lewis Manning Hospice	-	4,000
Londsey Lodge Hospice	-	5,000
Marie Curie	-	2,000
Michael Sobell Hospice	2,500	10,000
Northern Ireland Hospice	1,739	-
Northern Ireland Hospice (Childrens)	1,680	-
Overgate Hospice	-	6,060
Paul Sartoi Hospice	-	2,000
Pilgrims Hospice	-	1,379
Queens Court Hospice	6,824	-
Rennie Grove Hospice	-	9,105
Rotherham Grove Hospice	-	4,200
Shooting Stars Childrens Hospice	-	5,000
St Barnabas Hospice	-	3,000
St Catherines Hospice	-	6,200
St Christophers Hospice	2,000	-
St Marys Hospice	-	3,000
St Michaels Hospice	5,713	-
St Teresa Darling	1,000	-
St Wilfreds Hospice	-	1,000
St Andrews Hospice	3,000	-
Teeside Hospice	-	900
The Childrens Trust	-	5,000
Birmingham St Marys (John Taylor - The Hospice Charity Partnership)	-	3,000
The Mary Stevens Hospice	6,556	7,550
The Norfolk Hospice	-	1,500
Western Hospice care	4,860	-
Willow Wood Hospice	4,156	5,489
Winchester Hospice	6,390	5,485
Wirrel Hospice St Johns	-	3,363
Woodland Hospice	-	1,640
	83,755	129,496

The total number of grants made in the year were

22

37

7 Charitable Activities

Year to 31 March 2023		Promoting & raising awareness of activities 2023	Grants made to provide facilities to hospices 2023	Total 2023
Staff costs		30,147	-	30,147
Data processing		6,000	-	6,000
Direct mail appeals		14,899	-	14,899
Postage and other costs		12,454	-	12,454
Other costs		2,525	-	2,525
		<u>66,025</u>	<u>-</u>	<u>66,025</u>
Grant funding of activities	(see Note 6)	-	83,755	83,755
Share of support costs	(see Note 8)	1,188	30,067	31,255
Share of governance costs	(see Note 8)	19,876	10,361	30,237
		<u>87,089</u>	<u>124,183</u>	<u>211,272</u>
Charitable Activities				
Year to 31 March 2022		Promoting & raising awareness of activities 2022	Grants made to provide facilities to hospices 2022	Total 2022
Staff costs		30,704	-	30,704
Data processing		24,000	-	24,000
Direct mail appeals		56,218	-	56,218
Postage and other costs		33,187	-	33,187
Other costs		600	-	600
		<u>144,709</u>	<u>-</u>	<u>144,709</u>
Grant funding of activities	(see Note 6)	-	129,496	129,496
Share of support costs	(see Note 8)	4,051	29,660	33,711
Share of governance costs	(see Note 8)	11,082	35,139	46,221
		<u>159,842</u>	<u>194,296</u>	<u>354,138</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2023

8 Support Costs - 2023

	Support Costs £	Governance Costs £	Total 2023 £
Staff costs	16,233	-	16,233
Rent	9,600	-	9,600
Postage, packaging and stationary	201	-	201
Telephone	1,223	-	1,223
Computer/Website costs	50	-	50
Other support costs	2,760	-	2,760
EDM Bank charges	1,188	-	1,188
Independent Examiner fees	-	6,600	6,600
Accountancy	-	3,761	3,761
Legal and professional	-	19,876	19,876
	31,255	30,237	61,492
Analysed between	31,255	30,237	61,492
Charitable activities			

Support Costs - 2022

	Support Costs £	Governance Costs £	Total 2022 £
Staff costs	16,533	-	16,533
Rent	9,600	-	9,600
Bank charges	135	-	135
Postage, packaging and stationary	167	-	167
Telephone	1,112	-	1,112
Computer/Website costs	310	-	310
Other support costs	1,803	-	1,803
EDM Bank charges	4,051	-	4,051
Independent Examiner fees	-	6,600	6,600
Accountancy	-	20,722	20,722
Legal and professional	-	18,899	18,899
	33,711	46,221	79,932
Analysed between	33,711	46,221	79,932
Charitable activities			

9 Net movement in funds

	2023 £	2022 £
Net movement in funds is stated after charging/(crediting)		
Fees payable to the charity's Independent Examiners	<u>6,600</u>	<u>6,600</u>

10 Trustees

None (2022: None) of the trustees received any remuneration or benefits from the charity during the year, however the CEO and relative of trustee M Gratze received remuneration disclosed in the note below. None of the trustees were reimbursed for any expenses in respect of the charity in the year (2022: none).

11 Employees

	Total 2023 £	Total 2022 £
Gross salaries	45,000	45,000
Social security costs	217	998
Pension costs	1,163	1,163
	<u>46,380</u>	<u>47,161</u>

Staff Numbers

The average monthly number of employees during the year was: 1 1

No employees earned over £60,000 during the year (2022: None).

Key Management Personnel

During the year there was one staff member who was deemed to be Key Management Personnel. The total employment benefits including employer pension contributions of key management personnel were £46,380 (2022: £47,237).

In addition to one full time paid employee, the charity also used a separate source paid on a consultancy basis.

12 Euro DM Programme

The charity undertook its fundraising through a programme with Euro DM Limited. This agreement came to an end in July 2022.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2023

13 Debtors	Total 2023 £	Total 2022 £
Other debtors	1,000	1,000
	<u>1,000</u>	<u>1,000</u>
14 Creditors: Amounts falling due within one year	Total 2023 £	Total 2022 £
Trade creditors	32,212	30,917
Social security and other taxation	2,808	3,674
Other creditors	1,167	1,150
Accruals	7,200	7,200
	<u>43,387</u>	<u>42,941</u>

Included within Other creditors are pension contributions payable of £227 (2022: £227).

15 Analysis of funds

	Balance at 01/04/2022 £	Income £	Expenditure £	Balance at 31/03/2023 £
Unrestricted fund	130,989	183,679	(236,675)	77,993
Total 2023	<u>130,989</u>	<u>183,679</u>	<u>(236,675)</u>	<u>77,993</u>

16 Retirement benefit schemes

Defined contribution schemes

The charity operates a defined contribution scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The charge to profit or loss in respect of defined contribution schemes was £1,163 (2022: £1,163)

17 Related party transactions

The Charity rents an office from the Chief Executive Officer for an amount of £800 pcm. This agreement has been authorised by the trustees on the basis that an office is required for the charity to function and an alternative office in the local area would cost thousands more than the agreed amount, especially when one includes the ancillary costs of running the office and storage. The Chief Executive Officer was also reimbursed £1,424 (2022: £1,279) for expenditure on behalf of the charity.

Accounts

Hospice Aid UK

Trustees report and unaudited financial statements

For the year ended 31 March 2022

	Page
Legal and Administrative Information	1
Report of the Trustees	2 - 9
Independent Examiner's Report	10
Statement of Financial Activities	11
Balance Sheet	12
Notes forming part of the Financial Statements	13 - 20

Charity Number	1092575
Company Number	4400127
Trustees	R J Keen S Boyle B Cherryman D Duhaney M Gratze
Secretary	J Gratze
Registered Office	Moore Kingston Smith LLP 9 Appold Street London EC2A 2AP
Independent Examiner	Moore Kingston Smith LLP 9 Appold Street London EC2A 2AP

HOSPICE AID UK

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2022

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2022. The trustees have adopted the provisions of Accounting and Reporting by the Charities: Statement of Recommended Practice applicable for charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102).

OBJECTS AND ACTIVITIES

The objects of the charity are:

- To facilitate and promote the relief, care, and treatment of the sick, especially the dying, and the support and care of their families and carers and of the bereaved.
- To facilitate and promote the charitable activities of independent hospices.

Our Aim

Hospice Aid UK's aim is to donate to hospices, in areas where funding is not readily available to them from other sources.

Hospice Aid UK raises funds for UK hospices only, complementing other hospice funding sources. We aim to help fill the gap that would otherwise mean hospices going without needed equipment/support, in areas that would directly improve the quality and patients' comfort and well-being and that of their close relatives.

Main objectives for the year

Our main objectives for the charity have been to distribute grants to hospices, increase our level of emergency funding, continue the growth of our database for ongoing fundraising and legacies working to sustain funding and donation levels.

Public benefit

We have referred to the guidance in the Charity Commission's general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

ACHIEVEMENT AND PERFORMANCE

Fundraising and Charitable Awareness

We continue to have a good relationship with Next retail. Their charity budget has been directed towards relief in Ukraine and they have reworked their charity giving structure to once every two years.

We are continuing in corporate partnership with Funeral Partners Ltd.

We continue to encourage and promote Legacy gifts and In Memory donations.

We continue to sell old stock of cards & calendars on Ebay and held an Ebay auction of signed memorabilia.

We launched our song “You are loved” written by Don Black and composed by, our patron, Debbie

Wiseman which was performed by Jason Manford & Gloria Onitiri.

Our contract with EDM ended on 1st July 2022 and was not renewed.

We are planning a Celebrity Golf Day at Richmond Golf Club later this year.

We have a runner for our Silver Bond London Marathon place 2022.

Charitable Activities

During the financial year, the charity has given grants to 35 hospices in the UK. The grants we have provided have helped hospices around the UK purchase equipment such as cooling blankets, 100 hours of Nursing, concealment trolleys, stethoscopes, various therapy sessions, Hospice at Home service plus many more items that would have eaten into the hospices’ budgets without our help.

Messages from Hospices we have supported throughout the year

Shooting Stars Children’s Hospice

“Thank you so much for the kind and generous donation of £5,000 from Hospice Aid UK towards core funding, I can confirm Shooting Star Children’s Hospices has received the donation safely.

This grant will enable us to give as much care and support to families as we possibly can in these very challenging times which allows them to focus on being a family and making every moment count - we are truly grateful for your support.

We know the last year has been particularly challenging for all of us, and this makes the fact the Trustees chose to donate to Shooting Star Children’s Hospices, when we needed you the most, even more special. “

Teesside Hospice

“With regard to our recent grant from Hospice Aid UK for £900, we are delighted.

On behalf of Teesside Hospice thank you for this kind donation, which will pay for ten stethoscopes for use in our In-Patient Unit and throughout the hospice. Support such as yours makes a huge difference to the hospice and to the communities that we support. Please pass on our thanks to everyone who has been involved in the application process and for making this grant possible.”

St. Wilfred’s Hospice

“Many thanks for this and your speed on getting this money to us! I can confirm we have received funds and I have told our Head of Community Services to go ahead and order the laptop as soon as possible.”

Forget me Not Children’s Hospice

“Thank you so much for your generous donation of £3420 to purchase two portable screens for use in the Hospice.

Your support means the worlds to us and to all the children and families we care for.”

Winchester Hospice

“I’m writing to thank the Trustees of Hospice Aid UK for their very generous donation of £5485 towards the cost of a specialist Arjo bath and also a donation of £2286 last year towards the cost of a riser recline chair. Their generosity means we are able to move ever closer to our target of opening the new Hospice in Winchester.”

Willow Wood Hospice

“We Just wanted to say a BIG thank you to Hospice Aid UK for their very generous donation of £5489 to enable us to purchase bariatric bed and mattress and the timely way in which you respond to our needs.”

Fundraising approach and Regulations

Hospice AID UK relies on several different fundraising approaches to raise funds from a range of sources, increasing awareness of our work and allowing supporters to contribute in ways that are most appropriate for them. This includes fundraising through digital and online campaigns, emails, letters and press advertising from legacies, events, and community fundraising. This complements support from our members and other regular supporters.

Fundraising Standards

Hospice Aid UK pays a levy to the Fundraising Regulator, and, as such, abides by the Code of Fundraising Practice. We also abide by the Fundraising Regulator’s Fundraising Promise, and strive to ensure our fundraising is open, honest, legal and respectful. We are registered with the Fundraising Preference Service which enables members of the public to control the nature and frequency of direct marketing approaches that they receive, including fundraising communications. Through the Fundraising Preference Service website, members of the public, can choose to stop email, telephone, post and/or text messages from a selected charity. During the financial year 14 members of the public opted out of contact from Hospice Aid UK via the Fundraising Preference Service.

Fundraising on our behalf

Hospice Aid UK requires any professional fundraising agencies working on our behalf to adhere to our fundraising standards and this is specified in our contracts with them.

Supporters are at the core of everything Hospice Aid UK achieves. It is with their continued support through our direct mail fundraising programme and the leaving of legacies that Hospice Aid UK can fund our grants.

We worked with two main fundraising organisations: - Euro DM Ltd (EDM), company number FCO 16785, which has extensive experience in advising on direct mail fundraising programmes by post and developing direct response material, and Tom Petzal Consultants, who specialises in developing relationships with major donors. EDM support us by identifying potential donors, promoting the charity to them and developing and maintaining a database of those donors. Our relationship with EDM has led to an increase in donors overall with 80,000 new donors coming on board through EDM during the term of the agreement with the charity. The agreement with EDM terminated on 1 July 2022.

During the agreement term, EDM acted as an extension of our staff, handling all elements of the direct mail fundraising programme from copy writing to the evaluations of results.

Monitoring of fundraising activities and protecting people in vulnerable circumstances

Hospice AID UK is committed to ensuring that we always treat the public sensitively and respectfully, taking special care to protect people who may find themselves in vulnerable circumstances.

Complaints

Hospice Aid UK did not receive any complaints from members of the public about our fundraising activities in 2021/2022.

This does not include expressions of dissatisfaction relating to our use of specific fundraising methods which most charities face.

FINANCIAL REVIEW

Financial position

The charity is financially dependent upon the donations and legacies made to it.

Total income for the year was £368,529 (2021: £516,943).

Donations were similar to the prior year, with a modest increase of around £15,000 which is largely due to their ad hoc nature.

Legacies in the prior year include 2 legacies accrued at the year end, which were received in the current financial year.

Total expenditure was £409,365 in 2022 compared to £312,372 in 2021. This was due to grant giving increasing by over £90,000.

At the year end the charity had total reserves of £130,989, (2021: £171,825) all of which was unrestricted.

Our partnership with Euro DM Ltd

The charity had a long-standing relationship with Euro DM Ltd (EDM) with an agreement being first signed in March 2012 and subsequently renewed on 1 July 2017. The term of the contract signed in 2017 expired on 1st July 2022 so that the term had only three months to run in this financial period. The total period of the contractual relationship with EDM was, therefore, 9 years 4 months. EDM is a corporate member of the Chartered Institute of Fundraising and is registered with the Fundraising Regulator. EDM has expertise in direct marketing, database management and response handling and has a good reputation for helping charities reach new donors and managing donor relationships smoothly. EDM has a well-established track record in attracting new donors using the latest direct marketing methods and techniques, consolidating donor loyalty by building relationships, introducing donors to repeat donations and the benefits of Gift Aid, and identifying high-value donors and prospects for charities.

Before signing the agreement with EDM, Hospice Aid UK did not have a substantial donor database to rely on for a steady income stream. Through the agreement the charity has been able to grow a large group of loyal supporters and raise funds through direct marketing campaigns. Under the terms of the agreement the charity agreed to fund EDM's upfront costs to enable it to establish a broad supporter base. These upfront costs were funded by loans from EDM which EDM subsequently wrote off in financial years 2016 and 2017. During the term of the agreement, EDM has provided the charity with

80,000 new donors which, in the opinion of the Trustees, in terms of cost-benefit analysis, was an excellent and sustainable outcome.

At the end of this financial period the agreement had a further 3 months to run (with an end date of 1st July 2022). At the end of the agreement term with EDM (and under the terms of the agreement) all rights to the donor database vest in the charity. This is a valuable resource that the charity intends to continue to maximise to grow our steady income stream from loyal donors with reduced costs year on year. Therefore, in the opinion of the trustees, the material expenditure laid out by EDM to grow the database was justified in that it will lead to future income growth coming directly to the charity from new donors without future associated fundraising costs paid to third parties. This future income should be taken into account as an additional benefit to the charity when looking at EDM's fees for this financial period.

Total gross donations given to the charity as a result of the agreement with EDM in this financial period were £204,412, including £26,634 gift aid claimed on donations. The proportion of total receipts net of direct fees and costs attributable to EDM that were available for the charity to spend for its general purposes was £51,646 (25.2%).

EDM's direct fees under the agreement and other fundraising costs were £23,627 representing 11.5% of income received under the agreement. (18% for the financial period ending 31 March 2021).

Postal donations, including cash and cheques, received by EDM are paid into an escrow account, and credit cards, CAF cards and other charity cards are processed through CAF. Gift aid payments are paid direct to the charity but then paid into the escrow account. EDM provided an agreed monthly donation of £3,400 to the charity. The balance of the donations owed is not accounted for or paid across until the end of the agreement, when an exact amount can be determined as owed by either party. At the end of the agreement all donations have been paid over and all outstanding fees and costs have been paid to EDM.

Under the terms of the agreement EDM is contracted to receive 10 pence per piece of direct mail, a monthly management fee of £500 and a fee associated with the direct mail artwork that ranges from £500 to £3,500. Many of the upfront costs at the beginning of the agreement in 2012 have been covered as EDM wrote off loans of £405,783 and £31,500 in 2017.

This has meant that significant costs in setting up the donor database have been saved and there has been a substantial increase in the funds available for the charity to further carry out its charitable purposes. EDM pass on funds raised as a monthly donation to Hospice Aid UK. The balance of donations owed will be accounted for or paid across at the end of the agreement in July 2022.

Projected EDM fees to the end of the agreement term in July 2022 are 01 April 2022 to 1 July 2022: £6,379.

In the opinion of the trustees, the performance of the contract with EDM in this financial period exceeded their initial expectations in what was generally a difficult year for charities in the UK.

FUTURE PLANS

The charity has implemented a financial controls policy and staff appraisal policy. Reporting and decision making are in the process of being reviewed in conjunction with trustee inductions and a general governance review.

We are intending to recruit more trustees who will be able to bring their own knowledge and expertise to the charity, to compliment the skill base that we have. Trustee training will also be provided in light of the number of additional trustee appointments after the year end. Our Nightrider cycle places had been deferred to June 2023

Recruited 6 patrons for our charity, whose expertise will help our charity enormously
Recruitment of highly capable trustees ongoing
Forecasting £2500 in sponsorships through securing 5 places in Nightrider cycle London
Forecasting the Silver Bond London Marathon place with a potential of £3000 raised
Forecasting £200 in sales through surplus stock of stationery and cards.
Notification of further legacies
The release of our song called You are Loved written by Don Black & composed by Debbie Wiseman performed by Jason Manford & Gloria Onitiri

We continued to work with Euro DM to raise funds with them under the agreement until 1st July 2022.

The fundraising environment continues to be challenging particularly because many corporate companies have changed the way they give, and many are directing their funding towards helping the people of Ukraine.

A key focus for the upcoming year will be, once the contract has ended with EDM, to engage with the supporters we have gained over the years via our Direct marketing programme by completing independent mailings and having our own database.

We have again arranged with Euro DM to send surplus stock of thank you cards, notelets, calendars, and Christmas cards which we have been selling successfully on eBay making 100% profit to the charity.

Since the end of the financial year, we have undertaken a number of activities, some of which are as follows:

FY21/22

Adapt to the new way of fundraising particularly with corporate sponsors
Forecasting the Silver Bond London Marathon place with a potential of £3000 raised
Forecasting £200 in sales through surplus stock of stationery and cards.
Notification of further legacies
The revisiting of trusts and foundations for support.

Risk management

The trustees have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

Trustees have given consideration to the Charities SORP ('Statement of Recommended Practice') Committee's advice in its publication 'Implications of COVID-19 Control Measures and Charity Financial Reporting' and to the risks arising as a result of the coronavirus pandemic. The Charity is actively monitoring and managing the situation as it develops. We have adapted our operations and consider that the Charity has adequate reserves and committed future grants from supportive and solvent funders.

Structure, governance and management

The charity is controlled by its governing document, a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr R J Keen

Ms S Boyle

Mr B Cherryman

Mr D Duhaney

Ms S Gabe-Wilkinson

Resigned 17 August 2022

Mr M Gratz

Recruitment and appointment of new trustees

The members of the charity may nominate and appoint new trustees to the board. The trustees may also co-opt no more than three additional members at any time. At each annual general meeting one third (or number nearest to one third) of the members of the board of trustees, both elected and co-opted, shall retire but are eligible for re-election. Those longest in office shall retire first.

Recruitment is undertaken as necessary through identification of skills gaps at trustees level. None of the trustees has any beneficial interest in the company.

New members of the Trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee, the strategies, and recent financial performance.

All of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

Governing document

The charity is controlled by its governing document, a Memorandum and Articles of Association and constitutes a limited company, limited by guarantee, as defined by the Charities Act 2006.

Organisational Structure

The Chief Executive Officer oversees the day to day running of the charity she is supervised and supported by the trustees in her role.

Key management personnel remuneration

The trustees deal with the overall pay and reward of the Chief Executive Officer.

All Trustees give of their time freely and no Trustee remuneration was paid in the year. Details of Trustee expenses and related party transactions are disclosed in note 11 to the accounts.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of the company for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102) ;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 27/01/2023 and signed on its behalf by:

A handwritten signature in black ink, appearing to read 'S Boyle', written over a faint horizontal line.

S Boyle – Trustee

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2022.

Responsibilities and basis of report

As the charity's trustees you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

Having satisfied myself that the accounts of the Company are not required to be audited under part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent Examiner's Statement

Since the Charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Institute of Chartered Accountants in England and Wales, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1) accounting records were not kept in respect of the Trust as required by section 386 of the 2006 Act; or
- 2) the accounts do not accord with those records; or
- 3) the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- 4) the accounts have not been prepared in accordance with the methods and principles of the Statements of Recommended Practice for accounting and reporting by charities.

I have no other concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Moore Kingston Smith LLP

Neil Finlayson, FCA
On behalf of Moore Kingston Smith LLP
Chartered Accountants

9 Appold Street
London
EC2A 2AP

Date: 30/01/2023

Hospice Aid UK (A Company Limited by Guarantee)
Statement of Financial Activities
For the year ended 31st March 2022

		Year ended 31 March 2022 Unrestricted Funds £	Restated Year ended 31 March 2021 Unrestricted Funds £
	Notes		
Income from:			
Donations and legacies	3	368,523	516,901
Investments	4	6	42
Total Income		<u>368,529</u>	<u>516,943</u>
Expenditure on:			
Charitable activities	7	354,138	224,618
Fundraising costs	5	<u>55,227</u>	<u>87,754</u>
Total Expenditure		<u>409,365</u>	<u>312,372</u>
Net Income/(expenditure)		(40,836)	204,571
Transfers between funds		-	-
Net movement in funds		<u>(40,836)</u>	<u>204,571</u>
Reconciliation of Funds:			
Total Funds brought forward		<u>171,825</u>	<u>(32,746)</u>
Total Funds carried forward		<u><u>130,989</u></u>	<u><u>171,825</u></u>

The Statement of Financial Activities reflects the results of continuing activities for the year.

All recognised gains and losses are included in the Statement of Financial Activities.

Hospice Aid UK (A Company Limited by Guarantee)
Balance Sheet
As at 31st March 2022

	Note	2022		2021	
		£	£	£	£
Current Assets					
Debtors	13	1,000		154,555	
Cash at bank and in hand		<u>172,930</u>		<u>69,574</u>	
		173,930		224,129	
Creditors:					
Amounts falling due within one year	14	(42,941)		(52,304)	
Net Current Assets			<u>130,989</u>		<u>171,825</u>
Funds					
Unrestricted funds:			<u>130,989</u>		<u>171,825</u>
			<u>130,989</u>		<u>171,825</u>

For the financial year in question, the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Trustees and authorised for issue on 27/01/2023

Signed on their behalf by:



S Boyle
Trustee

Company Number: 04400127

1 Accounting Policies

a) Basis of Accounting

Hospice Aid UK is a company limited by guarantee registered in England and Wales. The registered address is 6th Floor, 9 Appold Street, London, EC2A 2AP.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP),, the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The charitable company has taken advantage of the exemptions available not to prepare a Statement of Cash Flows.

The principal accounting policies, which are applied consistently, are set out below.

b) Going Concern Basis

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern.

The trustees have made this assessment for a period of at least one year from the date of the approval of the financial statements. In particular, the trustees have considered the charitable company's forecasts and projections and have taken into account the pressures on donation and grant income. In making this assessment the trustees have considered the impact of Covid-19 and, while some projects have been delayed it is not anticipated that this will affect the charity's ability to continue its charitable objects in the short to medium term.

Having carried out a detailed review of the Charity's resources and the current economic challenges facing both the Charity and its members the Trustees are satisfied that the Charity has sufficient cash to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements and that it is appropriate for the accounts to be prepared on the going concern basis.

l) Critical Accounting Estimates and Areas of Judgement

In the view of the trustees in applying the accounting policies adopted, no judgements were required that have a significant effect on the amounts recognised in the financial statements nor do any estimates or assumptions made carry a significant risk of material adjustment in the next financial year.

c) Income

All income is accounted for when there is evidence of entitlement, the receipt is probable and the amount can be measured reliably.

Voluntary income including donations is included in full in the Statement of Financial Activities when For legacies, entitlement is taken at the earlier of the date on which either; the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executors to the charity that a distribution will be made, or where a distribution has been received from an estate.

Donations are received by Euro (EDM), legacies and postal donations and credit card processed through CAF. EDM provide an monthly donation to Hospice Aid UK which is in cluded when the charity is entitled to the donation. The balance of donations owed will not be accounted for or paid across until the end of the agreement, when an exact amount can be determined as owed by either party.

1 Accounting Policies (continued)

d) Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation for payment to be made.

Costs are disclosed in the following categories

- Governance costs are the costs associated with the strategic direction of the organisation and with meeting regulatory requirements.
- Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, and administrative payroll costs. They are incurred directly in support of expenditure on the objects of the charity. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued.

f) Tangible Fixed Assets

All fixed assets with a value over £250 are capitalised at cost, being their purchase cost together with any incidental expenses at acquisition, and depreciated to their estimated residual value over their estimated useful lives as follows:

Computer equipment

Straight line over 3 years

A review of fixed asset lives and impairments is undertaken on an annual basis.

g) Pension Benefits

The charity makes contributions on behalf of employees to their individual personal pension schemes during their period of service, at a rate fixed by the Trustees.

h) Operating leases

Operating lease and rental costs, where substantially all the benefits and risks of ownership remain with the lessor have been charged to expenditure as they arise.

i) Fund accounting

Unrestricted funds are received and applied for the general objects of the charity.

Restricted funds are subject to such restrictions as specified by donors and are utilised in accordance with donors' wishes.

j) Cash and Cash Equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

k) Financial Instruments

The charity only holds basic financial instruments as defined by FRS 102. Financial instruments receivable or payable within one year of the reporting date are carried at their at transaction price and subsequently at amortised cost.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2022

3 Donations and legacies

	2022 Unrestricted funds £	2021 Unrestricted funds £
Donations Received	367,523	352,860
Legacies	1,000	164,041
	368,523	516,901

4 Investments

	2022 Unrestricted funds £	2021 Unrestricted funds £
Interest receivable	6	42
	6	42

5 Raising Funds

	2022 Unrestricted £	2021 Unrestricted £
<u>Fundraising and publicity</u>		
Fundraising agents	23,627	66,605
Other fundraising costs	31,600	21,149
	55,227	87,754
Fundraising and publicity	55,227	87,754

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2022

6 Grants Payable

	Grants made to provide facilities to hospices 2022 £	Grants made to provide facilities to hospices 2021 £
Grants to institutions:		
Cransley Hospice	-	1,000
Demelza Hospice	-	2,868
Douglas Macmillian Hospice	5,000	882
East Coast Hospice	-	1,000
Hope House Childrens Hospice	900	1,000
Hospice at Home Carlisle and N.Laleland	-	1,000
Hospice Care Northumberland	5,000	1,000
Kemp Hospsice	2,000	1,000
Kirkwood Hospice	2,400	1,500
Lewis Manning Hospice	4,000	1,000
Mary Steven Hospice	7,550	1,451
Overgate Hospice	6,060	2,000
Rennie Grove Hospice	4,888	500
Skanda Vale Hospice	-	6,400
St Barnabas Hospice	3,000	-
St Christophers Hospice	-	2,000
St Francis Hospice	-	1,000
St Gemma Hospice	-	1,000
St Marys Hospice	3,000	1,000
St Wilfreds Hospice	1,000	1,000
Sussex beacon Hospice	-	1,500
The Childrens Trust	5,000	2,750
The Norfolk Hospice	1,500	1,130
Trinity Hospice	-	1,000
Winchester Hospice	5,485	2,286
Woodland Hospice	1,640	984
Alice House Hospice	1,000	-
Birmigham St Marys (John Taylor - The Hospice Charity Partnership)	3,000	-
Clare House Childrens Hospice	1,453	-
Forget Me Not Childrens Hospice	3,420	-
Garden Hoyse Hospice Care	5,000	-
Hospice of the Good Shephard	4,452	-
Lakelands Hospice	3,000	-
Londsey Lodge Hospice	5,000	-
Marie Curie	2,000	-
Michael Sobell Hospice	10,000	-
Paul Sartoi Hospice	2,000	-
Pilgrims Hospice	1,379	-
Rennie Grove Hospice	4,217	-
Rotherham Hospice	4,200	-
Shooting Starts Childrens Hospice	5,000	-
St Catherines Hospice	6,200	-
Teeside Hospice	900	-
Wirrel Hospice St Johns	3,363	-
Willow Wood Hospice	5,489	-
	129,496	38,251
The total number of grants made in the year were	37	26

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2022

7 Charitable Activities

Year to 31 March 2022		Promoting & raising awareness of activities 2022	Grants made to provide facilities to hospices 2022	Total 2022
Staff costs		30,704	-	30,704
Data processing		24,000	-	24,000
Direct mail appeals		56,218	-	56,218
Postage and other costs		33,187	-	33,187
Other costs		600	-	600
		<u>144,709</u>	<u>-</u>	<u>144,709</u>
Grant funding of activities	(see Note 6)	-	129,496	129,496
Share of support costs	(see Note 8)	4,051	29,660	33,711
Share of governance costs	(see Note 8)	11,082	35,139	46,221
		<u>159,842</u>	<u>194,296</u>	<u>354,138</u>

7 Charitable Activities (Continued)

Year to 31 March 2021		Promoting & raising awareness of activities 2021	Grants made to provide facilities to hospices 2021	Restated Total 2021
Staff costs		30,655	-	30,655
Data processing		24,000	-	24,000
Direct mail appeals		21,719	-	21,719
Postage and other costs		35,802	-	35,802
Other costs		800	-	800
		<u>112,976</u>	<u>-</u>	<u>112,976</u>
Grant funding of activities	(see Note 6)	-	38,251	38,251
Share of support costs	(see Note 8)	6,024	30,204	36,228
Share of governance costs	(see Note 8)	13,686	23,477	37,163
		<u>132,686</u>	<u>91,932</u>	<u>224,618</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2022

8 Support Costs - 2022

	Support Costs £	Governance Costs £	Total 2022 £
Staff costs	16,533		16,533
Rent	9,600		9,600
Bank charges	135		135
Postage, packaging and stationary	167		167
Telephone	1,112		1,112
Computer/Website costs	310		310
Other support costs	1,803		1,803
EDM Bank charges	4,051		4,051
Independent Examiner fees		6,600	6,600
Accountancy		20,722	20,722
Legal and professional		18,899	18,899
	<u>33,711</u>	<u>46,221</u>	<u>79,932</u>
Analysed between Charitable activities	<u>33,711</u>	<u>46,221</u>	<u>79,932</u>

8 Support Costs - 2021

	Support Costs £	Governance Costs £	Restated Total 2021 £
Staff costs	1,506		1,506
Rent	9,514		9,514
Bank charges	252		252
Postage, packaging and stationary	368		368
Telephone	1,041		1,041
Motor and travel costs	355		355
Computer/Website costs	2,133		2,133
Other support costs	35		35
EDM Bank charges	6,024		6,024
Independent Examiner fees		6,000	6,000
Accountancy		20,283	20,283
Legal and professional		10,880	10,880
	<u>21,228</u>	<u>37,163</u>	<u>58,391</u>
Analysed between Charitable activities	<u>21,228</u>	<u>37,163</u>	<u>58,391</u>

9 Net movement in funds

	2022 £	2021 £
Net movement in funds is stated after charging/(crediting)		
Fees payable to the charity's Independent Examiners	<u>6,600</u>	<u>6,000</u>

10 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

11 Employees

	Total 2022 £	Total 2021 £
Gross salaries	45,085	45,000
Social security costs	989	998
Pension costs	1,163	1,163
	<u>47,237</u>	<u>47,161</u>

Staff Numbers

The average monthly number of employees during the year was: 1 1

No employees earned over £60,000 during the year (2021: None)

Key Management Personnel

During the year there was one staff member who was deemed to be Key Management Personnel. The total employment benefits including employer pension contributions of key management personnel were £47,237 (2021: £47,161).

In addition to one full time paid employee, the charity also used a separate source paid on a consultancy basis.

Transactions with Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

None of the trustees were reimbursed for any expenses in respect of the charity in the year. (2021: none)

12 Euro DM Programme

The charity undertakes its fundraising through a programme with Euro DM Limited.

At 31 March 2022 the value of the programme showed an amount owed to Euro DM of £28,517 (2021: £24,601). If at the end of the agreement, which runs through to July 2022, HAUUK do owe Euro DM fees then Euro DM will keep the rights to the database until enough rental income is generated to cover any outstanding debt.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2022

13 Debtors	Total 2022 £	Total 2021 £
Accrued income	-	153,555
Other debtors	1,000	1,000
	<u>1,000</u>	<u>154,555</u>
14 Creditors: Amounts falling due within one year	Total 2022 £	Total 2021 £
Trade creditors	30,917	38,318
Social security and other taxation	3,674	3,687
Other creditors	1,150	4,299
Accruals	7,200	6,000
	<u>42,941</u>	<u>52,304</u>

Included within Other creditors are pension contributions payable of £227 (2021: £227)

15 Retirement benefit schemes

Defined contribution schemes

The charity operates a defined contribution scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The charge to profit or loss in respect of defined contribution schemes was £1,163 (2021: £2,714)

16 Related party transactions

The Charity rents an office from the Chief Executive Officer for an amount of £800 pcm. This agreement has been authorised by the trustees on the basis that an office is required for the charity to function and an alternative office in the local area would cost thousands more than the agreed amount, especially when one includes the ancillary costs of running the office and storage. The Chief Executive Officer was also reimbursed £1,279 (£1,279 for expenditure on behalf of the charity and £Nil for motor expenses (2021: £1,409)

Accounts

Hospice Aid UK

Trustees report and unaudited financial statements

For the year ended 31 March 2021

	Page
Legal and Administrative Information	1
Report of the Trustees	2 - 8
Independent Examiner's Report	9
Statement of Financial Activities	10
Balance Sheet	11
Cash Flow Statement	12
Notes forming part of the Financial Statements	13 - 21

Hospice Aid UK
Legal and Administrative Information

Charity Number	1092575
Company Number	4400127
Trustees	R J Keen S Boyle B Cherryman D Duhaney S Gabe-Wilkinson M Gratze
Secretary	J Gratze
Registered Office	Moore Kingston Smith LLP 6th Floor 9 Appold Street London EC2A 2AP
Independent Examiner	Moore Kingston Smith LLP 6th Floor 9 Appold Street London EC2A 2AP

HOSPICE AID UK

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2021. The trustees have adopted the provisions of Accounting and Reporting by the Charities: Statement of Recommended Practice applicable for charities preparing their accounts in accordance with the Financial Reporting Standard applicable the UK and Republic of Ireland (FRS102) (effective 1 January 2015).

OBJECTS AND ACTIVITIES

The objects of the charity are:

- To facilitate and promote the relief, care and treatment of the sick, especially the dying, and the support and care of their families and carers and of the bereaved.
- To facilitate and promote the charitable activities of the independent hospices.

Our Aim

Hospice Aid UK's aim is to donate to hospices, in areas where funding is not readily available to them from other sources.

Hospice Aid UK raises funds for UK hospices only, complementing other hospice funding sources. We aim to help fill the gap that would otherwise mean hospices going without needed equipment/support, in areas that would directly improve the quality and patients' comfort and well-being and that of their close relatives.

Main objectives for the year

Our main objectives for the charity have been to give out grants to hospices, increase our level of emergency funding, continue the growth of our database for ongoing fundraising and legacies working to sustain funding and donation levels.

Public benefit

We have referred to the guidance in the Charity Commission's general guidance on Public Benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set.

ACHIEVEMENT AND PERFORMANCE

Charitable activities

We continue to have a good relationship with Next retail despite the company closing their charity budget, we did receive another donation.

We have been chosen by Direct Line as one of the charity partners.

We are also in corporate partnership with Funeral Partners Ltd

Kenneth Essex chose Hospice Aid UK as his charity to raise funds for. Ken walked 10km and completed this on his 101st birthday .

Later in the year Kenneth sadly passed away and his daughter chose to receive donation to Hospice Aid UK, rather than flowers.

We have received grants from the Worshipful company of Grocers & the Worshipful Company of Accountants.

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

Grant Making

During the financial year, the charity gave grants to 22 hospices in the UK. The grants we have provided have helped hospices around the UK to purchase equipment such as new mattresses, patient transport vehicles and provide patients with many various therapy sessions.

Messages from hospices we have supported during the year:

Norfolk Hospice

"The improvements to the Inpatient Unit that your donation will provide will bring extra comfort to many patients during the last few weeks of their lives. To have this help at such a difficult time leaves a lasting legacy for the family and so the value of this donation is immense."

HospiceCare, North Northumberland

"HospiceCare is now almost back to what it was before Covid, with our bereavement and dementia cafes up and running and our walking football for dementia sufferers being held again in both Alnwick and Berwick ... Your continued support is greatly appreciated by us all and we can assure you that your donation will be put to very good use."

Douglas Macmillan Hospice

"We're thrilled at this fabulous grant and send our huge thanks. As discussed, it will be used to provide care and support to young adults in our specialised and dedicated unit. Many of them suffered greatly during the pandemic."

Overgate Hospice

"The generous support from Hospice Aid UK has helped us to continue to be here, caring for those in our community who are facing the end of their lives with dignity. We are very grateful for the generous donation you have given us here at Overgate Hospice and our patients and families is keenly felt and appreciated."

Recently, we were providing care for a patient who had a raised BMI. Sadly, he slipped from his bed during the night while trying to use the bathroom. We typically only have three nurses working during the night. Due to the weight of the patient, the overnight staff would have really struggled to assist him from the floor. A hoist and sling would have caused him a lot of pain and discomfort, and possibly not even supported his weight. He also had syringe drivers and non-invasive ventilation, so a lot of attachments/wires to manoeuvre. The staff on duty used the flat lift kit, and were able to safely move the patient from the floor back into bed in a comfortable and dignified way for both him and for all the staff involved. Jeanette, who was the nurse in charge of that shift, fed back that without this specialist piece of equipment, funded by Hospice Aid UK, she was concerned that they would have had no alternative but to make an emergency 999 call as this patient was particularly difficult to move due to his weight and the complexity of his illness."

Marie Curie

"The support of the Hospice Aid UK in June is helping Marie Curie continue to provide vital care and support to people through dying, death and bereavement. This is an incredible gift to give. Thank you for your generosity."

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

Fundraising activities

Fundraising approach

Hospice Aid UK relies on several different fundraising approaches to raise funds from a range of sources, raising awareness of our work and allowing supporters to contribute in ways that are most appropriate for them. This includes fundraising through digital and online campaigns, emails, letters and press advertising from legacies, events, and community fundraising. And from our members and other regular supporters.

Fundraising Standards

Hospice Aid UK pays a levy to the Fundraising Regulator, and as such abides by the Code of Fundraising Practice. We abide the Fundraising Regulator's Fundraising promise, and strive to ensure our fundraising is open, honest, legal and respectful. We are registered with the Fundraising Preference Service which enables members of the public to control the nature and frequency of direct marketing approaches that they receive, including fundraising communications. Through the Fundraising Preference Service website, members of the public can choose to stop email, telephone, post and/or text messages from a selected charity. During the financial year 14 members of the public opted out of contact from Hospice Aid UK via the Fundraising Preference Service.

Fundraising on our behalf

Hospice Aid UK requires any professional fundraising agencies working on our behalf to adhere to our fundraising standards and this is specified in our contracts with them.

Supporters are at the core of everything Hospice Aid UK achieves. It is with their continued support through our direct mail fundraising programme and the leaving of legacies that Hospice Aid UK can fund our programmes.

We work with two main fundraising organisations: - Euro DM Ltd (EDM), company number FCO 16785, which has extensive experience in advising on direct mail fundraising programmes by post and email and developing direct response material and Tom Petzal Consultants, who specialises in developing relationships with major donors. EDM, who support us by identifying potential donors, promote the charity to them and develop and maintain a database of those donors. Our relationship with EDM has led to an increase in donors overall with 80,000 new donors coming on board through EDM during the term of the agreement with the charity.

EDM acts as an extension of our staff handling all elements of the direct mail fundraising programme from copy writing to the evaluations of results.

Monitoring of fundraising activities and protecting people in vulnerable circumstances

Hospice AID UK is committed to ensuring that we always treat the public sensitively and respectfully, taking special care to protect people who may find themselves in vulnerable circumstances.

Complaints

Hospice Aid UK did not receive any complaints from members of the public about our fundraising activities in 2020/2021.

This does not include expressions of dissatisfaction relating to our use of specific fundraising methods which most charities will face.

FINANCIAL REVIEW

Financial position

The charity is financially dependent upon the donations and legacies made to it.

Total income for the year was £516,943 (2020: £333,875).

Donations have increased significantly by over £100,000, and legacies have increased by £77,000 which is largely due to their ad hoc nature.

Legacies include 2 legacies accrued at the year end, which were received in the following financial year.

Total expenditure was £312,372 in 2021 compared to £298,584 in 2020 as restated.

At the year end the charity had total reserves of £171,825, all of which was unrestricted.

In the current year, the prior year has been restated to reflect amounts owed to creditors as part of the agreement with Euro DM. Due to this the prior year reserves show a deficit of £32,746 as restated.

Our partnership with Euro DM Ltd

The charity has a long-standing relationship with Euro DM Ltd (EDM) with an agreement being first signed in March 2012 and subsequently renewed on 1 July 2017. The term of the contract signed in 2017 is due to expire on 1 July 2022. The total period of the contractual relationship with EDM is, therefore, 20 years. EDM is a corporate member of the Chartered Institute of Fundraising and is registered with the Fundraising Regulator. EDM has expertise in direct marketing, database management and response handling and has a good reputation for helping charities reach new donors and managing donor relationships smoothly. EDM has a well-established track record in attracting new donors using the latest direct marketing methods and techniques, consolidating donor loyalty by building relationships, introducing donors to repeat donations and the benefits of Gift Aid, and identifying high-value donors and prospects for charities.

Before signing the agreement with EDM, Hospice Aid UK did not have a substantial donor database to rely on for a steady income stream. Through the agreement the charity has been able to grow a large group of loyal supporters and raise funds through direct marketing campaigns. Under the terms of the agreement the charity agreed to fund EDM's upfront costs to enable it to establish a broad supporter base. These upfront costs were funded by loans from EDM which EDM subsequently wrote off in financial years 2016, 2017 and 2019. During the term of the agreement, EDM has provided the charity with 80,000 new donors which, in the opinion of the Trustees, in terms of cost-benefit analysis, is an excellent and sustainable outcome.

At the end of this financial period the agreement had a further 15 months to run (with an end date of 1 July 2022). At the end of the agreement term with EDM (and under the terms of the agreement) all rights to the donor database vest in the charity. This is a valuable resource that the charity intends to maximise in the future to continue growing our steady income stream from loyal donors with reduced costs year on year.

HOSPICE AID UK

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

Total gross donations given to the charity as a result of the agreement with EDM in this financial period were £315,285. The proportion of total receipts net of direct fees and costs that were available for the charity to spend for its general purposes was 82%.

EDM's direct fees under the agreement and other fundraising costs (£42,868) representing 18% (27% for the financial period ending 31 March 2020).

The remaining amounts were used to settle invoices incurred in the period and creditors at the year ended 31 March 2020.

Under the terms of the agreement EDM is contracted to receive 10 pence per piece of direct mail, a monthly management fee of £500 and a fee associated with the direct mail artwork that ranges from £500 to £3,500. Many of the upfront costs at the beginning of the agreement in 2012 have been covered as EDM have agreed that loans of £405,783 and £31,500 have been written off in 2017.

This has meant that significant costs in setting up the donor database have been saved and there has been a substantial increase in the funds available for the charity to further carry out its charitable purposes. EDM pass on funds raised as a monthly donation to Hospice Aid UK. The balance of donations owed will be accounted for or paid across at the end of the agreement.

Projected EDM fees to the end of the agreement term in July 2022 are 01 April 2021 to 31 March 2022: £24,923 and for 01 April 2022 to 1 July 2022: £6,379.

The performance of the agreement with EDM far exceeded our expectations at the start of the financial year. At the start of our financial year COVID-19 had broken out and we went into our first lockdown. We, along with many hospice support organisations and other charities, had to delay or cancel our fundraising events. We were expecting a very bad year. With the support of EDM we launched an emergency appeal to our donors through direct mailing. EDM agreed that, after administration costs such as postage and printing, all funds raised would go directly to support hospices. The emergency appeal through EDM was successful. Although a drop in charitable giving had been predicted because of COVID-19, with the benefit of EDM's work, we were able to ride the COVID-19 crisis while all other avenues of fundraising had to be put on hold.

FUTURE PLANS

The charity has implemented a financial controls policy and staff appraisal policy.

Reporting and decision making are in the process of being reviewed in conjunction with trustee inductions and a general governance review.

We are intending to recruit more trustees who will be able to bring their own knowledge and expertise to the charity, to compliment the skill base that we have. Trustee training will also be provided in light of the number of additional trustee appointments after the year end.

Our Nightrider cycle places had been deferred to June 2022.

We will continue to work with Euro DM to raise funds with them under the agreement until 1st July 2022.

The fundraising environment continues to be challenging particularly because of the Covid 19 pandemic in the UK. A key focus for the upcoming year will be corporate sponsorship and one high profile event; a charity song composed by, our patron, Debbie Wiseman and written by, lyricist, Don Black.

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

We have again arranged with Euro DM to send surplus stock of thank you cards, notelets, calendars, and Christmas cards which we have been selling successfully on eBay making 100% profit to the charity.

Since the end of the financial year, we have undertaken a number of activities, some of which are as follows:

FY20/21

Recruited 6 patrons for our charity, whose expertise will help our charity enormously

Recruitment of highly capable trustees ongoing

Forecasting £2500 in sponsorships through securely 5 places in Nightrider cycle London

Forecasting the Silver Bond London Marathon place with a potential of £3000 raised

Forecasting £200 in sales through surplus stock of stationery and cards.

Notification of further legacies

The release of our song called You are Loved written by Don Black & composed by Debbie Wiseman performed by Jason Manford & Gloria Onitiri

Risk management

The trustees have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

Trustees have given consideration to the Charities SORP ('Statement of Recommended Practice') Committee's advice in its publication 'Implications of COVID-19 Control Measures and Charity Financial Reporting' and to the risks arising as a result of the coronavirus pandemic. The Charity is actively monitoring and managing the situation as it develops. We have adapted our operations and consider that the Charity has adequate reserves and committed future grants from supportive and solvent funders.

Structure, governance and management

The charity is controlled by its governing document, a Memorandum and Articles of Association, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr R J Keen

Ms S Boyle

Mr B Cherryman

Mr D Duhaney

Ms S Gabe- Wilkinson

Mr M Gratzke

Recruitment and appointment of new trustees

The members of the charity may nominate and appoint new trustees to the board. The trustees may also co-opt no more than three additional members at any time. At each annual general meeting one third (or number nearest to one third) of the members of the board of trustees, both elected and co-opted, shall retire but are eligible for re-election. Those longest in office shall retire first. Recruitment is undertaken as necessary through identification of skills gaps at trustees level. None of the trustees has any beneficial interest in the company.

New members of the Trustees are briefed on their legal obligations under charity and company law, the content of the Memorandum and Articles of Association, the committee, the strategies, and recent financial performance.

All of the trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

REPORT OF THE TRUSTEES

For the Year Ended 31 March 2021

Governing document

The charity is controlled by its governing document, a Memorandum and Articles of Association and constitutes a limited company, limited by guarantee, as defined by the Charities Act 2006.

Organisational Structure

The Chief Executive Officer oversees the day to day running of the charity she is supported by the trustees in her role.

Key management personnel remuneration

The trustees deal with the overall pay and reward of the Chief Executive Officer.

All Trustees give of their time freely and no Trustee remuneration was paid in the year. Details of Trustee expenses and related party transactions are disclosed in note 11 to the accounts.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of FirstLight Trust for the purposes of company law) are responsible for preparing the Trustees' Annual Report (including the Strategic Report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

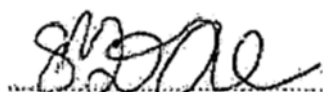
Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP 2015 (FRS 102) ;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by order of the board of trustees on 25/08/2022 and signed on its behalf by:



S Boyle – Trustee

Independent Examiner's Report to the Trustees of Hospice Aid UK ("the Company")

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 March 2021.

Responsibilities and basis of report

As the charity's trustees you are responsible for the preparation of the accounts in accordance with the requirements of the Charities Act 2011 ("the Act").

Having satisfied myself that the accounts of the Company are not required to be audited under {art 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent Examiner's Statement

Since the Charity's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Institute of Chartered Accountants in England and Wales, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

- 1) accounting records were not kept in respect of the Trust as required by section 386 of the 2006 Act; or
- 2) the accounts do not accord with those records; or
- 3) the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or
- 4) the accounts have not been prepared in accordance with the methods and principles of the Statements of Recommended Practice for accounting and reporting by charities.

I have no other concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Moore Kingston Smith LLP

Neil Finlayson, FCA
On behalf of Moore Kingston Smith LLP
Chartered Accountants

6th Floor
Appold Street
London EC2A 2AP

Date: 25/08/2022

Hospice Aid UK (A Company Limited by Guarantee)
Statement of Financial Activities
For the year ended 31st March 2021

	Notes	Year ended 31 March 2021 Unrestricted Funds £	Restated Year ended 31 March 2020 Unrestricted Funds £
Income from:			
Donations and legacies	3	516,901	333,749
Investments	4	42	126
Total Income		<u>516,943</u>	<u>333,875</u>
Expenditure on:			
Charitable activities	7	256,183	239,756
Fundraising costs	5	<u>56,189</u>	<u>58,828</u>
Total Expenditure		<u>312,372</u>	<u>298,584</u>
Net Income/(expenditure)		204,571	35,291
Transfers between funds		-	-
Net movement in funds		<u>204,571</u>	<u>35,291</u>
Reconciliation of Funds:			
Total Funds brought forward	17	<u>(32,746)</u>	<u>(68,037)</u>
Total Funds carried forward	17	<u><u>171,825</u></u>	<u><u>(32,746)</u></u>

The Statement of Financial Activities reflects the results of continuing activities for the year.

All recognised gains and losses are included in the Statement of Financial Activities.

Hospice Aid UK (A Company Limited by Guarantee)
Balance Sheet
As at 31st March 2021

	Note	2021		2020 as restated	
		£	£	£	£
Current Assets					
Debtors	13	154,555		-	
Cash at bank and in hand		<u>69,574</u>		<u>101,409</u>	
		224,129		101,409	
Creditors:					
Amounts falling due within one year	14	(52,304)		(134,155)	
Net Current Assets			<u>171,825</u>		<u>(32,746)</u>
Net Assets			<u><u>171,825</u></u>		<u><u>(32,746)</u></u>
Funds					
Unrestricted funds:	17		<u>171,825</u>		<u>(32,746)</u>
			<u><u>171,825</u></u>		<u><u>(32,746)</u></u>

For the financial year in question, the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Trustees and authorised for issue on 25/08/2022

Signed on their behalf by:



S Boyle
Trustee

Company Number: 04400127

Hospice Aid UK (A Company Limited by Guarantee)
Cash Flow Statement
As at 31st March 2021

Note	2021	2020
	£	£
Cash flows from operating activities:	(31,835)	20,758
Change in cash and cash equivalents	<u>(31,835)</u>	<u>20,758</u>
Cash and cash equivalents at the beginning of the year	101,409	80,651
Cash and cash equivalents at the end of the year	<u><u>69,574</u></u>	<u><u>101,409</u></u>
 Reconciliation of Net Income/(Expenditure) to Cash flows from operating activities		
Net movement in funds for the reporting period (as per the statement of financial activities)	204,571	35,291
Adjustments for:		
Decrease / (increase) in debtors	(154,555)	-
Increase / (decrease) in creditors	(81,851)	(14,533)
	<u></u>	<u></u>
Net cash used in operating activities	<u><u>(31,835)</u></u>	<u><u>20,758</u></u>
 Analysis of cash and cash equivalents & net equity/(debt)		
Cash in hand		
At start of the year	101,409	80,651
Cash-flows	<u>(31,835)</u>	<u>20,758</u>
At end of year	<u><u>69,574</u></u>	<u><u>101,409</u></u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

1 Accounting Policies

a) Basis of Accounting

Hospice Aid UK is a company limited by guarantee registered in England and Wales. The registered address is 6th Floor, 9 Appold Street, London, EC2A 2AP.

The financial statements have been prepared in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The Charitable Company is a public benefit entity for the purposes of FRS 102 and therefore the Charity also prepared its financial statements in accordance with the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (The FRS 102 Charities SORP),, the Companies Act 2006 and the Charities Act 2011.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The charitable company has taken advantage of the exemptions available not to prepare a Statement of Cash Flows.

The principal accounting policies, which are applied consistently, are set out below.

b) Going Concern Basis

The trustees have assessed whether the use of the going concern basis is appropriate and have considered possible events or conditions that might cast significant doubt on the ability of the charity to continue as a going concern.

The trustees have made this assessment for a period of at least one year from the date of the approval of the financial statements. In particular, the trustees have considered the charitable company's forecasts and projections and have taken into account the pressures on donation and grant income. In making this assessment the trustees have considered the impact of Covid-19 and, while some projects have been delayed it is not anticipated that this will affect the charity's ability to continue its charitable objects in the short to medium term.

Having carried out a detailed review of the Charity's resources and the current economic challenges facing both the Charity and its members the Trustees are satisfied that the Charity has sufficient cash to meet its liabilities as they fall due for at least one year from the date of approval of the financial statements and that it is appropriate for the accounts to be prepared on the going concern basis.

l) Critical Accounting Estimates and Areas of Judgement

In the view of the trustees in applying the accounting policies adopted, no judgements were required that have a significant effect on the amounts recognised in the financial statements nor do any estimates or assumptions made carry a significant risk of material adjustment in the next financial year.

c) Income

All income is accounted for when there is evidence of entitlement, the receipt is probable and the amount can be measured reliably.

Voluntary income including donations is included in full in the Statement of Financial Activities when For legacies, entitlement is taken at the earlier of the date on which either; the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executors to the charity that a distribution will be made, or where a distribution has been received from an estate.

Donations are received by Euro (EDM), legacies, postal donations and credit card donations are processed in the charities bank account.

EDM provide an monthly amount to Hospice Aid UK which formns part of the total donations receivable in the year.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

1 Accounting Policies (continued)

d) Expenditure

All expenditure is included on an accruals basis and is recognised when there is a legal or constructive obligation for payment to be made.

Costs are disclosed in the following categories

- Governance costs are the costs associated with the strategic direction of the organisation and with meeting regulatory requirements.
- Support costs are those that assist the work of the charity but do not directly represent charitable activities and include office costs, governance costs, and administrative costs. They are incurred directly in support of expenditure on the objects of the charity. Where support costs cannot be directly attributed to particular headings they have been allocated to cost of raising funds and expenditure on charitable activities on a basis consistent with use of the resources including a split of staff costs between promoting & raising awareness of activities and support costs.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued.

f) Tangible Fixed Assets

All fixed assets with a value over £250 are capitalised at cost, being their purchase cost together with any incidental expenses at acquisition, and depreciated to their estimated residual value over their estimated useful lives as follows:

Compuer equipment	Straight line over 3 years
-------------------	----------------------------

A review of fixed asset lives and impairments is undertaken on an annual basis.

g) Pension Benefits

The charity makes contributions on behalf of employees to their individual personal pension schemes during their period of service, at a rate fixed by the Trustees.

h) Operating leases

Operating lease and rental costs, where substantially all the benefits and risks of ownership remain with the lessor have been charged to expenditure as they arise.

i) Fund accounting

Unrestricted funds are received and applied for the general objects of the charity.

Restricted funds are subject to such restrictions as specified by donors and are utilised in accordance with donors' wishes.

j) Cash and Cash Equivalents

Cash and cash equivalents include cash at banks and in hand and short term deposits with a maturity date of three months or less.

k) Financial Instruments

The charity only holds basic financial instruments as defined by FRS 102. Financial instruments receivable or payable within one year of the reporting date are carried at their at transaction price and subsequently at amortised cost.

With the exceptions of prepayments and deferred income all other debtor and creditor balances are considered to be basic financial instruments under FRS 102.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

3 Donations and legacies

	2021 Unrestricted funds £	2020 Unrestricted funds £
Donations Received	352,860	247,050
Legacies	164,041	86,699
	516,901	333,749

4 Investments

	2021 Unrestricted funds £	2020 Unrestricted funds £
Interest receivable	42	126
	42	126

5 Raising Funds

	2021 Unrestricted £	Restated 2020 Unrestricted £
<u>Fundraising and publicity</u>		
Fundraising agents	21,719	23,543
Direct mail costs	13,321	11,616
Other fundraising costs	21,149	23,669
	56,189	58,828
Fundraising and publicity	56,189	58,828

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

6 Grants Payable

	Grants made to provide facilities to hospices 2021 £	Grants made to provide facilities to hospices 2020 £
Grants to institutions:		
Acorns Hospice	-	1,000
Bolton Hospice	-	500
Cransley Hospice	1,000	-
Demelza Hospice	2,868	-
DM Hospice	882	-
East Anglia Childrens Hospice (EACH)	-	5,000
East Coast Hospice	1,000	-
Ellinor House Hospice	-	675
Hope House Childrens Hospice	1,000	-
Hospice at Home Carlisle and N. Laleland	1,000	-
Hospice Care Northumberland	1,000	2,000
Hospice in the Weald	-	1,000
Julias House Hospice	-	1,000
Kemp Hospice	1,000	-
Kilbryde Hospice	-	500
Kirkwood Hospice	1,500	-
Lakelands Hospice	-	500
Lewis Manning Hospice	1,000	-
Little Harbour S.W. Childrens Hospice	-	4,590
Mary Steven Hospice	1,451	-
Nightingale House Hospice	-	1,000
North Devon Hospice	-	1,016
Overgate Hospice	2,000	600
Primrose Hospice	-	4,765
Rainbow Childrens Hospice	-	4,095
Rennie Grove Hospice	500	-
Salisbury Hospice	-	450
Skanda Vale Hospice	6,400	-
South West Childrens Hospice	-	500
St Christophers Hospice	2,000	-
St Francis Hospice	1,000	-
St Gemma Hospice	1,000	500
St Marys Hospice	1,000	-
St Rocco's Hospice	-	2,000
St Wilfreds Hospice	1,000	5,000
Sussex beacon Hospice	1,500	-
The Childrens Trust	2,750	-
The Norfolk Hospice	1,130	-
Trinity Hospice	1,000	-
Willow Wood Hospice	-	1,000
Winchester Hospice	2,286	-
Woodland Hospice	984	1,000
	38,251	38,691
The total number of grants made in the year were	25	23

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

7 Charitable Activities

Year to 31 March 2021		Raising awareness & educational activities 2021	Grants made to provide facilities to hospices 2021	Total 2021
Staff costs		30,655	-	30,655
Data processing		24,000	-	24,000
Direct mail costs		53,284	-	53,284
Postage and other costs		35,802	-	35,802
Other costs		800	-	800
		<u>144,541</u>	<u>-</u>	<u>144,541</u>
Grant funding of activities	(see Note 6)	-	38,251	38,251
Share of support costs	(see Note 8)	6,024	30,204	36,228
Share of governance costs	(see Note 8)	13,686	23,477	37,163
		<u>164,251</u>	<u>91,932</u>	<u>256,183</u>

7 Charitable Activities (Continued)

Year to 31 March 2020		Raising awareness & educational activities 2020	Grants made to provide facilities to hospices 2020	Restated Total 2020
Staff costs		31,622	-	31,622
Data processing		24,001	-	24,001
Direct mail costs		46,465	-	46,465
Postage and other costs		36,422	-	36,422
Other costs		1,400	-	1,400
		<u>139,910</u>	<u>-</u>	<u>139,910</u>
Grant funding of activities	(see Note 6)	-	38,691	38,691
Share of support costs	(see Note 8)	1,676	33,510	35,186
Share of governance costs	(see Note 8)	9,768	16,201	25,969
		<u>151,354</u>	<u>88,402</u>	<u>239,756</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

8 Support Costs - 2021

	Support Costs £	Governance Costs £	Total 2021 £
Staff costs	16,506		16,506
Rent	9,514		9,514
Bank charges	252		252
Postage, packaging and stationary	368		368
Telephone	1,041		1,041
Motor and travel costs	355		355
Computer/Website costs	2,133		2,133
Other support costs	35		35
EDM Bank charges	6,024		6,024
Independent Examiner fees		4,200	4,200
Accountancy		22,083	22,083
Legal and professional		10,880	10,880
	<u>36,228</u>	<u>37,163</u>	<u>73,391</u>
Analysed between Charitable activities	<u>36,228</u>	<u>37,163</u>	<u>73,391</u>

8 Support Costs - 2020

	Support Costs £	Governance Costs £	Restated Total 2020 £
Staff costs	17,027	-	17,027
Rent	9,600	-	9,600
Bank charges	397	-	397
Postage, packaging and stationary	645	-	645
Telephone	872	-	872
Motor and travel costs	1,549	-	1,549
Computer/Website costs	2,711	-	2,711
Other support costs	709	-	709
EDM Bank charges	1,676	-	1,676
Independent Examiner fees	-	3,600	3,600
Accountancy	-	11,602	11,602
Legal and professional	-	10,767	10,767
	<u>35,186</u>	<u>25,969</u>	<u>61,155</u>
Analysed between Charitable activities	<u>35,186</u>	<u>25,969</u>	<u>61,155</u>

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

9 Net movement in funds

	2021 £	2020 £
Net movement in funds is stated after charging/(crediting)		
Fees payable to the charity's Independent Examiners	4,200	3,600

10 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

11 Employees

	Total 2021 £	Total 2020 £
Gross salaries	45,000	45,464
Social security costs	998	2,019
Pension costs	1,163	1,166
	47,161	48,649

Staff Numbers

The average monthly number of employees during the year was: 1 1

No employees earned over £60,000 during the year (2020: None)

Key Management Personnel

During the year there was one staff member who was deemed to be Key Management Personnel. The total employment benefits including employer pension contributions of key management personnel were £47,161 (2020: £48,649).

In addition to one full time paid employee, the charity also used a separate fundraising source paid on a consultancy basis.

Transactions with Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

None of the trustees were reimbursed for any expenses in respect of the charity in the year. (2020: none)

12 Euro DM Programme

The charity undertakes its fundraising through a programme with Euro DM Limited. Further details of this are included in the trustee report.

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

13 Debtors	Total 2021 £	Restated Total 2020 £
Accrued income	153,555	-
Other debtors	1,000	-
	<u>154,555</u>	<u>-</u>
14 Creditors: Amounts falling due within one year	Total 2021 £	Restated Total 2020 £
Trade creditors	38,318	122,056
Social security and other taxation	3,687	3,970
Other creditors	4,299	4,529
Accruals	6,000	3,600
	<u>52,304</u>	<u>134,155</u>

Included within Other creditors are pension contributions payable of £227 (2020: £226)

15 Retirement benefit schemes

Defined contribution schemes

The charity operates a defined contribution scheme for all qualifying employees. The assets of the scheme are held separately from those of the charity in an independently administered fund.

The charge to profit or loss in respect of defined contribution schemes was £2,714 (2020: £1,166)

16 Related party transactions

The Charity rents an office from the Chief Executive Officer for an amount of £800 pcm. This agreement has been authorised by the trustees on the basis that an office is required for the charity to function and an alternative office in the local area would cost thousands more than the agreed amount, especially when one includes the ancillary costs of running the office and storage. The Chief Executive Officer was also reimbursed £1,409 (£1,409 for expenditure on behalf of the charity and £Nil for motor expenses (2020: £1,467).

Hospice Aid UK (A Company Limited by Guarantee)
Notes to the Financial Statements
For the year ended 31st March 2021

17 Prior year adjustment	As previously reported £	Adjustment £	2019 As restated £
<u>Balance sheet</u>			
Trade creditors	-	138,177	138,177
Unrestricted funds	70,140	(138,177)	(68,037)

A prior year adjustment has been made to recognise the total brought forward amount of creditors owed by Hospice Aid UK, via Euro DM Limited.
The total effect of this is to reduce opening reserves brought forward by £138,177, which is the amount owed to creditors at the 01/04/2019.

Prior year adjustment	As previously reported £	Adjustment £	2020 As restated £
<u>Balance sheet</u>			
Trade creditors - restated above	138,177	(17,985)	120,192
Unrestricted funds - restated above	(68,037)		(68,037)
Surplus for year	17,306	17,985	35,291
	(50,731)	17,985	(32,746)

A further prior year adjustment has been made to recognise the movement in trade creditors in the 2020 year which was originally included within fundraising costs.

The net effect of these SOFA adjustments is as follows:

	As previously reported £	Adjustment £	2020 As restated £
Unrestricted funds - SOFA	(50,731)	17,985	(32,746)
Raising funds - expenditure	65,197	(17,985)	47,212