

REGISTERED COMPANY NUMBER: 03625777 (England and Wales)
REGISTERED CHARITY NUMBER: 1089157

**REPORT OF THE TRUSTEES AND
UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2022
FOR
PHILANTHROPY IMPACT**

**Orcom Civvals Limited
Accountants
50 Seymour Street
London
W1H 7JG**

PHILANTHROPY IMPACT

**CONTENTS OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2022**

	Page
Report of the Trustees	1 to 9
Independent Examiner's Report	10
Statement of Financial Activities	11
Balance Sheet	12 to 13
Notes to the Financial Statements	14 to 19
Detailed Statement of Financial Activities	20 to 21

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 30 September 2022. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

OBJECTIVES AND ACTIVITIES

In 2023, Philanthropy Impact is celebrating its 25 Anniversary. We will be taking a look at how things have changed since 1998 such as the launch of DAFs, the development of social investment funds, the growth of impact investing, the size and impact of the charitable and social enterprise market, and changes in Philanthropy Impact.

Philanthropy Impact is a capacity building non-profit organisation operating across the spectrum of philanthropy, social investment, ESG and impact investment. Our mission is to increase the flow of capital for good.

We achieve this by building the will and capacity of professional advisors (private client advisors, wealth management, private banking, tax and legal sectors) to support their (U)HNW private clients on their philanthropic and social impact investment journey. Our means for realising our vision includes thought-leadership and sharing intelligence, events, CPD Certified CISI endorsed training, bespoke networking opportunities, campaigning, publications including a magazine, and resources for advisors and other stakeholders. We give courage, confidence, and opportunity.

Our stakeholders also include philanthropists, impact investors, trusts and foundations, charities and social enterprises.

The three Rs for partnering with Philanthropy Impact are:

Reach New Clients

Working with PI demonstrates a firm's commitment to meeting the new generation of clients looking to add purpose into their wealth strategies, and to continued professional development of advisors in this space.

Retain Clients

Working with PI enables your team to improve their customer support experience and their clients understanding around the impact of their wealth; leading to stronger and deeper client relationships.

Reputation

Working with PI demonstrates a firm's commitment to sustainable practices, and that of a firm is dedicated to matching their clients' values, goals, and ambitions for their wealth.

As a knowledge hub and centre of excellence, we organise events and offer specialist knowledge sharing, training, voluntary standards and sector and government liaison. We are:

- o the leading **Centre of Excellence at the intersection between philanthropy, social investment, ESG and impact investment** in UK and Europe.
- o a not-for-profit membership organisation with **25 years' experience**
- o the 'go to' organisation for professional advisors to private clients and other organisations that support (U)HNWI, for all their questions and to **learn how to understand impact**.
- o a service provider of **technical knowledge and effective learning journeys** for professional advisors and charities that want to learn how to meet (U)HNWI's rapidly emerging need for good and clear philanthropy and social impact investment advice.
- o a **network of over 11,000** Private Client Advisors from leading Private Banks, Wealth Management Firms, Tax Firms, Legal Firms and other Financial Advisory firms, as well as, Philanthropist, Social Investors, Social Entrepreneurs, thought leaders from the third sector and other high-profile members of the philanthropy and social impact investment space.
- o a community of members that are all committed to improving the standard of advice given to clients on how to **use their capital for good** right across the investment spectrum.
- o a **route to market**.
- o a **provider know-how, reports and analysis** on philanthropy and social investment.
- o a supporter of the **development of philanthropic and social investment practices**.
- o **advocates for policies** to promote and support philanthropy and increased giving and more impact investment.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

- o **Commissioned research**, for example, to identify key changes in the way new generations of wealth holders are approaching sustainability and impact and to put forward recommendations for professional advisors on how they should adapt their service offerings to meet the changing need and expectations of their existing and future clients.

As giving by the wealthy increases, Philanthropy Impact continues to pursue its primary charitable objectives, working with professional advisors, philanthropist and social impact investors, to achieve greater sector knowledge and expertise. The charity focusses on the dynamic relationship between philanthropists, social impact investors, their advisors, and charities.

For example:

- o We received the CPD Certified and CISI Endorsement for our "Changing Times Supporting Clients on their Philanthropic and Social Investment Journey" training course for professional advisors.
- o We launched a CPD Certified and CISI endorsed sustainability training course in collaboration with PIMFA (Personal Investment Management & Financial Advice Association) and others, to help wealth advisors to meet the needs of the new generation of clients and the trend towards ESG and impact investment. This has a particular focus on consumer understanding under consumer duty.
- o We have completed a business plan for the development of a Directory of resources for professional advisors, philanthropists and others; the launch of the Directory expected in 2023.
- o We are now updating the "Giving Navigator" as an online tool to help new and existing philanthropists begin to understand what their priorities for their donor journey might be, as well as providing examples of other philanthropists and additional resources and reading.
- o We publish a quarterly journal called "Philanthropy Impact Magazine." The aim of the journal is to profile and share research, learning, information and thought leadership in a domestic and international context, achieving growth in interest leading to an increase from 8 articles in a typical edition to 23, 42, 37 and 26 articles for the last four magazines respectively.
- o We have returned to face to face events.
- o Our online Walk in my Shoes series continues to attract both great discussion and audience. We have now hosted over 80 episodes covering opportunistic, thought provoking and strategic topics.
- o We continue to engage with Government for the public benefit on matters that influence philanthropy and social and impact investing.

With limited staff resources and assisted by volunteer support, we continued our work related to growing philanthropy and impact investing with a focus on increasing giving and sustainable investing through the development and dissemination of best practice and knowledge in relation to philanthropy and social impact investment directed at professional advisors.

The approach reflects Philanthropy Impact's research findings that:

- o Philanthropy Impact research in 2022 demonstrated
 - o Wealth holders, particularly younger generations (GEN Z, Millennials), are increasingly seeking to align their wealth with their values. They expect advisors to provide professional support in numerous, increasingly complex areas related to responsible investing and philanthropy.
 - o The professional advisory industry is falling short of the expectations of emerging wealth holders. There are warnings that the ongoing wealth transfer could be accompanied by the next generation changing advisors on mass.
 - o The study highlighted the reasons obstacles to advisors meeting the needs of the young wealth holders and solutions

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

- o Individuals who take professional advice relating to their philanthropy give 17 times more on average.
- o Yet, wealthy individuals currently rate the quality of advice they receive from professional advisors at 5.9 out of 10.
- o Recent Beacon Collaborative HNW Research findings include:
 - o 67% said they would be likely or very likely to consult a professional advisor if they were making a major gift.
 - o 3% of respondents said that professional advice would be the top factor influencing them to give a sizeable financial gift.
 - o This demand is particularly strong among donors in the under 40 age group.
- o Fidelity Charitable Research demonstrated firms that offer charitable planning to their clients had:
 - o 6X the median assets of those who do not offer charitable planning
 - o 3X organic growth
 - o 1.3X new money; as well
 - o higher net promoter scores, higher trust levels
- o Investing for Global Good A Power for Good 2022 (Camden Wealth Limited) research indicated for older generations there is a growing demand for and satisfaction in impact investing and that investors are seeking better services from wealth advisors. More than half indicated that sustainable investing is bridging the gap between younger and older generations, and almost 70% reported sustainable investing is being embraced by the generation in charge of the family's wealth.

These findings provide an update on market research Philanthropy Impact undertook in 2016 and suggest that double the number of private clients are now seeking professional advice in connection with their giving.

OVERVIEW OF 2021/22

Over the past 12 months, Philanthropy Impact has achieved a great deal. The following outlines our achievements:

Enhanced our training: the CPD certification and CISI Endorsement training programmes have been updated for our advisor training programme for professional advisors in support of their client's philanthropic journey and for wealth management advisors related to discussing with clients their values, motivations, ambitions and goals - capturing their impact and ESG preferences

Advocacy and campaigning: we have enhanced our advocacy efforts to ensure the voice of advisory firms and their private clients are heard among policy makers and in government. Our Public Affairs provides support to a number of other charities.

Centre of excellence: we have effectively positioned Philanthropy Impact as a member organisation that acts as a centre of excellence for philanthropy, social and impact investment advice.

Content management: we have delivered high quality technical and topical reports to active members through our contact list.

Market awareness: we have increased awareness of Philanthropy Impact with our key stakeholders.

Key achievements over the past 12 months

- o Ran an effective series of virtual "Walk in my shoes" events attracting around 20-30 participants per session with an additional 100-150 streaming hits per session.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

- o Achieved financial support from City Bridge Trust (the funding arm of The City of London Corporation's charity, Bridge House Estates) through Beacon Collaborative and with match funding from the Golden Bottle Trust for the implementation of a Directory of Resources, web-based directory of support for professional advisors and philanthropists in their impact journeys.
- o Supported the All Party Parliamentary Group (APPG) for Philanthropy and Social Investment led by Rushanara Ali, MP and supported by cross-bench MPs and Peers in Westminster.
- o Campaigned around tax reliefs, Charitable Remainder Gifts, SITR, responsible investment rules for trusts and foundations, and on extending client suitability requirements to encompass sustainability and ESG investments.
- o Published the quarterly journal called "Philanthropy Impact Magazine."

OUTLOOK FOR 2023

Our reach grows continually and we go into 2023 with a positive outlook.

- o We will continue our virtual thought leadership Walk in my Shoes event as a monthly event https://www.youtube.com/results?search_query=philanthropy+impact
- o We are moving to the next phase of our Ambassador Programme, working with millennial and GEN Z philanthropists and impact investors on how to meet their needs as clients.
- o We will be shortly launching our Rising Stars programme, which focuses on the new generation of professional advisors that will be able to meet the needs of clients.
- o In 2023 we will be launching an online Directory of Services that will focus on listing professional advisors and other advisory services working in the philanthropy, social investment and impact/ESG investment space.
- o Our next magazine will be published in the autumn and a call for papers has been sent out for the topic: The Life Cycle of a Private Client - Maintaining and Enhancing Social Purpose Through Philanthropic and ESG/Impact Investing During a Time of High Inflation and Stressful Economic Times. This will be followed by a magazine themed on Investing for Good: Trust In Philanthropy And Impact Investing To Achieve Impact
- o We are now updating the "Giving Navigator" as an online tool to help new and existing philanthropists begin to understand what their priorities for their donor journey might be, as well as providing examples of other philanthropists and addition resources and reading. Add link to the old navigator)
- o Our research into donor advised funds (DAFs) in the UK will be published online in 2023.
- o Our self-certified CPD virtual events programme will continue each month on practical issues facing professional advisors and their clients.
- o Our Public Affairs committee continues to support our campaigning on issues related to tax reliefs in the UK
- o Following last year's digital audit our LinkedIn profile is growing rapidly as we continue to use this platform to share articles and research from the global sector.
- o Our Training Programme will provide cross-sector and in-house CPD Certified workshops to develop the skills of advisors working with (U)HNWI.
- o Continue our brand building - our new logo was recently revealed and a new website will launch this year to support our activities.
- o We will be recruiting for our in-country committees in Europe and developing a new mandate for collaboration working created with current committee members.
- o We are collaborating with change-makers Future Planet on their events around climate change.
- o To ensure we are meeting the needs of our Membership Community we will be sending out a survey.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

FINANCIAL REVIEW

Investment powers and policy

Available cash reserves are currently retained in the charity's bank account. We are reviewing this position as high-quality social impact investments may well be a more effective way of supporting our work.

Reserves policy

In previous years, Philanthropy Impact has stated an intention to build unrestricted funds that can be held in reserve to cover six months of fixed overheads. However, the Trustees are mindful that accounting reserves, i.e. unrestricted funds, are very limited. The charity's operating model is to secure significant resources in advance of need through membership subscriptions, we feel this mitigates the need for holding significant accounting reserves. The deferred membership subscriptions at 30 September 2022 were £30,843 (2021: £19,238). This balance is available to fund the costs of the organisation for approximately 6 months.

While the successful implementation of the growth and business strategy will lead to a more sustainable financial base, the Trustees will carefully monitor the situation and develop a risk-based reserves policy that is appropriate for the new operating model. At 30 September 2022, the Trustees were satisfied having considered operating budgets and income secured, including balances carried forward, that the charity could continue to meet its liabilities as they fall due and have prepared the accounts on a going concern basis.

Current year developments

In the current financial year total income was £305,756, of which £19,010 (6.2%) was generated by trading income and the balance through donations from a variety of benefactors including the Trustees, and contributions from Trusts and Foundations. Our expenses for the year totalled £307,667 resulting in a nominal deficit of £1,780.

The Board has reviewed the financial position each quarter and considers that, notwithstanding the current level of financial reserves, given projected future income and expenditure levels the organisation is able to operate as a going concern.

Risk management

As with any organisation, Philanthropy Impact faces a number of risks and at regular Trustee meetings the risk register is reviewed.

The core risks are insufficient financial income and revenues to support the organisation's programmes and activities as well as the inability to attract members - all of which would result in financial reserves being depleted.

To mitigate these risks the organisation is constantly working on improving the standard and quality of its programmes, promoting stronger engagement with members and ensuring a diverse funding base that includes trading income.

Information is shared with members regularly and members' views are sought via one-to-one meetings with the Chief Executive and Trustees, as well as surveys monitoring the quality of the organisation's programmes and activities.

Small organisations are always susceptible to staff changes and Philanthropy Impact has developed systems and policies to support the consistency of the organisation's activities. Fundraising is also conducted to ensure the organisation has sufficient financial resources to supplement our trading income.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

Philanthropy Impact is a registered charity in England and Wales and a Company limited by Guarantee, in England & Wales.

The governing documents of Philanthropy Impact state that the organisation is governed by a Trustee Board comprising no more than 15 and no fewer than six Trustees who are members. Trustees can serve two consecutive terms of three years. The position of Chair is nominated on a yearly basis.

The Board is supported by a number of standing committees:

Governance and Nominations Committee

The committee continues to review and evaluate the strength of the Board to ensure that the Board and its committees are maintained at full strength and are performing their responsibilities effectively. It recommended the Board consider strengthening diversity and representation across the professional services sector.

Finance Committee

The committee reviewed the quarterly management accounts and risk as well as the annual budget and scrutinised the statutory annual accounts.

Membership, Resourcing and Innovation

The Membership, Resourcing and Innovation Committee's (MRIC) purpose is to support Philanthropy Impact's work in achieving its mission by enabling the team to maximise revenue generation and market opportunities to grow the organisation. This includes the membership and social enterprise arm of Philanthropy Impact. MRIC supports innovation to address changing membership, client and stakeholders needs. The Committee advises the Executive as they develop and implement Philanthropy Impact's growth plan for the training and membership programmes, including income generation and scalability, marketing and communications plans.

Training and Accreditation Committee

Oversees the organisation's work to develop a process for accrediting professional advisors based on an agreed set of standards and competencies. This has included a sector-wide consultation and a review of the options for certification and accreditation.

It also advised on the structure of an advisor training programme for financial services firms, legal and accounting practices, and specialist philanthropy advisors. Committee members have also volunteered their time and expertise directly to support the delivery of the training programme which has been run in-house with professional services firms, as well as in open-course format for Philanthropy Impact members and other professional bodies.

The committee also continues to support our programme of virtual events, the bi-monthly magazine and thought-leadership activities.

Public Affairs Committee

Supports our advocacy work to advance the public debate on growing philanthropic giving in the United Kingdom. The Committee discussed relevant policy issues and developed a communications strategy to ensure that the collective views of members on some key issues could be expressed publicly.

PHILANTHROPY IMPACT

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2022

Most notably, submissions were made to the Charity Tax Commission, the Charity Tax Forum, to the Department for Digital Culture Media and Sport and Her Majesty's Treasury. These recommended policies would support professional advisors to offer regular advice to their clients on philanthropy and social investment.

Recruitment and appointment of new trustees

New Trustees are recruited to the Board when vacancies occur and against a thorough analysis of skills and experience required. As a membership organisation Philanthropy Impact principally seeks nominations through its membership network. Potential Trustees are invited to apply and are interviewed by the members of the Governance and Nominations Committee and then the Chair of the organisation. Our aim is to get the right person for the job attracting a wide range of skills to the Board. An important criteria for selecting Trustees is the importance of diversity.

Organisational structure

The day-to-day management of Philanthropy Impact is operated by four full-time staff including the Chief Executive, John Pepin.

Other support was obtained from freelance associates, consultants and volunteers and from our strategic partners. A number of volunteers have also generously offered their help in virtual event planning, administration and hosting; preparing articles for Philanthropy Impact magazine and content for the organisation's web site; providing marketing and digital technology support; and generally supporting our activities.

The Board recognises the vital role these volunteers play in the work of Philanthropy Impact and would like to thank them for their valuable contribution.

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

03625777 (England and Wales)

Registered Charity number

1089157

Registered office

5 Fleet Place
London
EC4M 7RD

Trustees

The Directors of the company are its Trustees for the purposes of charity law. The Trustees during the year were as follows:

Rennie Hoare, Chair
Ceris Gardner
Cath Dovey
George King (Deputy Chair)
Darshita Gillies
Lyn Tomlinson
Edward Finch
Nandu Patel
Richard Cassell
Jo Bateson
Sarah Farrow
Jamie Broderick
Keith MacDonald (Joined the Board 21 September 2021)

PHILANTHROPY IMPACT

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30 SEPTEMBER 2022**

REFERENCE AND ADMINISTRATIVE DETAILS

Independent Examiner

FCA

Orcom Civvals Limited

Accountants

50 Seymour Street

London

W1H 7JG

Solicitors

Charles Russell Speechlys

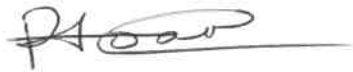
5 Fleet Place

London

EC4M 7RD

UK

Approved by order of the board of trustees on 24 May 2023 and signed on its behalf by:

A handwritten signature in black ink, appearing to read 'R Hoare', with a long horizontal line extending to the right.

R Hoare - Trustee

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF PHILANTHROPY IMPACT

Independent examiner's report to the trustees of Philanthropy Impact ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 30 September 2022.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under Section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under Section 145(5) (b) of the 2011 Act.

Independent examiner's statement

Since your charity's gross income exceeded £250,000 your examiner must be a member of a listed body. I can confirm that I am qualified to undertake the examination because I am a registered member of FCA which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by Section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of Section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Aamir Kazi
FCA
Orcom Civvals Limited
Accountants
50 Seymour Street
London
W1H 7JG

24 May 2023

PHILANTHROPY IMPACT

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 30 SEPTEMBER 2022

		Unrestricted fund £	Restricted fund £	2022 Total funds £	2021 Total funds £
	Notes				
INCOME AND ENDOWMENTS FROM					
Donations and membership	2	77,763	208,983	286,746	286,177
Other trading activities	3	19,010	-	19,010	16,019
Total		96,773	208,983	305,756	302,196
EXPENDITURE ON					
Raising funds		1,083	919	2,002	2,763
Charitable activities					
Training, events and publications		84,740	24,655	109,395	130,271
Other		12,750	183,389	196,139	169,162
Total		98,573	208,963	307,536	302,196
NET INCOME/(EXPENDITURE)		(1,800)	20	(1,780)	-
RECONCILIATION OF FUNDS					
Total funds brought forward		7,863	-	7,863	7,863
TOTAL FUNDS CARRIED FORWARD		6,063	20	6,083	7,863

The notes form part of these financial statements

PHILANTHROPY IMPACT

BALANCE SHEET 30 SEPTEMBER 2022

	Notes	Unrestricted fund £	Restricted fund £	2022 Total funds £	2021 Total funds £
CURRENT ASSETS					
Debtors	10	46,298	15,838	62,136	5,260
Cash at bank		38,820	20,561	59,381	136,398
		<u>85,118</u>	<u>36,399</u>	<u>121,517</u>	<u>141,658</u>
CREDITORS					
Amounts falling due within one year	11	(79,055)	(36,379)	(115,434)	(133,795)
		<u>6,063</u>	<u>20</u>	<u>6,083</u>	<u>7,863</u>
NET CURRENT ASSETS					
		<u>6,063</u>	<u>20</u>	<u>6,083</u>	<u>7,863</u>
TOTAL ASSETS LESS CURRENT LIABILITIES					
		<u>6,063</u>	<u>20</u>	<u>6,083</u>	<u>7,863</u>
NET ASSETS					
		<u>6,063</u>	<u>20</u>	<u>6,083</u>	<u>7,863</u>
FUNDS	12				
Unrestricted funds				6,063	7,863
Restricted funds				20	-
TOTAL FUNDS				<u>6,083</u>	<u>7,863</u>

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 30 September 2022.

The members have not required the company to obtain an audit of its financial statements for the year ended 30 September 2022 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

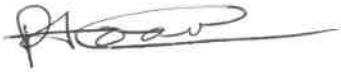
- ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

PHILANTHROPY IMPACT

BALANCE SHEET - continued **30 SEPTEMBER 2022**

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 24 May 2023 and were signed on its behalf by:

A handwritten signature in black ink, appearing to read 'R Hoare', with a long horizontal stroke extending to the right.

R Hoare - Trustee

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2022

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The trustees consider that there are no material uncertainties about the charity's ability to continue as a going concern.

The presentation currency of the financial statement is Pound Sterling (£).

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably. Funding received in advance to the supported planned activity in future periods is carried forward as deferred income in the balance sheet and recognised as income when the said activity takes place.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Debtors

Debtors include amounts owed to the charity for the provision of services and amounts the charity has paid in advance for the services it will receive and are measured at their recoverable amounts.

Creditors

Creditors are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle that obligation can be measured reliably. Creditors are recognised at their settlement amount after allowing for any trade discounts due.

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2022

2. DONATIONS AND MEMBERSHIP

	2022	2021
	£	£
Donations and grants	226,179	229,529
Membership subscriptions	60,567	56,648
	<u>286,746</u>	<u>286,177</u>

During the year, the amount received by the Charity from the Golden Bottle Trust totalled £140,000 (2021: £127,866) of which £35,000 (2021: £103,984) was deferred to the following year. The donations from the Golden Bottle Trust of £105,000 form part of the restricted income received during the year and the deferred income of £35,000 form part of the unrestricted income during the year.

The Charity also received £20,097 (2021: £Nil) from Beacon Collaborative which form part of the restricted income received during the year.

3. OTHER TRADING ACTIVITIES

	2022	2021
	£	£
Training, events and publications	<u>19,010</u>	<u>16,019</u>

4. SUPPORT COSTS

	Management	Finance	Governance	Totals
	£	£	costs	£
Other resources expended	<u>185,002</u>	<u>1,447</u>	<u>9,690</u>	<u>196,139</u>

Support costs, included in the above, are as follows:

	2022	2021
	Other	Total
	resources	activities
	expended	£
	£	£
Wages	137,032	95,691
Office rent, utilities and insurance	5,921	12,446
Professional fees	42,049	52,631
Bank charges	1,447	1,569
Auditors' remuneration for non audit work	1,777	1,274
Sundries	-	45
Accountancy fees	3,175	2,266
Bookkeeping costs	4,738	3,240
	<u>196,139</u>	<u>169,162</u>

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2022

5. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2022	2021
	£	£
Independent examiner's fees	<u>1,777</u>	<u>1,274</u>

6. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 30 September 2022 nor for the year ended 30 September 2021.

Trustees' expenses

There were no trustees' expenses paid for the year ended 30 September 2022 nor for the year ended 30 September 2021.

7. STAFF COSTS

The average monthly number of employees during the year was as follows:

	2022	2021
	3	3
Administrative	<u>3</u>	<u>3</u>

No employees received emoluments in excess of £60,000.

8. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Restricted fund £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and membership	127,612	158,565	286,177
Other trading activities	<u>16,019</u>	<u>-</u>	<u>16,019</u>
Total	<u>143,631</u>	<u>158,565</u>	<u>302,196</u>
EXPENDITURE ON			
Raising funds	2,763	-	2,763
Charitable activities			
Training, events and publications	91,064	39,207	130,271
Other	<u>42,523</u>	<u>126,639</u>	<u>169,162</u>
Total	<u>136,350</u>	<u>165,846</u>	<u>302,196</u>
NET INCOME/(EXPENDITURE)	7,281	(7,281)	-

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2022

8. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued

	Unrestricted fund £	Restricted fund £	Total funds £
RECONCILIATION OF FUNDS			
Total funds brought forward	582	7,281	7,863
TOTAL FUNDS CARRIED FORWARD	<u>7,863</u>	<u>-</u>	<u>7,863</u>

9. TANGIBLE FIXED ASSETS

	Office equipment £
COST	
At 1 October 2021 and 30 September 2022	<u>3,889</u>
DEPRECIATION	
At 1 October 2021 and 30 September 2022	<u>3,889</u>
NET BOOK VALUE	
At 30 September 2022	<u>-</u>
At 30 September 2021	<u>-</u>

10. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2022 £	2021 £
Trade debtors	59,449	3,431
Other debtors and prepayments	2,687	1,829
	<u>62,136</u>	<u>5,260</u>

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2022

11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2022	2021
	£	£
Trade creditors	15,125	-
Social security and other taxes	923	1,855
Other creditors	7,599	8,718
Deferred income	91,787	123,222
	<u>115,434</u>	<u>133,795</u>

12. MOVEMENT IN FUNDS

	At 1/10/21 £	Net movement in funds £	At 30/9/22 £
Unrestricted funds			
General fund	7,863	(1,800)	6,063
Restricted funds			
Restricted fund	-	20	20
TOTAL FUNDS	<u>7,863</u>	<u>(1,780)</u>	<u>6,083</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	96,773	(98,573)	(1,800)
Restricted funds			
Restricted fund	208,983	(208,963)	20
TOTAL FUNDS	<u>305,756</u>	<u>(307,536)</u>	<u>(1,780)</u>

The restricted funds included above comprise the grants and donations set out in the narrative in note 2. These were received from the Beacon Collaborative to support specific activities undertaken by the charity. The amounts recognised as income and expenditure in each year reflect the project activity. Amounts received but not yet recognised as income were carried forward as deferred income shown in note 11 above.

PHILANTHROPY IMPACT

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2022

13. RELATED PARTY DISCLOSURES

The Trustees act as such in their personal capacity but are also related, by reason of their occupation, to certain members of the Charity.

One of the donors of the Charity is The Golden Bottle Trust, set up by C Hoare & Co. The Chair of Philanthropy Impact, Mr R Hoare is a Partner at C Hoare & Co.

Cath Dovey is a Board member of Philanthropy Impact and a trustee of Beacon Collaborative.

During the year, the Charity received £12,600 (2021: £65,225) from its Board of Trustees as donations.

Included in professional consultancy fees and professional fees is an amount of £67,487 (2021: £64,320) paid by the Charity to Aperio-Group Europe Limited, a company in which the Chief Executive, Mr John Pepin is a director.

14. LIABILITY OF MEMBERS

The liability of each member is limited to £1.

PHILANTHROPY IMPACT

DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 30 SEPTEMBER 2022

	2022 £	2021 £
INCOME AND ENDOWMENTS		
Donations and membership		
Donations and grants	226,179	229,529
Membership subscriptions	60,567	56,648
	<u>286,746</u>	<u>286,177</u>
Other trading activities		
Training, events and publications	19,010	16,019
Total incoming resources	<u>305,756</u>	<u>302,196</u>
EXPENDITURE		
Raising donations and legacies		
Printing, postage and stationery and telephone	2,002	2,763
Charitable activities		
Conference travel, accommodation and subsistence	8,740	5,266
IT and website maintenance	28,811	72,967
Professional consultancy fees	69,734	52,038
Advertising	2,110	-
	<u>109,395</u>	<u>130,271</u>
Support costs		
Management		
Wages	137,032	95,691
Office rent, utilities and insurance	5,921	12,446
Professional fees	42,049	52,631
	<u>185,002</u>	<u>160,768</u>
Finance		
Bank charges	1,447	1,569
Governance costs		
Auditors' remuneration for non audit work	1,777	1,274
Sundries	-	45
Accountancy fees	3,175	2,266
Carried forward	4,952	3,585

This page does not form part of the statutory financial statements

PHILANTHROPY IMPACT

DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 30 SEPTEMBER 2022

	2022 £	2021 £
Governance costs		
Brought forward	4,952	3,585
Bookkeeping costs	4,738	3,240
	<u>9,690</u>	<u>6,825</u>
Total resources expended	<u>307,536</u>	<u>302,196</u>
Net (expenditure)/income	<u>(1,780)</u>	<u>-</u>

This page does not form part of the statutory financial statements