

BETEL OF BRITAIN

Report and Financial Statements

Year ended 31st December 2023

Charity Numbers: 1081462 & SC045808

Company Number: 03998028

Reference and Administrative Information

Charity numbers: 1081462 & SC045808

Company registration number: 03998028

Registered Office and operational address:

58 Chester Street
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Birmingham
B6 4BE

Trustees: Kent Martin
Elliott Tepper
Mary Alice Martin
John Bagg
Rachel Hickson
Yvonne Mosquito
Paul Reid

Secretary: Karen Shirazi

Senior Staff: Kent and Mary Alice Martin
The Regional Managers of Birmingham/Anchor Point, Derby, Hexham, Manchester,
Motherwell and Nottingham

Auditors: Just Audit & Assurance Ltd.
Chartered Accountants and Registered Auditors
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Oxfordshire, OX28 6RE

Bankers: HSBC plc
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Solicitors: Square One Law LLP
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Betel of Britain Trustees Report for 2023

The trustees are pleased to give their report for the year ending 31st December 2023.

The year 2023 saw several advancements outlined below. This was the charity's 28th year in the UK, helping hundreds more of the nation's homeless, drug- and alcohol-addicted and ex-offenders on the road to recovery free of charge. We look forward expectantly to the future ahead, whilst continuing to navigate the struggles of the post-pandemic climate. In the midst of so much economic and social upheaval we remain dedicated to helping some of society's most hurting men and women transform their lives and impact society, inspiring resilience in our men and women through living, working and serving together as vital contributors to our community.

During such unpredictable seasons, we are reminded that Betel's work would not be possible without the hard work and commitment of our leadership team and volunteers who walk alongside our residents daily to help them realise their future and hope. We also remain truly grateful to those individuals, landlords, trusts, churches and companies who have partnered with us in different ways for the sake of our men and women. Being part of such unity and vision has been a real encouragement when the scale of the addiction problem and its impact on society remains daunting. Perseverance and co-labouring matters. The ability to provide all our services free of charge and without government financial support would simply not be possible without the help of our longer serving men and women and our faithful supporters.

A total of 581 men and women lived in Betel UK communities during 2023 (2022 - 560). This number includes both new and existing residents. Whilst Betel continues to recover from the pandemic, we are encouraged by the overall increase in numbers, which generally represents an increase of new entries. Our doors remain open to those seeking freedom from addiction.

In the rest of the report, we will endeavour to show how Betel is fulfilling its charitable objects and the impact that we are making across various sectors of society.

Strategic Report

Plans for future periods

The past few years have been immensely challenging but also inspiring as we have continued to travel through new territory. It has enabled us to review many of our processes, including our business models, to ensure their sustainability in the current climate. The core aim is to remain accessible and welcoming to enable our men and women to find lifelong restoration. This reflection has also birthed a three-year strategy:

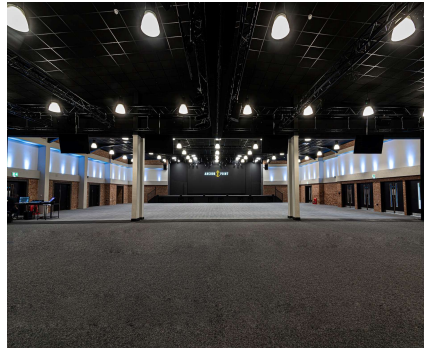
Rebuilding Centre Numbers and Greater Partnerships Post Pandemic – We remain committed to reaching out in 2023 to churches, drop-in centres, prisons, magistrate courts and the needy on the streets, both at a local level across our centres as well as nationally. We aim to rebuild partnerships, arrange speaking engagements and make new contacts to raise awareness of Betel's residential recovery service at no charge to families or the government. Our exceptional model permits us to serve the wider community in helping those struggling with addiction in a way local communities are unable to do.

Pilot Detox - In January 2023, we began work with NHS addictions specialist Dr. D. Cavanaugh to pilot a medicated detox service to help accelerate the entrance of new residents. Pioneered in our Birmingham men's centre, the service is also now running in our Derby men's centre, as well as women's houses in both cities. Plans are to extend the service into Nottingham and Motherwell in 2024. Expecting to boost our number of new entrants as a result of the medicated detox, our ambitious goal is to host 400 recovering men and women free of charge within another 3 years' time.

Restructuring Social Business Strategies – Given the uncertain economic climate, we continue to review our existing social enterprise strategies to make them as cost effective as possible whilst being open to consider new expansion businesses. The primary purpose for our charitable businesses continues to be helping as many people as we can through their recovery. Whilst our income streams have remained strong, the challenge has been to manage operating costs with the sharply increasing prices of fuel, utilities and interest rates. Our commitment to be as financially self-sufficient as possible whilst training recovering men and women in an increasing variety of employable skills has been a challenge in recent years with spiraling costs. We have been extremely grateful to supporters and trusts who understand us and are willing to partner with us financially.

Anchor Point Project – With added financial donations paving the way throughout 2023, the final phase of Betel UK's national headquarters and social enterprise centre, *Anchor Point*, was begun at Easter time and completed by year-end in Aston, Birmingham. The entire refurbishment of the 45,000-square-foot site, costing some £7 million, has been paid for by donations (over £6 million as of 31 December 2023) and internally generated funds. Our three existing social enterprises will interface with three additional businesses (a

children's soft play, a beauty salon and Events Hire business) to create a bustling, family friendly community hub. Under one roof, all six businesses (Restaurant, Catering, Events Hire, Infinite Arts, *On Point* Beauty Salon and *Anchor Point* Children's Soft Play) will be run by some 60 recovering men and women, showcasing their transformed lives and promoting Betel's businesses and recovery service to thousands. Anchor Point aims to be an encouragement to our residents as they see the impact of their daily good choices, inspiring customers, families and members of the local community who benefit from our social enterprises, as well as inner-city professionals who seek to find out more.



TWO FURTHER *Anchor Point* RESOURCES:

Anchor Point Before & After: LINK to a video presenting the transformation of Anchor Point in 90 seconds.

<https://youtu.be/3z9XQ95ZfPQ?si=XgybM4RM2x94rTqQ>

LINK to new *Anchor Point* EVENTS HIRE social enterprise brochure:

<https://acrobat.adobe.com/id/urn:aaid:sc:EU:4171f253-25a3-4894-823c-36d1bbce01a7>

The trustees acknowledge that the development of Anchor Point is the largest investment of its kind in the charity's history (as set out in more detail in the Financial Review). We also appreciate, given the size of the venture, that the business start-ups will take time to achieve profitability as we build a customer base in a deprived city ward and further afield. This development was essential to the longer-term vision and expansion of Betel. As such, the trustees keep abreast of these financial matters whilst continuing to keep our sights on the longer-term goal of our social enterprises helping to train Betel's recovering men and women whilst also creating a community hub. Once all charitable businesses are fully functioning, we expect Anchor Point to become a net contributor to Betel's wider activities.

Wholeness Development – We remain committed to the development and training of Recovery Centre leaders and Directors nationwide, as well as to our residents generally. To these ends, we continue to host national conferences regularly and arrange support for couples within Betel to build healthy relationships. We also encourage our men and women to parent well and pursue restoration with their own wider families. Healthy leaders create healthy families, who, in turn, re-invest positively into society.

Social Media/Raising Awareness – Our in-house Betel Social Media Marketing Team, working with professionals, continues to build skills and expertise in-house whilst increasing our advertising presence to raise awareness of how Betel can help individuals and partner with local initiatives. Our landscape gardening, internet furniture, house clearance, Rising Café restaurants, food catering and Anchor Point Events Hire businesses have all benefitted from this intentional investment. Given the diverse facets of Betel, communicating what we do requires a lot of time and effort. We are grateful for our marketing team and their passion to share the vision of Betel across the various social media platforms.

Covid-19 – Whilst the impact of the pandemic, exacerbated by the general economic and social climate in 2022 and 2023, has been challenging, we continue to persevere as good stewards of all we have, whilst fixing our eyes on Christ as our hope. We remain committed as ever to our calling to fully support those in our Betel communities on the road to recovery and wholeness.

Objectives, Activities and Public Benefit

A summary of our objectives is as follows:

- a) The advancement of the Christian Faith
- b) The relief of persons who are in condition of need, hardship or distress or who are aged or sick

- c) The restoration of persons who suffer from the effects of drug, alcohol or substance abuse, gambling and other addictions or who are homeless, particularly through the provision of accommodation and therapeutic work

Betel's mission is to help restore homeless and drug and alcohol-dependent people to productive, independent lifestyles and assist them to rebuild their family relationships through work-as-a-therapy and the long-term experience of a stable, ordered life in one of our residences. Some new residents have never experienced the necessary discipline of a working day, and many lived chaotic lifestyles which revolved around drugs or alcohol. People are referred to us from many sources, and people now often refer themselves.

We seek to help disadvantaged and marginalised men and women; they come from a wide variety of backgrounds including those who are homeless or of no fixed abode, unemployed, long-term drug or alcohol dependent, ex-offenders, with or without religious faith and of various ethnic backgrounds. Alcohol and drug addiction in the UK are a serious problem, blighting many lives. Our aim is to provide more peer-led caring communities throughout the UK where people can be helped.

To achieve these objectives, we will promote residents who show signs of increasing stability by offering them additional responsibilities. They may become "responsibles", therapeutic work managers or house leaders in our residences and social businesses. They can then lead new centres as these become available. We also want to increase our main sources of income (second-hand furniture shops, internet trade of Betel UK's *RESTORED* furniture, gardening, cafés, catering and building hire events) by further therapeutic work development and by research into new work ventures. For residents, this work builds genuine self-esteem, a work ethic and other employable skills. We want to involve more volunteers and seek the help of more charitable resources.

Public Benefit: Betel's work and services are available free of charge to all members of the public except where ongoing mental illness may provide a safeguarding risk to our community or where the resident will not, or cannot, cooperate within our community. The complex issues with which our men and women come to us require much time, patience and compassion to walk through life with them and help them find freedom. Such peer-led mentoring and training impacts the individual, but inevitably impacts their family and friends, particularly their children as well as society at large. Many people regularly share about the impact of the transformed lives of our residents. All of Betel's therapeutic income is used for the free provision of our services, and all our income is used solely for our charitable purposes.

Achievements and Performance

Overview of 2023 Statistics:

- A total of 581 individual men and women lived in Betel UK communities during 2023 (560 in 2022).
- There were 478 new entries into Betel in 2023 (decreased from 678 in 2019 but rising from 345 in 2020, 384 in 2021 and 418 in 2022).
- The average age of new entries was 37 years (unchanged for 2023).
- 32% of new entrants had abused substances for more than 10 years, and an additional 27% for more than 20 years.
- At least 52% of new entrants had criminal records, and 54% (unchanged for 2023) were homeless or living in unstable conditions prior to entry.
- 59% of new entrants had children (71% of female new entrants had children).

From 1996 to 2023 9,202 individuals have entered into a Betel UK centre. There has been a total of 14,170 entries which includes multiple stays by some of those individuals.

Increased Support for Women

Of the 9,202 individuals who entered Betel UK from 1996-2023, 1,350 were women. Our continued provision of support for women is reflected in the table below. Given that our information for women is collated for a five-year period, the next set of figures won't be available until 2025. Whilst our numbers for women are lower than pre-pandemic levels we continue to let people know of the support we provide, with spaces for up to around 70 women across four of our centres.

Number of Individual Women who entered Betel in 5-year increments:		
1996-2000: 31	2006-2010: 224	2016-2020: 400
2001-2005: 197	2011-2015: 322	

Anchor Point – The Impact to Date: In anticipation of *Anchor Point's* completion, we have steadily prepared teams to lead the *On Point* beauty salon, *Anchor's Aweigh* soft play and Events Hire businesses. Our presence at Anchor Point in less than two years has already led to a regular clientele visiting the *Rising Café* restaurant.

The welcoming community atmosphere at *Anchor Point* continues to grow in popularity. We are confident this will develop further with the addition of three more social enterprises, the aim being to have new businesses in which to train our men and women whilst also benefitting the local area.

Anchor Point Hiring Facilities: Our *Anchor Point* Events Hire social enterprise has also seen Anchor Point rented out to a diverse range of groups including the NHS, dancers performing for the Commonwealth Games in Birmingham, awards ceremonies, wedding receptions and as a venue for performing arts students from Birmingham City University. Interest in hiring our facilities continues to grow. In addition, three churches hire the facility including *Anchor Point Church*.

Property Improvements – Nottingham & Derby: Both our Manna Farm (Nottingham) and Hope Barn (Derby) residential properties saw significant improvements in 2023. The original Manna Farm men's house was refurbished internally and an extension built to the rear of the house, providing greatly increased dining and leisure space for the men. Additionally, part of another building at Manna Farm is being converted to a multi-purpose/family room with work to be completed in 2024. At Hope Barn, two large warehouse spaces purchased in a prior year (former chicken sheds from the adjoining Happy Hens farm) were refurbished. This purchase added several acres of land to the property footprint. One warehouse is now storage and work space for the Derby team's landscaping gardening business, and the second an enlarged space for furniture restoration and storage to grow our online *RESTORED* furniture business.

Betel's Impact

National Conferences and Events: In 2023, we celebrated five Betel UK conferences attended by all centres, including a national women's conference in October. The space at Anchor Point enables us to host comfortably many hundreds of people from around the UK to attend and enjoy the teaching, worship and fellowship. These events continue to be well attended by Betel residents as well as people outside of the Betel residential communities.

Training: There continues to be a variety of training provided across the centres. We remain truly grateful for those supporters who have helped cover the cost of a number of training courses for our men and women to attain driving and digger licences as well as attend the Westminster Theological Centre for theology training. This support genuinely makes such a difference, equipping our men and women with skills whilst at Betel as well as increasing their employability when they choose to move on.

Music Training: Betel continues to invest in musicianship with the focus on teamwork. The impact of this on our community is very real, with many men and women commenting on the difference this has on helping them build confidence as part of their recovery.

Infinite Arts – Music, Arts and Creative Development: Our *Infinite Arts* team continues passionately to seek ways to combine the creative arts with training for our men and women. The *Infinite Arts* performance hall is hired regularly for dance and theatre training by the Birmingham City University drama department. The venue was also host to the Creative Industry Awards gala awards evening. The *Infinite Arts* team performed a moving Easter and Christmas performance commemorating the holidays. They also hosted their first, two-week arts internship session in June/July, culminating in a team performance for Betel residents and the wider community. Plans are underway to host a national conference for creatives in 2024. The skills-and-confidence-building opportunity that this provides for our men and women really is unique.



Easter and Christmas Performances 2023

Internship Training Programme: Five interns served as part of Betel of Britain's Internship programme in 2023, one of whom has served for a full year. A 2022 internship couple returned to serve as full-time WEC missionaries in June 2023.

SROI study: Following on from the Just Economics *Social Return on Investment* study of 2022 we continue to collect survey responses from our residents at set stages of their journey with us to review and learn from the responses. This will provide on-going statistics for a follow-up report of our SROI progress as early as 2025.

Building community, impacting society: We regularly get feedback on how much the transformed lives of our men and women impact and encourage professionals and individuals in society, as more and more recovering parents are reunited with children into families.

Restoring the Foundation (RTF): RTF sessions continue to be held ministering to and mentoring our men and women. The feedback and results are overwhelmingly positive.

Church Relationships and Theological Colleges' Visits: Several theological students from Wycliffe Hall, Ridley Hall and Trinity College have come to serve at our Birmingham centre in 2023 on social placements. We are grateful for this partnership and encouraged by the impact of the lives of our men and women on these students. We continue to have a number of visits from churches who are partnering with us on mission trips. Visitors always comment on how positively they have been impacted by living in our residences and serving in the Betel community.

Criminal Justice Sector Impact: We continue to visit prisons across the UK, reaching out to would-be residents struggling with addiction. We remain committed to engaging and working with the Criminal Justice Sector as much as possible and have had increased engagement with the West Midlands probation and magistrates to raise awareness of the help we offer.

Street Outreach: Our outreach teams continue to build relationships with those living on the streets, as well as building links with drop-in centres, hostels and other homeless organisations.



Wider community involvement, Carol singing – Carol singing over the Christmas season continues to bring joy and raise public awareness of Betel across the country. So many passers-by comment on the positive influence our carol-singing teams bring. We are truly grateful to those Local Councils and supermarkets who support us to run these events. Ongoing community support and conversations emphasise how important this venture has become, especially encouraging those whose family members may be struggling with addiction issues.

Financial Review

Words cannot express the gratitude that Betel has for the many generous donors who enabled the completion of the work developing our social enterprise centre, Anchor Point, into multiple business areas to create additional work options for our recovering men and women. Special thanks go out to Stewardship donors (£2.161M), M.V. Kelly Limited (£1.816M), WEC UK (£562.5k), Donna Mathews (£266.9k), Garfield Weston Trust (£250k), Langley Charitable Trust (£200k), WEC USA donors (£137.3k), John Kelly (£125k) and AllChurches Trust (£120k) for donations received from the beginning of the project. Many others contributed to the overall £6.004 million received for this project as of 31 December 2023. £8.752 million has been invested in total for the property purchase, building renovations, major infrastructure costs, equipment and furniture, fixtures and fittings.

Betel also received significant restricted gifts and gifts in kind to make much needed repairs to our recovery residences. M.V. Kelly Limited has given generously in time, materials and funds to improve the residences for Betel's recovering residents.

Concerted efforts began in 2022 and continued into 2023 to address the financial challenges created by the economic climate, namely steep rises in energy, mortgage interest rates and fuel costs. Charges for services provided and products sold by the businesses were increased, other sources for business direct costs were sought and residences were consolidated to reduce overhead housing costs and daily use of multiple vehicles as often as feasible. Even though 2023 is showing only the third Unrestricted Net annual loss recorded in the twenty-eight year history of Betel, the concerted efforts have reduced the 2022 deficit by £121,184. (In addition to the efforts to address the financial situation, an increase of residents from 560 in 2022 to 581 in 2023 will have also contributed to the loss reduction.) However, if 2023 economic costs (utilities and interest) had remained the same as 2022, the Unrestricted Net annual loss for 2023 would have been a £103,231 net income (as shown in the following table). This showcases further the results of the efforts to address the financial challenges everyone has faced in the ongoing economic climate. The trustees are still looking into other means of generating funds to support the recovery work of Betel. Cost reduction plans also include installation of an array of solar panels at Anchor Point, for which we are actively seeking donated funds.

	2023 £	2022 £
As Per Statement of Financial Activities		
Unrestricted Net Income (Loss) for the year before Transfers	(98,731)	(219,915)
Economic Cost Areas Annual Amounts		
Utility costs (electricity, gas, heating oil, propane)	489,261	400,997
Interest costs	277,766	164,068
Total of Economic Cost Areas Annual Amounts	767,027	565,065
Increase of Economic Costs from 2022 to 2023 (£767,027 - £565,065)	201,962	
Unrestricted Net Income (Loss) Adjusted for net Economic Cost Increases (£201,962 - £98,731)	103,231	

Our therapeutic work activities provide opportunities for our recovering men and women to learn valuable skills and life lessons and also provide resources to help cover housing and living costs for our residents.

Our Furniture Shop Revenue surplus (including the donations received in our shops from gift aided furniture sales and the tax reclaimed on these sales) increased as we moved more from shop based sales at high-overhead retail shops to the internet trade of Betel UK's *RESTORED* furniture. Internet trade sales as a percentage of Shop Revenue grew 12% (from 33.37% to 45.54%). We still anticipate growth in internet trade as two more shops are closed in 2024.

Whilst revenue at Anchor Point increased again in 2023, the income potential is still being developed and is expected to increase substantially in 2024 with the completion of the project. With twelve months of operations for the Café and Building/Events Hire, costs exceeded income by over £223k (2022: over £263k). The surplus from the gardens work area contributed 76% of the overall increase of the Other Therapeutic Surplus for Charitable Purposes (once again showcasing the benefits of the effort to improve profitability).

Overall, therapeutic work (including gift aided furniture and the associated gift aid tax) generated 51% (2022: 51%) of the revenue of the charity. Combining therapeutic work income (including revenue from our gift aided furniture) and the solicited donations from our concerted fund-raising efforts during the month of December, the residents generated 78% (2022: 77%) of general revenue (total revenue adjusted for restricted capital improvement donations, in-kind food donations and government support).

Our modest costs of administration remain well under control.

The rest of the revenue was received in donations and gifts, some government support from business rates relief/employment allowance, various grants and in-kind donations for food, vehicles and materials for property improvements and repairs.

Principal Funding Sources – Therapeutic Work

51% of revenue in 2023 (51% in 2022) was generated by our therapeutic work areas (including donations generated by gift aided furniture) and has been applied to the maintenance and expansion of the same and the support and provision of housing for our residents. Although there is no change in the percentage from 2022 to 2023, they are still lower than percentages in pre-Covid years and because of significant donations for capital improvements.

Below are the results for our furniture shops, restoration and other therapeutic work (principally gardening/tree work, cafés, events/building hire and house clearances). Please note: because of the way Gift Aid on furniture

donations operates, the income derived from gift aided furniture is actually shown under “Voluntary Income: Donations” in the Statement of Financial Activities. This is also true for grants received to help with our social enterprise costs. We have presented the financial information below adjusted for Gift Aided Donations as well as Expenditures paid from Restricted Gifts to arrive at the surplus generated by Unrestricted activities.

Shop/Furniture Trade Summary	2023	2022
	£	£
As Per Statement of Financial Activities		
Total Shop Revenue	1,082,928	1,090,420
Shop Expenditure	1,003,304	1,066,309
Surplus for Charitable Purposes	79,624	24,111
Voluntary Income: Donations associated with Shops		
Gift Aided Furniture Sales	231,519	149,232
Tax reclaimed on these sales	57,880	37,308
Shop Surplus adjusted for gift-aided furniture	369,023	210,651
Voluntary Income: Other Donations associated with Shops Work		
Shop Costs paid from Restricted Gifts	0	3,872
Shop Surplus (Unrestricted)	369,023	214,523

Other Therapeutic Work Summary	2023	2022
	£	£
As Per Statement of Financial Activities		
Other Therapeutic Work Revenue (principally gardening)	1,983,874	1,852,478
Other Therapeutic Expenditure (principally gardening)	1,393,773	1,418,055
Surplus for Charitable Purposes	590,101	434,423
Voluntary Income: Donations associated with Other Therapeutic Work		
Other Therapeutic Work Costs paid from Restricted Gifts	584	26,401
Other Therapeutic Work Surplus (Unrestricted)	590,685	460,824

Principal Funding Sources – Fundraising Activities

Betel of Britain is committed to high standards with regard to fundraising activity and has complied with all laws relating to charities and fundraising. We are clear, honest and open about our activities and fund-raising requirements. We are respectful towards all supporters, and with the work being carried out to meet GDPR regulations have recognised our strong procedures with regards to fundraising information security.

Donations: The majority of donations come from unsolicited gifts. In 2023 several centres received donations towards capital improvements, enabling the charity to provide enhanced facilities for residents, whilst also contributing to the future growth and expansion of the charity. We continue to apply for and receive grant funding for specific purposes and projects, resulting in the provision of additional equipment and resources for the various vocational work streams and other activities. This has expanded the range of opportunities that the charity has been able to offer to residents, promoting the furtherance of the aims and objectives of the charity. We have been truly thankful for and touched by individuals, churches and trusts for their support over the year.

Food donations are received from various national stores and restaurants including Aldi, Brakes, Chapman in Butchers Wishaw, Costco, KFC, Lidl, Marks & Spencer, Morrisons, Nandos, Oaklands Foods LTD, Pret e Manger, Sainsburys and Tesco. Although there has been a decrease in these donations (assumed due to an increase in the demand for food donations across the nation and shops tightening food purchases to eliminate excess food), we are extremely grateful to all of these companies for their invaluable support and contribution to the charity. We also benefit greatly through membership in FareShare and occasionally from discounted meats from D&R Meats and D&B Meats.

Our major fundraising events in the run up to Christmas produced solicited donations totaling £283,566 (2022 - £266,951).

Betel of Britain has not signed up to any voluntary fundraising schemes or standards. However, as noted above, all our fundraising activities are carried out to the highest possible standards. As regards the carol singing, many of the venues are subject to local authority licences which require formal reporting.

Principal Funding Sources – Government Support

Betel of Britain received £20,156 (2022: £19,832) in government support for business rates relief and employment allowance.

Reserves Policy

Betel UK Trustees seek to manage our reserves to achieve our goal of meeting our obligations, and fulfilling our objectives, in the following way:

- We **will not** maintain a fixed level of free reserves (e.g. unrestricted funds or other investments which we can liquidate).
- We **will** adopt a combination of the following strategies to enable the Charity to function.
 - maintain robust cash flow management
 - make operational adjustments to costs
 - obtain additional donations from our network of sponsors in the UK and overseas
 - redirect income from business activities
 - redirect our annual discretionary gift to the overseas work of Betel (Currently £120k/y)
 - maintain a substantial equity reserve

For over twenty-five years, this approach has allowed Betel UK to operate effectively, and adapt to financial needs across the activities of Betel UK in both the short, medium and long term.

Investment Policy

Betel does not have any investments.

Structure, Governance and Management

Governing Document

Memorandum and Articles of Association incorporated 19th May 2000.

A charitable company limited by guarantee.

The directors also act as trustees of the charitable activities of Betel of Britain.

Recruitment and Appointment of Trustees

Trustees are recruited and appointed by the existing Board of Trustees and are representative of professional, business, charitable and Christian service backgrounds.

Trustee Induction and Training

New trustees are provided with an induction pack containing charity commission guidance and are fully committed to the ethos of Betel.

Risk Management

The trustees acknowledge their responsibility to manage the risks facing the charity. The pursuit of our charitable objects entails a level of risk higher than many other charities. Most of our beneficiaries are from unstable backgrounds. Our vision is to see people transformed from an addictive life to a productive one. Part of the process involves putting people into positions of trust when in the past they have been untrustworthy. This strategy brings successful results but entails risk.

We have identified risks in the areas of governance, operational, financial, external and compliance. Major risks have been identified and steps taken to mitigate those risks as much as is possible. Risk management is an ongoing process, fluid and challenging in a relatively young and growing organisation.

Organisational Structure

The trustees, supported by professional advisers, provide overall strategy and vision.

The decisions of the trustees are enacted by Kent and Mary Alice Martin, the Executive UK Directors, and delegated through regional and local house managers or business managers.

Birmingham Region and HQ: Overall oversight by Kent and Mary Alice Martin assisted by a local leadership team.

The following regions of *Nottingham, Derby, Manchester, Hexham and Motherwell* have regional managers who are assisted by local leadership teams. These managers meet regularly on a national basis and form the backbone of Betel's management structure.

Equal Opportunities and representation: The majority of those regional managers together with all the local leadership teams, are people who have used, or are using, our services (ex-addicts).

Grant Making

Related Parties

Betel of Britain has a number of important informal relationships which arise out of common areas of operation which help Betel to function more effectively, i.e., Betel International, Spain. Workers from Betel of Britain attend conferences and leaders' meetings at the head office in Spain. There are occasional movements of volunteers from one country to another, and there are centres in twenty-one countries on all major continents (including Betel USA, which is in the process of being re-opened). Betel was started by personnel from WEC International, an evangelical Christian missionary organisation; and there continues informal contact with this organisation. Betel is a member of ISAAC (the International Substance Abuse and Addiction Coalition) and the Evangelical Alliance.

Individuals

Grants can be made to individuals where it is assessed that such support will aid the individual on a course to a more independent life.

Details of grants made are reported in Note 8.

Statement of Trustees' Responsibilities

The trustees (who are also directors of the charitable company for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with general applicable law and United Kingdom Accounting Standards (United Kingdom General Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources of the charitable company for that period. In preparing these financial statements, the trustees are required to:

Select suitable accounting policies and then apply them consistently;

Observe the methods and principles in the Charities SORP;

Make judgements and estimates that are reasonable and prudent;

State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safekeeping the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

There is no relevant audit information of which the charitable company's auditor is unaware; and the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

This report was approved by the Trustees on 24 July 2024 and signed on its behalf by



Kent Martin
Trustee and Director

AUDITOR'S REPORT TO THE TRUSTEES OF BETEL OF BRITAIN

Independent Auditors' Report to the members of Betel of Britain

Opinion

We have audited the financial statements of Betel of Britain for the year ended 31 December 2023, which comprise the Statement of Financial Activities, Balance Sheet and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - (Charities SORP (FRS 102)).

This report is made solely to the Charitable Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Charitable Company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose.

To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charitable Company, the Charitable Company's members as a body, and the Charitable Company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities Act 2011 and the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or

our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 require us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.; or
- the charity has not kept sufficient accounting records; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the trustees' report and from the requirement to prepare a strategic report.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 8, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 151 of the Charities Act 2011, and section 44(1) (c) of the Charities and Trustee Investment (Scotland) Act 2002 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our assessment focused on key laws and regulations the charitable company has to comply with and areas of the financial statements we assessed as being more susceptible to misstatement. These key laws and

regulations included but were not limited to compliance with the Companies Act 2006, Charities Act 2011, United Kingdom Generally Accepted Accounting Practice and relevant tax legislation.

We are not responsible for preventing irregularities. Our approach to detect irregularities included, but was not limited to, the following:

- obtaining an understanding of the charitable company's policies and procedures and how the charitable company has complied with these, through discussions and sample testing of controls;
- obtaining an understanding of the legal and regulatory framework applicable to the charitable company and how the charitable company is complying with that framework;
- an understanding of the charitable company's risk assessment process, including the risk of fraud;
- designing our audit procedures to respond to our risk assessment; and
- performing audit work over the risk of management override of controls including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing estimates for bias.

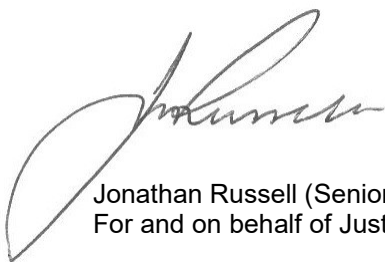
Whilst considering how our audit work addressed the detection of irregularities, we also consider the likelihood of detection based on our approach. Irregularities arising from fraud are inherently more difficult to detect than those arising from error.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission, or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006, and to the charitable company's trustees, as a body, in accordance with Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company, the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Jonathan Russell (Senior Statutory Auditor)
For and on behalf of Just Audit & Assurance Ltd, Statutory Auditor

37 Market Square
Witney
Oxfordshire
OX28 6RE

Date: 25 July 2024

Betel of Britain
Statement of Financial Activities
(including Income and Expenditure Account)
for the year ended 31st December 2023

Incoming Resources	Notes	Unrestricted £	Restricted £	2023 Total £	2022 Total £
Incoming resources from generated funds					
Voluntary income					
Donations	2	1,236,931	1,946,807	3,183,738	2,898,314
Activities for generating funds:					
Carol Singing, Bag Packing, Calendars, etc.	3	286,182	-	286,182	266,951
Incoming resources from charitable activities					
Shop income	4	1,082,928	-	1,082,928	1,090,420
Other Therapeutic Work	4	1,983,874	-	1,983,874	1,852,478
Total incoming resources from generated funds and charitable activities		4,589,915	1,946,807	6,536,722	6,108,163
Investment Income	5	5,178	3,717	8,895	1,131
Other Incoming Resources	6	72,272	-	72,272	84,728
Total Incoming Resources		4,667,365	1,950,524	6,617,889	6,194,022
Resources expended					
Cost of generating funds					
Fundraising and publicity	7	63,884	300	64,184	37,545
Charitable Expenditure					
Grants Payable	8	186,676	152,400	339,076	331,009
Shop Expenditure (incl Cost of Sales)	9	1,003,304	-	1,003,304	1,066,309
Other Therapeutic Work	9	1,393,189	584	1,393,773	1,418,055
Centre Expenses	9	2,083,624	147,341	2,230,965	2,077,706
Governance Costs	9	35,419	-	35,419	31,324
Total Charitable Expenditure		4,702,212	300,325	5,002,537	4,924,403
Total Resources Expended		4,766,096	300,625	5,066,721	4,961,948
Net Income (Loss) for the year before Transfers	10,11	(98,731)	1,649,899	1,551,168	1,232,074
Transfers between Funds	19	2,000,315	(2,000,315)	-	-
Net Movement in Funds		1,901,584	(350,416)	1,551,168	1,232,074
Reconciliation of Funds					
Total Funds brought forward		9,842,881	456,903	10,299,784	9,067,710
Total Funds carried forward		11,744,465	106,487	11,850,952	10,299,784

The notes on pages 16 - 28 form an integral part of these accounts

Betel of Britain
Company Number: 03998028
Balance Sheet at 31st December 2023

		2023		2022	
Fixed Assets	Notes	£	£	£	£
Tangible Assets	12		15,699,423		13,818,550
Intangible Assets	13		167		334
			15,699,590		13,818,884
Current Assets					
Stocks	14	260,626		265,551	
Debtors	15	306,342		292,355	
Cash at Bank and in Hand		375,748		744,867	
		942,716		1,302,773	
Creditors: amounts falling due within one year	16	642,750		899,783	
Net Current Assets			299,966		402,990
Total Assets less Current Liabilities			15,999,556		14,221,874
Creditors: amounts falling due after more than one year	17		4,148,604		3,922,090
Net Assets	18		11,850,952		10,299,784
Funds					
Unrestricted Funds			11,744,465		9,842,881
Restricted Funds	19		106,487		456,903
Total Funds			11,850,952		10,299,784

The Financial Statements were approved by the Board on 24 July 2024 and signed on its behalf by



Kent Martin, Director

The notes on pages 16 – 28 form an integral part of these accounts

Betel of Britain
Statement of Cash Flows
for the year ended 31st December 2023

	Notes	Unrestricted £	Restricted £	2023 Total £	2022 Total £
Cash flows from operating activities:					
Net cash provided by (used in) operating activities	Table 1	263,720	1,707,687	1,971,407	1,695,060
Cash flows from investing activities:					
Proceeds from sale of fixed assets		59,224	-	59,224	14,946
Purchase of intangible asset		-	-	-	-
Purchase of property, plant and equipment		(353,500)	(2,000,315)	(2,353,815)	(1,177,318)
Net cash provided by (used in) investing activities		(294,276)	(2,000,315)	(2,294,591)	(1,162,372)
Cash flows from financing activities					
Repayments of borrowing		(444,648)	-	(444,648)	(220,493)
Cash inflows from new borrowing		398,713	-	398,713	-
Net cash provided by (used in) financing activities		(45,935)	-	(45,935)	(220,493)
Change in cash and cash equivalents in the reporting period		(76,491)	(292,628)	(369,119)	312,195
Cash and cash equivalents at the beginning of the reporting period		261,958	482,909	744,867	432,672
Cash and cash equivalents at the end of the reporting period	Table 2	185,467	190,281	375,748	744,867

	Unrestricted £	Restricted £	2023 Total £	2022 Total £
Table 1: Reconciliation of net movement in funds to net cash flow from operating activities				
Net income (loss) for year before transfers	(98,731)	1,649,899	1,551,168	1,232,074
Adjustments for:				
Depreciation	442,684	-	442,684	450,869
Amortisation of intangible assets	167	-	167	167
Loss/(profit) on disposition of assets	(28,967)	-	(28,967)	3,335
(Increase)/decrease in stocks	4,925	-	4,925	22,472
(Increase)/decrease in debtors	(13,987)	-	(13,987)	147,856
Increase/(decrease) in creditors	(42,371)	57,788	15,417	(161,713)
Net cash provided by (used in) operating activities	263,720	1,707,687	1,971,407	1,695,060

Table 2: Analysis of cash and cash equivalents

Cash in hand	15,816	-	15,816	46,456
Notice deposits (less than 30 days)	341,262	190,281	531,543	769,408
Overdraft facility repayable on demand	(171,611)	-	(171,611)	(70,997)
Total cash and cash equivalents	185,467	190,281	375,748	744,867

The notes on pages 16 - 28 form an integral part of these accounts

Betel of Britain

Notes to the Financial Statements For the year ended 31st December 2023

1. Accounting Policies

1.1. Accounting Convention

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Betel of Britain meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

1.2. Incoming Resources

Voluntary income is received by way of donations and gifts and is included in full in the Statement of Financial Activities when receivable. Gifts donated for resale are included as income when they are sold. Donated assets are included at the value to the charity where this can be quantified and a third party is bearing the cost. Significant food donations are received from various national stores and restaurants, and a Gift in Kind value has been calculated for these donations based on an average number of residents multiplied by £4.26 per day. This is included in voluntary income. Other than where small regular allowances and other payments have been made to them, the value of services provided by volunteers has not been included.

Grants and benefits, including grants for the purchase of fixed assets, are recognised in full in the Statement of Financial Activities in the year in which they are receivable.

Income from charity shops is included in the year in which it is receivable. Since these provide therapeutic work, which is a direct aim of the charity, such is included as activities in furtherance of the charity's objects.

Shop Expenditure is similarly treated as direct.

Income from investments is included in the year in which it is receivable.

Tax receivable on Gift Aided donations is included when receivable.

1.3. Resources expended

Resources expended are recognised in the year in which they are incurred and include irrecoverable VAT in the cost to which it relates.

Fundraising costs are those incurred in seeking voluntary contributions, including the costs of disseminating information in support of the charitable activities. Where publicity incorporates details of shop and services, such costs have not been separated out to Shop & Services expenses, since it is impractical to do so.

Support costs are those costs incurred directly in support of expenditure on the objects of the charity and include project management. These have been allocated to each of the elements of charitable expenditure as appropriate.

Governance costs are those incurred in ensuring that the company complies with its legal and statutory obligations.

1.4. Tangible Fixed Assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Freehold Buildings	Straight line over fifty years
Other Structures (15 yr life)	Straight line over fifteen years
Other Structures (10 yr life)	Straight line over ten years
Other Structures (7 yr life)	15% reducing balance
Leasehold Properties	Straight line over period of lease
Equipment	25% reducing balance
Furniture, Fixtures and Fittings	15% reducing balance
Motor Vehicles	25% reducing balance
Sewage Treatment Plant	5% reducing balance
Intangible Fixed Asset – Software	20% straight line

Freehold land is not depreciated.

The capitalisation thresholds for fixed assets are:

£500 for equipment

£1,000 for property e.g. 'leasehold property improvements', 'furniture fixtures & furnishings'.

For 2021, due to the large volume of assets purchased to open new therapeutic work areas at the property developed at 58 Chester Street (a.k.a. Anchor Point) and only operating for 4 ½ months, the equipment and furniture, fixtures and fittings were aggregated and depreciated for 4 months instead of the full year which is normally taken when acquiring these assets. For 2022, a full year of depreciation was taken for the completed areas.

For 2023, a large volume of assets was purchased but not put into use until 2024. Depreciation for these assets will begin in 2024.

1.5 Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Income & Expenditure Account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Investments

Fixed Asset Investments are stated at cost less provision for diminution in value.

Current Asset Investments are at the lower of cost and net realisable value.

1.7 Stock

Stock bought for re-sale in the charity shops is valued at the lower of cost and net realisable value. Christmas tree stock is valued at a percentage of future re-sale value less harvesting & transportation costs. The percentage is based on accumulative years of growth over the number of years required to obtain five to eight feet in height.

1.8 Fund Accounting

Unrestricted Funds are incoming resources, which can be used in accordance with the charitable objects at the discretion of the trustees.

Restricted Funds are to be used for specific purposes. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

1.9 Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand and call deposits and other short term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

1.10 Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

2 Donations

	Unrestricted Funds	Restricted Funds	2023 Total	2022 Total
	£	£	£	£
General Donations	460,956	1,911,807	2,372,763	2,198,567
Gift Aid Donations	286,372	28,000	314,372	325,900
Income tax recoverable	71,593	7,000	78,593	81,475
Non-restricted income tax on restricted gifts	-	-	-	-
Tithes	238	-	238	1,554
Gifts in Kind	417,772	-	417,772	290,818
	1,236,931	1,946,807	3,183,738	2,898,314

3 Activities for generating funds

	Unrestricted Funds	Restricted Funds	2023 Total	2022 Total
	£	£	£	£
Bag packing	-	-	-	-
Carol Singing	272,935	-	272,935	261,310
Street/Store Collections	10,631	-	10,631	4,195
Books, CDs, DVDs	2,616	-	2,616	1,446
	286,182	-	286,182	266,951

4 Incoming resources from charitable activities

All unrestricted funds:

Centre	2023			2022		
	Shops	Therapeutic	Total	Shops	Therapeutic	Total
	£	£	£	£	£	£
Motherwell	40,306	157,187	197,493	7,689	118,734	126,423
Hexham	188,273	199,120	387,393	191,438	234,336	425,774
Manchester	73,388	118,439	191,827	76,970	141,112	218,082
Derby	271,928	446,875	718,803	267,044	414,954	681,998
Birmingham	319,909	371,754	691,663	355,614	338,507	694,121
Anchor Point	-	271,159	271,159	-	198,811	198,811
Nottingham	189,124	419,340	608,464	191,665	406,024	597,689
Totals	1,082,928	1,983,874	3,066,802	1,090,420	1,852,478	2,942,898

5 Investment Income

	Unrestricted Funds £	Restricted Funds £	2023 Total £	2022 Total £
Interest from UK Bank Accounts and HMRC	5,178	3,717	8,895	1,131

6 Other Incoming Resources

	Unrestricted Funds £	Restricted Funds £	2023 Total £	2022 Total £
Government Support - Bus Rates Relief	15,156	-	15,156	7,194
Covid-19 Government Support - Grants	-	-	-	12,638
Government Support – Employment Allowance (2022 Employment Allowance not reported)	5,000	-	5,000	-
Other Income	52,116	-	52,116	64,896
	72,272	-	72,272	84,728

The Covid-19 government support income has been recorded using the accrual model and the grants as revenue-based. There are no unfulfilled conditions or contingencies attached to the grants.

7 Cost of Generating Funds (Fundraising and Publicity)

	Unrestricted Funds £	Restricted Funds £	2023 Total £	2022 Total £
Flyers	20,979	300	21,279	12,449
Advertising/Promotional Activities	41,548	-	41,548	23,522
Calendars	-	-	-	-
Betel Books	1,044	-	1,044	1,431
Signage	313	-	313	143
	63,884	300	64,184	37,545

8 Grants Payable

	Number of grants	Unrestricted Funds £	Restricted Funds £	2023 Total £	2022 Total £
Betel of Spain	1	83,353	100,000	183,353	178,000
Betel of India	1	558	-	558	-
Betel of South Africa	1	732	-	732	-
Betel International	1	-	50,000	50,000	50,000
Betel USA	1	12,000	-	12,000	6,000
Ground Level	1	360	-	360	360
Other organisations	-	-	-	-	-
Individuals	99	89,673	2,400	92,073	96,649
		186,676	152,400	339,076	331,009

9 Charitable Activities

Costs directly related to activities:	Shops	Other Therapeutic Work	Centre	Governance	2023	2022
	£	£	£	£	£	£
Premises	1,022,716	321,149	317,893	-	1,661,758	1,585,732
Direct Costs	-	301,876	455,780	-	757,656	751,742
Vehicles	332,882	120,685	205,541	-	659,108	745,192
Residents	377,994	-	-	-	377,994	375,208
Voluntary workers' costs	-	35,755	92,352	-	128,107	117,329
Staff & training	10,565	-	3,301	-	13,866	40,429
Communications	8,159	12,145	15,061	-	35,365	35,038
Events & meetings	59,540	-	-	-	59,540	67,378
Office	496	9,772	5,403	-	15,671	16,733
Equipment & tools	461	9,533	98,421	-	108,415	113,408
Legal & professional	3,242	21,885	143	13,556	38,826	58,402
Bank interest & charges	221,883	7,763	40,275	-	269,921	157,916
Other costs	51,375	11,306	19,616	-	82,297	95,803
Support costs allocated to activities:						
Voluntary workers' costs	80,521	86,491	79,644	12,982	259,638	236,626
Communications	12,637	12,798	15,764	2,168	43,367	42,854
Office	6,404	6,654	9,126	1,167	23,351	23,456
Staff & training	33,808	38,073	33,488	5,546	110,915	116,028
Bank interest & charges	8,282	7,419	1,965	-	17,666	14,120
	2,230,965	1,003,304	1,393,773	35,419	4,663,461	4,593,394

10 Operating Surplus

	2023 Total £	2022 Total £
Operating surplus is stated after charging:		
Depreciation and other amounts written off tangible assets	442,684	450,869
Amortisation of intangible assets	167	167
Loss (Gain) on disposal of tangible fixed assets	(28,967)	3,335
Auditor's remuneration	11,430	10,000
Equipment Hire	8,642	8,969
Vehicle Hire	5,797	6,848

11 Interest payable and similar charges

Included in this category is the following:

	2023 Total £	2022 Total £
On Unsecured Obligations and Supplier Balances	-	316
Hire purchase finance charges	11,986	16,113
On Bank Loans and Overdrafts	7,970	6,564
On Secured Loans repayable in five years or more	257,810	141,075
	277,766	164,068

12 Tangible Fixed Assets

Cost	Freehold Land & Buildings £	Long-term Leasehold Improvements £	Short-term Leasehold Improvements £	Equipment £	Furniture Fixtures & Fittings £	Motor Vehicles £	Total £
At 1 st January 2023	14,179,768	107,081	1,000	588,712	369,760	766,264	16,012,585
Additions	2,037,021	30,824	-	70,564	137,779	77,627	2,353,815
Disposals	(600)	(14,484)	(1,000)	(65,758)	(6,867)	(76,011)	(164,720)
At 31 st December 2023	16,216,189	123,421	-	593,518	500,672	767,880	18,201,680
Depreciation							
At 1 st January 2023	1,212,277	55,946	1,000	294,848	156,543	473,421	2,194,035
On Disposals	-	(14,484)	(1,000)	(52,490)	(5,697)	(60,791)	(134,462)
Charge for the Year	239,886	7,048	-	70,412	36,346	88,992	442,684
At 31 st December 2023	1,452,163	48,510	-	312,770	187,192	501,622	2,502,257
Net Book Value							
At 31 st December 2023	14,764,026	74,911	-	280,748	313,480	266,258	15,699,423
At 31 st December 2022	12,967,491	51,135	-	293,864	213,217	292,843	13,818,550

The Freehold Land and Buildings are subject to legal charges of £3,956,406 (2022: £4,019,631).

Included above are assets held under finance leases or hire purchase contracts as follows:

Asset Description	2023 Net Book Value £	Total Depreciation Charge £	2022 Net Book Value £	Total Depreciation Charge £
Equipment	-	-	5,062	(1,688)
Vehicles	78,009	(26,003)	103,162	(34,387)
	78,009	(26,003)	108,224	(36,075)

13 Intangible Assets

Cost	£	Total £
At 1 st January and 31 st December 2023		30,474
Amortisation		
At 1 st January 2023	30,140	
Charge for the Year: Presenter Software	167	
At 31 st December 2023		30,307
Total Intangible Asset		167

14 Stocks

	2023	2022
	Total	Total
	£	£
Raw Materials and Consumables	145,192	146,722
Finished goods and goods for resale	115,434	118,829
	260,626	265,551

15 Debtors

	2023	2022
	Total	Total
	£	£
Other Debtors	106,042	96,741
Prepayments & Accrued Income	200,300	195,614
	306,342	292,355

16 Creditors: amounts falling due within one year

	2023	2022
	Total	Total
	£	£
VAT (2023 balance is VAT reclaimed)	(23,225)	9,793
Payroll Liabilities	2,307	2,199
Trade Creditors	413,541	392,332
Credit Card Accounts	15,218	8,968
Bank Loans (secured)	89,944	42,397
Net Obligations under Finance Leases & Hire Purchases (secured)	34,441	41,164
Other Loans (unsecured)	26,516	20,405
Other Loans (secured)	10,178	329,563
Accruals and Deferred Income	73,830	52,962
	642,750	899,783

17 Creditors: amounts falling due after more than one year

	2023	2022
	Total	Total
	£	£
Bank Loans due in 2-5 years (secured)	435,501	166,592
Other Loans due in 2-5 years (secured)	47,895	40,694
Other Loans due in 2-5 years (unsecured)	121,150	84,530
Loans due in > 5 years (unsecured, repayable by instalments)	120,812	139,158
Loans due in > 5 years (secured, repayable by instalments)	3,372,888	3,440,386
Net Obligations under Finance Leases & Hire Purchases (secured)	50,358	50,730
	4,148,604	3,922,090

18 Analysis of Net Assets between Funds

	Unrestricted Funds £	Restricted Funds £	2023 Total £	2022 Total £
Fund Balances at 31 st December 2023 as represented by:				
Tangible Fixed Assets	15,699,423	-	15,699,423	13,818,550
Intangible Fixed Assets	167	-	167	334
Current Assets	752,435	190,281	942,716	1,302,773
Current Liabilities	(558,956)	(83,794)	(642,750)	(899,783)
Long-term Liabilities	(4,148,604)	-	(4,148,604)	(3,922,090)
	11,744,465	106,487	11,850,952	10,299,784

19 Restricted Funds

	At 1 st January 2023 £	Incoming £	Outgoing £	Transfers £	At 31 st December 2023 £
BIRMINGHAM					
E.M. Bell Trust - Holidays	-	1,100	(1,100)	-	-
Building Trades Training	4,874	-	(454)	-	4,420
Houston Charitable Trust - Theological Training	-	2,500	(2,250)	-	250
Vardy Foundation – Leaving Support	9,560	10,000	(11,060)	-	8,500
Other Leaving Support	-	1,335	(1,335)	-	-
M.V. Kelly Ltd – Windmill House Repairs & Improvements	-	95,040	(51,176)	(30,824)	13,040
Various Gifts for Property R&M	-	6,305	(750)	-	5,555
New Arley Residence Expansion (2023 gifts from 29 th May 1961 Charitable Trust and The Pigrities Charitable Trust)	-	7,000	-	-	7,000
Houston Charitable Trust/Greatbach Family Trust - General Training	4,242	-	(948)	-	3,294
Greatbach Family Trust – Security Improvements	913	-	(263)	-	650
Neighbourly Foundation – Donations Shed	500	-	-	-	500
St. Paul's Church, Leamington Spa – RTF Training	-	1,000	(1,000)	-	-
Various Gifts for Sewing Machine	-	638	-	(599)	39
Support Gifts for Voluntary Workers	-	2,010	(1,985)	-	25
Various Gifts for Ladies' Ministry	-	2,050	(1,950)	-	100
Various Individuals – CZ Youth Camp & Christmas Activities	-	4,917	(4,917)	-	-
Gift for Outreach	-	300	(300)	-	-
Anonymous Gift - International Betel Work	-	150,000	(150,000)	-	-
Sub-totals	20,089	284,195	(229,488)	(31,423)	43,373
ANCHOR POINT					
58 Chester St - Development & Kitting Out	-	-	-	-	-
Various Gifts (including anonymous)	-	24,583	-	(24,583)	-
M V Kelly Ltd	349,083	816,000	(19,847)	(1,127,988)	17,248
WEC UK (includes finishing hair salon)	-	450,000	-	(450,000)	-
Stewardship	-	150,000	-	(150,000)	-
WEC USA	-	118,394	-	(118,394)	-
Interest on Restricted Gifts	-	3,717	-	(3,717)	-
WEC UK - Hair Salon	159	-	-	(159)	-
Infinite Arts – Training and Shows	357	590	(515)	-	432
Sub-totals	349,599	1,563,284	(20,362)	(1,874,841)	17,680

19 Restricted Funds, continued

	At 1 st January 2023	Incoming	Outgoing	Transfers	At 31 st December 2023
	£	£	£	£	£
NOTTINGHAM					
Ikon church	-	1,200	(1,200)	-	-
Various Gifts – Resident Events & CZ Youth Camp	-	2,000	(2,000)	-	-
Connaught Plant Hire - Garden Equip/Tools	-	25,000	-	(25,000)	-
Manna Farm – Original House Renovations	53,259	-	(32,936)	(8,826)	11,497
Guttridge Family Foundation – Manna Farm Family and Multipurpose Room	-	22,300	-	(22,300)	-
Whelan, Paul/Karen – Security Gates, Vehicle and Cleaning Products	-	28,438	(3,438)	(25,000)	-
New Life Christian Fellowship Sleaford for Manna Farm	-	820	(820)	-	-
Oaks Community Centre – for Manna Farm	-	1,800	(1,800)	-	-
Sub-totals	53,259	81,558	(42,194)	(81,126)	11,497
DERBY					
Foundation Derbyshire - Community meals	-	950	(450)	-	500
Neighbourly Foundation - Chiller Housing	500	-	-	-	500
Neighbourly Foundation - Hard Standing	5,000	-	-	(5,000)	-
Gift for Women's Residence	-	625	-	-	625
Gift for New Furniture Shed Restoration	-	2,500	-	(2,500)	-
One Stop Community Partnership – Christmas Meal	500	-	(329)	-	171
Sub-totals	6,000	4,075	(779)	(7,500)	1,796
MANCHESTER					
The Neighbourly Foundation - New Kitchen	5,500	5,000	(1,539)	(5,425)	3,536
The Neighbourly Foundation - Training	162	-	(60)	-	102
The City Centre Ministry	19,566	-	-	-	19,566
One Stop (Groundworks) - Coronation	-	250	(250)	-	-
Sub-totals	25,228	5,250	(1,849)	(5,425)	23,204
HEXHAM					
Hexham Community Church – Resident Activities	528	656	(528)	-	656
Gift from Individuals - Training	1,875	-	(596)	-	1,279
Sub-totals	2,403	656	(1,124)	-	1,935
MOTHERWELL					
The Neighbourly Foundation – Roof Repair	-	6,506	(4,829)	-	1,677
Screwfix Foundation – Property Repairs	-	5,000	-	-	5,000
Gift from Individual – Theological Training	325	-	-	-	325
Sub-totals	325	11,506	(4,829)	-	7,002
TOTALS	456,903	1,950,524	(300,625)	(2,000,315)	106,487

Transfers are made for funds expended on capitalised fixed assets such as property purchases, vehicles and equipment.

20 Financial Commitments

At 31st December 2023, the company had annual commitments under non-cancellable operating leases as follows:

	<u>Land & Buildings and Vehicle Leases</u>	<u>Terms</u>	<u>Break Clause</u>	<u>Rent per Annum</u> £	<u>Total Lease Commitment</u> £
1	Residence, Birmingham	Month to month		11,940	0
2	Garage, Alvechurch	Month to month		15,000	0
3	Residence, Redditch	Month to month		9,600	0
4	Residence, Birmingham	Month to month		13,140	0
5	Warehouse, Birmingham	Through 13/07/2029	13/07/2026	23,975	132,618
6	Residence, Birmingham	Through 20/11/2045 Rent review every year		78,180	1,711,178
7	Yardley Wood Shop, Birmingham	New Lease to be Agreed		23,000	0
8	Burton On Trent Shop, Derby	Through 31/03/2024		47,000	11,718
9	Residence, Derby	Month to month		7,200	0
10	Benwell Shop, Newcastle u Tyne	Through 25/11/2029		20,000	128,167
11	Hexham Shop, Hexham	Month to month		31,500	0
12	Residence, Hexham	Through 01/09/26 rent free		0	0
13	Rising Café, Hexham	New Lease to be Agreed		8,592	0
14	Renault DX19 EBU Furniture Van	Month to month		8,038	0
15	Alive Church Café, Lincoln	Through 21/02/2026		8,700	18,663
16	Arnold Shop, Nottingham	Month to month		58,468	0
17	Residence, Bellshill	Month to month		7,800	0
Total Financial Commitments:					2,002,344

The above financial commitments can be analysed as follows:

The total of future minimum lease payments under non-cancellable operating leases for each of the following periods

	£
Not later than one year	142,573
Later than one year but not later than five years	476,774
Later than five years	1,382,997

21 Transactions with Trustees

Trustee transactions are insignificant as most trustees cover their own costs pertaining to their duties as trustees (seven trustees in 2023, seven in 2022). However, significant related party expenses are incurred, as two (2022, two) of the trustees are the national operational directors of Betel of Britain, and four (2022, six) other related party individuals are involved in the furtherance of the charitable objectives. Kent and Mary Alice Martin, two of the trustees, were provided with rent free on-site accommodation for the furtherance of the charitable objectives; and two related party voluntary workers were provided offsite housing, also for the furtherance of the charitable objectives.

	2023	2022
	Total	Total
	£	£
Trustee Travel & Food associated with Trustee Duties	335	-
Related Party Transactions		
Donations received in recognition of work done for the charity (including speaking)	29,567	24,936
Mileage/Travelling Expenses	4,337	5,154
Guest Hospitality/Entertainment	1,866	663
Training obtained for Additional Charitable Work	1,063	2,750
Travel/Food Costs incurred while Supporting Betel International Centres	715	2,011
Travel/Food while Visiting USA Supporters of Betel of Britain	1,063	332
Food/Subsistence while Travelling in the UK for Charitable Objectives	349	39
Attending Conferences (Accommodation, Travel and Food)	300	-
Ministry/Meetings Food and Drink	1,818	1,036
Other Accommodation	564	261

22 Related party transactions

Kent Martin, Director of Betel of Britain, is also a trustee of Betel Czech Republic, Betel South Africa and Betel United States of America. Elliott Tepper, Founder of Betel International and Director of Betel of Spain, is also a trustee of these Centres (except Betel USA) and many others. Regular gifts, as listed in Note 8, have been made during the year by Betel of Britain to other Betel Centres around the world.

23 Staff costs

There were 3 part time employees and 2 full time staff during the year. (2022: 3 part time and 3 full time). No employees received emoluments greater than £60,000 in 2023 or 2022.

Input into Betel is given by 11 people who are WEC missionaries (2022: 9). Their support comes from churches and individuals and is channelled to them via WEC International.

	2023	2022
	Total	Total
	£	£
Wages and Salaries	93,661	114,899
Social Security (2023 includes £5,000 Employment Allowance not included in 2022)	9,396	6,426

24 Control of the Charity

Control of the charity is vested in the trustees.

25 Contingent Liabilities

There are no contingent liabilities.

26 Post Balance Sheet Events

Two *RESTORED* furniture shops are being closed in 2024, and hand over of the shops has been completed as of June 2024. Dilapidation works have been done by Betel, and the landlords have not disputed the work.

Shortly before the year end, the charity was advised that it was a beneficiary to an estate, along with twenty-nine other charities. Whilst it is believed the legacy may be in the region of £100,000, the estate is still realising assets and going through legal. Due to the uncertainty of the amount and timing of this bequest, no amount is included within these financial statements.

27 Statement of Financial Activities, year ended 31st December 2023, by Centre

	Birmingham £	Anchor Point £	Nottingham £	Derby £	Manchester £	Hexham £	Motherwell £	Central £	2023 £	2022 £
Incoming Resources										
Incoming resources from generated funds										
Voluntary Income										
Donations	775,398	1,578,022	493,804	134,502	82,915	74,002	45,095	-	3,183,738	2,898,314
Activities for generating funds	100,916	-	30,638	66,336	40,312	21,726	26,254	-	286,182	266,951
Incoming resources from charitable activities										
Shop Income	319,909	-	189,124	271,928	73,388	188,273	40,306	-	1,082,928	1,090,420
Other Therapeutic Work	371,754	271,159	419,340	446,875	118,439	199,120	157,187	-	1,983,874	1,852,478
Total incoming resources from generated funds and charitable activities	1,567,977	1,849,181	1,132,906	919,641	315,054	483,121	268,842	-	6,536,722	6,108,163
Investment Income	394	3,747	674	2,716	1,265	85	14	-	8,895	1,131
Other Incoming Resources	19,255	4,870	39,345	5,978	-	2,144	680	-	72,272	84,728
Total Incoming Resources	1,587,626	1,857,798	1,172,925	928,335	316,319	485,350	269,536	-	6,617,889	6,194,022
Resources Expended										
Cost of generating funds										
Fundraising and Publicity	31,598	7,711	9,928	5,745	4,355	2,663	2,184	-	64,184	37,545
Charitable Expenditure										
Grants Payable*	17,991	0	26,424	23,035	10,639	10,779	3,205	247,003	339,076	331,009
Shop Expenditure	322,054	16,527	167,118	233,715	71,105	148,843	43,942	-	1,003,304	1,066,309
Other Therapeutic Work	190,388	487,060	213,597	227,615	83,586	143,464	48,063	-	1,393,773	1,418,055
Centre Expenses	854,370	45,982	577,036	268,144	110,274	229,957	145,202	-	2,230,965	2,077,706
Governance Costs	12,540	3,320	6,615	5,341	1,852	3,908	1,843	-	35,419	31,324
Total Charitable Expenditure	1,397,343	552,889	990,790	757,850	277,456	536,951	242,255	247,003	5,002,537	4,924,403
Total Resources Expended	1,428,941	560,600	1,000,718	763,595	281,811	539,614	244,439	247,003	5,066,721	4,961,948
Net Income for the year before transfers	158,685	1,297,198	172,207	164,740	34,508	(54,264)	25,097	(247,003)	1,551,168	1,232,074
Central Office Transfers	(223,367)	163,904	(68,237)	(80,173)	(34,660)	(11,728)	7,258	247,003	-	-
Net Income after central office transfers	(64,682)	1,461,102	103,970	84,567	(152)	(65,992)	32,355	-	1,551,168	1,232,074

* for Centres: Grants payable are Gifts to Individuals. *for Central: Grants Payable are gifts to support organisations with similar aims as Betel. (e.g. Betel in India)

Central Office Transfers are to/from a 'Central' pool - negative figures are contributions to this pool, positive figures are withdrawals from. Nothing is left in this central pool at year end.

28 Balance Sheet at 31st December 2023, By Centre

	Birmingham £	Anchor Point £	Nottingham £	Derby £	Manchester £	Hexham £	Motherwell £	2023 £	2022 £
Fixed Assets									
Tangible Assets	1,295,445	8,402,654	3,046,320	1,172,392	554,183	351,954	876,475	15,699,423	13,818,550
Intangible Assets	167	-	-	-	-	-	-	167	334
	1,295,612	8,402,654	3,046,320	1,172,392	554,183	351,954	876,475	15,699,590	13,818,884
Current Assets									
Stocks	31,244	7,753	57,119	41,459	12,428	105,146	5,477	260,626	265,551
Debtors	140,700	26,913	50,189	51,309	13,729	16,866	6,636	306,342	292,355
Cash at Bank and in Hand	(104,636)	100,118	59,980	195,278	94,355	11,447	19,206	375,748	744,867
	67,308	134,784	167,288	288,046	120,512	133,459	31,319	942,716	1,302,773
Creditors: amounts falling due within one year	190,530	140,249	121,041	63,194	6,609	80,090	41,037	642,750	899,783
Net Current Assets	(123,222)	(5,465)	46,247	224,852	113,903	53,369	(9,718)	299,966	402,990
Total Assets less Current Liabilities	1,172,390	8,397,189	3,092,567	1,397,244	668,086	405,323	866,757	15,999,556	14,221,874
Creditors: amounts falling due after more than one year	790,148	1,118,205	1,169,603	392,822	-	217,398	460,428	4,148,604	3,922,090
Net Assets	382,242	7,278,984	1,922,964	1,004,422	668,086	187,925	406,329	11,850,952	10,299,784
Funds									
Unrestricted Funds	338,869	7,261,304	1,911,467	1,002,626	644,882	185,990	399,327	11,744,465	9,842,881
Restricted Funds	43,373	17,680	11,497	1,796	23,204	1,935	7,002	106,487	456,903
Total Funds	382,242	7,278,984	1,922,964	1,004,422	668,086	187,925	406,329	11,850,952	10,299,784