

BETEL OF BRITAIN

Report and Financial Statements

Year ended 31st December 2020

Charity Numbers: 1081462 & SC045808

Company Number: 03998028

Reference and Administrative Information

Charity numbers: 1081462 & SC045808

Company registration number: 03998028

Registered Office and operational address:

Windmill House
Weatheroak Hill
Alvechurch
Birmingham
B48 7EA

Trustees: Kent Martin
Elliott Tepper
Mary Alice Martin
John Bagg (from March 2020)
Rachel Hickson (from May 2020)
Yvonne Mosquito (from April 2020)
Paul Reid (from April 2020)

Secretary: Karen Shirazi

Senior Staff: Kent and Mary Alice Martin
The Regional Managers of Birmingham, Derby, Manchester, Motherwell, Nottingham,
and Hexham

Auditors: Just Audit & Assurance Ltd.
Chartered Accountants and Registered Auditors
37 Market Square
Witney
Oxfordshire, OX28 6RE

Bankers: HSBC plc
26 Broad Street
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RG1 2BU

Solicitors: Square One Law LLP
Anson House
Fleming Business Centre
Burdon Terrace
Newcastle upon Tyne
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Betel of Britain Trustees Report for 2020

The trustees are pleased to give their report for the year ending 31st December 2020.

2020 was a year of challenges, opportunities, perseverance and relationship building. The Betel vision of helping more of the lost and broken in the UK continues in the midst of what has been an exceptional season around the world. Our trustees are truly grateful for the hard work and dedication of our longer serving men and women, volunteers, managers and directors as they help our residents seek a fresh start in life. Our sincere thanks are also due to the individuals, landlords, churches and companies who have provided financial donations, rent reliefs or gifts-in-kind, particularly during what has been such a tough season for everybody. This support has helped considerably during what would otherwise have been an extremely difficult season. The hard work of our residents, together with these donations, allow us to provide all our services free of charge, and we continue to receive no government funds apart from "gift aid" on some donations and the Covid-19 grants.

A total of 593 men and women lived in the Betel community during 2020 (2019 – 859). This number includes both new and existing residents. The reduction in numbers is largely due to the impact of the Covid-19 lockdown and restrictions, trying to navigate and help as many new residents as possible whilst protecting our current residents against a potential outbreak and an increasing number of people staying on for longer, which speaks volumes about how our residents see our community as providing effective long-term help and support to those struggling to overcome addictions. We are well aware how much being in a community has helped our men and women during such a difficult season.

In the rest of the report, we seek to show how Betel is fulfilling its charitable objects and the impact that it is making to various sections of society.

Strategic Report

Plans for future periods

Our strategic decision in 2015 to reduce the number of shops, improve our internet furniture business and increase gardening and, where possible, cafés went a considerable way to help reduce expenses during lockdown. Our increased efforts in collecting and selling donated furniture resulted in a better ratio of donated sales to overall sales in our shops this year. Commercial Property Law training provided around 4 years ago has really helped centre directors think through implications both before and after leaving rented properties and agreeing exit strategies with landlords, saving both considerable cost and time.

The Anchor Point Centre in Aston continues to be developed out, largely due to a number of large grants received during 2020. We are so grateful for this support which has enabled us to continue building during the pandemic. We will be partially opening the headquarters in autumn 2021, opening a new Rising Café and operating a catering business from this facility as well as starting our Infinite Arts programmes investing in community engagement. In addition, we will be moving our administration offices across which will greatly help provide more space for the residents at Windmill House.

We expect to open a new interim church meeting area at Anchor Point at the same time as the new café.

The Rising Café business in Coventry closed in March 2020. Whilst we had planned to return, Cathedral plan changes made that untenable, and we sadly had to make the decision to close permanently. Customer response to the news showed just how much of a positive impact we had on the Coventry area.

Grant funding for a Food Services Manager enabled us to continue persevering during lockdown and keep plans on track in terms of the Rising Café at Anchor Point.

The new men's house and couples' accommodation at Manna Farm in Nottingham has progressed considerably due to the extremely generous support from a couple whose lives have been positively impacted by Betel. This really helped with expertise and to speed up the development to such a degree that we will have an extremely cost efficient building which should be ready to start accepting new men before Autumn 2021.

Covid-19 – Since our last report, whilst uncertainty continued throughout 2020, Betel as an organisation continued to keep abreast of government guidelines across England, Scotland and Wales. The trustees are truly grateful for all the teamwork and diligence shown during this season to protect the community as much as possible, whilst trying to help and support residents in their recovery. The trustees were regularly informed of the impact on our community as well as finances. Encouragingly, we were able to continue fully supporting those in the Betel communities throughout the lockdown period. We worked hard to ensure testing was

carried out where required and to get vaccinations as soon as we could before the national roll-out for those longer serving “staff” within the community who were classed as eligible. We are now ensuring that those who are eligible to receive the vaccine and agree to it receive it as soon as possible. Whilst there was an outbreak in at our Hexham centre in December 2020 affecting 29 people and in our Birmingham centre in January affecting 42 people, we liaised closely with Public Health and the relevant local authority to manage the situations well and decisively looking out for the welfare of our men and women. We continue to review matters regularly at each stage of government guidance, changing to ensure the safety and wellbeing of our residents. Whilst we publically live-streamed talks for Friday night and Sunday morning meetings with great success for some of 2020, meetings have now returned to being within the relevant communities, whilst complying with Covid-19 guidelines.

Objectives, Activities and Public Benefit

A summary of our objectives is as follows:

- a) The advancement of the Christian Faith.
- b) The relief of persons who are in condition of need, hardship or distress or who are aged or sick.
- c) The restoration of persons who suffer from the effects of drug, alcohol or substance abuse, gambling and other addictions or who are homeless, particularly through the provision of accommodation and therapeutic work.

Betel’s mission is to help restore homeless and drug and alcohol-dependent people to productive, independent lifestyles and assist them to rebuild their family relationships through work-as-a-therapy and the long term experience of a stable, ordered life in one of our homes. Some new residents have never experienced the necessary discipline of a working day and many lived chaotic lifestyles which revolved around drugs or alcohol. People are referred to us from many sources and some people refer themselves.

We seek to help disadvantaged and marginalised men and women; they come from a wide variety of backgrounds including those who are homeless or of no fixed abode, unemployed, long term drug or alcohol dependent, ex-offenders, with or without religious faith and of various ethnic backgrounds. Alcohol and drug addiction in the UK is a serious problem, blighting many lives. Our aim is to provide more peer-led caring communities throughout the UK where people can be helped.

To achieve these objectives we will promote residents who show signs of increasing stability by offering them additional responsibilities. They may become “responsibles”, therapeutic work managers or house leaders. They can then lead new centres as these become available. We also want to increase our main sources of income (second-hand furniture shops, furniture restoration, gardening & cafés) by further therapeutic work development and by research into new work ventures. For residents, this work builds genuine self-esteem, a work ethic and other employable skills. We want to involve more volunteers and seek the help of more charitable resources.

Public Benefit: Betel's work and services are available free of charge to all members of the public except where ongoing mental illness may provide a safeguarding risk to our community or where the resident will not, or cannot, cooperate within our community. All of Betel's therapeutic income is used for the free provision of our services, and all our income is used solely for our charitable purposes. Currently, our only employed staffs are a finance assistant, a food service manager, a mechanic and 3 part-time book-keepers.

Achievements and Performance

In 2020, the weekly average number of residents decreased to 266. This reduction was directly due to the Covid-19 restrictions preventing us from being able to take people for several months and, when lockdown was lifted slightly, not being able to take in people as quickly as previously to comply with government guidance. Whilst these restrictions have lifted considerably, and the majority of our community are vaccinated, whilst regularly taking in new residents now, it is still at a slower pace.

To set this in context the figures for the last eleven years are shown.

2010 – 192	2014 – 262	2018 - 319
2011 – 229	2015 – 277	2019 - 309
2012 – 244	2016 – 280	2020 - 266
2013 – 252	2017 – 302	

Our ability to provide an environment to enable our residents staying with us to learn new life and behavioural skills, self-control, trust and self-respect gives them an opportunity to rebuild their lives and family relationships.

A slightly more detailed overview of the 2020 figures is as follows. A total of 593 men and women lived in Betel UK communities during 2020. The average age of new entries was 36 years. 36% had abused substances for 10 plus years, and an additional 30% for more than 20 years. At least 51% had criminal records, and 45% were homeless or living in unstable conditions prior to entry. 33% of individuals stay in Betel for six months to over one year (post detox). From 1996 to 2020 8,389 individuals have entered into a Betel UK centre. There have been a total of 12,890 entries which includes multiple stays by some of those individuals.

Of the 8,389 individuals who entered Betel UK from 1996-2020, 1,175 were women. There has been a positive upward trend towards helping more women over the years, as shown clearly by the table below:

Number of Individual Women who entered Betel in 5 year increments:

1996-2000	31
2001-2005	197
2006-2010	224
2011-2015	322
2016-2020	400

Betel of Britain continues to play a significant role in helping to tackle the escalating problem of substance abuse in the UK. Our work results in a significant reduction in crime and antisocial behaviour, and in the direct reduction in the numbers of homeless people and their hardship and the social problems which may be attributed to them. It is estimated that we have saved the government over £160 million in various areas including healthcare, criminal justice costs and benefits over the 25 years of our charitable activity, and we receive no statutory benefits.

During 2020, the Rising Cafés in Lincoln and Hexham and the Nook and Cranny Café in Birmingham continued to provide a valuable opportunity for our residents to learn new skills including catering and hospitality. They also demonstrate a standard of excellence amongst our men and women in craftsmanship, interior design and event management. Public support continues to grow wherever the Cafés are located.

Training:

There is a variety of training provided across the centres including first aid, leadership, manual handling, health and safety, food hygiene and safeguarding.

Residents are continuing to receive training in dramatic arts at our Birmingham centre which is really developing confidence and teamwork.

Music, Arts and Creative Development:

- Music lessons for residents – including additional training for our in-house musicians and expansion of the Betel choir.
- Our social media team have really been expanding their skills during the pandemic which has led to an increased number of videos and an increasing profile on social media.

Betel's Impact

Whilst not as many events were able to be held in 2020 as we would have liked, the vital element of peer led mentoring in a residential community environment meant that we were able to continue a large amount of our valuable work, as set out below.

Building community, impacting society: Our hope in envisioning our men and women to fully realise their potential and then serve others to pass that hope on continues to be the foundation on which Betel progresses. The by-product of this impacts the wider community through lives transformed.

Supporting Family Restoration through Court Proceedings: We seek to help support our men and women in restoring family relationship as much as possible. That has sometimes taken years. On a number of occasions this has also included supporting our residents where court proceedings were involved. As such, we are looking into the possibility of arranging legal training for our centre directors and some supervisors to assist their understanding of court procedures, protocols and timescales. We have found that such support has really helped people to persevere in their recovery whilst engaging well with the court and other parties for the sake of their children.

Internship Training Programme: 8 interns (9 in 2019) joined the Betel of Britain Internship programme in 2020; one has stayed on longer-term. Strong relationships with a number of interns continue to be maintained.

Special conferences and events were limited but much support for centre directors went on line. The Restoring the Foundations sessions continued to be held where possible to continue ministering to and mentoring our men and women, with extremely positive feedback and results.

Women's Retreat: A retreat for Betel ladies was held in Nottingham in March 2020 (just prior to lockdown). The lack of this retreat in 2021 was keenly felt amongst our women as it was a great way for the women across such a wide range of centres to build relationship and unity across the increasing number of women in Betel. We are looking forward to hopefully re-instating this in 2022.

Church Relationships and Wycliffe Hall Visit: Whilst not being able to speak at churches or receive mission's trip, we are starting to receive people for visits in July 2021 taking the appropriate caution. We continue to build on church relationships as much as possible and been so grateful for the support and encouragement.

Criminal Justice Sector Impact: Whilst prison visits were stopped in 2020, we continued to provide information to prison services about the help we could provide people on release and continued to take in people being released from prison. We continued to work with the Criminal Justice Sector where possible and are preparing to return to sharing in prisons as soon as we can.

Outreach: Whilst our outreach was restricted by Covid-19, our outreach teams were continuing to encourage those lost and broken whenever possible. We having been maintaining links with other homeless organisations to work together as well as possible but are committed to building on this further in 2021.

Wider community involvement and impact:

Carol singing – whilst the number of our venues reduced by around 60% we were grateful for those councils and organisations who were willing to host us, with the relevant Covid-19 measures in place. We were aware more than ever of the joy we brought to neighbourhoods by our presence on the streets encouraging community support and engagement in a variety of different venues around the country. We continued to be in contact with those previous venues that were unable to host us and are looking to re-engage further in November/ December 2021. A number of supermarket stores mentioned how much they missed us.

Life After Betel Survey

A "Life After Betel Survey" was produced during the Summer of 2020 which reported on questions that a number of our ex-residents responded to regarding the impact of their time at Betel. Through social media, we were able to locate 274 of 462 individuals (59%) to send them a survey. We received surveys from 144 people, giving us a response rate of 53% of those who were sent the survey. The response rate is still 31% when all individuals identified are included (144/462).

A number of people wrote in their own responses of successes they have had since moving on from Betel, including some of the following. Many of these comments provide great anecdotal evidence of the success of Betel, in addition to the quantifiable stats we were able to calculate from the survey responses.

WORK, VOLUNTEERING AND TRAINING

"During my time in Betel I learned my landscaping skills which I now use to run my own successful business."

"Learning and experiencing the Betel culture equipped me to be effective in my job as support worker. The excellent work ethic, that is standard in Betel, was recognised by my employers and I have been promoted to senior manager in under 12 months. Betel has been a good influence in every area of my life."

"Since leaving Betel I followed my dream of working for the Welsh Ambulance Service. The road has no time been an easy one but with all I learned whilst at Betel helped me continue on the right path."

"Now self-employed and earning a good income. Financially support my in-laws. I'm now working as a self-employed live in carer and involved in mentoring several vulnerable women."

FURTHER EDUCATION

"Graduated uni with first class honours after completing further education. Have raised two beautiful Betelito babies who are now 12 & 14."

"I've completely a theology course...I've got an amazing support network & I'm on my way to becoming a substance & misuse worker."

"Starting a degree in early childhood. Work full time as a nursery nurse. Got married. Got involved at church."

GENERAL

"Managing to attain a mortgage and buy a house. Whilst this was an achievement in itself, maintaining sobriety and the stability to live with a mortgage, bills and the stresses of life that were unachievable in my addiction has proved the lasting transformational work of Betel UK."

"I'd say that one of the main, overall successes for me has been the ability to persevere with things. This is a direct result of the 2.5 years I spent in Betel."

FAMILY

"I have a beautiful wife of 10 years and a beautiful daughter who is 7. And a mortgage!!!"

"My greatest achievement having moved on from Betel is enjoying married life and being a father to a twenty month old daughter."

"Whilst in Betel I was lucky enough to have my son staying regularly and he came to live with me in community. That built our relationship and he is now living with me full time in our own home."

"I have been reunited with my children & have been free of alcohol and drug addiction for 8 years after receiving support from betel for a period of 2 and a half years."

CHRISTIAN LIFE

"I have learnt to be patient and to strive to achieve. In my current role I live as an example as a follower of Christ. All I have learnt even the challenges have helped in both building character and living a good Christian life."

"God saw fit to return my mental health back to the level that it was ten years ago and I am thankful for that. I consistently attend church. Betel played a large part in helping me to identify that God has always been actively present in my life and always will be. I currently volunteer with Change, Grow, Live (CGL)."

"I've developed confidence, wisdom, discernment and being myself, accepting myself, loving people but not people pleasing, letting God take the lead, not always though, but learning to trust Him more each day."

"August 30th 2020 will be the 20th year since entering Betel and 20 years since my commitment to Christ. 4 years with Betel, 2 years with City Church working and saving for Bible College. 1 year at the Bible College as a student and the following 13 years working at the Bible College, God is Good!!! More importantly the lessons I learned in my time at Betel have been invaluable & instrumental for me in walking out a solid life in Christ over these years!!!"

Commissioning of Just Economics Report

Finally, Just Economics were commissioned in 2020 to provide an accredited independent report to ascertain an economic value to the services Betel provides. Just Economics will be evaluating the impact of Betel based on the changes from when residents came into Betel and their entire time in Betel as well as the impact when a resident moves on from Betel.

It is important to note that all the protocols and procedures to implement the survey processes were set up internally within Betel including evaluating and revising them within Betel to ensure they were fit for purpose. In addition there was nationwide rollout training across all our centres with the first survey completed in January 2021, the aim being to anonymously track a person's journey whilst at Betel and after they have moved on. The aim is that by the end of 2021 Just Economics will be able to evaluate the data to determine the economic value of Betel of Britain to society. Also, this Autumn 2021, we are planning to do an alumni survey through Just Economics for those who had been at Betel for at least 12 months and for whom we have contact details. We have always known the impact that Betel has on the lives of those who come to us but are looking forward to seeing this via an independent report.

Financial Review

The economic climate continues to be challenging, particularly for the retail sector. However, our therapeutic work activities continue to provide opportunities for our recovering men and women to learn valuable skills and life lessons and also provide resources to help cover housing and living costs for our residents.

The contribution from our Rising Cafés to the overall Other Therapeutic Work Revenue dropped to 16% in 2020 from 27% in 2019, mainly due to the closing of the café in Coventry in early March 2020.

We experienced a decrease in resources from our Shop Revenue (including the donations received in our shops from gift aided furniture sales and the tax reclaimed on these sales) due to required Covid-19 shop closures. However, 2020 internet trade sales, as a percentage of total Shop Revenue, grew to 33% due to the significant increase to online shopping and helped reduce the impact of Covid-19 on overall shop revenue. Grant funding received for social media support between 2018 and 2019 enabled us to invest in training, and we now see real returns on internet sales and rising awareness of our business and social impact ethos.

Our Other Therapeutic Work Revenue surplus increased due to cost decreases in most areas (direct costs, vehicles, equipment & tools and training). We have also seen the benefit of intentionally improving our gardening vehicles and equipment and investing in resident skills training in 2019.

Our modest costs of administration remain well under control.

Overall, our therapeutic work (including gift aided furniture and the associated gift aid tax) generated 46% (2019: 67%) of the revenue of the charity. The 2020 therapeutic work percentages are down due to an increase in donations (excluding revenue from our gift aided furniture) of over 89% and £284,110 in Covid-19 government support.

However, combining our therapeutic work income (including revenue from our gift aided furniture) and the solicited donations from our concerted fund raising efforts during the month of December, our residents generated 83% of our general revenue (total revenue adjusted for restricted capital improvement donations, in-kind food donations and Covid-19 government support).

The rest of the revenue was received in donations and gifts, Covid-19 government support, various grants, and in-kind food donations and vehicles.

Principal Funding Sources – Therapeutic Work

46% of revenue in 2020 (67% in 2019) was generated by our therapeutic work areas (including donations generated by gift aided furniture) and have been applied to the maintenance and expansion of the same and the support and provision of housing for our residents. The drop in the revenue percentage is due to the effects of Covid-19 on our businesses, the Covid-19 government support received and not included in our therapeutic work income and mostly to the major increase in donations towards capital improvements. If the donations of £2,358,750 and Covid-19 government support of £251,718 (for work related areas only) were removed out of the calculation, then the 2020 revenue percentage would be 71% compared to the 2019 revenue percentage of 69%, also adjusted for 2019 donations for capital improvements.

Below are the results for our furniture shops, restoration and other therapeutic work (principally gardening, tree work, cafés and house clearances). Please note: because of the way Gift Aid on furniture donations operates, the income derived from gift aided furniture is actually shown under “Voluntary Income: Donations” in the Statement of Financial Activities. This is also true for a grant received to help with our other therapeutic work costs. We have presented the financial information below to include donations which are directly associated with the various work areas.

	2020 £	2019 £
As Per Statement of Financial Activities		
Total Shop Revenue	1,239,669	1,415,157
Shop Expenditure	1,198,589	1,531,125
Surplus for Charitable Purposes	41,080	(115,968)
Disputed Dilapidations Settlement on shop closed in 2016	-	100,000
Surplus for Charitable Purposes adjusted for Dilapidations	41,080	(15,968)
Voluntary Income: Donations associated with Shops		
Gift Aided Furniture Sales	173,115	233,797
Tax reclaimed on these sales	43,279	58,449
Shop Surplus adjusted for gift-aided furniture & dilapidations	257,474	276,278
As Per Statement of Financial Activities		
Other Therapeutic Work Revenue (principally gardening)	1,955,514	2,078,092
Other Therapeutic Expenditure (principally gardening)	1,028,939	1,176,040
Surplus for Charitable Purposes	926,575	902,052
Voluntary Income: Donations associated with Other Therapeutic Work		
Grant given for Other Therapeutic Work Costs	21,000	20,200
Other Therapeutic Work Surplus with Grant	947,575	922,252

Principal Funding Sources – Fundraising Activities

Betel of Britain is committed to high standards with regard to fundraising activity and has complied with all laws relating to charities and fundraising. We are clear, honest and open about our activities and fund raising requirements. We are respectful towards all supporters, and with the work being carried out to meet GDPR regulations have recognised our strong procedures with regards to fundraising information security.

Donations: The majority of donations come from unsolicited gifts.

We have been truly thankful for and touched by individuals, churches and trusts for their support over the year.

Significant food donations are received from various national stores and restaurants including Sainsburys, Tesco, Marks & Spencer, Waitrose, Ocado, Costco, Greggs, His Church Limited, KFC and Nandos. We are extremely grateful to all of these companies for their invaluable support and contribution to the charity. We also benefit greatly through membership in FareShare.

Due to Covid-19, our major carol singing fundraising events in the run up to Christmas were reduced by 60%, and therefore only produced £132.7k, a decrease of £367k over the previous year (2019 - £109k increase from 2018). Other active fund-raising (the sale of calendars and CDs, street collections and bag packing) were also hampered. Overall, solicited income was £196k (2019 - £568k), a decrease of £372k over the previous year.

Betel of Britain has not signed up to any voluntary fundraising schemes or standards. However, as noted above, all our fundraising activities are carried out to the highest possible standards. As regards the carol singing, many of the venues are subject to local authority licences which require formal reporting.

Principal Funding Sources – Covid-19 Government Support

Betel of Britain received £284,110 in Covid-19 government support from a £50k bounce back loan scheme loan, business rates relief, grants for our qualifying properties, participation in the Job Retention/Furlough Scheme for several of our employees and in the Eat Out to Help Out Scheme for our cafés.

Reserves Policy

The current reserves policy is to hold designated funds for specific projects only until distributed. No other reserves are held except for funds accrued for periodic outflows such as VAT and rent. However, this is currently being reviewed in light of the latest Charity Commission guidance.

Investment Policy

Betel does not have any investments.

Structure, Governance and Management

Governing Document

Memorandum and Articles of Association incorporated 19th May 2000.

A charitable company limited by guarantee.

The directors also act as trustees of the charitable activities of Betel of Britain.

Recruitment and Appointment of Trustees

Trustees are recruited and appointed by the existing Board of Trustees and are representative of professional, business, charitable and Christian service backgrounds. In 2020 we recruited four new trustees to the board and are continuing to seek ways in which to increase our board.

Trustee Induction and Training

There is no formal induction or training policy for new trustees but they have to be fully committed to the ethos of Betel. Trustee training is planned.

Risk Management

The trustees acknowledge their responsibility to manage the risks facing the charity. The pursuit of our charitable objects entails a level of risk higher than many other charities. Most of our beneficiaries are from unstable backgrounds. Our vision is to see people transformed from an addictive life to a productive one. Part of the process involves putting people into positions of trust when in the past they have been untrustworthy. This strategy brings successful results but entails risk.

We have identified risks in the areas of governance, operational, financial, external and compliance. Major risks have been identified and steps taken to mitigate those risks as much as is possible. Risk management is an ongoing process, fluid and challenging in a relatively young and growing organisation.

Organisational Structure

The trustees, supported by professional advisers, provide overall strategy and vision.

The decisions of the trustees are enacted by Kent and Mary-Alice Martin, the Executive UK Directors, and delegated through regional and local house managers or business managers.

Birmingham Region and HQ: Overall oversight by Kent and Mary-Alice Martin assisted by a local leadership team.

The following regions of *Nottingham, Derby, Manchester, Hexham and Motherwell* have regional managers who are assisted by local leadership teams. These managers meet regularly on a national basis and form the backbone of Betel's management structure.

Equal Opportunities and representation: The majority of those regional managers together with all the local leadership teams, are people who have used, or are using, our services (ex-addicts).

Grant Making

Related Parties

Betel of Britain has a number of important informal relationships which arise out of common areas of operation which help Betel to function more effectively, i.e., Betel International, Spain. Workers from Betel of Britain attend conferences and leaders meetings at the head office in Spain. There are occasional movements of volunteers from one country to another, and there are centres in twenty-two countries on all major continents. Betel was started by personnel from WEC International, which is an evangelical Christian missionary organisation, and there continues informal contact with this organisation. Betel is a member of ISAAC (the International Substance Abuse and Addiction Coalition) and the Evangelical Alliance.

Individuals

Grants can be made to individuals where it is assessed that such support will aid the individual on a course to a more independent life.

Details of grants made are reported in Note 8.

Statement of Trustees' Responsibilities

The trustees (who are also directors of the charitable company for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with general applicable law and United Kingdom Accounting Standards (United Kingdom General Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources of the charitable company for that period. In preparing these financial statements, the trustees are required to:

Select suitable accounting policies and then apply them consistently;

Observe the methods and principles in the Charities SORP;

Make judgements and estimates that are reasonable and prudent;

State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;

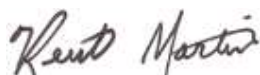
Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safekeeping the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

There is no relevant audit information of which the charitable company's auditor is unaware; and the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

This report was approved by the Trustees on 31 August 2021 and signed on its behalf by



Kent Martin
Trustee and Director

AUDITOR'S REPORT TO THE TRUSTEES OF BETEL OF BRITAIN

Independent Auditors' Report to the members of Betel of Britain

Opinion

We have audited the financial statements of Betel of Britain for the year ended 31 December 2020, which comprise the Statement of Financial Activities, Balance Sheet and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019) - (Charities SORP (FRS 102)).

This report is made solely to the Charitable Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Charitable Company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose.

To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charitable Company, the Charitable Company's members as a body, and the Charitable Company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2020 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities Act 2011 and the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 require us to report to you if, in our opinion:

- adequate and proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.; or
- the charity has not kept sufficient accounting records; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the trustees' report and from the requirement to prepare a strategic report.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 8, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 151 of the Charities Act 2011, and section 44(1) (c) of the Charities and Trustee Investment (Scotland) Act 2002 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our assessment focused on key laws and regulations the charitable company has to comply with and areas of the financial statements we assessed as being more susceptible to misstatement. These key laws and regulations included but were not limited to compliance with the Companies Act 2006, Charities Act 2011, United Kingdom Generally Accepted Accounting Practice and relevant tax legislation.

We are not responsible for preventing irregularities. Our approach to detect irregularities included, but was not limited to, the following:

- obtaining an understanding of the charitable company's policies and procedures and how the charitable company has complied with these, through discussions and sample testing of controls;
- obtaining an understanding of the legal and regulatory framework applicable to the charitable company and how the charitable company is complying with that framework;
- an understanding of the charitable company's risk assessment process, including the risk of fraud;
- designing our audit procedures to respond to our risk assessment; and
- performing audit work over the risk of management override of controls including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing estimates for bias.

Whilst considering how our audit work addressed the detection of irregularities, we also consider the likelihood of detection based on our approach. Irregularities arising from fraud are inherently more difficult to detect than those arising from error.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission, or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006, and to the charitable company's trustees, as a body, in accordance with Regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company, the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Jonathan Russell (Senior Statutory Auditor)
For and on behalf of Just Audit & Assurance Ltd, Statutory Auditor

37 Market Square
Witney
Oxfordshire
OX28 6RE

Date: 10th September 2021

Betel of Britain
Statement of Financial Activities
(including Income and Expenditure Account)
for the year ended 31st December 2020

Incoming Resources	Notes	Unrestricted £	Restricted £	2020 Total £	2019 Total £
Incoming resources from generated funds					
Voluntary income					
Donations	2	1,150,461	2,527,853	3,678,314	1,364,772
Activities for generating funds: Carol Singing, Bag Packing, Calendars, etc.	3	196,016	-	196,016	568,523
Incoming resources from charitable activities					
Shop income	4	1,239,669	-	1,239,669	1,415,157
Other Therapeutic Work	4	1,955,514	-	1,955,514	2,078,092
Total incoming resources from generated funds and charitable activities		4,541,660	2,527,853	7,069,513	5,426,544
Investment Income	5	731	349	1,080	1,298
Other Incoming Resources	6	324,824	-	324,824	191,988
Total Incoming Resources		4,867,215	2,528,202	7,395,417	5,619,830
Resources expended					
Cost of generating funds					
Fundraising and publicity	7	49,208	-	49,208	74,054
Charitable Expenditure					
Grants Payable	8	225,387	-	225,387	286,663
Shop Expenditure (incl Cost of Sales)	9	1,187,157	11,432	1,198,589	1,531,125
Other Therapeutic Work	9	991,657	37,282	1,028,939	1,176,040
Centre Expenses	9	1,835,312	60,466	1,895,778	2,256,732
Governance Costs	9	27,423	-	27,423	27,338
Total Charitable Expenditure		4,266,936	109,180	4,376,116	5,277,898
Total Resources Expended		4,316,144	109,180	4,425,324	5,351,952
Net Income for the year before Transfers	10,11	551,071	2,419,022	2,970,093	267,878
Transfers between Funds	19	2,331,627	(2,331,627)	-	-
Net Movement in Funds		2,882,698	87,395	2,970,093	267,878
Reconciliation of Funds					
Total Funds brought forward		4,138,757	103,590	4,242,347	3,974,469
Total Funds carried forward		7,021,455	190,985	7,212,440	4,242,347

The notes on pages 15 - 28 form an integral part of these accounts

Betel of Britain
Company Number: 03998028
Balance Sheet at 31st December 2020

		2020		2019	
	Notes	£	£	£	£
Fixed Assets					
Tangible Assets	12		10,715,667		7,793,454
Intangible Assets	13		667		-
			10,716,334		7,793,454
Current Assets					
Stocks	14	295,395		297,840	
Debtors	15	285,400		288,652	
Cash at Bank and in Hand		1,331,620		951,491	
		1,912,415		1,537,983	
Creditors: amounts falling due within one year	16	1,150,199		677,767	
Net Current Assets			762,216		860,216
Total Assets less Current Liabilities			11,478,550		8,653,670
Creditors: amounts falling due after more than one year	17		4,266,110		4,411,323
Net Assets	18		7,212,440		4,242,347
Funds					
Unrestricted Funds			7,021,455		4,138,757
Restricted Funds	19		190,985		103,590
Total Funds			7,212,440		4,242,347

The Financial Statements were approved by the Board on 31 August 2021 and signed on its behalf by



Kent Martin, Director

The notes on pages 15 - 28 form an integral part of these accounts

Betel of Britain
Statement of Cash Flows
for the year ended 31st December 2020

	Notes	Unrestricted £	Restricted £	2020 Total £	2019 Total £
Cash flows from operating activities:					
Net cash provided by (used in) operating activities	Table 1	1,243,233	2,419,022	3,662,255	783,687
Cash flows from investing activities:					
Proceeds from sale of fixed assets		32,483	-	32,483	1,506,816
Purchase of intangible asset		(834)	-	(834)	
Purchase of property, plant and equipment		(898,228)	(2,331,627)	(3,229,855)	(1,674,628)
Net cash provided by (used in) investing activities		(866,579)	(2,331,627)	(3,198,206)	(167,812)
Cash flows from financing activities					
Repayments of borrowing		(233,150)	-	(233,150)	(887,155)
Cash inflows from new borrowing		149,230	-	149,230	581,990
Net cash provided by (used in) financing activities		(83,920)	-	(83,920)	(305,165)
Change in cash and cash equivalents in the reporting period		292,734	87,395	380,129	310,710
Cash and cash equivalents at the beginning of the reporting period		847,901	103,590	951,491	640,781
Cash and cash equivalents at the end of the reporting period	Table 2	1,140,635	190,985	1,331,620	951,491

	Unrestricted £	Restricted £	2020 Total £	2019 Total £
Table 1: Reconciliation of net movement in funds to net cash flow from operating activities				
Net income for year before transfers	551,071	2,419,022	2,970,093	267,878
Adjustments for:				
Depreciation	250,861	-	250,861	252,549
Amortisation of intangible assets	167	-	167	-
Loss/(profit) on disposition of assets	24,299	-	24,299	(158,323)
(Increase)/decrease in stocks	2,445	-	2,445	(15,528)
(Increase)/decrease in debtors	3,252	-	3,252	379,592
Increase/(decrease) in creditors	411,138	-	411,138	57,519
Net cash provided by (used in) operating activities	1,243,233	2,419,022	3,662,255	783,687

Table 2: Analysis of cash and cash equivalents

Cash in hand	20,727	-	20,727	22,445
Notice deposits (less than 30 days)	1,172,347	190,985	1,363,332	976,926
Overdraft facility repayable on demand	(52,439)	-	(52,439)	(47,880)
Total cash and cash equivalents	1,140,635	190,985	1,331,620	951,491

The notes on pages 15 - 28 form an integral part of these accounts

Betel of Britain

Notes to the Financial Statements For the year ended 31st December 2019

1. Accounting Policies

1.1. Accounting Convention

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Betel of Britain meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

1.2. Incoming Resources

Voluntary income is received by way of donations and gifts and is included in full in the Statement of Financial Activities when receivable. Gifts donated for resale are included as income when they are sold. Donated assets are included at the value to the charity where this can be quantified and a third party is bearing the cost. Significant food donations are received from various national stores and restaurants, and a Gift in Kind value has been calculated for these donations based on an average number of residents multiplied by £4.26 per day. This is included in voluntary income. Other than where small regular allowances and other payments have been made to them, the value of services provided by volunteers has not been included.

Grants and benefits, including grants for the purchase of fixed assets, are recognised in full in the Statement of Financial Activities in the year in which they are receivable.

Income from charity shops is included in the year in which it is receivable. Since these provide therapeutic work, which is a direct aim of the charity, such is included as activities in furtherance of the charity's objects.

Shop Expenditure is similarly treated as direct.

Income from investments is included in the year in which it is receivable.

Tax receivable on Gift Aided donations is included when receivable.

1.3. Resources expended

Resources expended are recognised in the year in which they are incurred and include irrecoverable VAT in the cost to which it relates.

Fundraising costs are those incurred in seeking voluntary contributions, including the costs of disseminating information in support of the charitable activities. Where publicity incorporates details of shop and services, such costs have not been separated out to Shop & Services expenses, since it is impractical to do so.

Support costs are those costs incurred directly in support of expenditure on the objects of the charity and include project management. These have been allocated to each of the elements of charitable expenditure as appropriate.

Governance costs are those incurred in ensuring that the company complies with its legal and statutory obligations.

1.4. Tangible Fixed Assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Freehold Buildings	Straight line over fifty years
Portable Buildings	15% reducing balance
Leasehold Properties	Straight line over period of lease
Equipment	25% reducing balance
Furniture, Fixtures and Fittings	15% reducing balance
Motor Vehicles	25% reducing balance
Sewage Treatment Plant	5% reducing balance
Intangible Fixed Asset – Software	20% straight line

Freehold land is not depreciated.

The capitalisation thresholds for fixed assets are:

£500 for equipment

£1,000 for property e.g. 'leasehold property improvements', 'furniture fixtures & furnishings'.

1.5 Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Income & Expenditure Account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Investments

Fixed Asset Investments are stated at cost less provision for diminution in value.

Current Asset Investments are at the lower of cost and net realisable value.

1.7 Stock

Stock bought for re-sale in the charity shops is valued at the lower of cost and net realisable value. Christmas tree stock is valued at a percentage of future re-sale value less harvesting & transportation costs. The percentage is based on accumulative years of growth over the number of years required to obtain five feet in height.

1.8 Fund Accounting

Unrestricted Funds are incoming resources, which can be used in accordance with the charitable objects at the discretion of the trustees.

Restricted Funds are to be used for specific purposes. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

1.9 Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand and call deposits and other short term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

1.10 Taxation

The Charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

2 Donations

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
General Donations	336,014	2,125,853	2,461,867	488,031
Gift Aid Donations	281,887	321,600	603,487	309,330
Income tax recoverable	70,471	80,400	150,871	77,332
Tithes	7,253	-	7,253	3,165
Gifts in Kind	454,836	-	454,836	486,914
	1,150,461	2,527,853	3,678,314	1,364,772

3 Activities for generating funds

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Bag packing	823	-	823	23,924
Carol Singing	125,259	-	125,259	494,783
Calendars	0	-	0	5,573
Street Collections	68,689	-	68,689	43,985
Books, CDs, DVDs	1,245	-	1,245	258
	196,016	-	196,016	568,523

4 Incoming resources from charitable activities

All unrestricted funds:

Centre	2020			2019		
	Shops £	Therapeutic £	Total £	Shops £	Therapeutic £	Total £
Motherwell	1,279	156,451	157,730	-	115,396	115,396
Hexham	217,301	243,881	461,182	213,331	268,468	481,799
Manchester	111,568	147,522	259,090	167,095	143,287	310,382
Derby	287,388	515,110	802,498	332,427	547,942	880,369
Birmingham	406,763	430,602	837,365	432,046	586,555	1,018,601
Nottingham	215,370	461,948	677,318	270,258	416,444	686,702
Totals	1,239,669	1,955,514	3,195,183	1,415,157	2,078,092	3,493,249

5 Investment Income

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Interest from UK Bank Accounts and HMRC	731	349	1,080	1,298

6 Other Incoming Resources

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Covid-19 Government Support - Furlough Scheme	3,749	-	3,749	-
Covid-19 Government Support - Eat Out to Help Out	10,761	-	10,761	-
Covid-19 Government Support - Bus Rates Relief	24,809	-	24,809	-
Covid-19 Government Support - Grants	244,688	-	244,688	-
Covid-19 Government Support – BBLs interest	103	-	103	-
Other Income	40,714	-	40,714	191,988
	324,824	-	324,824	191,988

The Covid-19 government support income has been recorded using the accrual model and the grants as revenue-based. There are no unfulfilled conditions or contingencies attached to the grants.

7 Cost of Generating Funds (Fundraising and Publicity)

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Flyers	28,791	-	28,791	37,742
Advertising/Promotional Activities	18,214	-	18,214	35,774
DVDs, Videos, Tapes	-	-	-	-
Calendars	-	-	-	129
Betel Books	1,594	-	1,594	48
Signage	609	-	609	361
	49,208	-	49,208	74,054

8 Grants Payable

	Number of grants	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Betel of Spain	1	118,630	-	118,630	147,501
Betel of Brazil	-	-	-	-	7,000
Betel of Czech Republic	-	-	-	-	169
Betel of India	-	-	-	-	2,151
Betel of South Africa	-	-	-	-	1,684
Betel of Russia	-	-	-	-	8,000
Ground Level	1	510	-	510	960
ISAAC	1	75	-	75	300
Other organisations	6	675	-	675	1,427
Individuals	178	105,497	-	105,497	117,471
		225,387	-	225,387	286,663

9 Charitable Activities

Costs directly related to activities:	Shops	Other Therapeutic Work	Centre	Governance	2020	2019
	£	£	£	£	£	£
Premises	413,983	62,472	765,324	-	1,241,779	1,563,362
Direct Costs	372,430	441,287	-	-	813,717	1,032,767
Vehicles	134,869	200,833	301,662	-	637,364	775,802
Residents	-	-	494,940	-	494,940	588,024
Voluntary workers' costs	40,131	38,816	-	-	78,947	70,348
Staff & training	-	24,959	-	-	24,959	28,771
Communications	22,264	14,991	9,659	-	46,914	41,862
Events & meetings	-	-	26,281	-	26,281	75,284
Office	22,925	8,120	306	-	31,351	19,036
Equipment & tools	12,750	99,566	1,302	-	113,618	97,829
Legal & professional	31,791	3,228	15,459	10,076	60,554	47,341
Bank interest & charges	7,708	12,333	110,220	-	130,261	192,750
Other costs	24,798	13,711	52,627	-	91,136	89,248
Support costs allocated to activities:						
Voluntary workers' costs	52,133	48,359	49,737	7,907	158,136	188,501
Communications	14,415	13,381	13,765	2,188	43,749	45,000
Office	8,136	7,781	8,084	1,263	25,264	27,771
Staff & training	35,581	37,744	40,462	5,989	119,776	95,388
Bank interest & charges	4,675	1,358	5,950	-	11,983	12,151
	1,198,589	1,028,939	1,895,778	27,423	4,150,729	4,991,235

10 Operating Surplus

	2020 Total £	2019 Total £
Operating surplus is stated after charging:		
Depreciation and other amounts written off tangible assets	250,861	252,549
Amortisation of intangible assets	167	-
Loss (Gain) on disposal of tangible fixed assets	(24,299)	(158,323)
Auditor's remuneration	9,500	9,000
Equipment Hire	11,553	24,538
Vehicle Hire	6,863	4,369

11 Interest payable and similar charges

Included in this category is the following:

	2020 Total £	2019 Total £
On Unsecured Obligations and Supplier Balances	97	1,249
Hire purchase finance charges	13,463	10,959
On Bank Loans and Overdrafts	2,781	1,712
On Secured Loans repayable in five years or more	110,518	135,863
	126,859	149,783

12 Tangible Fixed Assets

Cost	Freehold Land & Buildings £	Long-term Leasehold Improvements £	Short-term Leasehold Improvements £	Equipment £	Furniture Fixtures & Fittings £	Motor Vehicles £	Total £
At 1 st January 2020	7,994,068	103,638	1,000	319,753	224,033	701,358	9,343,850
Additions	2,970,359	12,323	-	100,766	14,866	131,541	3,229,855
Disposals	-	(6,180)	-	(41,341)	(946)	(189,744)	(238,211)
At 31 st December 2020	10,964,427	109,781	1,000	379,178	237,953	643,155	12,335,494
Depreciation							
At 1 st January 2020	738,343	44,483	1,000	217,717	128,647	420,206	1,550,396
On Disposals	-	(6,180)	-	(33,079)	(886)	(141,285)	(181,430)
Charge for the Year	104,947	7,734	-	32,234	14,888	91,058	250,861
At 31 st December 2020	843,290	46,037	1,000	216,872	142,649	369,979	1,619,827
Net Book Value							
At 31 st December 2020	10,121,137	63,744	-	162,306	95,304	273,176	10,715,667
At 31 st December 2019	7,255,725	59,155	-	102,036	95,386	281,152	7,793,454

The Freehold Land and Buildings are subject to legal charges of £4,053,869 (2019: £4,137,081).

Included above are assets held under finance leases or hire purchase contracts as follows:

Asset Description	2020 Net Book Value £	Total Depreciation Charge £	2019 Net Book Value £	Total Depreciation Charge £
Equipment	9,000	(3,000)	12,000	(4,000)
Vehicles	120,985	(40,328)	129,288	(43,096)
	129,985	(43,328)	141,288	(47,096)

In 2019, legal title passed on a property which has been occupied by the charity and included in Freehold land and buildings since 2012. The arrangement included the provision of an interest free loan repayable over 10 years. The property was capitalised and the balance of the loan included in the balance sheet to reflect the underlying substance of the transaction. The many planning and environmental concerns were finally cleared in 2019, and the cost of £619,808 (2018: £619,808) is now included in the accounts with no legal charges except for an overage agreement with the University of Manchester.

13 Intangible Assets

	£	Total £
Cost		
At 1 st January 2020		
Cybertill Software	29,640	
2020 Additions: Presenter Software	834	
At 31 st December 2020		30,474
Amortisation		
At 1 st January 2020		
Cybertill Software	29,640	
Charge for the Year: Presenter Software	167	
At 31 st December 2020		29,807
Total Intangible Asset		667

14 Stocks

	2020 Total £	2019 Total £
Raw Materials and Consumables	115,233	88,481
Finished goods and goods for resale	180,162	209,359
	295,395	297,840

15 Debtors

	2020 Total £	2019 Total £
Other Debtors	137,983	74,114
Prepayments & Accrued Income	147,417	214,538
	285,400	288,652

16 Creditors: amounts falling due within one year

	2020 Total £	2019 Total £
VAT	31,792	11,878
Payroll Liabilities	3,524	-
Trade Creditors	801,513	313,308
Credit Card Accounts	14,453	15,389
Bank Loans (secured)	117,381	54,943
Net Obligations under Finance Leases & Hire Purchases (secured)	56,142	49,156
Other Loans (unsecured)	35,183	40,155
Other Loans (secured)	19,791	22,949
Accruals and Deferred Income	70,420	169,989
	1,150,199	677,767

17 Creditors: amounts falling due after more than one year

	2020 Total £	2019 Total £
Bank Loans due in 2-5 years (secured)	508,948	491,897
Other Loans due in 2-5 years (secured)	87,204	82,403
Other Loans due in 2-5 years (unsecured)	105,705	78,128
Loans due in > 5 years (unsecured, repayable by instalments)	159,230	164,387
Loans due in > 5 years (secured, repayable by instalments)	3,320,545	3,484,889
Net Obligations under Finance Leases & Hire Purchases (secured)	84,478	109,619
	4,266,110	4,411,323

18 Analysis of Net Assets between Funds

	Unrestricted Funds £	Restricted Funds £	2020 Total £	2019 Total £
Fund Balances at 31 st December 2019 as represented by:				
Tangible Fixed Assets	10,715,667	-	10,715,667	7,793,454
Intangible Fixed Assets	667	-	667	-
Current Assets	1,721,430	190,985	1,912,415	1,537,983
Current Liabilities	(1,150,199)	-	(1,150,199)	(677,767)
Long-term Liabilities	(4,266,110)	-	(4,266,110)	(4,411,323)
	7,021,455	190,985	7,212,440	4,242,347

19 Restricted Funds

	At 1 st January 2020 £	Incoming £	Outgoing £	Transfers £	At 31 st December 2020 £
BIRMINGHAM					
Eveson Trust 2012 - Roland Printer	1,517	-	-	(1,517)	-
Headquarters Building	-	1,945,952	-	(1,995,603)	(49,651)
Voluntary Worker Holidays	-	1,000	(1,000)	-	-
Building Trades Training	9,128	-	(1,160)	-	7,968
Houston Charitable Trust – Pilates & Dance Training	3,038	-	(1,853)	-	1,185
29 th May 1961 Charitable Trust - Christmas 2020 Celebrations	-	10,000	(10,000)	-	-
Jerusalem Trust – Food Services Manager	7,728	21,000	(19,898)	-	8,830
Dale House HS2 Property Lease Costs	-	5,000	(5,000)	-	-
Land Rover – Gardening Equip/Tools	4,145	-	(3,086)	(1,059)	-
Vardy Foundation – Leaving Support	3,775	5,000	(3,775)	-	5,000
Worcestershire Community Foundation	-	3,000	(2,644)	-	356
Worcestershire Community Foundation	-	2,000	(2,000)	-	-
Support Gifts for Voluntary Workers	-	1,895	(1,895)	-	-
Sub-totals	29,331	1,994,847	(52,311)	(1,998,179)	(26,312)

	At 1 st January 2020 £	Incoming £	Outgoing £	Transfers £	At 31 st December 2020 £
DERBY					
Highfields Farm Land/Building Purchase	37,518	62,500	-	(100,018)	-
Sub-totals	37,518	62,500	-	(100,018)	-
NOTTINGHAM					
Manna Farm Improvements	2,102	344,300	(252)	(169,050)	177,100
Gift from Individual - Gardening Equipment	-	16,000	-	(16,000)	-
Nott CM NCF-NRL Fund – property addition	32,296	-	(353)	(31,943)	-
Driving Lessons	500	900	(1,284)	-	116
New Life Christian Fellowship Sleaford – for Manna Farm	-	840	(840)	-	-
Oaks Community Centre – for Manna Farm	-	1,800	(1,800)	-	-
NET Corona Virus Appeal	-	10,000	(10,000)	-	-
USA Church – for Replacing IT Hardware	341	1,486	(548)	(1,279)	-
Ikon Church	-	1,200	(1,200)	-	-
Gift from Individual - for Vehicles	-	8,000	-	(8,000)	-
Various Gifts for Women's Residence	150	15,300	(450)	(1,301)	13,699
Sub-totals	35,389	399,826	(16,727)	(227,573)	190,915
HEXHAM					
Vardy Foundation – Boiler replacements	268	-	(268)	-	-
Vardy Foundation – Covid Centre Support	-	18,348	(18,348)	-	-
Vardy Foundation – Covid Ther Work Support	-	11,219	(11,219)	-	-
Vardy Foundation – Covid Shops Support	-	9,432	(9,432)	-	-
USA Church – for Replacing IT Hardware	-	1,280	-	(1,280)	-
Gift from Individual – Café Dishwasher	-	1,650	-	(1,650)	-
Sub-totals	268	41,929	(39,267)	(2,930)	-
MANCHESTER					
Vardy Foundation – Covid Centre Support	-	25,723	(441)	-	25,282
Vardy Foundation – Covid Ther Work Support	-	277	(277)	-	-
Gift from Individual – for work on Hardy Farm	1,084	-	-	(1,084)	-
Gift from Individual – for Garden tools	-	2,000	(157)	(1,843)	-
Sub-totals	1,084	28,000	(875)	(2,927)	25,282
MOTHERWELL					
Gifts from Individuals – for Container purchase	-	800	-	-	800
Gift from Individual – for Resident Entertainment	-	300	-	-	300
Sub-total	-	1,100	-	-	1,100
TOTALS	103,590	2,528,202	(109,180)	(2,331,627)	190,985

Transfers are made for funds expended on capitalised fixed assets such as property purchases, vehicles and equipment.

20 Financial Commitments

At 31st December 2020, the company had annual commitments under non-cancellable operating leases as follows:

	<u>Land & Buildings and Vehicle Leases</u>	<u>Terms</u>	<u>Break Clause</u>	<u>Rent per Annum</u> <u>£</u>	<u>Total Lease Commitment</u> <u>£</u>
1	Residence, Studley	Through 18/3/2021		6,000	1,500
2	Residence, Birmingham	Through 14/2/2021		11,940	1,990
3	Garage, Alvechurch	Month to month		15,000	0
4	Residence, Birmingham	Through 18/5/2021		10,500	3,994
5	Residence, Redditch	Month to month		9,600	0
6	Residence, Birmingham	Through 11/10/2021		13,140	6,570
7	Residence, Harborne	Through 21/5/2022		11,400	11,400
8	Shirley Shop, Shirley	Through 09/04/2027 Rent review 10/04/2022	10/04/2022 6 month notification	57,000	357,460
9	Residence, Wythall	Month to month		11,040	0
10	Warehouse, Birmingham	Through 20/10/2022		14,000	25,238
11	Residence, Birmingham	Through 20/11/2045 Rent review every year		58,872	1,463,623
12	Yardley Wood Shop, Birmingham	Through 31/12/2021 Rent review every 5 years		23,000	23,000
13	Burton On Trent Shop, Derby	Through 31/03/2024		47,000	152,718
14	Newcastle Shop, Newcastle u Lyme	Month to month	01/11/2020 exercised	35,000	0
15	Benwell Shop, Newcastle u Tyne	Through 25/11/2029	25/11/2022	20,000	188,167
16	Hexham Shop, Hexham	Through 22/04/2023		31,500	72,666
17	Residence, Hexham	Through 01/09/26 rent free		0	0
18	Rising Café, Hexham	Through 19/03/2023		8,592	18,997
19	Renault DX19 EBU Furniture Van	Through 12/08/2023		8,038	20,096
20	Chorlton Shop, Manchester	Through 20/03/21 rent free		0	0
21	Alive Church Café, Lincoln	Through 13/03/2022		5,000	5,986
22	Arnold Shop, Nottingham	Month to month		15,000	0
23	Residence, Grantham	Through 27/06/2021		26,400	12,289
Total Financial Commitments:					2,365,694

The above commitments can be analysed as follows:

The total of future minimum lease payments under non-cancellable operating leases for each of the following periods	
Not later than one year	305,995
Later than one year but not later than five years	719,975
Later than five years	1,339,724

21 Transactions with Trustees

Trustee transactions are insignificant as most trustees cover their own costs pertaining to their duties as trustees (seven trustees in 2020, three in 2019). However, significant related party expenses are incurred, as two (2019, two) of the trustees are the national operational directors of Betel of Britain, and three (2019, three) other related party individuals are involved in the furtherance of the charitable objectives. Kent and Mary Alice Martin, two of the trustees, were provided with rent free on-site accommodation for the furtherance of the charitable objectives; and two related party voluntary workers were provided offsite housing, also for the furtherance of the charitable objectives.

	2020	2019
	Total	Total
	£	£
Trustee Travel & Food associated with Trustee Duties	-	488
Related Party Transactions		
Donations received in recognition of work done for the charity (including speaking)	20,691	21,341
Mileage/Travelling Expenses	3,838	9,552
Guest Hospitality/Entertainment	609	2,125
Training obtained for Additional Charitable Work	3,938	1,147
Travel/Food Costs incurred while Supporting Betel International Centres	394	159
Travel/Food while Visiting USA Supporters of Betel of Britain	100	635
Food/Subsistence while Travelling in the UK for Charitable Objectives	1,236	1,223
Attending Conferences (Accommodation, Travel and Food)	30	324
Ministry/Meetings Food and Drink	406	1,209
Other Accommodation	753	317

22 Related party transactions

Kent Martin, Director of Betel of Britain, is also a trustee of Betel of Czech Republic and Betel of South Africa. Elliott Tepper, Founder of Betel International and Director of Betel of Spain, is also a trustee of these Centres and many others. Regular gifts, as listed in Note 8, have been made during the year by Betel of Britain to other Betel Centres around the world.

23 Staff costs

There were 5 part time employees and 3 full time staff during the year. (2019: 4 part time and 3 full time). No employees received emoluments greater than £60,000 in 2020 or 2019.

Input into Betel is given by 12 people who are WEC missionaries (2019: 12). Their support comes from churches and individuals and is channelled to them via WEC International.

	2020	2019
	Total	Total
	£	£
Wages and Salaries	120,042	94,251
Social Security	6,777	4,970

24 Control of the Charity

Control of the charity is vested in the trustees.

25 Contingent Liabilities

There are no contingent liabilities.

26 Post Balance Sheet Events

Work is ongoing at the new headquarters property located in the Aston area of Birmingham which will operate as a multi-purpose site: namely, as the Betel of Britain national administrative offices, as Betel Birmingham's church, and for the creation of additional social enterprises areas, including a restaurant, online cake shop, catering, beauty salon, as well as a conference/performing arts area for hire. As of June 2021, Betel has received specific donations and grants for the headquarters totalling £2,568,200. We were able to open a general meeting area early in the year, and it has been used within Covid-19 guidelines for church meetings. We anticipate opening the restaurant, performing arts area and administrative offices in late summer 2021, and we continue to seek donations to complete the conversion of the warehouse building into our multi-purpose site.

The Rising Café at the Coventry Cathedral was closed in March 2020 due to renovations the Cathedral was making to the property. The Cathedral wanted the café to return when renovations were finished around March 2021. However, due to major damage to the café area during renovations, Betel will not be re-opening the café in Coventry.

After the Nottingham centre obtained permission to build a new men's house on their main property in October 2019, significant donations (including associated gift aid tax reclaimed) totalling £344,300 were received in 2020 to begin the construction project. An additional £687,500 in donations and grants have been received in 2021, and the property is well on the way to completion without additional financing.

In April 2021, the directors of the Birmingham centre identified a care home property under auction for use as a residence for our recovering women. We obtained an agreement to purchase the property before going to auction and completed the purchase in May 2021 using equity in existing HSBC property mortgages to finance it.

27 Statement of Financial Activities, year ended 31st December 2020, by Centre

	Birmingham £	Nottingham £	Derby £	Manchester £	Hexham £	Motherwell £	Central £	2020 £	2019 £
Incoming Resources									
Incoming resources from generated funds									
Voluntary Income									
Donations	2,441,297	646,491	230,892	144,560	161,868	53,206	-	3,678,314	1,364,772
Activities for generating funds	58,153	31,518	57,866	30,017	8,300	10,162	-	196,016	568,523
Incoming resources from charitable activities									
Shop Income	406,763	215,370	287,388	111,568	217,301	1,279	-	1,239,669	1,415,157
Other Therapeutic Work	430,602	461,948	515,110	147,522	243,881	156,451	-	1,955,514	2,078,092
Total incoming resources from generated funds and charitable activities	3,336,815	1,355,327	1,091,256	433,667	631,350	221,098	-	7,069,513	5,426,544
Investment Income	674	45	236	74	41	10	-	1,080	1,298
Other Incoming Resources	63,618	78,836	70,676	31,561	78,711	1,422	-	324,824	191,988
Total Incoming Resources	3,401,107	1,434,208	1,162,168	465,302	710,102	222,530	-	7,395,417	5,619,830
Resources Expended									
Cost of generating funds									
Fundraising and Publicity	28,999	7,050	4,791	2,814	3,458	2,096	-	49,208	74,054
Charitable Expenditure									
Grants Payable*	26,494	18,714	28,739	9,559	16,153	5,838	119,890	225,387	286,663
Shop Expenditure	384,173	177,807	330,196	129,417	170,560	6,436	-	1,198,589	1,531,125
Other Therapeutic Work	234,157	212,760	268,457	100,052	159,953	53,560	-	1,028,939	1,176,040
Centre Expenses	709,767	451,314	246,822	128,115	222,257	137,503	-	1,895,778	2,256,732
Governance Costs	10,452	4,844	3,936	3,558	2,632	2,001	-	27,423	27,338
Total Charitable Expenditure	1,365,043	865,439	878,150	370,701	571,555	205,338	119,890	4,376,116	5,277,898
Total Resources Expended	1,394,042	872,489	882,941	373,515	575,013	207,434	119,890	4,425,324	5,351,952
Net Income for the year before transfers	2,007,065	561,719	279,227	91,787	135,089	15,096	(119,890)	2,970,093	267,878
Central Office Transfers	(19,422)	3,122	(46,785)	(17,028)	(28,848)	(10,929)	119,890	-	-
Net Income after central office transfers	1,987,643	564,841	232,442	74,759	106,241	4,167	-	2,970,093	267,878

* for Centres: Grants payable are Gifts to Individuals. *for Central: Grants Payable are gifts to support organisations with similar aims as Betel. (e.g. Betel in India)

Central Office Transfers are to/from a 'Central' pool - negative figures are contributions to this pool, positive figures are withdrawals from. Nothing is left in this central pool at year end.

28 Balance Sheet at 31st December 2020, By Centre

	Birmingham £	Nottingham £	Derby £	Manchester £	Hexham £	Motherwell £	2020 £	2019 £
Fixed Assets								
Tangible Assets	5,930,924	1,865,784	1,056,631	574,106	387,057	901,165	10,715,667	7,793,454
Intangible Assets	667	-	-	-	-	-	667	-
	<u>5,931,591</u>	<u>1,865,784</u>	<u>1,056,631</u>	<u>574,106</u>	<u>387,057</u>	<u>901,165</u>	<u>10,716,334</u>	<u>7,793,454</u>
Current Assets								
Stocks	58,245	68,891	56,844	8,300	102,923	192	295,395	297,840
Debtors	126,120	46,732	38,958	35,048	35,393	3,149	285,400	288,652
Cash at Bank and in Hand	412,080	395,630	287,780	144,062	68,693	23,375	1,331,620	951,491
	<u>596,445</u>	<u>511,253</u>	<u>383,582</u>	<u>187,410</u>	<u>207,009</u>	<u>26,716</u>	<u>1,912,415</u>	<u>1,537,983</u>
Creditors: amounts falling due within one year	<u>705,831</u>	<u>200,983</u>	<u>52,208</u>	<u>35,578</u>	<u>81,383</u>	<u>74,216</u>	<u>1,150,199</u>	<u>677,767</u>
Net Current Assets	<u>(109,386)</u>	<u>310,270</u>	<u>331,374</u>	<u>151,832</u>	<u>125,626</u>	<u>(47,500)</u>	<u>762,216</u>	<u>860,216</u>
Total Assets less Current Liabilities	<u>5,822,205</u>	<u>2,176,054</u>	<u>1,388,005</u>	<u>725,938</u>	<u>512,683</u>	<u>853,665</u>	<u>11,478,550</u>	<u>8,653,670</u>
Creditors: amounts falling due after more than one year	<u>1,747,870</u>	<u>1,293,349</u>	<u>471,764</u>	<u>-</u>	<u>238,782</u>	<u>514,345</u>	<u>4,266,110</u>	<u>4,411,323</u>
Net Assets	<u>4,074,335</u>	<u>882,705</u>	<u>916,241</u>	<u>725,938</u>	<u>273,901</u>	<u>339,320</u>	<u>7,212,440</u>	<u>4,242,347</u>
Funds								
Unrestricted Funds	4,100,647	691,790	916,241	700,656	273,901	338,220	7,021,455	4,138,757
Restricted Funds	(26,312)	190,915	-	25,282	-	1,100	190,985	103,590
Total Funds	<u>4,074,335</u>	<u>882,705</u>	<u>916,241</u>	<u>725,938</u>	<u>273,901</u>	<u>339,320</u>	<u>7,212,440</u>	<u>4,242,347</u>