

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**

**(A COMPANY LIMITED BY GUARANTEE)**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 AUGUST 2024**

**Charity registration number** 1072627

**Company registration number** 03448894

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2024**

---

### **CONTENTS**

	<b>Page</b>
Legal and administrative information	1
Trustees' annual report	2 - 8
Independent auditor's report	9 - 12
Statement of financial activities	13
Statement of cashflows and reconciliation of net debt	14
Balance sheet	15
Notes to the financial statements	16 - 27

---

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **LEGAL AND ADMINISTRATIVE INFORMATION**

---

<b>Charity number</b>	1072627
<b>Company number</b>	03448894
<b>Governing document</b>	The Company is governed by its memorandum and articles of association.
<b>Known as</b>	The Conservatoire
<b>Registered and Principal Office</b>	19-21 Lee Road Blackheath London SE3 9RQ
<b>Auditors</b>	Knox Cropper LLP 65 Leadenhall Street London EC3A 2AD
<b>Bankers</b>	Barclays Level 27, 1 Churchill Place London E14 5HP
<b>Current Trustees</b>	Jane Burton – Joint Chair Clare Cornwell – Joint Chair Mhairi Baxter Duncan Campbell Simon James Tom Lee James Radford Emma Smillie
<b>Executive Director</b>	Patrick Holden
<b>Website</b>	<a href="https://www.conservatoire.org.uk">https://www.conservatoire.org.uk</a>

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

The Trustees, who are the directors of the Company for the purposes of Company law, have pleasure in presenting their report together with the financial statement for The Blackheath Conservatoire of Music and the Arts Ltd (the "Conservatoire" or the "Company") for the year ended 31 August 2024.

The report has been prepared in accordance with the Charities Act 2011 and it is also the report of the directors for the purposes of the Companies Act 2006.

The financial statements have been prepared in accordance with the accounting policies set out on pages 16 and 17 of the attached financial statements and comply with the Company's Memorandum and Articles of Association.

### **Structure, Governance and Management**

The Company is a charity and a Company limited by guarantee. The charity registration number is 1072627. The Company registration number is 03448894.

The governing documents are its Memorandum and Articles of Association which were last amended on 11 May 1999. The Members are the guarantors of the Company and each has undertaken to contribute such amounts as may be required (but not exceeding £10) to the Company's assets if it should be wound up while they are a member, or within one year after they should cease to be a member, for payment of the Company's debts and liabilities contracted before they ceased to be a member, together with the costs, charges and expenses of the winding up, and for the adjustments of the rights of the contributories among themselves.

### **Trustees**

The Trustees constitute the directors of the Company for the purposes of the Companies Act 2006.

The initial Trustees were appointed at the date of incorporation, with future Trustee appointments being made in subsequent years on the basis of eligibility, personal competence, specialist skills and local knowledge. New Trustees receive an induction into the operations of the Company.

The retirement by rotation and re-election procedures for the Trustees are set out in the Memorandum and Articles of Association.

There must be a minimum of three Trustees but there is no maximum limit.

The following Trustees held office between 1 September 2023 and the date of this report, unless otherwise noted below.

<b>Name</b>	<b>Date Appointed</b>	<b>Date Resigned</b>
Mhairi Baxter	-	-
Jane Burton – Joint Chair	-	-
Duncan Campbell	-	-
Clare Cornwell – Joint Chair	-	-
Simon James	-	-
Tom Lee	-	-
James Radford	-	-
Emma Smillie	-	-

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

### **Trustees (continued)**

The beneficial interest of the Trustees in contracts and transactions with the Company during the period are disclosed in note 18 of the financial statements.

### **Statement of Trustees' responsibilities**

The Trustees are responsible for preparing the Trustees' report and financial statements in accordance with applicable laws and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company and of the incoming resources and application of resources, including the income and expenditure, of the Company for that period. In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Observe the methods and principles in the Charities SORP;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each of the Trustees confirms that:

- So far as the Trustee is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- The Trustee has taken all the steps that they ought to have taken as a Trustee in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

The Trustees are responsible for the maintenance and integrity of the Company and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### **Objectives of the charity**

The long term objectives of the charity are its objects, as set out in the Memorandum of Association, being to promote the study, knowledge, understanding and appreciation of music, fine arts and the applied arts (altogether "the arts") for the benefit of the inhabitants of Blackheath, Greenwich, Lewisham and the surrounding area. The charity also aims to provide sustainable bursary funding to selected students to enable them to complete their studies.

The charity has set a short term objective of achieving and maintaining a sustainable net surplus through the expansion of its range of courses, the increase in the occupancy on its courses, the development of other funding sources such as rental income and the careful monitoring of costs.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

### **Measurement of success against aims and objectives**

The Trustees have referred to the guidance in the Charity Commission general guidance on public benefit when reviewing the aims and objectives of the Company and in planning its activities and in measuring its success against those aims and objectives. The activities of the charity fulfil the public benefit requirements through the provision of music, drama and art courses that would not be available to students through other local sources or organisations and the provision of financial support to students who would, without this support, be unable to benefit from the tuition provided.

The charity measures its success against its long term objectives by the level and quality and range of the tuition provided to its students, the level of engagement provided to the local community in the form of events or other sponsored activities and the level of bursary funding provided to students.

The charity measures its success against its short term objective by the achievement of sustainable net surplus.

### **Main achievements in the period**

This report focuses on our activities in the year including the generation of income from individual tuition, group courses, events, rental, donations, grants and other sources.

The Company has continued to maintain its focus on the provision of high quality art, drama and music tuition to the local community throughout the year. The charity also continued to engage with the community through a number of community focused activities and events which have been well attended. The level of bursary funding and other support for students who require financial assistance to enable them to receive tuition was maintained during the year with bursary support provided to Ukrainian refugees and their families.

### **Risk management**

The Trustees regularly review the key identified risks facing the charity and develop action plans to minimise the impact of those risks.

The identified key risks and related responses are:

- The loss of effective management of the charity through the loss of Trustees and/or key management. The Trustees regularly review the tenure of the Board members and induct new Board members as necessary. The Board regularly reviews the performance and capabilities of the management team and ensures that contingency plans are in place to ensure the operations of the charity will not be affected by the departure of a key member of management.
- The inability of the charity to continue to operate as a going concern. The Board ensures that annual profit and cash flow budgets are prepared and that performance against budget is monitored through the preparation of quarterly management accounts and forecasts.
- Fire or other damage to the buildings or to the IT infrastructure of the charity. The charity employs a dedicated Operations Manager to manage the property estate and to ensure that fire and security systems are maintained and that repairs are performed on a timely basis to minimise risk. Buildings insurance is maintained. The charity has implemented IT policies to minimise the impact of the loss of IT infrastructure, including the use of cloud based hosting of key systems, offsite storage of other key data and the daily back up of data.
- The loss of reputation as a result of a child safeguarding issue. The charity has a formal child safeguarding policy in place which includes the appointment of a Trustee safeguarding lead, the requirement for ongoing Trustee and staff training, the completion of DBS checks and the performance of regular reviews with all staff, course assistants and tutors.

The Trustees will maintain the controls to mitigate the risks arising from the above risk areas.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

### **Review of the year**

The Company has continued to make progress on the implementation of its strategic plan. In particular:

- The group course curriculum was maintained throughout the year and a wide range of courses and holiday courses were delivered.
- A range of events were held in each term to enable more people to access the resources of the Conservatoire, including adult and child art exhibitions, concerts and other public activities. The Conservatoire was an active contributor to local community events.
- Improvements have continued to be made to the buildings with a number of repairs being completed during the year.
- Our bursary programme continued with assisted bursary places being provided during the year to help young talented musicians thrive and grow. The bursary scheme was maintained during the year and included Ukrainian refugees and their families.

The Board has also focused during the year on maintaining the trust and co-operation of the local community, sponsors and business partners. Particular care has been taken to engage positively with the local residents near the Conservatoire who are impacted by its operations.

The Board will continue with its positive engagement with all the supporters and business partners of the Conservatoire with regular communication to those stakeholders being issued throughout the year.

### **Fundraising**

Total donations of £102,934 were received, a decrease of £59,231. Donations of £11,385 were received to support the Developing Young Potential Fund and a donation of £5,000 was received to support the Development Fund. Unrestricted donations of £86,549 were also received.

A grant agreement was entered into with the Hearn Foundation during the year to provide additional bursary places in the 2025 financial year. The grant is for £50,000 per year for three years. £5,000 of this grant was received in the current year to provide funding for the administrative costs incurred in establishing the Hearn bursary scheme and in selecting the future recipients of the Hearn bursaries.

The Company did not use fundraising services, consultants or external professional fundraisers to undertake its fundraising activities. No data is shared with or sold to any external agencies.

The Company holds events for existing donors and for individuals who have expressed an interest in supporting the work of the Company. The Company complies with the provisions of the data protection legislation.

### **Marketing**

We continued to run a number of targeted marketing campaigns during the year to support the development and expansion of the group course curriculum and the range of other events. We also continued to maintain the Conservatoire website in order to provide extensive information on our activities and courses.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

### **Staffing**

Staff and tutors have continued to provide a dedicated service to our customers and the public during the year.

### **Remuneration policy**

The remuneration policy of the charity is to offer a range of benefits to employees, including pension scheme participation, part time and flexible working and discounts that will enable the Company to offer competitive remuneration packages to current and prospective employees.

### **Trustees**

There was no change in Trustees during the year.

### **Financial review**

The results for the year and financial position of the Company are shown in the financial statements.

Total income increased by £53,404 to £1,744,734, due to the increases in course income, other course related income and rental income. These increases arose from the impact of price increases and other income generating actions taken during the year.

Total donations of £102,934 were received, a decrease of £59,231. Donations of £11,385 were received to support the expanded Developing Young Potential Fund and £5,000 was received to support the Development Fund. Unrestricted donations of £86,549 were also received.

Total grants of £5,000 were received, a decrease of £11,114. The current year grant provided funding for the administrative costs of establishing the Hearn bursary scheme and selecting the recipients of the Hearn bursary.

Total expenditure increased by £97,696 to £1,741,581.

Course related expenditure increased by £6,600 to £775,124, due to the increase in teaching and other course related activity.

Outreach expenditure decreased by £2,317 to £2,221 as due to the reduction in activity levels.

Support expenditure, which includes salaries, marketing and publicity costs, office costs, premises costs, professional fees, finance costs, depreciation and governance costs increased by £93,413 to £964,236, reflecting increased salary costs arising from the implementation of staffing changes, increased marketing and publicity costs to promote courses, increased professional fees to support IT changes and increased operational costs due to inflation.

The operating profit, being net income before finance costs and depreciation, decreased by £52,737 to £169,362 as a result of the net impact of the factors noted above

Finance costs decreased by £5,885 to £109,069, due to the interest savings arising from the £984,356 early repayment of the Triodos borrowing, net of the related early repayment fees. The £800,000 loan from the Charities Aid Foundation ("CAF"), which was taken out in the year to repay part of the Triodos borrowing, is non-interest bearing.

The net profit after finance costs decreased by £46,852 to £60,293, as a result of the net impact of the factors noted above.

Depreciation costs decreased by £2,560 to £57,140, as a result of fixed assets becoming fully depreciated, net of the additional depreciation on the capital expenditure in the current year and prior year.

The net income for the year, after finance costs and depreciation, decreased by £44,292 to £3,153 as a result of the net impact of the factors discussed above.



# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **TRUSTEES' ANNUAL REPORT**

---

### **Financial review (continued)**

Fixed and intangible assets decreased by £44,555 to £1,373,619, as the depreciation charge for the year exceeded the capital expenditure on fixed asset additions.

Current assets decreased by £141,710 to £663,914, primarily due to the utilisation of cash to repay a portion of the Triodos loan.

Current liabilities decreased by £33,227 to £589,940, being the net impact of the reduction in the current portion of loans due to the repayments made in the year, the increase in trade creditors and the decrease in other liabilities.

Non-current liabilities decreased by £156,191 to £1,356,443, as the net result of the loan repayments made during the year. During the year £984,386 of the existing Triodos loan was repaid utilising the proceeds from the £800,000 CAF loan and £184,386 of cash resources.

Restricted funds decreased by £29,196 to £69,497 due to the excess of restricted expenditure over restricted income.

The general reserve deficit decreased by £38,185 to £503,568 due to the net impact of the retained surplus for the year of £32,349 and the transfer of £5,836 from the revaluation reserve to the general reserve. The revaluation reserve decreased by £5,836 to £525,221 as a result of the additional depreciation on the revaluation surplus being transferred to the general reserve.

The total reserves of the Company increased by £3,153 to £91,150 as a result of the retained surplus for the year.

### **Funds**

The Company has a general fund and a revaluation reserve fund the accounting policy for which are described in note 1 to the Financial Statements. These funds are considered by the Trustees to be unrestricted funds.

The Company has a Developing Young Potential fund, which is a restricted fund. The Developing Young Potential fund holds the funds donated to enable the Company to fund bursary students, including Ukrainian refugees and their families.

The Company has established a Development Fund, which is a restricted fund. The Development Fund holds the funds donated to fund expenditure on the development of the Conservatoire, including the development of IT systems, fundraising capacity and other operational improvements

The Company did not hold any designated funds as at 31 August 2024 (2023 - £nil).

### **Reserves policy**

The Trustees intend to eliminate the deficit on general reserves by implementing a strategy to generate sustainable net profits in the future. Net profits will be generated by increasing income levels through the identification of additional revenue sources, including grants and by growing course revenue, together with continued control over costs. The Trustees intend to increase reserves to a level that will enable the Company to meet the overheads of the organisation for a three month period.

### **Future plans**

In the immediate future the Company is engaged in ensuring that future individual tuition and group course income continues to increase through the provision of additional tuition, group courses and holiday courses. The Company will also look at other income generating opportunities that are consistent with its aims and objectives.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## TRUSTEES' ANNUAL REPORT

---

### Future plans (continued)

The Going Concern section of this report provides information on the budget for the 2025 financial year and the ability of the Company to continue to operate in the future.

The longer term future plans of the Company remain to maintain and develop its range of courses, tuition and events in order to sustain the level of charitable income from this source. The Company will need to balance the demands for tuition space arising from these plans against the other space requirements of the business and the need to maintain the level of rental income.

The Company plans to carefully increase its level of engagement in the local community by partnering with schools and other local community organisations who have a need for art, music and drama services or who will use such services to address local issues. The Company will need to balance the increased costs arising from the increased demands on its resources with the level of income earned to ensure that these activities are sustainable.

### Going concern

As at the 31 August 2024 the Company had cash at bank and in hand of £512,737, current assets of £663,914 and current liabilities of £589,940. Net current assets were £73,974.

The total borrowings of the Company were £1,169,234. Of the total borrowings £369,234 was secured on the Company's freehold property and has a repayment term of 15 years. The remaining £800,000 of borrowings was unsecured and was repayable in 156 equal instalments commencing in April 2026.

The Trustees believe that they are justified in preparing accounts on a going concern basis as the strategy and financial plan for the Company means that the Company has a realistic prospect of generating sustainable profits, generating positive cash flows and repaying its borrowings. In reaching this conclusion the Trustees have taken into account the following points:

- The unaudited budget for the year ending 31 August 2025 shows an operating profit of £118,501 and a surplus after finance costs of £80,908. This budget reflects the positive impact of the actions taken to generate income, including price increases, the extension of term lengths, the increase in class sizes and the leasing of the café.
- The monthly cash flows for the year ending 31 August 2025 indicate that the Company will be able to maintain adequate cash reserves to be able to meet operating liabilities as and when they fall due over that period.
- The Company is currently funded with two 15 year loan facilities.
- The Company holds title to freehold property which has been valued at £2.76 million, providing sufficient security for current and future borrowings.

Based on the above position the Trustees are satisfied that the Company has adequate resources to enable the Company to meet its commitments as they fall due and therefore the financial statements have been prepared on a going concern basis.

### Auditors

It is the intention of the Board that auditors for the year ending 31 August 2025 will be proposed for appointment at the forthcoming Annual General Meeting.

Approved by the Board and signed on behalf of the Board of Trustees by:

21 January 2025



Jane Burton

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**

---

### **Opinion**

We have audited the financial statements of Blackheath Conservatoire Of Music And The Arts Limited (the 'charitable Company') for the year ended 31 August 2024 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable Company's affairs as at 31 August 2024 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Trustees with respect to going concern are described in the relevant sections of this report.

### **Other information**

The Trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (CONTINUED)**

---

### **Other information (continued)**

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Trustees were not entitled to take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

### **Responsibilities of Trustees**

As explained more fully in the Statement of Trustees' Responsibilities, the Trustees (who are also the directors of the charitable Company for the purposes of Company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charitable Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable Company or to cease operations, or have no realistic alternative but to do so.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (CONTINUED)**

---

### **Our responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the charity and determined that the most significant are the Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice) and the Charities SORP "Accounting and Reporting by Charities: Statement of Recommended Practice".
- The Charity is required to comply with charity law and, based on our knowledge of its activities, we identified that the legal requirement to accurately account for restricted funds was of key significance.
- We understood how the charity is complying with those frameworks via communication with those charged with governance, together with the review of the charity's documented policies and procedures.
- Our approach included agreeing the charity's recognition of income on the basis of the tuition delivered and to the terms of the underlying grant agreements and associated correspondence, the review of journal entries processed in the accounting records and the investigation of significant and unusual transactions identified from our review of the accounting records.
- Our approach was also to check that all restricted income was properly identified and separately accounted for and to ensure that only valid and appropriate expenditure was charged to restricted funds. This included reviewing journal adjustments and unusual transactions.
- Based on this understanding we designed our audit procedures to identify non-compliance with such laws and regulations. Our procedures involved review of the reporting to the directors with respect to the application of the documented policies and procedures and review of the financial statements to ensure compliance with the reporting requirements of the charity.

There are inherent limitations in the audit procedures described above and, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Independent Auditors

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED  
(A COMPANY LIMITED BY GUARANTEE)**

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF BLACKHEATH  
CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (CONTINUED)**

---

**Use of our report**

This report is made solely to the charitable Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable Company and the charitable Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Matthew Elkins FCA (Senior Statutory Auditor)  
for and on behalf of Knox Cropper LLP  
Chartered Accountants and Statutory Auditors  
Office Suite 1  
Haslemere House  
Lower Street  
Haslemere  
Surrey  
GU27 2PE

24 January 2024

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**  
**(A COMPANY LIMITED BY GUARANTEE)**

**STATEMENT OF FINANCIAL ACTIVITIES**  
**INCLUDING INCOME AND EXPENDITURE ACCOUNT**  
**FOR THE YEAR ENDED 31 August 2024**

	Notes	Unrestricted Funds £	Restricted Funds £	Total 2024 £	Total 20223 £
<b>Income from</b>					
Donations and legacies	2	86,549	16,385	102,934	162,165
Charitable activities	2	1,632,800	5,000	1,637,800	1,529,165
Other trading activities	2	4,000	-	4,000	-
<b>Total income</b>		<b>1,723,349</b>	<b>21,385</b>	<b>1,744,734</b>	<b>1,691,330</b>
<b>Expenditure on</b>					
Charitable activities		1,691,000	50,581	1,741,581	1,643,885
Raising funds		-	-	-	-
<b>Total expenditure</b>	3	<b>1,691,000</b>	<b>50,581</b>	<b>1,741,581</b>	<b>1,643,885</b>
<b>Net (expenditure)/income</b>		<b>32,349</b>	<b>(29,196)</b>	<b>3,153</b>	<b>47,445</b>
<b>Transfers between funds</b>		-	-	-	-
<b>Net movement in (deficit)/funds</b>		<b>32,349</b>	<b>(29,196)</b>	<b>3,153</b>	<b>47,445</b>
<b>Reconciliation of funds</b>					
Total funds at 1 September		(10,696)	98,693	87,997	40,552
<b>Total funds at 31 August</b>	13	<b>21,653</b>	<b>69,497</b>	<b>91,150</b>	<b>87,997</b>

All incoming resources and resources expended derive from continuing activities.

The notes on pages 16 to 27 form part of these financial statements.

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**  
**(A COMPANY LIMITED BY GUARANTEE)**

**STATEMENT OF CASHFLOWS AND RECONCILIATION OF NET DEBT**  
**FOR THE YEAR ENDED 31 August 2024**

<b>STATEMENT OF CASHFLOWS</b>		<b>2024</b>	<b>2023</b>
		<b>£</b>	<b>£</b>
<b>Net cashflow from operating activities</b>		60,782	84,239
<b>Net cash used in investing activities</b>			
<b>Purchase of fixed assets</b>		(12,585)	(4,910)
<b>Net cash (used in)/provided by financing activities</b>			
<b>New borrowing</b>		800,000	-
<b>Repayment of loans</b>		(984,386)	(43,788)
<b>Change in cash and cash equivalents in the period</b>		(136,189)	35,541
<b>Cash and cash equivalents at the beginning of the period</b>		648,926	613,385
<b>Cash and cash equivalents at the end of the period</b>		512,737	648,926
<b>Reconciliation of net income to net cashflow from operating activities</b>			
<b>Net income for the reporting period</b>		3,153	47,445
<b>Decrease/(increase) in debtors</b>		5,521	(35,241)
<b>(Decrease)/increase in creditors</b>		(5,032)	12,335
<b>Depreciation</b>		57,140	59,700
<b>Net cashflow from operating activities</b>		60,782	84,239
<b>RECONCILIATION OF NET DEBT</b>	<b>As at</b>	<b>Cash flows</b>	<b>As at</b>
	<b>01.09.23</b>	<b>£</b>	<b>31.08.24</b>
	<b>£</b>		<b>£</b>
<b>Cash and cash equivalents</b>	648,926	(136,189)	512,737
<b>Loans falling due within one year</b>	(40,986)	28,195	(12,791)
<b>Loans falling due after more than one year</b>	(1,312,634)	156,191	(1,156,443)
<b>Net debt</b>	(704,694)	48,197	(656,497)



# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

COMPANY NUMBER: 03448894

BALANCE SHEET AT 31 August 2024

	Notes	2024	2023
		£	£
<b>Fixed assets</b>			
Intangible asset	6	-	-
Tangible assets	7	1,373,619	1,418,174
		<u>1,373,619</u>	<u>1,418,174</u>
<b>Current assets</b>			
Debtors	8	151,177	156,698
Cash at bank and in hand		512,737	648,926
		<u>663,914</u>	<u>805,624</u>
<b>Creditors: amounts falling due within one year</b>	9	(589,940)	(623,167)
<b>Net current assets</b>		<u>73,974</u>	<u>182,457</u>
<b>Total assets less current liabilities</b>		<u>1,447,593</u>	<u>1,600,631</u>
<b>Creditors: amounts falling due after more than one year</b>	10	(1,356,443)	(1,512,634)
<b>Net assets</b>		<u>91,150</u>	<u>87,997</u>
<b>Represented by:</b>			
<b>Unrestricted Funds</b>	14		
General Fund		(503,568)	(541,753)
Revaluation Reserve		525,221	531,057
		<u>21,653</u>	<u>(10,696)</u>
<b>Restricted Funds</b>	14	69,497	98,693
		<u>69,497</u>	<u>98,693</u>
<b>Total surplus</b>		<u>91,150</u>	<u>87,997</u>

The financial statements have been prepared in accordance with the special provisions in Part 15 of the Companies Act 2006 relating to small companies.

Approved by the Board and signed on behalf of the Board of Trustees by:

21 January 2025

The notes on pages 16 to 27 form part of these financial statements.

# **BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)**

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024**

---

### **1 Accounting policies**

#### **Basis of preparation and accounting convention**

The accounts have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant notes to these accounts.

The accounts have been prepared in £ GBP Sterling, which is the functional currency of the Charity. Monetary amounts in these financials statements are rounded to the nearest £.

The accounts have been prepared in accordance with the Statement of Recommended Practice Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standards applicable in the UK and Republic of Ireland (FRS 102) Second Edition issued in October 2019 and the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102 March 2018) and the Companies Act 2006.

The Charity constitutes a public benefit entity as defined by FRS 102.

#### **Income**

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably. Income is deferred when the charity has received payment in advance for courses taking place in the subsequent year or where the income recognition criteria has not been met at the year end date.

Legacies are included when the charity is advised by the personal representative of an estate that a legacy is probable and that payment will be made or property transferred and the amount involved can be quantified.

Donations are recognised when received. Grants are recognised when the charity has been informed that the grant has been unconditionally awarded.

Course fees are recognised when the course tuition has been provided to the student. Rental income is recognised evenly over the term of the lease. Other trading income is recognised when the event or activity has been provided to the customer.

#### **Expenditure**

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources. Resources expended includes VAT which cannot be recovered.

Raising funds consists of fundraising expenditure and allocated support costs. Charitable activities includes Tuition costs and Other Costs and support costs, including governance costs.

#### **Debtors and creditors**

Trade and Other Debtors are classified as basic financial instruments and are measured and recorded in the accounts at the initial transaction price.

Debtors and Creditors are subsequently measured at amortised cost using the effective interest rate method. Financial assets classified as receivable within one year and financial liabilities classified as payable within one year are not amortised.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2023

---

### 1 Accounting policies (continued)

#### Tangible fixed assets

Tangible fixed assets are included at cost with the exception of land and buildings, which are included at valuation. Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold Buildings	- 1% on cost
Improvements to Property	- 5% on cost
Computer Equipment	- 25% on cost
Musical Instruments	- 10% on cost
Furniture and Equipment	- 10% on cost
Fixtures and Fittings	- 10% on cost

Depreciation is not provided on assets that are not in economic use by the year end date.

#### Intangible fixed assets

Intangible fixed assets represent website development costs and are included at cost. Depreciation is provided at the rate of 50% per annum to write off the asset over its estimated useful life.

#### Taxation

The Company is exempt from corporation tax as it is a registered charity that has claimed tax exempt status.

#### Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the Trustees. Restricted funds can only be used for particular restricted purposes within the objects of the Company. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes. Further explanation of the nature and purpose of each fund is included in note 14 to the financial statements.

#### Gifts in kind

The values attributed to gifts in kind are based on a reasonable estimate of their value to the Company, or the amount actually realised. Assets given for use by the Company are recognised as incoming resources when receivable.

#### Operating leases

Rentals applicable to operating leases are charged to the Income and Expenditure Account over the life of the lease.

#### Sale and leaseback

Sale and leaseback arrangements where substantially the risks and rewards of ownership of the asset remain with the Company are accounted for as finance arrangements in accordance with the requirements of FRS 102. The assets are retained on the Company's balance sheet and the proceeds of the sale are disclosed as a liability to the purchaser.

#### Significant management judgements and estimation uncertainties

The significant management judgements and estimation uncertainties are:

- Impairment of fixed assets – whether management decisions or external events have caused the book value of the assets to exceed the value in use or sales value of the asset and, if they have, what adjustment should be made to the book value of the asset.
  - Depreciation rates – what depreciation rate best reflects the period that the fixed asset is expected to be used within the business
  - Provision for bad debts – What level of debts will prove uncollectable.
-

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

### 2 Income

	Unrestricted 2024 £	Restricted 2024 £	Total 2024 £	Total 2023 £
<b>Donations and legacies</b>				
Donations	86,549	16,385	102,934	162,165
	<u>86,549</u>	<u>16,385</u>	<u>102,934</u>	<u>162,165</u>
<b>Charitable activities</b>				
Course income	1,465,715	-	1,465,715	1,372,482
Grant income	-	5,000	5,000	16,114
Rental income	107,782	-	107,782	102,141
Other Income	59,303	-	59,303	38,428
	<u>1,632,800</u>	<u>5,000</u>	<u>1,637,800</u>	<u>1,529,165</u>
<b>Other trading activities</b>				
Rental income	4,000	-	4,000	-
Total income	<u>1,723,349</u>	<u>21,385</u>	<u>1,744,734</u>	<u>1,691,330</u>

Course income is considered by the Charity to be its principal source of funding, which supports the key objectives of the Charity to promote the study, knowledge, understanding and appreciation of art, music and drama.

### 3 Expenditure

	2024 £	2023 £
<b>Costs directly allocated to activity</b>		
Tuition costs	694,024	709,399
Other costs	81,100	59,125
Outreach costs	2,221	4,538
<b>Support costs</b>		
Staff costs	507,139	463,978
Office costs	63,602	59,036
Marketing and publicity costs	40,873	29,743
Premises costs	145,288	123,538
Professional fees	30,965	11,394
Finance costs	109,069	114,954
Depreciation	57,140	59,700
Governance	10,160	8,480
Total expenditure	<u>1,741,581</u>	<u>1,643,885</u>

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

### 4 Operating profit

This is stated after charging:

	2024 £	2023 £
Trustees emoluments	-	-
Auditor's remuneration (Inc VAT)	10,160	8,480
Depreciation of tangible and intangible assets	57,140	59,700

### 5 Staff costs

	2024 £	2023 £
Wages and salaries	470,839	431,875
Social security costs and pension costs	36,300	32,103
	507,139	463,978

The average head count of staff employed during the year was:

	2024 No	2023 No
Charitable activities	27.17	24.92

No employee received employment benefits, excluding National Insurance and employer pension costs, of more than £60,000 during the year. (2023 – None).

No Trustee received any remuneration, reimbursed expenses or other benefits in the year (2023 – None).

Employment benefits received by Key Management Personnel amounted to £97,989 (2023 - £98,339).

Tuition services are provided to customers by self-employed tutors. The fees paid to the tutors are included within tuition costs. The monthly average of tutors during the year was 101 (2023 – 102).

### 6 Intangible fixed assets

The intangible fixed asset represents the cost of a website for the Company with transactional capabilities. The total cost of the asset is £27,000. A depreciation charge of £nil (2023 - £nil) was recorded on the intangible fixed asset in the year. The net book value of the intangible fixed asset as at the year-end is £nil (2023 - £nil).

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

7	Tangible fixed assets								
		Freehold Property	Improvements to Property	Furniture and Equipment	Fixtures and Fittings	Musical Instruments	Computer Equipment	Total	
	Cost/Valuation:	£	£	£	£	£	£	£	
At 1 September 2023		1,400,000	793,843	57,314	104,351	61,426	79,356	2,496,290	
Additions		-	-	4,794	-	6,700	1,091	12,585	
Disposals		-	-	-	-	-	-	-	
At 31 August 2024		1,400,000	793,843	62,108	104,351	68,126	80,447	2,508,875	
Depreciation:									
At 1 September 2023		220,004	560,007	57,314	104,351	59,348	77,092	1,078,116	
Charge for the year		14,004	39,696	439	-	623	2,378	57,140	
Disposals		-	-	-	-	-	-	-	
At 31 August 2024		234,008	599,703	57,753	104,351	59,971	79,470	1,135,256	
Net book value:									
At 31 August 2024		1,165,992	194,140	4,355	-	8,155	977	1,373,619	
At 31 August 2023		1,179,996	233,836	-	-	2,078	2,264	1,418,174	

The fixed assets are used for direct charitable purposes. The Triodos loan is secured by a fixed charge on the Conservatoire's Freehold Property (See Note 11). The freehold property, which has a cost of £697,927, was valued by Martin deVarga at £2,760,000 in December 2019.

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**  
**(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 August 2024**

<b>8</b>	<b>Debtors</b>	<b>2024</b>	<b>2023</b>
		<b>£</b>	<b>£</b>
	Trade debtors	139,782	144,714
	Prepayments and accrued income	11,042	11,664
	Other debtors	353	320
		<hr/>	<hr/>
		151,177	156,698
		<hr/>	<hr/>
<b>9</b>	<b>Creditors: amounts falling due within one year</b>	<b>2024</b>	<b>2023</b>
		<b>£</b>	<b>£</b>
	Bank loan - Secured	12,791	40,986
	Trade creditors	57,413	42,228
	Taxation & social security	8,890	7,757
	Accruals	17,259	24,234
	Other creditors	49,405	60,427
	Deferred income	444,182	447,535
		<hr/>	<hr/>
		589,940	623,167
		<hr/>	<hr/>
	Deferred income at 1 September	447,535	417,175
	Released in the current year	(447,535)	(417,175)
	Deferred in the current year	444,182	447,535
		<hr/>	<hr/>
	Deferred income at 31 August	444,182	447,535
		<hr/>	<hr/>
Deferred income relates to course fees for subsequent terms which have been paid before the year end date.			
<b>10</b>	<b>Creditors: amounts falling due after more than one year</b>	<b>2024</b>	<b>2023</b>
		<b>£</b>	<b>£</b>
	Bank loan - Secured	356,443	1,312,634
	Other loan	800,000	-
	Sale and leaseback liability	200,000	200,000
		<hr/>	<hr/>
		1,356,443	1,512,634
		<hr/>	<hr/>

The sale and leaseback liability relates to a sale and leaseback on a parcel of land adjacent to the Conservatoire's premises. The Conservatoire sold the land for £200,000 and entered into 99 year lease on the land for an annual rental of £1, with an option to repurchase the land at the higher of £200,000 or the market value of the land at the date the purchase option is exercised less 10%. The £200,000 sale proceeds are, under FRS102, disclosed as a creditor falling due after more than one year.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

11	<b>Creditors: amounts falling due after more than one year – Bank loan - Secured</b>	<b>2024 £</b>	<b>2023 £</b>
	Bank loan - 1-2 years	13,852	44,499
	Bank loan - 2-5 years	48,845	157,710
	Bank loan - Over 5 years	293,746	1,110,425
		<u>356,443</u>	<u>1,312,634</u>

The bank loan is secured by a fixed charge on certain of the Conservatoire's Freehold Properties. The loan bears interest at 3% above the Bank of England Base Rate with a minimum rate of 3.5% and is repayable in monthly instalments with a final payment in December 2039.

12	<b>Creditors: amounts falling due after more than one year – Other loan</b>	<b>2024 £</b>	<b>2023 £</b>
	Other loan - 1-2 years	25,641	-
	Other loan - 2-5 years	184,615	-
	Other loan - Over 5 years	589,744	-
		<u>800,000</u>	<u>-</u>

The other loan is unsecured and bears no interest. The loan is repayable in 156 equal monthly instalments commencing in April 2026.

13	<b>Analysis of net assets between funds</b>	<b>Unrestricted Funds £</b>	<b>Restricted Funds £</b>	<b>Total 2024 £</b>	<b>Total 2023d £</b>
	Fund balances are represented by:				
	Tangible/intangible fixed assets	1,373,619	-	1,373,619	1,418,174
	Current assets	594,417	69,497	663,914	805,624
	Total liabilities	(1,946,383)	-	(1,946,383)	(2,135,801)
		<u>21,653</u>	<u>69,497</u>	<u>91,150</u>	<u>87,997</u>



# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

14	Movement in funds	B/fwd £	Net Movement in Funds £	Transfer Between Funds £	C/fwd £
	<b>Unrestricted funds</b>				
	General fund	(541,753)	32,349	5,836	(503,568)
	Revaluation reserve	531,057	-	(5,836)	525,221
	<b>Total unrestricted funds</b>	<b>(10,696)</b>	<b>32,349</b>	<b>-</b>	<b>21,653</b>
	<b>Restricted funds</b>				
	Developing Young Potential Fund	30,693	(4,196)	-	26,497
	Development Fund	68,000	(25,000)	-	43,000
		-	-	-	-
	<b>Total restricted funds</b>	<b>98,693</b>	<b>(29,196)</b>	<b>-</b>	<b>69,497</b>
	<b>Total funds</b>	<b>87,997</b>	<b>3,153</b>	<b>-</b>	<b>91,150</b>

The costs charged to the restricted funds include the income that has been forgone which was funded by the restricted fund.

### Developing Young Potential Fund

Funds to offer disadvantaged or particularly talented bursary students financial support towards the fees charged for their tuition. This fund was expanded in the year to include bursaries granted to Ukrainian refugees and their families. Donations and funds raised from events are used to provide this support.

### Development Fund

Funds held to for expenditure on the development of the Conservatoire, including the development of IT systems, fundraising capacity and other operational improvements.

## 15 Taxation

The nature of the income received and the Company's charitable activities means that no corporation tax liability arises on the results for the year. No VAT is recoverable on inputs or payable on outputs as the Company is not required to be registered for VAT.

## 16 Ultimate control

The Company is under no overall control, it is administered by the Trustees.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

### 17 Operating leases

	2024 £	2023 £
Within one year	-	-
Within 2 to 5 years	-	-
Over 5 years	-	-
	<hr/>	<hr/>
	-	-
	<hr/>	<hr/>

### 18 Related Party Transactions

No Trustee received any remuneration, reimbursed expenses or other benefits in the year (2023 – None).

### 19 Going Concern

As at the 31 August 2024 the Company had cash at bank and in hand of £512,737, current assets of £663,914 and current liabilities of £589,940. Net current assets were £73,974.

The total borrowings of the Company were £1,169,234. Of the total borrowings £369,234 was secured on the Company's freehold property and has a repayment term of 15 years. The remaining £800,000 of borrowings was unsecured and was repayable in 156 equal instalments commencing in April 2026.

The Trustees believe that they are justified in preparing accounts on a going concern basis as the strategy and financial plan for the Company means that the Company has a realistic prospect of generating sustainable profits, generating positive cash flows and repaying its borrowings. In reaching this conclusion the Trustees have taken into account the following points:

- The unaudited budget for the year ending 31 August 2025 shows an operating profit of £118,501 and a surplus after finance costs of £80,908. This budget reflects the positive impact of the actions taken to generate income, including price increases, the extension of term lengths, the increase in class sizes and the leasing of the café.
- The monthly cash flows for the year ending 31 August 2025 indicate that the Company will be able to maintain adequate cash reserves to be able to meet operating liabilities as and when they fall due over that period.
- The Company is currently funded with two 15 year loan facilities.
- The Company holds title to freehold property which has been valued at £2.76 million, providing sufficient security for current and future borrowings.

Based on the above position the Trustees are satisfied that the Company has adequate resources to enable the Company to meet its commitments as they fall due and therefore the financial statements have been prepared on a going concern basis.

### 20 Post balance sheet events

There are no post balance sheet events requiring disclosure in these financial statements.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

### 21 Comparative information

Income and Expenditure account - 2023	Notes	Unrestricted Funds £	Restricted Funds £	Total 2023 £
<b>Income from</b>				
Donations and legacies	2	40,277	121,888	162,165
Charitable activities	2	1,513,051	16,114	1,529,165
Other trading activities	2	-	-	-
<b>Total income</b>		<b>1,553,328</b>	<b>138,002</b>	<b>1,691,330</b>
<b>Expenditure on</b>				
Charitable activities		1,582,757	61,128	1,643,885
Raising funds		-	-	-
<b>Total expenditure</b>	3	<b>1,582,757</b>	<b>61,128</b>	<b>1,643,885</b>
<b>Net Income</b>		<b>(29,429)</b>	<b>76,874</b>	<b>47,445</b>
<b>Transfers between funds</b>		<b>-</b>	<b>-</b>	<b>-</b>
<b>Net movement in funds</b>		<b>(29,429)</b>	<b>76,874</b>	<b>47,445</b>
<b>Reconciliation of funds</b>				
Total (deficit)/funds at 1 September		18,733	21,819	40,552
<b>Total funds at 31 August</b>	14	<b>(10,696)</b>	<b>98,693</b>	<b>87,997</b>

All incoming resources and resources expended derive from continuing activities.

# BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED (A COMPANY LIMITED BY GUARANTEE)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 August 2024

### 21 Comparative information (Continued)

#### Income - 2023

	Unrestricted 2022 £	Restricted 2022 £	Total 2022 £
<b>Donations and legacies:</b>			
Donations	40,277	121,888	162,165
	<u>40,277</u>	<u>121,888</u>	<u>162,165</u>
<b>Charitable activities:</b>			
Course income	1,372,482	-	1,372,482
Grant income	-	16,114	16,114
Rental income	102,141	-	102,141
Other Income	38,428	-	38,428
	<u>1,513,051</u>	<u>16,114</u>	<u>1,529,165</u>
<b>Other trading activities</b>			
Rental income	-	-	-
<b>Total income</b>	<u>1,553,328</u>	<u>138,002</u>	<u>1,691,330</u>

#### Analysis of net assets between funds - 2023

	Unrestricted Funds £	Restricted Funds £	Total £
Fund balances are represented by:			
Tangible/intangible fixed assets	1,418,174	-	1,418,174
Current assets	706,931	98,693	805,624
Total liabilities	(2,135,801)	-	(2,135,801)
	<u>(10,696)</u>	<u>98,693</u>	<u>87,997</u>

**BLACKHEATH CONSERVATOIRE OF MUSIC AND THE ARTS LIMITED**  
**(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 August 2024**

**21 Comparative information (Continued)**

**Movement in funds 2023**

	<b>B/fwd £</b>	<b>Net Movement in Funds £</b>	<b>Transfer Between Funds £</b>	<b>C/fwd £</b>
<b>Unrestricted funds</b>				
General fund	(518,160)	(29,429)	5,836	(541,753)
Revaluation reserve	536,893	-	(5,836)	531,057
Total unrestricted funds	18,733	(29,429)	-	(10,696)
<b>Restricted funds</b>				
Developing Young Potential Fund	21,819	8,874	-	30,693
Outreach Fund	-	68,000	-	68,000
	-	-	-	-
Total restricted funds	21,819	76,874	-	98,693
Total funds	40,552	47,445	-	87,997