

developmentplusTM

**Report of the Trustees and
Unaudited Financial Statement for the Year Ended
31 December 2020
For
Developmentplus**

Registered Company Number: 03275199 (England & Wales)

Registered Charity Number: 1064566

**Wright Vigar Limited
Chartered Accountants & Business Advisors
15 Newland
Lincoln
Lincolnshire
LN1 1XG**

Developmentplus

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for the Year Ended 31 December 2020

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Developmentplus

Report of the Trustees
for the Year Ended 31 December 2020

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 December 2020. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standards applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The objects of the charity as set out in its governing document are:

- The relief of poverty including assisting people to find employment and to reduce debt
- The advancement of education including promoting and encouraging training with a view to gaining employment
- Other charitable purposes beneficial to the community including the reduction of crime and the enhancement of community safety.

Public benefit

In deciding on the activities of the charity the trustees have had due regard of the Charity Commissions guidance on public benefit and have complied with their duty in section 4 of the 2011 Charities Act.

The logo for Developmentplus is displayed within a dark red rectangular box. The text "developmentplus" is in a white, lowercase, sans-serif font, with a trademark symbol (TM) to the upper right of the word "plus".

developmentplusTM



Year 2 of a collaborative project working in partnership with Abbey Access Training & Green Synergy “better together” aims to support our participants to

- Regain wellbeing
- Increase confidence and self esteem
- Feel better able to cope with day to day problems
- Reduce the need to use NHS mental health and crisis support services
- Through activity build on skills
- Learn new things
- Strengthen relationships

Number of people who have benefited from the project during year 2:

In year 2 we have had 72 referrals through the project which includes 11 people carried over from year 1. This means they have all spent a number of hours meeting up with the Better Together team to talk about the programme, show them the garden and the catering and hospitality activities and offering taster sessions before they committed to joining the project.

56 people have then gone on to receive mentoring support of whom 18 have now completed the programme. They have moved forward into further training or volunteering and some, an unexpected outcome for the project, have got into work. Others have left as life has changed direction for them and they felt they no longer needed the programme.

How has the project build on peoples strengths?

By using a person-centred approach, we aim to promote a non- judgemental empathic environment where people can, over time be themselves. We acknowledge the skills they have as they may have lost sight of these. We give people options.

“The garden has made a massive improvement to my mental health and wellbeing. I am able to meet other people who I can easily relate to and hopefully make a difference to their lives. I enjoy the peace, the support and the choice to come and go as my mental health issues sometimes stop me leaving the house. I am so grateful for the huge support and respect shown to me. I am also being guided through the wrap course. This has been a major role in my recovery, especially this last year. I am feeling more positive and stronger because I am still able to receive support on the phone through the pandemic. I would like to be in a role within GS where I can support others that need it as I enjoy this very much”.

How people have been involved in developing and delivering activities

We regularly ask participants what they would like to see happen with Better Together, formally through participant surveys, informally through feedback from sessions attended and activities.

“It helps people try new things and come out of their shell”.

“Gets me doing things, always positive and encouraging.”

“Keeps me in contact with other people and staff, made new friends”.

“It’s given me a new focus it’s given me the help to build my confidence”.

Better Together and COVID-19

“2020 was a challenge! It changed the way we worked, some of this was a positive impact. We continued to provide as much as we could online, we started doing podcasts on wellbeing, including meditation, mindfulness and how to get through lockdown. Our podcasts have had over 100 plays now, especially one featuring healthy sleep. It has provided us with extra support that we can carry on using, so if someone wants to learn basic meditation we can pass that podcast on to them. We did Facebook live mindfulness sessions as well as healthy eating and gardening from our partners. Many appreciated phone calls with support but some did disengage. We found that some even enjoyed lockdown as the pressure was off to be part of society. It was difficult getting hold of other agencies who supported some of our people as many were not working. Remote working has worked for me personally.” (SC—Development Worker)



The Project

Bridging the Gap (BTG) is an intensive mentoring programme which aims to reduce re-incarceration rates. Nationally these are 64.1% and 3 years into the project we are at 68.75% NOT re-offending. BTG supports men in Lincoln prison that are being released into the Lincoln City area. We also takes referrals from other prisons, and probation for men and women who have served time in other areas of the Country, but who have returned to Lincoln and the surrounding areas. Individuals on licence can also access the programme. We accept clients with any criminal background apart from those who's crimes are of a sexual nature. There is no time limit and BTG will work with a client as long as is needed.

During 2020 the project was funded by LEAP, Awards for All and the Emergency Covid Funding.

It is the only project of its kind in the City and is held in high regard by both clients and partners.

The community this project aims to support is made up of some of the most vulnerable people in our society. Often, they are homeless or moving from one hostel to another, have little to no contact with family and suffer from one or multiple addictions. Many have multiple and complex mental and physical health needs that go untreated or are self-medicated. They are often victims of abuse and crime, as well as having little or no education and live in overwhelming poverty. Their time in the criminal justice system often disrupts their lives further, such as benefits stopping, losing accommodation and families cutting ties altogether.

Funding return

After the first 18 months of the project, we were able to illustrate that for every £1 invested, £23.55 of social and economic value is returned; in total this equates to £662, 917. At less than 3 years of the project the return is £40 per £1 invested.

Bridging the Gap and COVID-19

"We are currently staying in contact with participants over the telephone. I have also taken essential items to some, such as mobile phones or top-up cards, so they can stay in touch with us more frequently. I knocked on doors to alert people to their delivery.

"We have changed our working hours to fit lifestyle changes. I would normally see people once a week or every other day – depending upon where they are on their journey to recovery – now we are supporting them "remotely" in this way."



The aims

- Reduce reoffending rates in Lincoln and the surrounding areas
- Work with clients so they do not reoffend within the first six months
- Help reintegration into society to be as smooth as possible
- Work with clients holistically across all the reducing reoffending pathways:
 - Accommodation
 - Addiction
 - Education, training and employment
 - Finance, benefit and debt
 - Health – physical and mental
 - Attitudes, thinking and behaviour
 - Abuse – physical, sexual and mental
 - Family relationships
 - Sexual exploitation

The logo for LEAP, with the letters 'LEAP' in a large, blue, sans-serif font. A small blue wave-like graphic is positioned beneath the letter 'A'.

Lincolnshire Economic Action Partnership



PROJECT COMPASS - Homelessness Advocacy Project

Project Compass is an advocacy service to support and enable individuals to access key homeless provision. Based in the heart of Lincoln, we do not seek to duplicate any of the amazing work partner organisations already deliver within the City but instead act as a link, supporting those unable to access the invaluable support out there directly on their own.

The project recognises that having a mental health problem and being homeless at the same time can often mean that's it's even harder to have your opinions and ideas taken seriously by others. This can be very difficult to deal with, especially when you need to communicate often with health and social care professionals and other statutory providers.

Advocacy support on offer includes:

listening to the client groups' views & concerns; helping to explore their options & rights; providing information to help them to make informed decisions; helping clients to contact the relevant services, or contact them on their behalf and finally be on hand to accompany and support them through meetings or appointments. Specifics may include:

- Advice and guidance relating to the numerous services on offer to a homeless person
- Support in accessing the homeless pathways
- Providing the means to store important diary dates and a conduit for messages
- The opportunity to record themselves as homeless with P3 (phone access)
- Support in accessing the COLC (supporting those who fear authority)
- Support in setting up a bank account – possible opportunity in obtaining ID items
- Supporting an individual in accessing a GP/Dentist/Counselling/Mental Health Nurse
- Support in filling in Universal Credit Forms
- Supporting individuals to check in with family members
- Accessing additional support programmes/personal development courses
- Act as a mediator between the homeless and the police (encourage street crime to be reported).

**COMIC
RELIEF**



Project Compass and COVID-19

Following the report on homelessness in 2019, undertaken by developmentplus, there was a clear need for a service which would fill the gap for rough sleepers. Those who had been asked to leave hostels, prison leavers without accommodation, newly homeless people who had not yet been found (verified by P3) and rough sleepers who were not engaging in services were the target group.

There was a plan to find a place to meet, somewhere to have breakfast and a hot drink, an opportunity to wash and change, and most importantly, access to workers who could engage, support and signpost this group.

Lincoln Baptist Church already had a community support group, which mostly worked with the homeless and those in local hostels. It offered a meal once a week and an opportunity to talk. The church was in an excellent position, geographically. It also had a large number of volunteers and a heart for working with those living on the streets.

In March 1999, what is now known as Project Compass, began. In the early days, it was a bowl of cereal, a cup of tea and some basic signposting advice. The numbers grew from 5 or 6 to 20 or 30.

In 2020, Covid meant that there was a review and change in focus and delivery.

Currently, there are 4 paid staff and around 10 volunteers. Breakfast runs from 8am until 9.30 am 5 days a week and guests are able to come inside until 1 o'clock. There are established links with the probation service and the police, the HHH (Holistic Health for the Homeless), mental and physical health nurses, the City Intervention Team and the Council Rough Sleeper Team. Hot meals and clothes are provided and we are a 'hub' for rough sleepers, where support to get into housing, addiction and other services is provided.

Becky Pipes-Goulsbra - Project Lead



STEPS TO WORK

STEPS to Work (19 hours per week)

I offer free coaching support to people looking for work. This includes support to help people effectively manage their mindset, given the complex thoughts and feelings that can accompany the search for work, and tailored practical support at each stage of the jobsearch/application process. Currently I'm working with about twenty people and participants are making great progress, with three finding work, 8 attending various training courses and four finding voluntary opportunities. LF is setting up an online health and wellbeing course with a business partner in Greece and reports 27 paying clients at present. AC has found work as a healthcare assistant, having been made redundant and feeling that no-one would want to

employ her. She is now preparing for an interview for an admin post at LCC. RD has recently found work assessing cars for an insurance company. GH has successfully completed three Level 3 courses at Lincoln College and is currently completing a fourth. He has recently been interviewed for a post at Morton Hall and is hoping to make it through for a period of residential training, if successful. I've scaled the last 92 sessions with participants for usefulness, following my attendance at ACT training last November and the average rating for usefulness over those sessions is currently 88.55%. I'm continuing to refine what I offer and am very happy with how the project has delivered for participants.

We are one amongst the minority of ESF job search projects in the area that has kept going throughout the pandemic and working from home has probably made me more productive in the number of sessions I can offer, as travel time is taken out of the equation. Offering sessions by phone, Facetime or another video app has worked really well for most participants, and I am hoping that once the Hub re-opens for work with participants that I'll be able to offer more intensive 1:1 support to those in person, who really feel this would benefit them.

Collectively we do not feel that the payment by results model in this area is right for developmentplus, going forward. Neither do I think it's right for me, given the tight and intrusive eligibility/evidence requirements, it sits uneasily alongside our ethos. However, I know that the need is out there and enjoy the work with participants looking for work. If another funding vehicle could be located, I would be more than happy to facilitate such a project again.

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BISHOP GROSSETESTE UNIVERSITY

Greater Lincolnshire
Local Enterprise Partnership

Education & Skills Funding Agency

European Union
European Social Fund

Reimagining Tomorrow Together

- Feeling at sixes and sevens and on your own?
- Need a confidence boost and a chance to develop your skills?
- Would like support to strengthen your applications and get back into work, and/or training?

STEPS to Work could be the answer!

Friendly support to find work, training or volunteering opportunities

Sprijin amabil pentru a găsi oportunități de muncă, de formare sau de voluntariat

Przyjazna pomoc w znalezieniu pracy, szkolenia i możliwości pracy w charakterze wolontariusza.

Приятелска подкрепа за намиране на работа, обучение или възможности за доброволческа дейност

Please contact Ian on 075 34 444601 or ian.enight@developmentplus.org.uk to find out more, and look for updates on the steps to work facebook page



BISHOP GROSSETESTE UNIVERSITY



Education & Skills Funding Agency



Sincil Steps (12.5 hours per week):

I offer free 1:1 coaching/mentoring to residents living in the Sincil Bank area of Lincoln in order to help residents that might be wanting to make a change in their lives or to feel better connected within the community.

This was initially commissioned as part of a much wider Community Based project to help residents in the area (July 2019-20). The wider project provided a family/school link worker; a dedicated City Council hub situated in the area, a scheme to challenge rogue landlords, some money for events and a small budget to fund some art projects in the area.

Prior to the pandemic I visited almost 1600 houses in the area, providing information about our coaching/mentoring and work other partners were doing in the area in a variety of languages spoken in what is a really diverse and interesting area, in Lincoln. Once the pandemic arrived we were able to continue the work online via Facetime, Zoom and Mobile. Initially I made calls to participants to make sure people were okay and had access to what they needed, linking them in with practical help available in the area, if this was necessary. I also established a local podcast called surfing the sixes and sevens in which I invited over 20 individuals living or working in the area to chat about their interests and any tips they had for local people about coping during the lockdowns – to date this has achieved nearly 750 listens.

Currently I'm offering coaching support to some individual participants in the area. I've been able to support a vulnerable adult following the death of his mother, and to check in on other members of the support network/professional partners to promote a cohesive and co-ordinated approach with the support being offered. I have also been involved in supporting an adult with significant mental health issues with a PIP appeal, work/volunteering applications, and securing additional mental health support via a Bromhead Medical Charity Application. I have also been involved in facilitating an online community celebration at Christmas 2020, given that the events provided for in the original bid had to be cancelled.

Need help setting goals and aims to move forward?

Fancy making some changes and feeling better about yourself?

Feeling a bit lost and not sure what to do next?

...and you live in the Sincil Bank area of Lincoln? We can help you make...

A Step in the Right Direction

A FREE one to one mentoring and coaching programme, helping you to "move on" in your life

A programme delivered by **developmentplus**

To find out more information contact Ian Enright
T: 01522 543 361 M: 07534 444 601
E: ian.enright@developmentplus.org.uk

How did COVID-19 impact Sincil Steps?

Covid and the lockdowns have greatly restricted my ability to be physically present in Sincil Bank, in the way I would wish to be, but I have done what I can to provide support and encouragement where I can.

We are just about to plan the last quarter for the project now that lock down restrictions are being steadily relaxed and I'm hoping to be able to begin to be active in the community and helping people to feel more connected with the opportunities around them. Coaching introductions within this project have come more slowly than I'd have liked but the coaching relationships I have maintained have been very important for the participants involved.



Lincoln Neighbourhoods Together Network

LNTN have been a resilient team throughout lockdown and managed to adapt to the restrictions. Our regular meetings moved onto Zoom and so did a lot of their individual board meetings. Initially, over half of the members struggled with accessing the zoom meeting, due to technical difficulties and low computer confidence. Over the months since, the members have become more confident with technology and we now regularly have around 9 members out of 15 attending the meetings. The group has been honest and reflective in the meetings and shared their difficulties with recruiting new individual board members and struggles hosting regular meetings. A lot of the boards usually host a number of events, including litter picks and themed community activities, which were paused due to restrictions. Four of the boards have recently confirmed that they are beginning to re-start their litter picks and other small scale activities. Cygnet PR, a group of University students who have supported LNTN for a few years, have been offering LNTN marketing training, editing their

website and creating new social media channels to aid LNTN to recruit new members and create awareness for their activities. The residents involvement team have also been creating awareness for the group on their social media pages. The Ermine, St Giles, Moorland and Boutham and Abbey boards have been especially struggling during the last year, as their management committee have been busy with external activities, this has raised a few concerns around the sustainability of the boards. In comparison, Sincil Bank, Bracebridge and Manse, Birchwood and Doddington Park have been thriving due to their proactive chairs and management committees. The new Chair and Vice Chair have been working with LNTN to create a strategic plan of action to support and strengthen the struggling boards. LNTN have overcome many struggles this year and continue to show passion and dedication to supporting their local community.

Celebration Event—March 2020



HEALTH AND WELLBEING - Mindful Mondays

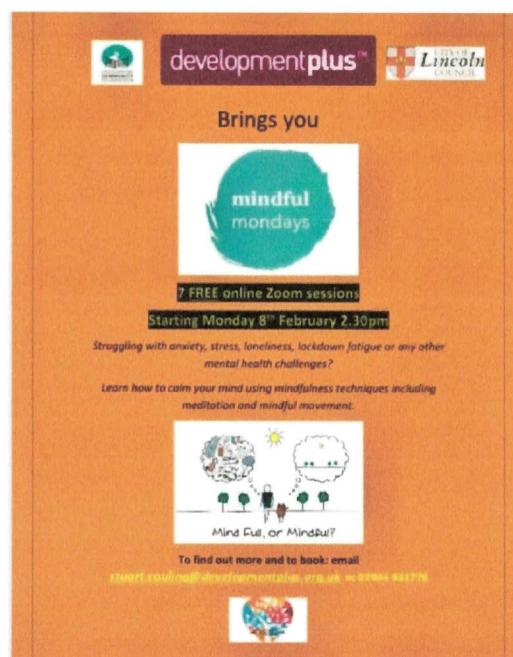
People's mental health has been impacted by COVID, in particular, those who already experienced poor mental health have felt isolated. More than two-thirds of adults in the UK (69%) report feeling somewhat or very worried about the effect COVID-19 is having on their life. The most common issues affecting wellbeing are worry about the future (63%), feeling stressed or anxious (56%) and feeling bored (49%).

During the first lockdown most of our mentoring services were moved online and delivered through digital media such as Facebook Live videos, WhatsApp support groups and podcasts. These proved popular, accessible and provided the opportunity for people to continue to make social connections and encouraged peer mentoring. A survey we completed during the pandemic with people we work with, evidenced them saying that having someone to talk to helps them feel better and better able to manage their mental health.

In response to the pandemic and concerns regarding the local community's mental health, Lincoln City Council made available emergency funding. We made a successfully bid in order to provide 'Mindful Mondays', a weekly online mindfulness course to adults who may be experiencing mental health issues.

The course was advertised on social media and radio and was delivered via Facebook over seven sessions. It was based around mindfulness practice including meditation, mindful movement, art, and healthy eating. This enables people to manage their negative thoughts and feelings, train and strengthen their resilience towards stress and stressful situations to be calmer and reduce their anxiety.

These were structured activities to help them practise and try out a range of mindful activities in a safe and supported environment. The activities were practised as a group which helped to build social skills and confidence. Each week participants were encouraged to practice what they have learned and to share their experience. Throughout the course people had the opportunity to undertake 1-1 sessions with the project lead to ensure that the methods they were learning were being used in the right way and were right for the individual.



Some of the feedback from the evaluation survey

- I enjoyed the relaxation sessions the most, I think. I think I will continue to use the techniques you have taught.
- I had forgotten how important the way you breathe is.
- Stopping and spending some time on myself.
- It was compassionately led and delivered.
- The fact that there was no pressure to take part in anything.
- Calm pace and new things I learned.
- Actually, having to take time out of the day to just think of yourself.

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Report of the Trustees
for the Year Ended 31 December 2020

FINANCIAL REVIEW

Financial position

At the year end the charity held unrestricted reserves of £62,671 (2019: £90,769) and restricted reserves of £57,965 (2019: £105,470).

Total income received by the charity has decreased this year to £170,123 (2019: £221,530) and total expenditure has increased to £250,044 (2019: £245,083).

Reserves policy

Developmentplus is a project based charity where funding is generally gained on a project by project basis. In order to ensure that the impact of successful projects is maintained and momentum continued, there is a need to carry a level of liquid reserves. The trustees also recognise the importance of the effective co-ordination of the projects and that there are other overall running costs of the charity which need to be included in reserves. Where possible the charity looks to cover a proportion of these via their project funding but there is a risk that these may not always be met. The importance of cash flow and liquidity led to the strategic decision to sell the property held by the charity in 2017. This enabled the charity to realise cash-reserves from the fixed asset that did not meet the requirements of the charity. This decision increased the cash held by the charity which assisted in the delivery of projects in accordance with the objectives and also covered some of the overheads of the charity.

From this strategic decision, the trustees assessed the level of risk that the charity faces, notably the uncertainty of income beyond projects and to cover the operating costs of the charity. They concluded, based on these risks, that an appropriate level of reserves to hold would be 12 months of running costs. The overall support costs of the charity (prior to allocation to charitable activities) was £92,853.

At the end of this period, the unrestricted reserves held were £62,671 which is just below the desired level. In order to ensure the level of reserves is maintained, the project applications will include a proportion of these costs where possible and the trustees are investigating specific funding pots to cover these operations.

The year end restricted reserves include amounts relating to multiple year grants due to the recognition criteria of projects in line with the Statement of Recommended Practice (SORP). The SORP requires the charity to recognise income when it is probable, quantifiable and there is entitlement to the funds which has meant that unconditional funding for multiple years has been recognised up front in full. These funds will be expended in future years over the life of the project. At the year end there was £128,916 of amounts that are to be expended in future years.

REGISTERED COMPANY NUMBER: 03275199 (England and Wales)

REGISTERED CHARITY NUMBER: 1064566

Developmentplus

Report of the Trustees
for the Year Ended 31 December 2020

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is established as a company, limited by guarantee, as defined by the Companies Act 2006.

Recruitment and appointment of new trustees

Trustees are appointed in accordance with the Articles of Association of the charity.

Organisational structure

The charity is organised so that the trustees meet regularly to manage affairs, usually on a bi-monthly basis. For day to day operations the Chief Executive Officer line manages and supervises the staff. The work of the Chief Executive Officer is, in turn, overseen by the trustees.

Key management remuneration

Total remuneration paid to key management during the year amounted to £35,934 (2019: £41,998)

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

03275199 (England and Wales)

Registered Charity number

1064566

Registered office

Queens Park Community Hub
South Park
Lincoln
LN5 8EW

Trustees

Mrs S Gillott	
Mrs D Jolliff	Vice Chair
N Jackson	
A Brooks	Treasurer
P Crosby	Chair
Ms J S Loffhagen	
Miss R C Mcconville	

Independent Examiner

Wright Vigar Limited, Chartered Accountants & Business Advisers, 15 Newland, Lincoln, Lincolnshire, LN1 1XG

Bankers

Natwest plc, 225 High Street, Lincoln, LN2 1AZ

COIF, Senator House, 85 Queen Victoria Street, London, EC4V 4ET

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REGISTERED COMPANY NUMBER: 03275199 (England and Wales)
REGISTERED CHARITY NUMBER: 1064566

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Report of the Trustees
for the Year Ended 31 December 2020

Key Management Personnel

Lynsey Collinson - Chief Executive Officer

Approved by order of the board of trustees on 15 September 2021 and signed on its behalf by:


.....
P Crosby - Trustee

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Developmentplus

Independent Examiner's Report

Independent examiner's report to the trustees of Developmentplus ('the Company')

I report to the charity trustees on my examination of the accounts of the Company for the year ended 31 December 2020.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

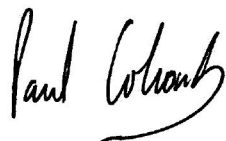
Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Paul Colcomb FCCA
Wright Vigar Limited
Chartered Accountants & Business Advisers
15 Newland
Lincoln
Lincolnshire
LN1 1XG

Date: 15 September 2021

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Statement of Financial Activities
for the Year Ended 31 December 2020

	Notes	Unrestricted funds £	Restricted funds £	2020 Total funds £	2019 Total funds £
INCOME AND ENDOWMENTS FROM					
Donations and legacies	3	40,618	501	41,119	584
Charitable activities	5				
Health and wellbeing		463	45,220	45,683	35,969
Developing communities		-	83,078	83,078	184,152
Investment income	4	<u>243</u>	<u>-</u>	<u>243</u>	<u>825</u>
Total		41,324	128,799	170,123	221,530
EXPENDITURE ON					
Raising funds	6	39,411	-	39,411	36,489
Charitable activities	7				
Health and wellbeing		15,676	58,400	74,076	73,443
Developing communities		14,277	122,280	136,557	127,762
Research & Consultation		-	-	-	7,390
Total		69,364	180,680	250,044	245,083
NET INCOME/(EXPENDITURE)		(28,040)	(51,881)	(79,921)	(23,553)
Transfers between funds	17	<u>(54)</u>	<u>54</u>	<u>-</u>	<u>-</u>
Net movement in funds		(28,094)	(51,827)	(79,921)	(23,554)
RECONCILIATION OF FUNDS					
Total funds brought forward		90,765	105,474	196,239	219,793
TOTAL FUNDS CARRIED FORWARD		62,671	53,647	116,318	196,239

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Balance Sheet
31 December 2020

	Notes	Unrestricted funds £	Restricted funds £	2020 Total funds £	2019 Total funds £
FIXED ASSETS					
Tangible assets	13	3,531	-	3,531	6,103
CURRENT ASSETS					
Debtors	14	2,248	178,342	180,590	211,884
Cash at bank and in hand		<u>60,156</u>	<u>40,918</u>	<u>101,074</u>	<u>193,397</u>
		62,404	219,260	281,664	405,281
CREDITORS					
Amounts falling due within one year	15	<u>(3,265)</u>	<u>(148,699)</u>	<u>(151,964)</u>	<u>(134,548)</u>
NET CURRENT ASSETS		<u>59,139</u>	<u>70,561</u>	<u>129,700</u>	<u>270,733</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		62,670	70,561	133,231	276,836
CREDITORS					
Amounts falling due after more than one year	16	<u>-</u>	<u>(16,913)</u>	<u>(16,913)</u>	<u>(80,597)</u>
NET ASSETS		<u>62,670</u>	<u>53,648</u>	<u>116,318</u>	<u>196,239</u>
FUNDS	17				
Unrestricted funds				62,670	90,769
Restricted funds				<u>53,648</u>	<u>105,470</u>
TOTAL FUNDS				<u>116,318</u>	<u>196,239</u>

REGISTERED COMPANY NUMBER: 03275199 (England and Wales)

REGISTERED CHARITY NUMBER: 1064566

Developmentplus

Balance Sheet - continued

31 December 2020

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2020.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2020 in accordance with Section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on 15 September 2021 and were signed on its behalf by:

.....P. Crosby
P Crosby - Trustee

REGISTERED COMPANY NUMBER: 03275199 (England and Wales)

REGISTERED CHARITY NUMBER: 1064566

Developmentplus

Notes to the Financial Statements
for the Year Ended 31 December 2020

1. STATUTORY INFORMATION

Developmentplus is a Charitable company, limited by guarantee, registered in England and Wales. The charitable company's registered number and registered office address can be found on the Report of the Trustees.

The presentational currency of the charitable company is Sterling.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Financial reporting standard 102 - reduced disclosure exemptions

The charitable company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland':

- the requirements of Section 7 Statement of Cash Flows.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Grants offered subject to conditions which have not been met at the year end date are noted as a commitment but not accrued as expenditure.

Charitable activities

These costs are incurred by the charity in the delivery of its activities and services for beneficiaries. It includes both costs that can be allocated direct to such activities and those costs of an indirect nature necessary to support them.

Developmentplus

Notes to the Financial Statements - Continued
for the Year Ended 31 December 2020

2. ACCOUNTING POLICIES - continued

Allocation and apportionment of costs

Direct costs are allocated to the relevant activities of the charity.

Support costs are apportioned between activities of the charity based on the percentage of direct payroll costs attributable to each activity.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings - 25% on reducing balance

The trustees review the assets of the charity on an annual basis and adjust for any impairment.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

REGISTERED COMPANY NUMBER: 03275199 (England and Wales)

REGISTERED CHARITY NUMBER: 1064566

Developmentplus

Notes to the Financial Statements - continued
for the Year Ended 31 December 2020

3. DONATIONS AND LEGACIES

	Unrestricted funds	Restricted funds	2020 Total funds	2019 Total funds
	£	£	£	£
Donations	679	501	1,180	584
Grants	<u>39,939</u>	<u>-</u>	<u>39,939</u>	<u>-</u>
	<u>40,618</u>	<u>501</u>	<u>41,119</u>	<u>584</u>

Grants received, included in the above, are as follows:

	2020 £	2019 £
National Lottery Community Fund	34,939	-
Lincolnshire County Council	<u>5,000</u>	<u>-</u>
	<u>39,939</u>	<u>-</u>

Government grants

During the year, the charity has received support in the form of government grants totalling £5,200. The nature of the grant is to support the charity during the Covid-19 pandemic.

4. INVESTMENT INCOME

	Unrestricted funds	Restricted funds	2020 Total funds	2019 Total funds
	£	£	£	£
Bank interest	<u>243</u>	<u>-</u>	<u>243</u>	<u>825</u>

DevelopmentplusNotes to the Financial Statements - continued
for the Year Ended 31 December 2020**5. INCOME FROM CHARITABLE ACTIVITIES**

		2020	2019
	Activity	£	£
Grants	Health and wellbeing	45,683	35,969
Grants	Developing communities	<u>83,078</u>	<u>184,152</u>
		<u>128,761</u>	<u>220,121</u>

Grants received, included in the above, are as follows:

	2020	2019
	£	£
City of Lincoln Council	3,599	35,919
Awards 4 All	-	9,900
Tesco bags of help	-	150
Lincolnshire Community Foundation	3,004	-
Big Lottery Fund	-	169,311
Magic Little Grants	-	500
National Lottery Community Fund	71,724	4,341
Bishop Grosseteste	24,269	-
Lincolnshire Co op Community Grant	463	-
Lincolnshire Economic Action Partnership	7,500	-
Homelessness Link	10,500	-
Lincolnshire County Council	200	-
Urban Challenge Ltd	5,520	-
Groundwork UK	<u>1,982</u>	<u>-</u>
	<u>128,761</u>	<u>220,121</u>

6. RAISING FUNDS**Raising donations and legacies**

	Unrestricted funds	Restricted funds	2020 Total funds	2019 Total funds
	£	£	£	£
Support costs	<u>39,411</u>	<u>-</u>	<u>39,411</u>	<u>36,489</u>

7. CHARITABLE ACTIVITIES COSTS

	Direct Costs (see note 8)	Grant funding of activities	Support costs (see note 9)	Totals
	£	£	£	£
Health and wellbeing	57,067	1,627	15,382	74,076
Developing communities	<u>122,280</u>	<u>-</u>	<u>14,277</u>	<u>136,557</u>
	<u>179,347</u>	<u>1,627</u>	<u>29,659</u>	<u>210,633</u>

DevelopmentplusNotes to the Financial Statements - continued
for the Year Ended 31 December 2020**8. DIRECT COSTS OF CHARITABLE ACTIVITIES**

	2020	2019
	£	£
Staff costs	82,687	71,158
Telephone	1,250	1,113
Sundries	-	1,297
Computer costs	-	2,037
Project activities	66,846	64,818
Travel	1,109	2,016
Community events	-	1,201
Worker training	165	2,585
Allocation of support costs	<u>27,290</u>	<u>32,286</u>
	<u>179,347</u>	<u>178,511</u>

9. SUPPORT COSTS

	Management Totals	Governance costs	
	£	£	£
Raising donations and legacies	35,904	3,507	39,411
Health and wellbeing	15,382	-	15,382
Developing communities	<u>14,277</u>	<u>-</u>	<u>14,277</u>
	<u>65,563</u>	<u>3,507</u>	<u>69,070</u>

10. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2020	2019
	£	£
Depreciation - owned assets	1,525	1,100
Other operating leases	8,478	9,806
Deficit on disposal of fixed assets	<u>1,047</u>	<u>-</u>
	2019	2018
	£	£
Independent examination fee	<u>2,880</u>	<u>2,850</u>

DevelopmentplusNotes to the Financial Statements - continued
for the Year Ended 31 December 2020**11. TRUSTEES' REMUNERATION AND BENEFITS**

There were no trustees' remuneration or other benefits for the year ended 31 December 2020 nor for the year ended 31 December 2019.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 December 2020 nor for the year ended 31 December 2019.

12. STAFF COSTS

	2020	2019
	£	£
Wages and salaries	139,555	107,094
Social security costs	5,685	20,334
Other pension costs	<u>4,900</u>	<u>8,534</u>
	<u>150,140</u>	<u>135,962</u>

The average monthly number of employees during the year was as follows:

	2020	2019
Direct charitable workers	<u>9</u>	<u>8</u>

No employees received emoluments in excess of £60,000.

DevelopmentplusNotes to the Financial Statements - continued
for the Year Ended 31 December 2020**13. TANGIBLE FIXED ASSETS**

	Fixtures and fittings £
COST	
At 1 January 2020	64,888
Disposals	<u>(23,514)</u>
At 31 December 2020	<u>41,374</u>
DEPRECIATION	
At 1 January 2020	58,785
Charge for year	1,525
Eliminated on disposal	<u>(22,467)</u>
At 31 December 2020	<u>37,843</u>
NET BOOK VALUE	
At 31 December 2020	<u>3,531</u>
At 31 December 2019	<u>6,103</u>

14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020 £	2019 £
Trade debtors	128,916	187,079
Prepayments and accrued income	<u>51,674</u>	<u>24,805</u>
	<u>180,590</u>	<u>211,884</u>

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020 £	2019 £
Trade creditors	350	1,165
Accruals and deferred income	<u>151,614</u>	<u>133,383</u>
	<u>151,964</u>	<u>134,548</u>

During the period, grant amounts totalling of £165,612 (2019: £211,086) were included in deferred income. This was deferred on the basis that the amounts are specified by the grant funder to be spent in specific periods.

16. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2020 £	2019 £
Accruals and deferred income	<u>16,913</u>	<u>80,596</u>

Developmentplus

Notes to the Financial Statements - continued
for the Year Ended 31 December 2020

17. MOVEMENT IN FUNDS

	At 1.1.20 £	Net movement in funds £	Transfers between funds £	At 31.12.20 £
Unrestricted funds				
General fund	89,423	(28,439)	(54)	60,930
Benevolent fund	<u>1,342</u>	<u>398</u>	<u>-</u>	<u>1,740</u>
	90,765	(28,041)	(54)	62,670
Restricted funds				
Reaching Communities - Big Lottery	59,617	(52,285)	-	7,332
A Step in the Right Direction	-	12,503	-	12,503
Neighbourhood Working Project	8,796	581	-	9,377
Health & Wellbeing Compact Course	600	-	-	600
Bridging the gap	10,269	(923)	-	9,346
Sincil Bank - Health	15,192	(15,547)	10,500	10,145
Ninja Fit	500	(469)	-	31
Sincil Bank Community Events	10,500	-	(10,500)	-
Project Compass - Homelessness Advocacy Project	-	2,237	-	2,237
Lincolnshire Emergency Assistance Grant	-	1,519	54	1,573
Lincoln Online Mindfulness	<u>-</u>	<u>504</u>	<u>-</u>	<u>504</u>
	<u>105,474</u>	<u>(51,880)</u>	<u>54</u>	<u>53,648</u>
TOTAL FUNDS	<u>196,239</u>	<u>(79,921)</u>	<u>-</u>	<u>116,318</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	40,523	(68,962)	(28,439)
Benevolent fund	<u>801</u>	<u>(403)</u>	<u>398</u>
	41,324	(69,365)	(28,041)
Restricted funds			
Reaching Communities - Big Lottery	58,165	(110,450)	(52,285)
A Step in the Right Direction	19,394	(6,891)	12,503
Neighbourhood Working Project	5,521	(4,940)	581
Bridging the gap	15,913	(16,836)	(923)
Sincil Bank - Health	3,598	(19,145)	(15,547)
Ninja Fit	-	(469)	(469)
Project Compass - Homelessness Advocacy Project	22,558	(20,321)	2,237
Lincolnshire Emergency Assistance Grant	3,146	(1,627)	1,519
Lincoln Online Mindfulness	<u>504</u>	<u>-</u>	<u>504</u>
	<u>128,799</u>	<u>(180,679)</u>	<u>(51,880)</u>
TOTAL FUNDS	<u>170,123</u>	<u>(250,044)</u>	<u>(79,921)</u>

DevelopmentplusNotes to the Financial Statements - continued
for the Year Ended 31 December 2020**17. MOVEMENT IN FUNDS - continued****Comparatives for movement in funds**

	At 1.1.19 £	Net movement in funds £	Transfers between funds £	At 31.12.19 £
Unrestricted funds				
General fund	160,698	(66,609)	(4,666)	89,423
Benevolent fund	<u>1,110</u>	<u>175</u>	<u>57</u>	<u>1,342</u>
	161,808	(66,434)	(4,609)	90,765
Restricted funds				
Reaching Communities - Big Lottery	2,120	57,497	-	59,617
Community Events	-	33	(33)	-
A Step in the Right Direction	22,594	(23,222)	628	-
Neighbourhood Working Project	6,790	2,006	-	8,796
Health & Wellbeing Compact Course	1,800	(1,200)	-	600
Bridging the gap	24,057	(13,788)	-	10,269
Tesco bags of help	-	562	(562)	-
City Centre Research Project	555	(5,187)	4,632	-
Sincil Bank - Health	12	15,180	-	15,192
Lincoln Lottery	57	-	(57)	-
Ninja Fit	-	500	-	500
Sincil Bank Community Events	<u>-</u>	<u>10,500</u>	<u>-</u>	<u>10,500</u>
	<u>57,985</u>	<u>42,881</u>	<u>4,608</u>	<u>105,474</u>
TOTAL FUNDS	<u><u>219,793</u></u>	<u><u>(23,553)</u></u>	<u><u>(1)</u></u>	<u><u>196,239</u></u>

Comparative net movement in funds, included in the above are as follows: Incoming resources £ Resources expended £ Movement in funds £

Unrestricted funds			
General fund	826	(67,435)	(66,609)
Benevolent fund	<u>579</u>	<u>(404)</u>	<u>175</u>
	1,405	(67,839)	(66,434)
Restricted funds			
Reaching Communities - Big Lottery	169,311	(111,814)	57,497
Community Events	-	33	33
A Step in the Right Direction	-	(23,222)	(23,222)
Neighbourhood Working Project	4,342	(2,336)	2,006
Health & Wellbeing Compact Course	1	(1,201)	(1,200)
Bridging the gap	9,900	(23,688)	(13,788)
Tesco bags of help	150	412	562
City Centre Research Project	1	(5,188)	(5,187)
Sincil Bank - Health	25,420	(10,240)	15,180
Ninja Fit	500	-	500
Sincil Bank Community Events	<u>10,500</u>	<u>-</u>	<u>10,500</u>
	<u>220,125</u>	<u>(177,244)</u>	<u>42,881</u>
TOTAL FUNDS	<u><u>221,530</u></u>	<u><u>(245,083)</u></u>	<u><u>(23,553)</u></u>

Developmentplus

Notes to the Financial Statements - continued
for the Year Ended 31 December 2020

17. MOVEMENT IN FUNDS - continued

Unrestricted Funds

Benevolent fund

This fund was generated from donations in order to bridge the gap for ex-offenders in the community.

Restricted Funds

Reaching Communities- Big Lottery

This fund was generated from a Big Lottery grant in order to facilitate the Reaching Communities project.

A Step in the Right Direction

This fund has arisen from monies provided by the Bromhead Medical Charity, Evan Cornish and Lincolnshire Community Foundation to fund the Step In the Right Direction programme.

Neighbourhood Working Project

This fund was generated by the City of Lincoln Council in order to fund the Neighbourhood Working Project.

Health & Wellbeing Compact Course

The fund arose from funding from the John Dawber Trust & Michael Cornish Fund to fund various Health and Wellbeing initiatives.

Bridging the gap

This funding was generated through LEAP, Awards for All and Lottery COVID Emergency funding and in the past from Lincolnshire Chaplaincy Services, The Allen Lane Foundation & The Bishop of Lincoln's Social Justice Fund to fund a 'through the gate' reducing reoffending programme.

Sincil bank - Health

This fund was generated by sincil bank community chest to fund health and wellbeing initiatives.

Ninja Fit

The fund was generated from income received to run the Ninja Fit, an exercise programme for vulnerable adults who are experiencing mental health problems.

Sincil Bank Community Events

This fund was generated from income received in order to provide specific community events - May Day Celebration and an Outdoor Cinema Event Festival.

Developmentplus

Notes to the Financial Statements - continued
for the Year Ended 31 December 2020

17. MOVEMENT IN FUNDS - continued

Project Compass - Homelessness Advocacy Project

This fund has been generated by the securing of funding from Comic Relief, Lottery COVID Emergency Funding and MHLCG (Homelessness Link) to provide advocacy support for rough sleepers.

Lincolnshire Emergency Assistance Grant

This grant programme is to ensure vulnerable people within Lincolnshire have access to food and essential services during the Covid-19 pandemic.

Lincoln Online Mindfulness

This grant funding has been secured from City of Lincoln Council (COVID emergency grant) to offer online mindfulness events.

Transfers between funds

Sincil Bank Community Events

Following meetings during 2020, the £10,500 received to run events in the Sincil Bank community have been agreed to be used to continue funding the Sincil Bank - Health project.

Lincolnshire Emergency Assistance Grant

£54 transferred from unrestricted funds to cover a deficit in the expected grants which have been paid out this year. Overall fund has a balance to carry forward to pay out grants in 2021.

18. RELATED PARTY DISCLOSURES

Grant income totalling £5,520 was received from Urban Challenge Ltd, a company in which a Trustee - N Jackson - is a director.

Purchases of £58 were also made from Urban Challenge Ltd.