

New Life Church Winchester *(formerly known as Level 10 Church until 23 Nov 2021)*

Registered Number: 1050438

Trustees' Report

The trustees present their report and accounts for the year ended 31 March 2022.

Address and Contact Details:

New Life Church Winchester, Stanmore Lane, Winchester, SO22 4BT

Website: www.newlifechurchwinchester.org

Telephone: 01962 843714

Bankers:

Barclays Bank, 50 Jewry St, Winchester, SO23 8RG

Kingdom Bank, Ruddington Fields Business Park, Mere Way, Ruddington, Nottingham NG11 6JS

Independent Examiners:

Ken Stratton FMAAT of Kimball Smith Limited, Brewery House, High Street, Twyford, Winchester, SO21 1RG

Leadership (Eldership) Team

The following persons served on the leadership team for the year ended March 2022.

- Rev. Sanjay & Mary Sanil (Lead Pastors)
- Rev. Paul & Janice Finn (Ministers)
- Terence & Judith Chainey
- Silas Brown

Trustees

The following persons served as trustees in the following roles for the year ended March 2022.

- Gemma Reeves (Appointed 21 July 2021)
- Pamela Maton (Appointed 21 July 2021)
- Brian Truebody (Appointed 21 July 2021)
- Terence Chainey
- Paul Findlay (Treasurer until November 2021)
- Benjamin Chainey
- Silas Brown (Chair. Also assumed Treasurer responsibilities from November 2021 on an interim basis)

Structure, Governance and Management

The charity is constituted as a trust and is governed by constitution, adopted on the 21st December 2008. Trustees are typically selected by appointment by Pastor with acceptance of existing trustees. Where there is no incumbent Pastor, existing trustees of Church Council will appoint new trustees by vote with a two thirds majority acceptance.

Following provisional selection and appointment, trustees are given a 'Trustees' declaration pack' that contains forms that are mandatory to be completed:

- Trustee information form
- Fit and proper persons declaration form

In addition to this, trustees must also complete a Disclosure and Barring Service Check and additional ID checks conducted by the church's independent financial examiner to ensure charity compliance with anti-money laundering regulations. Individuals are notified that their selection and appointment is subject to the satisfactory completion of all these checks. Trustees are then offered different training induction opportunities with organisations such as Stewardship or Assemblies of God GB, and have access to charity commission guide documents.

New Life Church has an organisational structure of a Church Council that consists of:

- Spiritual Leadership – This is made up of the Lead Pastor and Elders whom have responsibility and authority for the overall direction, day-to-day running, and spiritual life of the church.
- Management Trustees – Individuals whom have the overall responsibility for the management and administration of the church assets and resources including properties and funds, having due regard to the spiritual direction of the church and complying with the policy requirements of the constitution and law.

Outside of the church council, there are staff and ministry leaders appointed by the church council to lead various activities to further the objects and activities of the church charity.

Objectivities and Activities

The objects of the charity are:

- To advance the Christian faith in accordance with the Statement of beliefs,
- To relieve sickness, distress or financial hardship and to promote and preserve good health by the provision of funds, goods and services of any kind, including the provision of counselling and support; and
- To advance education.

Public Benefit

The overall work of the church and the leadership is to fulfil the charitable objects above, whilst having due regard to Charity Commission and government guidance on public benefit. Guidance has been referred to when planning events and ministry activities for the church and wider community.

To that end, the vision of the church is to 'encounter God's presence, equip the saints and evangelise the lost'.

Review of Main Activities

The charity's principal activity during the year continues to be the running of a Christian church in the area of Stanmore Winchester. The church typically provides in-person meetings dedicated for prayer, worship, and bible teaching on the weekend and throughout the week.

Church Reopening

As reported in the media and in our last trustees' annual report, the impact of the Coronavirus pandemic caused our church along with much of society to adapt as our doors shut in line with the lockdown laws of the land. Furthermore, much time and preparation were shifting towards how do we successfully and safely reopen the church? How do we ensure that the momentum from meeting online continues into our in-person meetings again. The starting point of this process was our first ever church outdoor outreach Easter service in April 2021. This gave an opportunity for church folk to invite people they knew from the local community to the service and give a taste as to what in-person church community looks like again. This was a super time of fellowship with dramas, testimony, storytelling for children and more.

However, it would not be until the 25th of July 2021 when the lockdown laws eased to a point where the church building could be reopened for Sunday services to run without restriction. We still had an online element to our Sunday services as those who could not attend in person were able to watch the services online via Zoom. Overall, these initial services over the next few weeks were special and full of emotion as we invited our church community to share what they had learnt in lockdown and things they are thankful for. It was also great to have the positive support of the community who sent their warm wishes that the church had reopened. This culminated in the fact that we were able to host a baptismal service a month later in mid-August 2021. This was particularly poignant as it was our first baptismal service in three years.

New Trustees

In the last year as a church a new overarching vision and strategy was formed following much prayer and big conversations. One of things that was abundantly clear to the church council of elders and trustees is that we needed to add more trustees who are spirit-filled and have the wisdom & expertise to provide support and help the existing trustees carry the load of responsibility as the church looked ahead to a new season following lockdown. In addition to this, there was also a deep awareness that we needed to add new trustees to ensure that there is a diversity in the trustees' that is reflective of the wider church membership. Furthermore, it was pleasing to have new trustees appointed in Gemma Reeves, Brian Truebody, and Pamela Maton.

New Lead Ministers

One matter that the newly expanded trustees' team had to prayerfully consider immediately was a new candidacy for the fulltime post of Lead Pastor. This candidacy came from Sanjay and Mary Sanil who had joined the church during lockdown for interactive fellowship at the beginning of 2021 and felt the burden and call of the Lord to apply for the vacant position. It must be said that at that time, it was not necessarily the focus of the church council to apply, but instead on how to support the wider church family as we transition back to in-person church services under the leadership of Interregnum Ministers, Paul and Janice Finn.

However, the Church Council deemed it right to give it the attention and time to jointly go on an explorative journey of much prayer, conversations, and interview with Sanjay and Mary over several months during the spring/summer of 2021 to determine what the Lord's will was in this. During this time, it became abundantly clear to the whole Council that the Lord was in this, and it was indeed right for Sanjay and Mary to take on the leadership of the church for a new season.

Thus, in October 2021 Sanjay and Mary Sanil took up position as Lead Ministers of the church with Sanjay employed as fulltime Lead Pastor.

All praise and honour must go to the Lord for sending us new ministers at a time such as this who had a burden to lead, pastorally care for, and work with this church community. We would like to take time to thank all who were involved for the attention, time, and care that was given to this process. We would also like to sincerely thank Paul and Janice Finn for their love, support and faithfulness in serving the church as Interregnum Ministers during a critical 18 months. It is very much appreciated.

New Church Name

Over the past 12 months or so, discussions have taken place regarding changing the church name for a new season. These conversations intensified during the autumn of 2021 following Sanjay and Mary's Sanil appointment as ministers. The reasoning behind the change was to change to a name that is simple and appealing to both believers and unbelievers alike and encapsulates the positive changes the church has undergone in recent times. Subsequently, the name of the church changed on 23rd November 2021. The reaction from the church membership has been positive which is encouraging.

Following the legal name change, considerable work has gone into updating the church name and contact information with various stakeholders including regulatory bodies for things such as but not limited to road signs, banking, safeguarding, utilities, pensions, Christian group affiliations, local and central government. This process is envisaged to be an ongoing process over the next 12-24 months.

New People and Ministries Restarting For A New Season

Since the reopening of the church, and the formal induction of our new Lead Pastor and subsequent name change, the church has experienced increased footfall and visitors to Sunday services. This has translated into a growing and diversifying church membership with membership at around 60 people. We give God thanks for the growth in our membership and for the time and financial generosity of both our members and visitors in their giving.

As such, the leadership team has rolled out the church's first-ever membership programme for everyone within our church community. The thinking behind this is to firstly help everybody within the membership to get to know each other better. A second reason is to help members understand the direction and values of the church, and to provide space for them to ask any questions that they may have. We have run two sessions of the programme and the results have been positive.

It has also been pleasing to see some key ministries of the church start up again. Some of these include our Children's church, men's ministry events students and young adult's ministry and in-person life groups and prayer meetings. It is encouraging to see the church and local community engaging with these ministries and feeding back how these groups are positively impacting their lives following the lockdown.

As we rebuild into the future with the Lord guiding our community, we hope to see these ministries grow and for new ones to emerge. We also desire to encourage and help more people within the membership to take up active involvement in the life of the church.

Church Resource and Finances

Personnel

At the conclusion of 31st March 2022, the church employed two full-time members of staff and two part-time members of staff.

Finance

We give thanks that income grew significantly as the church reopened from lockdown. Venue hire income and giving increased significantly. Subsequently, charitable income increased from £64,130 to £103,060. Expenditure costs increased as more church operations from our main premises restarted in-person. This has resulted in excess expenditure over income reducing from -£25,682 to -£17,260. The church continues work towards reducing this excess expenditure and operating within its means.

Reserves Policy

The trustees continue to consider and review the finances of the church, including its reserves. The trustees aim to take a prudent and long-term view to making decisions whilst balancing our belief in God's provision for the church. To this end, it is a policy requirement of the church that in any one financial year to have a minimum of four months expenditure to be set aside in the event of any unforeseen financial income shortfall or unexpected but necessary capital expenditure. During the year to 31 March 2022 expenditure exceeded income by £17,260. This was covered by the unrestricted funds which stood at £146,836.

Signed on behalf of the board of trustees.

Silas Brown
Trustee

31 January 2022

Registered number
1050438

New Life Church Winchester

Report and Accounts

31 March 2022

New Life Church Winchester**Registered number: 1050438****Trustees' Report**

The trustees present their report and accounts for the year ended 31 March 2022.

Principal activities

The Charity's principal activity during the year continued to be the running of a christian church in the area of Stanmore Winchester . Please see the website of New Life Church Winchester at www.newlifechurchwinchester.org

Trustees

The following persons served as trustees at the date of this report

Terry Chainey
Benjamin Chainey
Silas Brown
Pamela Maton
Gemma Reeves
Brian Truebody
Sanjaykumar Sanil

Small Charity provisions

This report has been prepared in accordance with the provisions of the Charity Acts relating to small entities.

This report was approved by the board on 31 January 2023 and signed on its behalf.

Silas Brown
Trustee/Treasurer

New Life Church Winchester

Independent Examiners' report to the trustees of New Life Church Winchester

You consider that the charity is exempt from an audit for the year ended 31 March 2022. You have acknowledged, on the balance sheet, your responsibilities for complying with the requirements of the Charities Acts with respect to accounting records and the preparation of accounts. These responsibilities include preparing accounts that give a true and fair view of the state of affairs of the Charity at the end of the financial year and of its income and expenditure for the financial year.

In accordance with your instructions, we have prepared the accounts which comprise the Income and Expenditure Account, the Balance Sheet, and the related notes from the accounting records of the charity and on the basis of information and explanations you have given to us.

I have not carried out an audit or any other review, and consequently we do not express any opinion on these accounts.

The charity's trustees are responsible for the preparation of the accounts in accordance with the Charities Act 2011 ("the Act").

The charity's trustees consider that an audit is not required for this year under section 144 of the Act and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act
- to follow the applicable Directions given by the Charity Commission (under section 145(5)(b) of the Act and
- to state whether particular matters have come to my attention.

My examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a "true and fair" view and the report is limited to those matters set out in the statement below.

In connection with my examination, no material matters have come to my attention which gives me cause to believe that in, any material respect the accounting records were not kept in accordance with section 130 of the Act.:

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Ken Stratton FMAAT
Independent Examiner
January 31 2023

**New Life Church Winchester
Income and Expenditure account
for the year ended 31 March 2022**

	Notes	2022 £	2021 £
Income		103,060	64,130
Charitable activities		(13,466)	(7,396)
		<hr/> 89,594	<hr/> 56,734
Resources costs		(700)	(428)
Additional charitable activities and governance		(106,154)	(82,032)
Excess expenditure	2	<hr/> (17,260)	<hr/> (25,726)
Interest receivable		-	44
Excess expenditure over income		<hr/> (17,260)	<hr/> (25,682)
Tax on loss on ordinary activities		-	-
Excess expenditure over income		<hr/> (17,260)	<hr/> (25,682)

New Life Church Winchester
Balance Sheet
as at 31 March 2022

	Notes	2022 £	2021 £
Fixed assets			
Tangible assets	3	1,227,360	1,227,591
Current assets			
Debtors	4	15,859	12,712
Kingdom Bank		56,171	67,073
Savings		229	448
Tithe Account		1,222	1,159
Barclays account		1,638	7,043
Cash in hand		66	241
		<u>75,185</u>	<u>88,676</u>
Creditors: amounts falling due within one year	5	(5,709)	(2,171)
Net current assets		<u>69,476</u>	<u>86,505</u>
Net assets		<u>1,296,836</u>	<u>1,314,096</u>
Reserves			
Property Reserve	6	1,150,000	1,150,000
Unrestricted funds	7	146,836	164,096
		<u>1,296,836</u>	<u>1,314,096</u>

The trustees are satisfied that the charity is entitled to exemption from the requirement to obtain an audit.

The members have not required the charity to obtain an audit.

The trustees acknowledge their responsibilities for complying with the requirements of the Charities Act with respect to accounting records and the preparation of accounts.

The accounts have been prepared in accordance with the provisions in the Charities Acts applicable to small companies entities.

S Brown
Trustee
Approved by the board on 31 January 2023

New Life Church Winchester
Notes to the Accounts
for the year ended 31 March 2022

1 Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Income

Income represents the value of contributions to the charity from members of the church and others.

Depreciation

Depreciation has been provided at the following rates in order to write off the assets over their estimated useful lives.

Equipment	33.33% reducing balance
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Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the income and expenditure account as they become payable in accordance with the rules of the scheme.

2 Operating income	2022	2021
	£	£
This is stated after charging:		
Depreciation of owned fixed assets	4,787	5,302
Pension costs	<u>1,124</u>	<u>1,507</u>

New Life Church Winchester
Notes to the Accounts
for the year ended 31 March 2022

3 Tangible fixed assets

	Land and buildings £	Equipment £	Total £
Cost			
At 1 April 2021	1,217,786	42,487	1,260,273
Additions	-	4,556	4,556
At 31 March 2022	<u>1,217,786</u>	<u>47,043</u>	<u>1,264,829</u>
Depreciation			
At 1 April 2021	-	32,682	32,682
Charge for the year	-	4,787	4,787
At 31 March 2022	<u>-</u>	<u>37,469</u>	<u>37,469</u>
Net book value			
At 31 March 2022	<u>1,217,786</u>	<u>9,574</u>	<u>1,227,360</u>
At 31 March 2021	<u>1,217,786</u>	<u>9,805</u>	<u>1,227,591</u>

Freehold land and buildings:	2022 £	2021 £
Historical cost	1,150,000	1,150,000
Cumulative depreciation based on historical cost	<u>-</u>	<u>-</u>

4 Debtors	2022 £	2021 £
Accounts receivable	5,326	155
Gift aid tax refund	<u>10,533</u>	<u>12,557</u>

5 Creditors: amounts falling due within one year	2022 £	2021 £
Trade creditors	704	160
Other taxes and social security costs	966	974
Other creditors and restricted funds	<u>4,039</u>	<u>1,037</u>
	<u>5,709</u>	<u>2,171</u>

6 Property reserve	2022 £	2021 £
Original cost of freehold properties	<u>1,150,000</u>	<u>1,150,000</u>

New Life Church Winchester
Notes to the Accounts
for the year ended 31 March 2022

7 Unrestricted reserves	2022
	£
At 1 April 2021	164,096
Excess expenditure for the year	(17,260)
At 31 March 2022	<u>146,836</u>

8 Restricted funds

Within the other creditors in note 5 are restricted funds of £2,500 . During the year specific gifts were received totaling £4,472 and apart from the £2,500 in restricted funds the balance was spent on the the activity designated with a contribution from unrestricted funds on £1,834.

New Life Church Winchester
Income and expenditure account
for the year ended 31 March 2022

	2022 £	2021 £
Charitable income	103,060	64,130
Charitable activities direct costs	(13,466)	(7,396)
	<hr/> 89,594	<hr/> 56,734
Resources	(700)	(428)
Charitable activities and governance costs	(106,154)	(82,032)
	<hr/> (17,260)	<hr/> (25,726)
Excess income		
Interest receivable	-	44
	<hr/> (17,260)	<hr/> (25,682)
Excess income		

New Life Church Winchester
Detailed income and expenditure account
for the year ended 31 March 2022

	2022	2021
	£	£
Income		
Gift Aid	10,533	16,645
Gifts and specific income	4,683	-
Rental income	15,762	11,265
Venue Hire	29,728	1,383
Tithes	32,515	22,955
Compassion fund	343	200
Grants/Furlough Scheme	9,496	11,682
	<u>103,060</u>	<u>64,130</u>
Charitable activities		
Booking expenses	1,765	328
Church events costs	2,132	364
Compassion Fund Expense	505	1,541
Junior church	27	-
Keble Street Maintenance	115	-
Men's ministry	252	-
Mission Support	3,300	600
Outreach	-	431
Student ministry	84	-
Sunday expenses	1,126	436
Worship team	1,856	14
Youth ministry	6	32
Assemblies of God	2,298	3,650
	<u>13,466</u>	<u>7,396</u>
Resources		
CCLi	401	380
CCPAS	299	48
	<u>700</u>	<u>428</u>

New Life Church Winchester
Detailed income and expenditure account
for the year ended 31 March 2022

	2022	2021
	£	£
Additional charitable activities and governance costs		
Employee costs:		
Wages and salaries	57,676	41,870
Pensions	2,534	476
Staff training and welfare	95	-
Travel and subsistence	2,009	-
Entertaining	27	-
	<u>62,341</u>	<u>42,346</u>
Premises costs:		
Rates	4,109	1,762
Facilities expense	69	-
Light and heat	9,574	4,890
Cleaning	1,659	2,630
	<u>15,411</u>	<u>9,282</u>
General administrative expenses:		
Telephone and fax	1,417	1,829
IT and media	1,055	734
T V License	159	158
Visiting speaker	360	150
Postage	23	-
Stationery and printing	702	402
Subscriptions	155	243
Bank charges	175	113
Insurance	2,632	2,419
Equipment expensed	285	26
Software	176	75
Repairs and maintenance	3,355	9,976
Depreciation	4,787	5,302
Sundry expenses	46	-
	<u>15,327</u>	<u>21,427</u>
Legal and professional costs:		
Bookkeeping	4,785	1,996
Accountancy fees	500	1,038
Legal fees	14	143
Consultants fees	7,200	5,800
Advertising and PR	576	-
	<u>13,075</u>	<u>8,977</u>
	<u>106,154</u>	<u>82,032</u>

Registered number
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New Life Church Winchester

Report and Accounts

31 March 2022

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Benjamin Chainey
Silas Brown
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Sanjaykumar Sanil

Small Charity provisions

This report has been prepared in accordance with the provisions of the Charity Acts relating to small entities.

This report was approved by the board on 31 January 2023 and signed on its behalf.

Silas Brown
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New Life Church Winchester

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New Life Church Winchester
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as at 31 March 2022

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Net current assets		<u>69,476</u>	<u>86,505</u>
Net assets		<u>1,296,836</u>	<u>1,314,096</u>
Reserves			
Property Reserve	6	1,150,000	1,150,000
Unrestricted funds	7	146,836	164,096
		<u>1,296,836</u>	<u>1,314,096</u>

The trustees are satisfied that the charity is entitled to exemption from the requirement to obtain an audit.

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The trustees acknowledge their responsibilities for complying with the requirements of the Charities Act with respect to accounting records and the preparation of accounts.

The accounts have been prepared in accordance with the provisions in the Charities Acts applicable to small companies entities.

S Brown
Trustee
Approved by the board on 31 January 2023

New Life Church Winchester
Notes to the Accounts
for the year ended 31 March 2022

1 Accounting policies

Basis of preparation

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Income

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Depreciation

Depreciation has been provided at the following rates in order to write off the assets over their estimated useful lives.

Equipment	33.33% reducing balance
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Pensions

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2 Operating income

	2022	2021
	£	£
This is stated after charging:		
Depreciation of owned fixed assets	4,787	5,302
Pension costs	<u>1,124</u>	<u>1,507</u>

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Depreciation			
At 1 April 2021	-	32,682	32,682
Charge for the year	-	4,787	4,787
At 31 March 2022	<u>-</u>	<u>37,469</u>	<u>37,469</u>
Net book value			
At 31 March 2022	<u>1,217,786</u>	<u>9,574</u>	<u>1,227,360</u>
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Trade creditors	704	160
Other taxes and social security costs	966	974
Other creditors and restricted funds	4,039	1,037
	<u>5,709</u>	<u>2,171</u>

6 Property reserve	2022 £	2021 £
Original cost of freehold properties	<u>1,150,000</u>	<u>1,150,000</u>

New Life Church Winchester
Notes to the Accounts
for the year ended 31 March 2022

7 Unrestricted reserves	2022
	£
At 1 April 2021	164,096
Excess expenditure for the year	(17,260)
At 31 March 2022	<u>146,836</u>

8 Restricted funds

Within the other creditors in note 5 are restricted funds of £2,500 . During the year specific gifts were received totaling £4,472 and apart from the £2,500 in restricted funds the balance was spent on the the activity designated with a contribution from unrestricted funds on £1,834.

New Life Church Winchester
Income and expenditure account
for the year ended 31 March 2022

	2022 £	2021 £
Charitable income	103,060	64,130
Charitable activities direct costs	(13,466)	(7,396)
	<hr/> 89,594	<hr/> 56,734
Resources	(700)	(428)
Charitable activities and governance costs	(106,154)	(82,032)
	<hr/> (17,260)	<hr/> (25,726)
Excess income		
Interest receivable	-	44
	<hr/> (17,260)	<hr/> (25,682)
Excess income		

New Life Church Winchester
Detailed income and expenditure account
for the year ended 31 March 2022

	2022	2021
	£	£
Income		
Gift Aid	10,533	16,645
Gifts and specific income	4,683	-
Rental income	15,762	11,265
Venue Hire	29,728	1,383
Tithes	32,515	22,955
Compassion fund	343	200
Grants/Furlough Scheme	9,496	11,682
	<u>103,060</u>	<u>64,130</u>
Charitable activities		
Booking expenses	1,765	328
Church events costs	2,132	364
Compassion Fund Expense	505	1,541
Junior church	27	-
Keble Street Maintenance	115	-
Men's ministry	252	-
Mission Support	3,300	600
Outreach	-	431
Student ministry	84	-
Sunday expenses	1,126	436
Worship team	1,856	14
Youth ministry	6	32
Assemblies of God	2,298	3,650
	<u>13,466</u>	<u>7,396</u>
Resources		
CCLi	401	380
CCPAS	299	48
	<u>700</u>	<u>428</u>

New Life Church Winchester
Detailed income and expenditure account
for the year ended 31 March 2022

	2022	2021
	£	£
Additional charitable activities and governance costs		
Employee costs:		
Wages and salaries	57,676	41,870
Pensions	2,534	476
Staff training and welfare	95	-
Travel and subsistence	2,009	-
Entertaining	27	-
	<u>62,341</u>	<u>42,346</u>
Premises costs:		
Rates	4,109	1,762
Facilities expense	69	-
Light and heat	9,574	4,890
Cleaning	1,659	2,630
	<u>15,411</u>	<u>9,282</u>
General administrative expenses:		
Telephone and fax	1,417	1,829
IT and media	1,055	734
T V License	159	158
Visiting speaker	360	150
Postage	23	-
Stationery and printing	702	402
Subscriptions	155	243
Bank charges	175	113
Insurance	2,632	2,419
Equipment expensed	285	26
Software	176	75
Repairs and maintenance	3,355	9,976
Depreciation	4,787	5,302
Sundry expenses	46	-
	<u>15,327</u>	<u>21,427</u>
Legal and professional costs:		
Bookkeeping	4,785	1,996
Accountancy fees	500	1,038
Legal fees	14	143
Consultants fees	7,200	5,800
Advertising and PR	576	-
	<u>13,075</u>	<u>8,977</u>
	<u>106,154</u>	<u>82,032</u>