

# THE MARK LEONARD TRUST

England & Wales · Charity number 1040323

## Details

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**Status** Registered

**Legal form** Trust

**Registered** 1994-08-22

**Register** [View on the Charity Commission register](#)

## Contact

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**Address** The Sainsbury Family Charitable Tru  
The Peak  
5 Wilton Road  
London  
SW1V 1AP

**Phone** 02074100330

**Email** [info@sfct.org.uk](mailto:info@sfct.org.uk)

**Website** [www.sfct.org.uk](http://www.sfct.org.uk)

## Activities

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**Objects:** TO OR TOWARDS OR FOR THE BENEFIT OF SUCH ONE OR MORE CHARITABLE PURPOSES OR CHARITABLE INSTITUTIONS AT SUCH TIME OR TIMES IN SUCH MANNER AND IN SUCH PROPORTIONS AS THE TRUSTEES MAY FROM TIME TO TIME IN THEIR DISCRETION DETERMINE

**Activities:** Grant making

## Classification

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- **How:** Makes Grants To Organisations
- **What:** Education/training, Environment/conservation/heritage, Economic/community Development/employment
- **Who:** Children/young People, Other Charities Or Voluntary Bodies

## Geography

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- Italy
- United States
- Throughout England

## Finances

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Period end	Income	Expenditure	Assets	Employees
2025-04-05	£1,293,540	£1,467,720	£21,865,209	16
2024-04-05	£1,303,943	£1,152,209	£22,532,145	14
2023-04-05	£914,324	£1,517,884	£21,244,933	13
2022-04-05	£422,420	£1,705,135	-	-
2021-04-05	£1,139,285	£1,112,210	£21,623,035	13

## Trustees

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Name	Role	Appointed
JOHN JULIAN SAINSBURY		1994-07-14
MARK LEONARD SAINSBURY		1994-07-14
ZIVI SAINSBURY		1999-07-22

**THE MARK LEONARD TRUST**

England & Wales - Charity number 1040323

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# Accounts

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# THE MARK LEONARD TRUST

ANNUAL REPORT AND FINANCIAL STATEMENTS

5 APRIL 2025

The Peak  
5 Wilton Road  
London SW1V 1AP

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# THE MARK LEONARD TRUST

## Legal and Administrative

The Mark Leonard Trust (No. 1040323) was established under a Trust Deed dated 14 July 1994 and became a registered charity on 22 August 1994.

<b>Trustees</b>	Mr M L Sainsbury Mrs Z Sainsbury Mr J J Sainsbury
<b>Registered Office</b>	The Peak 5 Wilton Road London SW1V 1AP
<b>Principal Officers</b>	Mrs K Everett      Chief Executive Officer Mrs S Ferguson    Executive Mr D Chin            Executive Mr A Shah            Senior Finance Partner  All the Principal Officers are employed on a part-time basis.
<b>Bankers</b>	Royal Bank of Scotland 36 St Andrew Square Edinburgh EH2 2YB
<b>Solicitors</b>	Broadfield Law UK LLP 1 Bartholomew Close London EC1A 7BL
<b>Auditors</b>	Sayer Vincent LLP 110 Golden Lane London EC1Y 0TG
<b>Investment Advisers</b>	Schroder & Co. Limited 12 Moorgate London EC2R 6DA  Wren Investment Office Limited 66 Lincoln's Field, London WC2A 3LH

# THE MARK LEONARD TRUST

## The Report of the Trustees

The trustees present their report and the audited financial statements for the year ended 5 April 2025.

Reference and administrative information set out on page 1 forms part of this report. The financial statements comply with current statutory requirements, the Trust deed, and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

The objects of the Trust as given in the Trust Deed are for general charitable purposes and trustees have chosen to achieve charitable objectives in three areas: Food and Farming, Acoustic Ecology, and Climate Change. It also makes grants that support environmental initiatives that might create systemic change.

The Trust mostly supports small and early-stage charities, not-for-profits, businesses and initiatives, usually with unrestricted funding and by offering support to enable organisational development. Trustees aim to work in partnership with the organisations, developing relationships based on trust and transparency. The Trust also seeks to enable better collaboration and knowledge-sharing and hosts or supports gatherings and events.

## Climate Change Collaboration

MLT is part of the Climate Change Collaboration (CCC) with two other Sainsbury Family Charitable Trusts (The Aurora Trust and JJ Charitable Trust). The CCC's mission is to support efforts which help stabilise global temperatures to 1.5 degrees, restore our natural world, and support a regenerative economy. The CCC Trusts support a wide range of interventions, including strategic communications and campaigns, legislation, litigation, research, policy work, and changing investment practice.

The CCC Trusts have supported the global Divest Invest movement for over a decade; getting private, foundation, faith, pension, and sovereign wealth investors to remove fossil fuel investments from their portfolios. Investors with assets under management of over \$40.5 trillion have committed to divest from fossil fuel investments since 2015. The CCC Trusts currently support UK Divest (Friends of the Earth Scotland, and Platform London) to encourage governmental and educational institutions to divest from fossil fuels.

The focus for the CCC Trusts has evolved to place a greater emphasis on initiatives which enable investment in climate and nature solutions. They fund the Green Finance Institute which develops and issues Local Climate Bonds for local decarbonisation projects and to encourage local community investors. The CCC Trusts also supported Carbon Tracker Initiative to engage climate scientists to determine the economic impact of climate change. They are currently supporting We are Possible for its campaign to encourage local communities to adopt low-carbon technologies.

The CCC trusts recognise that law and regulation can be used to support efforts to implement the Paris Agreement. They continue to support Peers for the Planet, Uplift and Client Earth. Uplift seeks to end government support for fossil fuel extraction in the UK, and together with Greenpeace secured a legal victory in February 2025 when the Scottish Court of Session ruled the approval of the Rosebank oil field unlawful. Client Earth's Accountable Finance Programme

# THE MARK LEONARD TRUST

utilizes legal strategies to shift financial systems and incentives towards more sustainable practices. The CCC Trusts supported 'South Lakeland Action against Climate Change' (SLACC) High Court judicial review against a proposed coal mine in Cumbria. The 2024 High Court ruling found that the coal mine's planning permission was unlawful and will potentially discourage investors speculating on fossil fuel extraction in the UK.

The CCC Trusts understand strategic communications on climate change plays an important role to empower a wide public audience, accelerate action in specific sectors and create the right conditions for ambitious policy change. They continue to support Heard, which helps celebrities, footballers, musicians and popular entertainment with large audiences to talk effectively about climate and nature. Another example is Climate Outreach, who are leading the Action on Climate Empowerment Coalition to support the delivery of the Government's first national Net Zero Public Participation Strategy. This work acknowledges good public engagement is part of effective communications and is necessary to create the right conditions for policy change.

## Portfolio Ventures

Since 2011, the Mark Leonard Trust has supported a portfolio of organisations, providing longer term grant funding, usually between and five and ten years plus other support to enable them to thrive and achieve their goals. These are organisations in the portfolio currently:

- [Become](#) - work alongside the care system to help children in care and young care leavers to believe in themselves and to heal, grow and unleash their potential.
- [Chefs in Schools](#) – aim to improve dramatically the quality of food served in schools and create a healthy food culture in schools by working with schools to enable them to work with or employ skilled chefs who are supported by the Chefs in School programmes.
- [Environmental Funders' Network](#) - a network for trusts, foundations and individual donors who support environmental causes at scale. Their mission is to improve the effectiveness of environmental philanthropy and increase the levels of support going to environmental causes.
- [In Place of War](#) - works to transform conflict into opportunities for artistic expression, education and culture by enabling the development of arts, music and theatre in places of conflict across the world. Through its Earth Sonic programme, In Place of War engages young people, musicians, indigenous communities and climate activists to tell the story of climate change's impacts through music and art.
- [Mission Kitchen](#) - provides shared workspace for independent food businesses making it easier for food entrepreneurs, especially those from less affluent backgrounds, start their own businesses.
- [Orpheus Centre](#) - performing arts school for young adults with disabilities help them to become more independent and secure employment.
- [Sustainable Restaurant Association](#)- its purpose is to accelerate change towards an environmentally restorative and socially progressive hospitality sector.
- [Switchback](#) – work with young men leaving prison to help them build a stable, rewarding life they can be proud of.
- [The Paraorchestra & Friends](#) - an ensemble of disabled and non-disabled professional musicians, they blend artforms, genres, and technology to create large-scale music projects that challenge ideas of what an orchestra can and should be.

# THE MARK LEONARD TRUST

## OTHER GRANTS

### Food and Farming

Trustees are interested in supporting the movement in the UK to regenerative farming which produces healthy crops, restores soil and nature, increases resilience to the changing climate and reduces carbon emissions. This programme includes supporting organisations and enterprises that could result in widescale change such as creating markets for sustainable food. The Trust supported a research project with the Organic Research Centre and Land Gardeners to investigate novel organic composted waste treatments for improving the health of farm soils. The results of this research project will be published during 2026.

In November, trustees donated to the Alexandra Rose Charity for its fruit and vegetable voucher scheme for families in poverty either with children or with health problems in seven places in the UK. The scheme has already how it helps families eat more fresh produce, improve their health and its boost the income of local shops and market stall selling fresh fruit and vegetables.

During this year, in partnership with the Aurora Trust and the Gatsby Charitable Foundation, the Trust started a new programme to increase research and knowledge in regenerative farming practices. Most farming research in the UK is to develop crops for farming systems that rely on agricultural chemicals and which are damaging nature, soil and our health. This new programme brings together farms, researchers and funders to develop more understanding on how to farm profitably, productively and in harmony with nature.

### Environment

Trustees approved funding to set up an Antigua and Barbuda Environment Foundation, which is part of Conservation Collective. Conservation Collective is a charity which has helped set up and develop 20 foundations in different biomes around the world. This year, The Trust provided seed funding for the Antigua and Barbuda Environment Foundation which provides funding to local and grassroot organisations which protect and restore nature and support local people's needs on both islands. The Foundation was launched in January 2025 and Mark Sainsbury is Chair of this Foundation.

### Acoustic Ecology

Acoustic Ecology, or "Eco-acoustics", is an interdisciplinary science that investigates the relationship between natural and anthropogenic soundscapes and can help us monitor the health of different natural environments.

This year, the Trust supported the University of Sussex's staff costs for its Nature Sense project. Nature Sense will be a series of monitoring stations within the Weald to Waves network, which is a 100-mile nature recovery corridor across Sussex farms and forests. Nature Sense's stations will collect long-term sound and visual data which land-managers can use to assess how nature responds to more nature-friendly land management practices. The Trust also supporting an academic team at Sussex University develop an "ECHO Dashboard". ECHO is planned to be an online tool which can synthesise acoustic and visual data, and make it easily understandable for land managers to assess the extent to which conservation practices are supporting nature and biodiversity recovery.

# THE MARK LEONARD TRUST

## Music as a Force for Good

The Mark Leonard Trust supports charities and work which use music for as a force for good and supports social and cultural change. For example, the Trust supports Paraorchestra, In Place of War and the Orpheus Centre. The Trust may support more work in this area in future years.

## Charity and Public Benefit

Trustees are aware of the Charity Commission guidance on Public Benefit and confirm that they have complied with the duty in Section 17 of the Charities Act 2011 to have due regard to it. They consider the full information, which follows in this annual report, about the Trust's aims, activities and achievements in the areas of interest that the Trust supports, demonstrates the benefit to its beneficiaries and, through them, to the public that arise from those activities.

## Achievements and Financial Review

The Trustees met three times during the year to make grants and review investments.

The net expenditure before investment and foreign exchange movements was £174,177 (2024: Net expenditure £151,734). The net unrestricted income of the Trust for the year after charging grant related support costs was £939,854 compared to £996,547 for the year to 5 April 2024.

During the year the Settlor made a generous unrestricted cash donation of £800,000 on which gift aid of £200,000 was recovered (2024: Cash donation £750,000 and gift aid £187,500).

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The Trustees have reviewed the Trust's investment performance since the end of the financial year and seen a rise in our investments in line with global markets. The Trustees are aware of investment risks and remain confident that the portfolio will enable the Trust to continue with its charitable activities.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

During the year the Trustees approved 32 grants totalling £968,024 some of which are payable over more than one year. Grants approved during the year may be analysed by number and by value in the categories set out below. Payments made relate to grants approved in this and earlier years.

	Grants Approved			Payments made	
	Number	£	%	£	%
<b>Climate Change Collaboration</b>	15	374,549	38.7	307,177	28.3
<b>Portfolio Ventures</b>	2	213,000	22.0	329,476	30.4
<b>Other Grants</b>	15	380,476	39.3	448,049	41.3
	32	968,025	100.0	1,084,702	100.0

# THE MARK LEONARD TRUST

## **Reserves Policy and Going Concern**

The Trust holds both expendable endowment and unrestricted income funds.

It is the policy of the Trustees to approve grants for payment over a period of years, subject to the fulfilment of certain conditions over the life of the grant. Commitments to be paid within 12 months are accrued in the accounts.

The need for unrestricted income funds will vary from year to year and the Trustees will continue to review the position. At the balance sheet date, the Trustees are aware of the balance on both unrestricted funds and the expendable endowment. As agreed, and planned, any grants that cannot be paid from unrestricted income will be paid from the expendable endowment.

As of 5 April 2025, the Trust held total funds of £21.87m (2024: £22.53m) which includes expendable endowment of £21.72m (2024: £22.26m).

Having assessed the Trust's financial position and plans for the foreseeable future, the trustees are not aware of any material uncertainties that would prevent the financial statements from being prepared on a going concern basis.

## **Investment Powers, Policy and Performance**

The Trust Deed empowers the Trustees to appoint investment advisers who have discretion to invest the funds of the Trust within guidelines established by the Trustees.

In 2022, trustees adopted an investment policy to align the investments with achieving the Paris Agreement goal of climate change of well below 2 degrees. This means excluding fossil fuels and other high carbon investments, increasing investments in renewable energy and selecting funds and companies that have demonstrated they are aligned with the Paris Agreement. Each year, trustees review progress against these goals.

The Trustees have allocated some of the Trust's expendable endowment for impact investing to achieve substantial social and environmental benefits as well as financial return to fund the Trust's work. Over time, trustees have increased the proportion of the endowment invested in this way to over 15%. Trustees regularly review the impact and performance of these investments.

## **Risk Assessment**

The Trustees have examined the major strategic, business and operational risks to which the Trust may be exposed. Through the joint office of the Sainsbury Family Charitable Trusts, adequate systems are in place to manage such potential risks as the Trustees have identified. The Trustees continue to be vigilant and to keep processes under review.

The Trustees identified the uncertainty of financial returns to constitute the charity's major financial risk. Currently, for example, their fund managers do not consider the risks of global climate tipping points, such as the weakening or demise of the Atlantic Meridional Ocean Circulation system and the Subpolar Gyre. Trustees have advised their fund managers about peer-reviewed research into the financial risks and have sought their guidance about the risks posed to their value of investments. In addition, the Trust supports on-going research by the University of Exeter and Carbon Tracker Initiative, to encourage the finance sector to address these risks. The Trustees regularly review investment strategy to ensure that it fulfils their fiduciary responsibility to use investments to pursue their charitable purposes. They also

# THE MARK LEONARD TRUST

operate a grant distribution formula that helps to ensure the stability of resources available for grant awards in any given year.

Another major risk is a misuse of funds by a grantee charity. To mitigate this risk the Trustees often restrict grants to charities registered with the UK Charity Commission or equivalent bodies for charitable purposes. The awards are made following a thorough assessment and grants are regularly monitored; multi-year grants are paid only on receipt of satisfactory progress reports.

Trustees are also aware of the Charity Investment Governance Principles, published in January 2025 and which the Trust funded the development of, and its recommendations for investment best practice.

## **Organisation**

The Trust is one of the Sainsbury Family Charitable Trusts (SFCT), which share a common administration.

Trustees are appointed by existing Trustees and are provided with relevant information relating to their responsibilities as Trustees. They are responsible for the overall direction and supervision of The Mark Leonard Trust; they set the Trust's strategy, review proposals and approve grants. The Trustees delegate day-to-day operations to the Trust's Executives.

Trustees are aware of the Charity Governance Code published in 2017 (updated in December 2020) which sets out the principles and recommended practice for good governance within the sector. The Charity has reviewed its governance arrangements against the principles within the code and believes that it is compliant with the code whilst maintaining its need to operate its governance efficiently.

The remuneration of the senior staff (including key management personnel) is reviewed by the Trustees on an annual basis considering the requirements of their role and performance during the year. From time to time the SFCT Management Committee benchmarks pay levels against the comparable positions in similar organisations. The Committee completed a full reward evaluation process during 2022/2023, in order to ensure that the Trusts fully meet their responsibilities and aspirations for fair and equal pay for employees.

The Trustees are fully aware of the requirements and duties set out in the Charities (Protection and Social Investment) Act 2016. The Trust does not raise funds from the public and as such has no fundraising activities requiring disclosure under SI 62A of the Charities Act 2011.

The income of the Trust is not bound by any regulatory scheme, and the Trust does not consider it necessary to comply with any voluntary code of practice relating to fundraising. We have received no complaints in relation to any fundraising activities. As we do not approach individuals for the purpose of raising funds, we do not have specific requirements related to fundraising activities, nor do we consider it necessary to design specific procedures to monitor such activities.

# THE MARK LEONARD TRUST

## GRANTS APPROVED

### CLIMATE CHANGE COLLABORATION - £374,549

#### **Bates Wells & Braithwaite LLP - £15,200**

To develop a strategy and then commission a legal opinion on potential legal interventions to clarify the duties of pension funds in relation to understanding and managing the impacts of climate change.

#### **Carbon Tracker - £33,333**

To support the Carbon Tracker Initiative and Professor Steven Keen to engage climate scientists to review already-published papers on the economic impacts of climate change.

#### **Charity Finance Group - £3,333**

To promote the Charity Investment Governance Principles, which support charity trustees practically manage their charity's investment portfolios.

#### **Client Earth**

**£30,666** - To scope a trans-national legal action using the European Social Charter.

**£83,333** – To staff costs for Client Earth's Accountable Finance team.

#### **Climate Outreach - £13,000**

Towards the Action on Climate Empowerment Coalition to support the delivery of the Government's first national Net Zero Public Participation Strategy.

#### **E3G - £10,000**

Towards the communication costs and secretariat support for London Climate Action Week 2024

#### **Green Finance Community Hub - £18,334**

Towards a business plan and community/stakeholder engagement for Project Collette, a proposed community-owned offshore windfarm off the Cumbrian coast.

#### **Heard Organisation Ltd (formerly On Road Media) - £34,000**

Towards the Climate Stories that Work project.

#### **Integrity Initiatives International - £19,678**

For a Deputy Director position to work on the International Anti-Corruption Court campaign.

#### **Jesus College Cambridge - £25,000**

To complete a project to develop a launch a fossil-free bond index with Bloomberg.

#### **Peers for the Planet - £51,565**

Towards Peers for the Planet's staff costs.

#### **Peers for the Planet - £3,333**

Towards developing its Parliamentarians' Guide for Climate Change and Peers for the Planet's October 2024 launch event at the Houses of Parliament.

# THE MARK LEONARD TRUST

## **South Lakes Action on Climate Change - £15,000**

Towards legal costs to challenge the development of a proposed coal mine in Cumbria through a judicial review in the High Court.

## **We Are Possible - £18,774**

Towards its campaign to encourage communities to adopt low-carbon technologies

## **PORTFOLIO - £213,000**

## **MLT Portfolio delegate budget - £108,000**

Portfolio delegate budget in 2024/5 towards staff and organisational development.

## **Chefs in Schools - £105,000**

Towards Chefs in School's core costs.

## **OTHER GRANTS - £380,476**

## **Alexandra Rose Charity - £40,000**

Towards its core costs to enable it to increase its capacity to develop new partnerships to expand its fruit and vegetable voucher scheme and explore how the initiative could be adopted more widely

## **Canterbury Oast Trust - £7,583**

To cover three quarters of the Rare Breeds Centre's Gardener's annual salary.

## **Centre for Innovation in Voluntary Action - £7,500**

Towards the costs of its GROW Urban Festival.

## **Conservation Collective - £22,791**

To set up the Antigua and Barbuda Environmental Foundation.

## **Flying Seagull Project - £11,000**

Towards its core costs.

## **Global Legal Action Network (GLAN) - £75,000**

To deliver a legal strategy to protect Barbuda's communities and ecosystems from harmful development.

## **Good Law Project - £50,000**

To contribute to the costs of hiring an investigator to research the sources of "dark money" that fund charities and organisations which seek to influence British politics and media.

## **A British sculptor - £1,000**

To support this sculptor and his family's difficult personal and financial circumstances.

## **Mission Kitchen - £40,000**

# THE MARK LEONARD TRUST

For the 2024 Tomorrow's Table programme of events

**Organic Research Centre - £25,000**

Towards its Feeding the Soil Appeal

**The Sainsbury Archive - £30,000**

Towards the Archive's core costs.

**University of Sussex**

**£25,000** - For staffing and user-testing workshops costs to continue developing the ECHO dashboard.

**£29,000** - To support the Nature Sense project, which is series of monitoring stations in the Sussex countryside

**Woodland Trust - £8,198**

To contribute to the Memorial Woodland at Preston Farm Estate that is being created with the Woodland Trust in memory of Lord John Sainsbury.

**World Forum for Acoustic Ecology - £8,404**

Towards the development and redesign of its website and logo.

**Future Plans**

The Trust will continue to support the activities set out on pages 7 to 10 by the award of grants.

# THE MARK LEONARD TRUST

## Statement of responsibilities of the trustees

Law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the period and of its financial position at the end of the period. In preparing financial statements giving a true and fair view, the trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the Trustees on 27 November 2025 and signed on their behalf by:

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M L Sainsbury

TRUSTEE

# THE MARK LEONARD TRUST

## Independent Auditor's Report to the Trustees of The Mark Leonard Trust

### Opinion

We have audited the financial statements of The Mark Leonard Trust (the 'charity') for the year ended 5 April 2025 which comprise the statement of financial activities, balance sheet, statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the charity's affairs as at 5 April 2025 and of its incoming resources and application of resources, for the year then ended.
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- Have been prepared in accordance with the requirements of the Charities Act 2011.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on The Mark Leonard Trust's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### Other Information

The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

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## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- The information given in the trustees' annual report is inconsistent in any material respect with the financial statements;
- Sufficient accounting records have not been kept; or
- The financial statements are not in agreement with the accounting records and returns; or
- We have not received all the information and explanations we require for our audit

## **Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud are set out below.

## **Capability of the audit in detecting irregularities**

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- We enquired of management and the board of trustees, which included obtaining and reviewing supporting documentation, concerning the charity's policies and procedures relating to:
  - Identifying, evaluating, and complying with laws and regulations and whether they were aware of any instances of non-compliance;
  - Detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected, or alleged fraud;
  - The internal controls established to mitigate risks related to fraud or non-compliance with laws and regulations.

# THE MARK LEONARD TRUST

- We inspected the minutes of meetings of those charged with governance.
- We obtained an understanding of the legal and regulatory framework that the charity operates in, focusing on those laws and regulations that had a material effect on the financial statements or that had a fundamental effect on the operations of the charity from our professional and sector experience.
- We communicated applicable laws and regulations throughout the audit team and remained alert to any indications of non-compliance throughout the audit.
- We reviewed any reports made to regulators.
- We reviewed the financial statement disclosures and tested these to supporting documentation to assess compliance with applicable laws and regulations.
- We performed analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud.
- In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments, assessed whether the judgements made in making accounting estimates are indicative of a potential bias and tested significant transactions that are unusual or those outside the normal course of business.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charity's trustees as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Date: 8 December 2025

Sayer Vincent LLP, Statutory Auditor

110 Golden Lane, LONDON, EC1Y 0TG

Sayer Vincent LLP is eligible to act as auditor in terms of section 1212 of the Companies Act 2006

# THE MARK LEONARD TRUST

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2025

	Notes	Unrestricted Funds £	Expendable Endowment £	Total Funds 2025 £	Total Funds 2024 £
<b>Income</b>					
Donations and gifts		1,000,000	-	1,000,000	937,500
Investment income	3	254,448	-	254,448	324,703
Other income		39,092	-	39,092	41,740
<b>Total income and endowments</b>		<b>1,293,540</b>	<b>-</b>	<b>1,293,540</b>	<b>1,303,943</b>
<b>Resources expended</b>					
<b>Cost of raising funds</b>					
Investment management costs	4	-	45,178	45,178	121,022
<b>Charitable activities</b>					
Grant-making:					
Grant expenditure	5	1,068,856	-	1,068,856	723,791
Grant related support costs	6	353,686	-	353,686	307,396
<b>Cost of grant-making</b>		<b>1,422,542</b>	<b>-</b>	<b>1,422,542</b>	<b>1,031,187</b>
<b>Total expenditure</b>		<b>1,422,542</b>	<b>45,178</b>	<b>1,467,720</b>	<b>1,152,209</b>
<b>Net income / (expenditure) before gains / (losses) on investments</b>					
		(129,002)	(45,178)	(174,180)	151,734
(Losses) / gains on investments	9	-	(622,233)	(622,233)	1,138,139
Exchange gains / (losses)		-	129,477	129,477	(2,661)
<b>Net movement in funds</b>		<b>(129,002)</b>	<b>(537,934)</b>	<b>(666,936)</b>	<b>1,287,212</b>
<b>Reconciliation of funds</b>					
Total funds brought forward		272,756	22,259,389	22,532,145	21,244,933
Total funds carried forward		143,754	21,721,455	21,865,209	22,532,145

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above.

The notes on pages 19 to 28 form part of these accounts.

# THE MARK LEONARD TRUST

## BALANCE SHEET AS AT 5 APRIL 2025

	<i>Notes</i>	<u>2025</u>	<u>2024</u>
		£	£
<b>FIXED ASSETS</b>			
Tangible fixed assets	<b>8</b>	2,663	3,995
Investments	<b>9</b>	22,155,868	22,745,919
		<u>22,158,531</u>	<u>22,749,914</u>
<b>CURRENT ASSETS</b>			
Debtors	<b>10</b>	6,723	33,095
Cash at bank and in hand		368,832	459,384
		<u>375,555</u>	<u>492,479</u>
<b>CURRENT LIABILITIES</b>			
<b>Creditors</b> - amounts falling due within 1 year	<b>11</b>	<u>668,877</u>	<u>710,248</u>
<b>NET CURRENT LIABILITIES</b>		(293,322)	(217,769)
<b>NET ASSETS</b>		<u><u>21,865,209</u></u>	<u><u>22,532,145</u></u>
<b>CAPITAL FUNDS</b>			
Expendable endowment	<b>12</b>	21,721,455	22,259,389
<b>INCOME FUNDS</b>			
Unrestricted funds	<b>12</b>	143,754	272,756
		<u><u>21,865,209</u></u>	<u><u>22,532,145</u></u>

The financial statements were approved and authorised for issue by the Trustees on 27 November 2025 and were signed on their behalf by :

.....  
M L Sainsbury

TRUSTEE

# THE MARK LEONARD TRUST

## CASH FLOW STATEMENT FOR THE YEAR ENDED 5 APRIL 2025

	<b>2025</b>	<b>2024</b>
	£	£
<b>Net cash (used in) / provided by operating activities:</b>	(442,295)	402,215
<b>Cash flows from investing activities:</b>		
Dividends and interest	254,448	324,703
Exchanges gains / (losses)	129,477	(2,661)
Purchase of investments	(18,191,306)	(2,400,231)
Sale of investments	17,587,515	3,423,647
<b>Net cash provided by investing activities</b>	(219,866)	1,345,458
<b>Change in cash and cash equivalents in the year</b>	(662,161)	943,243
<b>Cash and cash equivalents at the beginning of the year</b>	2,224,629	1,281,386
<b>Cash and cash equivalents at the end of the year</b>	1,562,468	2,224,629
<b>Reconciliation of net expenditure to net cash flow from operating activities</b>	<b>2025</b>	<b>2024</b>
	£	£
Net movement in funds as per the statement of financial activities	(666,936)	1,287,212
(Gains) / losses on investments	622,233	(1,138,139)
Dividends and interest	(254,448)	(324,703)
Exchanges (gains) / losses	(129,477)	2,661
Depreciation charges	1,332	1,332
Decrease in debtors	26,372	4,409
Decrease in creditors	(41,371)	(234,987)
Net cash used in operating activities	(442,295)	(402,215)

### Analysis of the balance of cash as shown in the balance sheet

	<b>2025</b>	<b>2024</b>	<b>Change in year</b>
	£	£	£
Cash at bank and in hand	368,832	459,384	(90,552)
Cash balances held by investment manager for reinvestment (Note 9)	1,193,636	1,765,245	(571,609)
	1,562,468	2,224,629	(662,161)

The notes on pages 19 to 28 form part of these accounts.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 1. CHARITABLE STATUS

The Mark Leonard Trust is an unincorporated charity (Charity registration number 1040323), registered in England and Wales. The address of the registered office is 5 Wilton Road, London, SW1V 1AP.

### 2. PRINCIPAL ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - (Charities SORP FRS 102), The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The trust constitutes a public benefit entity as defined by FRS 102.

In the view of the Trustees, there are no material uncertainties casting doubt on the going concern of the charity.

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

#### b) Income recognition

- (i) Income is shown gross which includes the associated tax credit unless the tax so deducted is considered irrecoverable.
- (ii) Dividends are included by reference to their due dates.
- (iii) Interest is included when receivable.
- (iv) Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

#### c) Expenditure on Charitable activities

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- (i) Costs of generating funds represent amounts paid to the Trust's external investment advisors.
- (ii) Charitable activities expenditure comprises grants and donations awarded by the Trustees in accordance with the criteria set out in the Trust Deed, together with grant related support costs.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES continued

#### c) Expenditure on Charitable activities (cont...)

- (iii) Grants payable are made to third parties in furtherance of the charity's objects. Single or multi-year grants are accounted for when either the recipient has a reasonable expectation that they will receive a grant and the trustees have agreed to pay the grant without condition, or the recipient has a reasonable expectation that they will receive a grant and that any condition attaching to the grant is outside of the control of the charity.

The view of the trustees is that any instalments payable within 12 months of the reporting date are expected to be paid regardless of the status of attached conditions and so these are accrued. Any payments due in more than 12 months from the reporting date, where conditions exist that have not been met at the reporting date, are not accrued but are reported as an unaccrued future commitment.

- (iv) Grants approved subject to conditions that have not been met at the year-end are noted as a commitment but not accrued as expenditure.
- (v) Grant related support costs represent staff, office and governance costs incurred in managing the grant award programme. They include a share of the staff and office costs of the joint offices of the Sainsbury Family Charitable Trusts, which are allocated in proportion to the time spent on Trust matters and
- (vi) Contributions to defined contribution plans are charged to the statement of financial activities in the period to which they relate.

#### d) Fixed assets

Fixed assets are depreciated at rates which reflect their useful life to the Trust. Items of equipment are capitalised where the purchase price exceeds £5,000.

Leasehold improvements are depreciated over the outstanding life of the lease at the time the work was completed. The following rate has been used:

Leasehold improvements - 14.29% per annum

#### e) Investments

- (i) Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Any change in fair value will be recognised in the statement of financial activities. Investment gains and losses, whether realised or unrealised, are combined and shown in the heading "Net gains/(losses) on investments" in the statement of financial activities. The charity does not acquire put options, derivatives or other complex financial instruments.
- (ii) Social Impact Investments are valued at their fair value. Where fair value is not practicable, social investments are recognised at cost less impairment.

#### f) Financial instruments

- (i) The charity has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.
- (ii) Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.
- (iii) Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES continued

#### g) Cash and cash equivalents

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar

#### h) Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, which are described above, Trustees are required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects the current and future periods.

In the view of the Trustees, no assumptions concerning the future or estimation uncertainty affecting assets and liabilities at the balance sheet date are likely to result in a material adjustment to their carrying amounts in the next financial year.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 3. INCOME FROM INVESTMENTS

Income received on investments may be analysed as follows:

	2025		2024	
	£	%	£	%
Government fixed interest	-	0	6,390	2
Other fixed interest	-	0	3,960	1
UK equities	3,931	2	36,836	11
Overseas equities	5,425	2	90,825	28
Alternatives	8,348	3	162,373	50
Impact Investments	54,495	21	18,997	6
Other	-	0	5,322	2
Multi-asset funds	182,249	72	5,322	2
	<u>254,448</u>	<u>100</u>	<u>330,025</u>	<u>102</u>

### 4. COST OF GENERATING FUNDS

These costs relate to the investment manager's fees. The Trustees are of the opinion that these relate to the generation of a total return on the investment portfolio and, as such, have charged the Expendable Endowment with these fees.

### 5. GRANTS PAYABLE

	2025		2024	
	£	£	£	£
<b>Reconciliation of grants payable:</b>				
Commitments at 6 April 2024		630,300		830,706
Grants not accrued at 6 April 2024	529,291		580,927	
Grants approved in the year	968,024		788,216	
Grants cancelled, refunded or amended	(3,244)		(116,061)	
Grants not accrued at 5 April 2025	<u>(425,215)</u>		<u>(529,291)</u>	
<b>Grants payable for the year</b>		<b>1,068,856</b>		<b>723,791</b>
Grants paid during the year		(1,084,701)		(924,197)
Commitments at 5 April 2025		<u>614,455</u>		<u>630,300</u>
<b>Commitments at 5 April 2025 are payable as follows:</b>				
		<b>2025</b>		<b>2024</b>
		£		£
Within one year (note 11)		<u>614,455</u>		<u>630,300</u>

#### Commitments

In addition to the amounts committed and accrued noted above, the Trustees have also authorised certain grants which are subject to the recipient fulfilling certain conditions relating to the delivery of the grant-funded activities.

The total amount authorised but not accrued as expenditure at 5 April 2025 was £425,215 (2024: £529,291). This total is payable during 2026/27, 2027/28, 2028/29 and 2029/30.

A list of grants payable is included in Appendix A.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 6. GRANT RELATED SUPPORT COSTS

	<b>Grant- making</b>	<b>Governance</b>	<b>2025 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	257,105	5,051	262,156
Share of joint office costs	37,174	-	37,174
Direct costs including travel	28,126	-	28,126
Depreciation	1,332	-	1,332
Legal and professional fees	15,059	-	15,059
Consultancy	599	-	599
Auditor's remuneration*	-	9,240	9,240
	<b>339,395</b>	<b>14,291</b>	<b>353,686</b>

\* Auditor's remuneration excluding VAT was £7,700

During the year no Trustee received any remuneration (2024: £nil). One trustee was reimbursed expenses of £376 (2024: £543).

### COMPARATIVE

	<b>Grant- making</b>	<b>Governance</b>	<b>2024 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	199,252	4,778	204,030
Share of joint office costs	31,156	-	31,156
Direct costs including travel	20,031	-	20,031
Depreciation	1,332	-	1,332
Legal and professional fees	22,842	-	22,842
Consultancy	19,246	-	19,246
Auditor's remuneration*	-	8,760	8,760
	<b>293,859</b>	<b>13,538</b>	<b>307,396</b>

\* Auditor's remuneration excluding VAT was £7,300

### 7. ANALYSIS OF STAFF COSTS

	<b>2025</b>	<b>2024</b>
	<b>£</b>	<b>£</b>
Wages and salaries	216,810	166,516
Social security costs	20,813	18,914
Other pension costs	24,533	18,600
	<b>262,156</b>	<b>204,030</b>

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office 1.9% (2024: 1.8%) of the total support and administration costs of these trusts have been allocated to the Mark Leonard Trust, including a proportionate share of the costs of employing the total number of staff serving in the office in 2024/25.

The average number of staff employed during the year was 16 all on a part-time basis (2024: 14). This equates to 3.2 full-time employees (2024: 2.4).

The Trust considers its key management personnel to comprise the Principal Officers. The total employment benefits, including employer pension contributions, of these key management personnel, were £119,926 (2024: £103,865). No employee earned in excess of £60,000 (2023: Nil)

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 8. TANGIBLE FIXED ASSETS

#### Leasehold Improvements

	2025	2024
	£	£
<b>Cost</b>		
At 6 April 2024	9,323	9,323
At 5 April 2025	9,323	9,323
<b>Depreciation</b>		
At 6 April 2024	5,328	3,996
Charge for the year	1,332	1,332
At 5 April 2025	6,660	5,328
<b>Net Book Value</b>		
At 5 April 2025	2,663	3,995
At 5 April 2024	3,995	5,327

### 9. FIXED ASSET INVESTMENTS

	2025	2024
	£	£
<b>Market value 5 April 2024</b>	20,980,674	20,865,951
Add: Acquisitions at cost	18,191,306	2,400,231
Less: Disposals at proceeds value	(17,587,515)	(3,423,647)
Net (losses) / gains in year	(622,233)	1,138,139
<b>Market value 5 April 2025</b>	20,962,232	20,980,674
Investment cash	1,193,636	1,765,245
<b>Total investments</b>	22,155,868	22,745,919

The investments held as at 5 April 2025 were as follows:

	2025		2024	
	Cost	Market Value	Cost	Market Value
	£	£	£	£
Govt fixed interest	-	-	759,071	768,669
Other fixed interest	-	-	333,474	326,740
UK equities	-	-	1,448,806	1,801,311
Overseas equities	-	-	7,217,841	9,819,187
Alternatives	-	-	3,329,059	3,153,511
Multi-asset funds	17,906,176	17,109,500		
Cash	1,193,636	1,193,636	1,765,245	1,765,245
<b>Impact investments</b>				
Unquoted	3,408,261	3,852,732	3,552,999	3,961,523
Quoted	-	-	873,004	1,149,736
	22,508,073	22,155,868	19,279,499	22,745,919

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 10. DEBTORS

	<b>2025</b>	<b>2024</b>
	<b>£</b>	<b>£</b>
Accrued income	748	27,930
Other debtors	5,975	5,165
	<u>6,723</u>	<u>33,095</u>

### 11. CREDITORS - amounts falling due within one year

	<b>2025</b>	<b>2024</b>
	<b>£</b>	<b>£</b>
Grants payable within one year	614,455	630,300
Professional charges	5,940	5,640
Investment management fee	246	18,593
Other creditors	48,236	55,715
	<u>668,877</u>	<u>710,248</u>

# THE MARK LEONARD TRUST

## 12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Totals 2025</b>
	£	£	£
Fund balances at 5 April 2025 are represented by:			
Tangible fixed assets	-	2,663	2,663
Investments	-	22,155,868	22,155,868
Current assets	812,385	(436,830)	375,555
Current liabilities	(668,631)	(246)	(668,877)
<b>Total net assets</b>	<b>143,754</b>	<b>21,721,455</b>	<b>21,865,209</b>

### Movement in the year

Opening balance as at 5 April 2024	272,756	22,259,389	22,532,145
Total income and endowments	1,293,540	-	1,293,540
Cost of raising funds	-	(45,178)	(45,178)
Cost of grant-making	(1,422,542)	-	(1,422,542)
Net gains on investments	-	(622,233)	(622,233)
Losses on currency exchange	-	129,477	129,477
Closing balance as at 5 April 2025	<b>143,754</b>	<b>21,721,455</b>	<b>21,865,209</b>

### COMPARATIVE

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Totals 2024</b>
	£	£	£
Fund balances at 5 April 2024 are represented by:			
Tangible fixed assets	-	3,995	3,995
Investments	-	22,745,919	22,745,919
Current assets	964,411	(471,932)	492,479
Current liabilities	(691,655)	(18,593)	(710,248)
<b>Total net assets</b>	<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>
<b>Movement in the year</b>			
Opening balance as at 5 April 2023	-	21,244,933	21,244,933
Total income and endowments	1,303,943	-	1,303,943
Cost of raising funds	-	(121,022)	(121,022)
Cost of grant-making	(1,031,187)	-	(1,031,187)
Net losses on investments	-	1,138,139	1,138,139
Gains on currency exchange	-	(2,661)	(2,661)
Transfers between funds	-	-	-
Closing balance as at 5 April 2024	<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 13. RELATED PARTY TRANSACTIONS

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office for cost effectiveness. To further reduce the administrative burden, some Trusts share expenses and may pay a third party on behalf of another Trust(s) on the basis that they will be reimbursed. Thus, at any one time there are amounts payable between trusts some of which fall under the definition of related parties by having trustees in common who are also siblings.

During the year to 5 April 2025, an unconditional donation of £800,000 was received from Mr M L Sainsbury, the Settlor and Trustee (2024: £750,000).

The following amounts are included in Other Creditors (Note 11) that are due to related parties:

- £7,482 due to The Aurora Trust (2024: £6,112).
- £27,869 due to The J J Charitable Trust (2024: £23,407).
- £12,961 due from The Linbury Trust (2024: (£10,905)).

### 14. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2024

	Unrestricted Funds	Expendable Endowment	Total Funds 2024
	£	£	£
<b>Income</b>			
Donations and gifts	937,500	-	937,500
Investment income	324,703	-	324,703
Other income	41,740	-	41,740
<b>Total income and endowments</b>	<b>1,303,943</b>	<b>-</b>	<b>1,303,943</b>
<b>Resources expended</b>			
<b>Cost of raising funds</b>			
Investment management costs	-	121,022	121,022
<b>Charitable activities</b>			
Grant-making:			
Grant expenditure	723,791	-	723,791
Grant related support costs	307,396	-	307,396
<b>Cost of grant-making</b>	<b>1,031,187</b>	<b>-</b>	<b>1,031,187</b>
<b>Total expenditure</b>	<b>1,031,187</b>	<b>121,022</b>	<b>1,152,209</b>
<b>Net expenditure before (losses) / gains on investments</b>	<b>272,756</b>	<b>(121,022)</b>	<b>151,734</b>
Gains / (Losses) on investments	-	1,138,139	1,138,139
Exchange (loses) / gains	-	(2,661)	(2,661)
<b>Net movement in funds</b>	<b>272,756</b>	<b>1,014,456</b>	<b>1,287,212</b>
<b>Reconciliation of funds</b>			
Total funds brought forward	-	21,244,933	21,244,933
Total funds carried forward	<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2025 consisted of the following:

	<b>£</b>
<b>Climate Change Collaboration</b>	
Bates Wells & Braithwaite LLP	15,200
Carbon Tracker	33,333
ClientEarth	86,221
Friends of the Earth Scotland	15,805
Green Finance Community Hub	18,334
Green Finance Institute	33,333
Heard Organisation Ltd (formerly On Road Media)	17,000
Integrity Initiatives International	19,678
Jesus College Cambridge	25,000
Peers for the Planet	37,368
Platform	46,556
We Are Possible	18,774
Grants payable up to £15,000	65,899
<b>Portfolio Ventures</b>	
Chefs in Schools	45,000
Environmental Funders' Network	20,000
MLT Portfolio delegate budget	41,476
Orpheus Centre	60,000
Switchback Initiative - (known as Switchback)	23,000
The Paraorchestra & Friends	65,000
<b>Other Grants</b>	
Alexandra Rose Charity	40,000
Conservation Collective	15,148
Global Legal Action Network (GLAN)	75,000
Good Law Project	50,000
Mission Kitchen	38,400
MLT Portfolio delegate budget	35,900
Organic Research Centre	25,000
University of Sussex	54,000
Grants payable up to £15,000	48,431
<b>Total grants payable per Statement of Financial Activities:</b>	<b>1,068,856</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A (continued)

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2024 consisted of the following:

	£
<b>Climate Change Collaboration</b>	
The Social Change Nest	21,666
Grants payable up to £15,000	7,890
<b>Environment</b>	
Ashden Climate Solutions	50,000
Carbon Tracker	16,000
Environmental Funders' Network	22,295
FoodHub NL	20,000
Green Finance Institute	33,333
Platform	46,556
Real Farming Trust	20,000
Grants payable up to £15,000	92,487
<b>Food &amp; Farming</b>	
Chefs in Schools	40,000
<b>Music &amp; Social Need</b>	
The Paraorchestra & Friends	65,000
Orpheus Centre	60,000
In Place of War	50,000
English National Opera	20,000
Grants payable up to £15,000	5,000
<b>Youth Work</b>	
Become - (formerly known as Who Cares? Trust)	50,000
Switchback Initiative - (known as Switchback)	23,000
<b>General</b>	
Grants payable up to £15,000	80,564
<b>Total grants payable per Statement of Financial Activities:</b>	<b>723,791</b>

**THE MARK LEONARD TRUST**

England & Wales - Charity number 1040323

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# Accounts

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# THE MARK LEONARD TRUST

ANNUAL REPORT AND FINANCIAL STATEMENTS

5 APRIL 2024

The Peak  
5 Wilton Road  
London SW1V 1AP

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# THE MARK LEONARD TRUST

## Legal and Administrative

The Mark Leonard Trust (No. 1040323) was established under a Trust Deed dated 14 July 1994 and became a registered charity on 22 August 1994.

<b>Trustees</b>	Mr M L Sainsbury Mrs Z Sainsbury Mr J J Sainsbury
<b>Registered Office</b>	The Peak 5 Wilton Road London SW1V 1AP
<b>Principal Officers</b>	Mrs K Everett      Chief Operating Officer Mrs S Ferguson    Executive Mr D Chin           Executive Mr A Shah           Senior Finance Partner  All the Principal Officers are employed on a part-time basis.
<b>Bankers</b>	Royal Bank of Scotland 119 - 121 Victoria Street London SW1E 6RA
<b>Solicitors</b>	BDB Pitmans LLP 1 Bartholomew Close London EC1A 7BL
<b>Auditors</b>	Sayer Vincent LLP 110 Golden Lane London EC1Y 0TG
<b>Investment Advisers</b>	Schroder & Co. Limited 12 Moorgate London EC2R 6DA

# THE MARK LEONARD TRUST

## The Report of the Trustees

The trustees present their report and the audited financial statements for the year ended 5 April 2024.

Reference and administrative information set out on page 1 forms part of this report. The financial statements comply with current statutory requirements, the Trust deed, and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

The objects of the Trust as given in the Trust Deed are for general charitable purposes and trustees have chosen to achieve charitable objectives in three areas: Food and Farming, Harnessing the Power of the Creative Arts and Climate Change.

The Trust mostly supports small and early-stage charities, not-for-profits, businesses and initiatives, usually with unrestricted funding and by offering support to enable organisational development. Trustees aim to work in partnership with the organisations, developing relationships based on trust and transparency. The Trust also seeks to enable better collaboration and knowledge-sharing and hosts or supports gatherings and events.

### Food and Farming

Trustees are interested in supporting the movement in the UK to regenerative farming which produces healthy crops, restores soil and nature, increases resilience to the changing climate and reduces carbon emissions. This programme includes supporting organisations and enterprises that could result in widescale change such as creating markets for sustainable food.

During this year, in partnership with the Aurora Trust and the Gatsby Charitable Foundation, the Trust started a new programme to increase research and knowledge in regenerative farming practices. Most farming research in the UK is to develop crops for farming systems that rely on agricultural chemicals and which are damaging nature, soil and our health. This new programme brings together farms, researchers and funders to develop more understanding on how to farm profitably, productively and in harmony with nature.

### Harnessing the Power of the Creative Arts

Trustees are looking at organisations which use music as therapy or as a force for good. They are particularly interested in giving those with disabilities and disadvantaged groups a chance to engage with the healing power of music. Trustees are also looking to introduce music and sound-art into public spaces such as hospitals or specialist schools.

Another area of exploration is Acoustic Ecology or eco-acoustics. This is an interdisciplinary science that investigates the relationship between natural and anthropogenic changing soundscapes and helps understand and monitor the health of different environments such as oceans, coral reefs, rain forests and glaciers.

### Climate Change

The Trust is part of the Climate Change Collaboration (along with two other Sainsbury Family Charitable Trusts, the Aurora Trust and JJ Charitable Trust) to support efforts which help stabilise global temperatures to 1.5 degrees, restore our natural world, and support a

# THE MARK LEONARD TRUST

regenerative economy. The Collaboration aims to help reshape market norms, incentives and structures and create a political mandate to keep fossil fuels in the ground and accelerate finance into climate and nature solutions.

During this year, the Collaboration continued to support Peers for the Planet and Client Earth and the Global Legal Action Network, which enabled the Youth Climate Case in which six Portuguese young people brought a case against 32 European states arguing that their climate inaction infringed their human rights. The Youth Climate Case was heard by the Grand Chamber of the European Court of Human Rights on 27 September 2023, alongside an association of Swiss women who made a similar argument against the Swiss government.

This year the Collaboration began to support work on tackling corruption and illicit finance funded Integrity Initiatives International, a US not-for-profit, for its campaign and advocacy work to develop a new International Anti-Corruption Court.

Since 2011, the Mark Leonard Trust has supported a portfolio of organisations, providing longer term grant funding, usually between and five and ten years plus other support to enable them to thrive and achieve their goals. These are organisations in the portfolio currently:

- [Become](#) - work alongside the care system to help children in care and young care leavers to believe in themselves and to heal, grow and unleash their potential.
- [Chefs in Schools](#) – aim to improve dramatically the quality of food served in schools and create a healthy food culture in schools by working with schools to enable them to work with or employ skilled chefs who are supported by the Chefs in School programmes.
- [Environmental Funders' Network](#) - a network for trusts, foundations and individual donors who support environmental causes at scale. Their mission is to improve the effectiveness of environmental philanthropy and increase the levels of support going to environmental causes.
- [In Place of War](#) - works to transform conflict into opportunities for artistic expression, education and culture by enabling the development of arts, music and theatre in places of conflict across the world.
- [Mission Kitchen](#) - provides shared workspace for independent food businesses making it easier for food entrepreneurs, especially those from less affluent backgrounds, start their own businesses.
- [Orpheus Centre](#) - performing arts school for young adults with disabilities help them to become more independent and secure employment.
- [Sustainable Restaurant Association](#)- its purpose is to accelerate change towards an environmentally restorative and socially progressive hospitality sector.
- [Switchback](#) – work with young men leaving prison to help them build a stable, rewarding life they can be proud of.
- [The Paraorchestra & Friends](#) - an ensemble of disabled and non-disabled professional musicians, they blend artforms, genres, and technology to create large-scale music projects that challenge ideas of what an orchestra can and should be.

[Just for Kids Law](#), which provided advocacy, assistance and support to children and young people who find themselves in trouble with the law, left the Portfolio this year.

# THE MARK LEONARD TRUST

## Charity and Public Benefit

Trustees are aware of the Charity Commission guidance on Public Benefit and confirm that they have complied with the duty in Section 17 of the Charities Act 2011 to have due regard to it. They consider the full information, which follows in this annual report, about the Trust's aims, activities and achievements in the areas of interest that the Trust supports, demonstrates the benefit to its beneficiaries and, through them, to the public that arise from those activities.

## Achievements and Financial Review

The Trustees met three times during the year to make grants and review investments.

The net income before investment and foreign exchange movements was £151,734 (2023: Net expenditure £603,560). The net unrestricted income of the Trust for the year after charging grant related support costs was £996,547 compared to £631,986 for the year to 5 April 2023.

During the year the Settlor made a generous unrestricted cash donation of £750,000 on which gift aid of £187,500 was recovered (2023: Cash donation £480,000 and gift aid £120,000).

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The Trustees have reviewed the Trust's investment performance since the end of the financial year and seen a rise in our investments in line with global markets. The Trustees are aware of investment risks and remain confident that the portfolio will enable the Trust to continue with its charitable activities.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

During the year the Trustees approved 31 grants totalling £788,216 some of which are payable over more than one year. Grants approved during the year may be analysed by number and by value in the categories set out below. Payments made relate to grants approved in this and earlier years.

	Grants Approved			Payments made	
	Number	£	%	£	%
<b>Climate Change Collaboration</b>	11	376,077	47.7	382,606	41.4
<b>Environment</b>	2	42,295	5.4	42,295	4.5
<b>Food &amp; Farming</b>	6	68,783	8.7	114,332	12.4
<b>Music &amp; Social Need</b>	1	5,000	0.6	204,052	22.1
<b>Youth Work</b>	2	96,000	12.2	82,000	8.9
<b>Other Environment</b>	5	85,061	10.8	83,912	9.1
<b>General</b>	4	115,000	14.6	15,000	1.6
	31	788,216	100.0	924,197	100.0

# THE MARK LEONARD TRUST

## **Reserves Policy and Going Concern**

The Trust holds both expendable endowment and unrestricted income funds.

It is the policy of the Trustees to approve grants for payment over a period of years, subject to the fulfilment of certain conditions over the life of the grant. Commitments to be paid within 12 months are accrued in the accounts.

The need for unrestricted income funds will vary from year to year and the Trustees will continue to review the position. At the balance sheet date, the Trustees are aware of the balance on both unrestricted funds and the expendable endowment. As agreed, and planned, any grants that cannot be paid from unrestricted income will be paid from the expendable endowment.

As of 5 April 2024, the Trust held total funds of £22.51m (2023: £21.24m) which includes expendable endowment of £22.26m (2023: £21.24m).

Having assessed the Trust's financial position and plans for the foreseeable future, the trustees are not aware of any material uncertainties that would prevent the financial statements from being prepared on a going concern basis.

## **Investment Powers, Policy and Performance**

The Trust Deed empowers the Trustees to appoint investment advisers who have discretion to invest the funds of the Trust within guidelines established by the Trustees.

In 2022, trustees adopted an investment policy to align the investments with achieving the Paris Agreement goal of climate change of well below 2 degrees. This means excluding fossil fuels and other high carbon investments, increasing investments in renewable energy and selecting funds and companies that have demonstrated they are aligned with the Paris Agreement. Each year, trustees review progress against these goals.

The Trustees have allocated some of the Trust's expendable endowment for impact investing to achieve substantial social and environmental benefits as well as financial return to fund the Trust's work. Over time, trustees have increased the proportion of the endowment invested in this way to about 15%. Trustees regularly review the impact and performance of these investments.

During the year the financial return on the investment portfolio excluding the impact investments was 7.1%, under-performing the benchmark of 17.1%.

## **Risk Assessment**

The Trustees have examined the major strategic, business and operational risks to which the Trust may be exposed. Through the joint office of the Sainsbury Family Charitable Trusts, adequate systems are in place to manage such potential risks as the Trustees have identified. The Trustees continue to be vigilant and to keep processes under review.

The Trustees identified the uncertainty of financial returns to constitute the charity's major financial risk. They consider climate change poses major risks to financial markets and are acting, for example through support to the Carbon Tracker Initiative, to encourage the finance sector to address these risks. The Trustees regularly review investment strategy and monitor financial performance. They also operate a grant distribution formula which helps to ensure the stability of resources available for grant awards in any given year.

# THE MARK LEONARD TRUST

Another major risk is a misuse of funds by a grantee charity. To mitigate this risk the Trustees often restrict grants to charities registered with the UK Charity Commission or equivalent bodies for charitable purposes. The awards are made following a thorough assessment and grants are regularly monitored; multi-year grants are paid only on receipt of satisfactory progress reports.

## Organisation

The Trust is one of the Sainsbury Family Charitable Trusts (SFCT), which share a common administration.

Trustees are appointed by existing Trustees and are provided with relevant information relating to their responsibilities as Trustees. They are responsible for the overall direction and supervision of The Mark Leonard Trust; they set the Trust's strategy, review proposals and approve grants. The Trustees delegate day-to-day operations to the Trust's Executives.

Trustees are aware of the Charity Governance Code published in 2017 (updated in December 2020) which sets out the principles and recommended practice for good governance within the sector. The Charity has reviewed its governance arrangements against the principles within the code and believes that it is compliant with the code whilst maintaining its need to operate its governance efficiently.

The remuneration of the senior staff (including key management personnel) is reviewed by the Trustees on an annual basis considering the requirements of their role and performance during the year. From time to time the SFCT Management Committee benchmarks pay levels against the comparable positions in similar organisations. The Committee completed a full reward evaluation process during 2022/2023, in order to ensure that the Trusts fully meet their responsibilities and aspirations for fair and equal pay for employees.

The Trustees are fully aware of the requirements and duties set out in the Charities (Protection and Social Investment) Act 2016. The Trust does not raise funds from the public and as such has no fundraising activities requiring disclosure under SI 62A of the Charities Act 2011.

The income of the Trust is not bound by any regulatory scheme, and the Trust does not consider it necessary to comply with any voluntary code of practice relating to fundraising. We have received no complaints in relation to any fundraising activities. As we do not approach individuals for the purpose of raising funds, we do not have specific requirements related to fundraising activities, nor do we consider it necessary to design specific procedures to monitor such activities.

## GRANTS APPROVED

**Environment - £42,295**

**Environmental Funders' Network - £40,000**

Core funding

**Environmental Funders' Network - £2,295**

To engage One Thought's Leadership course

# THE MARK LEONARD TRUST

## Youth Work - £96,000

### **Become - (formerly known as Who Cares? Trust) - £50,000**

Core funding

### **Switchback Initiative - (known as Switchback) - £46,000**

Core funding

## CLIMATE CHANGE COLLABORATION - £376,077

### **Bates Wells**

**£18,200** - To understand the legal and regulatory impacts of Carbon Tracker's 'Loading the Dice' report

**£8,000** - Towards the costs of Bates Wells and other legal firms producing legal opinions on charity reporting duties

### **Carbon Tracker - £16,000**

For staff capacity to engage regulators/wider stakeholders with the findings of its 'Loading the Dice' report

### **Charity Finance Group - £7,667**

To develop the Charity Investment Governance Principles

### **Friends of the Earth Charitable Trust - £56,061**

Towards its partnership work on UK Divest

### **Friends of the Earth Scotland - £30,222**

Towards its partnership work on UK Divest

### **Green Finance Institute - £100,000**

Towards the Local Climate Bonds project

### **Heard Organisation Ltd (formerly On Road Media) - £15,000**

Towards the core climate team in 2024/25

### **Integrity Initiatives International - £11,815**

For staffing needs on the IACC

### **Platform - £93,112**

Towards their partnership work on UK Divest

### **PR - £20,000**

To support PR, comms and market research in 2023/24

# THE MARK LEONARD TRUST

## FOOD AND FARMING GRANTS- £68,783

### **FoodHub NL- £20,000**

Towards the costs of podcasts on regenerative agriculture

### **Integrity Soils - £7,000**

To contribute to the fees of a participant on the UK CREATE course on regenerative farming

### **Mission Kitchen - £14,000**

Towards the first event of Tomorrow's Table Event Programme

### **Organic Research Centre - £13,033**

For a Rapid Evidence Assessment of crop science relating to regenerative agriculture

### **Regenerative Farming UK Conference budget - £12,950**

Towards the Regenerative farming UK conference held in Cambridge on 22 and 23 March 2024

### **TRFF Ltd - £1,800**

To pay for advice from BDB Pitmans on how to appoint an engineer with confidentiality and Intellectual Property assignment

## MUSIC & SOCIAL NEED GRANTS- £5,000

### **Royal College of Music - £5,000**

For the care and accommodation of student

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## OTHER

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## OTHER ENVIRONMENT GRANTS - £85,061

### **Agence France-Press - £15,000**

To support the development of AFP's 'Future of the Planet' hub

### **Ashden Climate Solutions - £50,000**

Core costs

### **Imagination Design Limited - £5,061**

For the expenses associated with Imagination Design's woodland design and community engagement with local residents around Preston Candover

### **Save the Rhino International**

**£10,000** - For its work to understand and stop organised crime driving rhino poaching

**£5,000** - Towards the Follow the Money Investigation

# THE MARK LEONARD TRUST

## GENERAL - £115,000

### **British Red Cross – Headquarters - £10,000**

For their efforts to support people hurt through the war between Israel and Gaza

### **English National Opera - £20,000**

To support Requiem in Motion

### **Medecins Sans Frontieres - Doctors without Borders - £10,000**

For their efforts to support people hurt through the war between Israel and Gaza.

### **Trustee Discretionary - £75,000**

Trustee discretionary budget for grants over three years, each up to value of £10,000

### **Future Plans**

The Trust will continue to support the activities set out on pages 6 to 9 by the award of grants.

# THE MARK LEONARD TRUST

## Statement of responsibilities of the trustees

Law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the period and of its financial position at the end of the period. In preparing financial statements giving a true and fair view, the trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the Trustees on 6 December 2024 and signed on their behalf by:

.....

M L Sainsbury

TRUSTEE

# THE MARK LEONARD TRUST

## Independent Auditor's Report to the Trustees of The Mark Leonard Trust

### Opinion

We have audited the financial statements of The Mark Leonard Trust (the 'charity') for the year ended 5 April 2024 which comprise the statement of financial activities, balance sheet, statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the charity's affairs as at 5 April 2024 and of its incoming resources and application of resources, for the year then ended.
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- Have been prepared in accordance with the requirements of the Charities Act 2011.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on The Mark Leonard Trust's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### Other Information

The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# THE MARK LEONARD TRUST

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- The information given in the trustees' annual report is inconsistent in any material respect with the financial statements;
- Sufficient accounting records have not been kept; or
- The financial statements are not in agreement with the accounting records and returns; or
- We have not received all the information and explanations we require for our audit

## **Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud are set out below.

## **Capability of the audit in detecting irregularities**

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- We enquired of management and the board of trustees, which included obtaining and reviewing supporting documentation, concerning the charity's policies and procedures relating to:
  - Identifying, evaluating, and complying with laws and regulations and whether they were aware of any instances of non-compliance;
  - Detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected, or alleged fraud;
  - The internal controls established to mitigate risks related to fraud or non-compliance with laws and regulations.

# THE MARK LEONARD TRUST

- We inspected the minutes of meetings of those charged with governance.
- We obtained an understanding of the legal and regulatory framework that the charity operates in, focusing on those laws and regulations that had a material effect on the financial statements or that had a fundamental effect on the operations of the charity from our professional and sector experience.
- We communicated applicable laws and regulations throughout the audit team and remained alert to any indications of non-compliance throughout the audit.
- We reviewed any reports made to regulators.
- We reviewed the financial statement disclosures and tested these to supporting documentation to assess compliance with applicable laws and regulations.
- We performed analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud.
- In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments, assessed whether the judgements made in making accounting estimates are indicative of a potential bias and tested significant transactions that are unusual or those outside the normal course of business.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charity's trustees as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Date 13 January 2025

Sayer Vincent LLP, Statutory Auditor

110 Golden Lane, LONDON, EC1Y 0TG

Sayer Vincent LLP is eligible to act as auditor in terms of section 1212 of the Companies Act 2006

# THE MARK LEONARD TRUST

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2024

	Notes	Unrestricted Funds £	Expendable Endowment £	Total Funds 2024 £	Total Funds 2023 £
<b>Income</b>					
Donations and gifts		937,500	-	937,500	600,000
Investment income	3	324,703	-	324,703	297,460
Other income		41,740	-	41,740	16,864
<b>Total income and endowments</b>		<b>1,303,943</b>	<b>-</b>	<b>1,303,943</b>	<b>914,324</b>
<b>Resources expended</b>					
<b>Cost of raising funds</b>					
Investment management costs	4	-	121,022	121,022	100,051
<b>Charitable activities</b>					
Grant-making:					
Grant expenditure	5	723,791	-	723,791	1,135,495
Grant related support costs	6	307,396	-	307,396	282,338
<b>Cost of grant-making</b>		<b>1,031,187</b>	<b>-</b>	<b>1,031,187</b>	<b>1,417,833</b>
<b>Total expenditure</b>		<b>1,031,187</b>	<b>121,022</b>	<b>1,152,209</b>	<b>1,517,884</b>
<b>Net income / (expenditure) before gains / (losses) on investments</b>					
		272,756	(121,022)	151,734	(603,560)
Gains / (losses) on investments	9	-	1,138,139	1,138,139	(947,249)
Exchange (losses) / gains		-	(2,661)	(2,661)	53,237
<b>Net movement in funds</b>		<b>272,756</b>	<b>1,014,456</b>	<b>1,287,212</b>	<b>(1,497,572)</b>
<b>Reconciliation of funds</b>					
Total funds brought forward		-	21,244,933	21,244,933	22,742,505
Total funds carried forward		<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>	<b>21,244,933</b>

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above.

The notes on pages 17 to 26 form part of these accounts.

# THE MARK LEONARD TRUST

## BALANCE SHEET AS AT 5 APRIL 2024

	Notes	2024	2023
		£	£
<b>FIXED ASSETS</b>			
Tangible fixed assets	8	3,995	5,327
Investments	9	22,745,919	21,722,488
		22,749,914	21,727,815
<b>CURRENT ASSETS</b>			
Debtors	10	33,095	37,504
Cash at bank and in hand		459,384	424,849
		492,479	462,353
<b>CURRENT LIABILITIES</b>			
<b>Creditors</b> - amounts falling due within 1 year	11	710,248	945,235
<b>NET CURRENT LIABILITIES</b>		(217,769)	(482,882)
<b>NET ASSETS</b>		22,532,145	21,244,933
<b>CAPITAL FUNDS</b>			
Expendable endowment	12	22,259,389	21,244,933
<b>INCOME FUNDS</b>			
Unrestricted funds	12	272,756	-
		22,532,145	21,244,933

The financial statements were approved and authorised for issue by the Trustees on 6 December 2024 and were signed on their behalf by :

.....  
 M L Sainsbury

TRUSTEE

The notes on pages 17 to 26 form part of these accounts.

# THE MARK LEONARD TRUST

## CASH FLOW STATEMENT FOR THE YEAR ENDED 5 APRIL 2024

	<b>2024</b>	<b>2023</b>
	£	£
<b>Net cash used in operating activities</b>	(402,215)	(936,181)
<b>Cash flows from investing activities:</b>		
Dividends and interest	324,703	297,460
Exchanges (losses) / gains	(2,661)	53,237
Purchase of investments	(2,400,231)	(4,035,919)
Sale of investments	3,423,647	5,373,746
<b>Net cash provided by investing activities</b>	1,345,458	1,688,524
<b>Change in cash and cash equivalents in the year</b>	943,243	752,343
<b>Cash and cash equivalents at the beginning of the year</b>	1,281,386	529,043
<b>Cash and cash equivalents at the end of the year</b>	2,224,629	1,281,386

	<b>2024</b>	<b>2023</b>
	£	£
<b>Reconciliation of net expenditure to net cash flow from operating activities</b>		
Net movement in funds as per the statement of financial activities	1,287,212	(1,497,572)
(Gains) / losses on investments	(1,138,139)	947,249
Dividends and interest	(324,703)	(297,460)
Exchanges losses / (gains)	2,661	(53,237)
Depreciation charges	1,332	1,332
Decrease in debtors	4,409	25,297
(Decrease) in creditors	(234,987)	(61,790)
Net cash used in operating activities	(402,215)	(936,181)

### Analysis of the balance of cash as shown in the balance sheet

	<b>2024</b>	<b>2023</b>	<b>Change in year</b>
	£	£	£
Cash at bank and in hand	459,384	424,849	34,535
Cash balances held by investment manager for reinvestment (Note 9)	1,765,245	856,537	908,708
	2,224,629	1,281,386	943,243

The notes on pages 17 to 26 form part of these accounts.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 1. CHARITABLE STATUS

The Mark Leonard Trust is an unincorporated charity (Charity registration number 1040323), registered in England and Wales. The address of the registered office is 5 Wilton Road, London, SW1V 1AP.

### 2. PRINCIPAL ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - (Charities SORP FRS 102), The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The trust constitutes a public benefit entity as defined by FRS 102.

In the view of the Trustees, there are no material uncertainties casting doubt on the going concern of the charity.

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

#### b) Income recognition

- (i) Income is shown gross which includes the associated tax credit unless the tax so deducted is considered irrecoverable.
- (ii) Dividends are included by reference to their due dates.
- (iii) Interest is included when receivable.
- (iv) Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

#### c) Expenditure on Charitable activities

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- (i) Costs of generating funds represent amounts paid to the Trust's external investment advisors.
- (ii) Charitable activities expenditure comprises grants and donations awarded by the Trustees in accordance with the criteria set out in the Trust Deed, together with grant related support costs.
- (iii) Grants payable are made to third parties in furtherance of the charity's objects. Single or multi-year grants are accounted for when either the recipient has a reasonable expectation that they will receive a grant and the trustees have agreed to pay the grant without condition, or the recipient has a reasonable expectation that they will receive a grant and that any condition attaching to the grant is outside of the control of the charity.

The view of the trustees is that any instalments payable within 12 months of the reporting date are expected to be paid regardless of the status of attached conditions and so these are accrued. Any payments due in more than 12 months from the reporting date, where conditions exist that have not been met at the reporting date, are not accrued but are reported as an unaccrued future commitment.

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES *continued*

#### c) Expenditure on Charitable activities (cont...)

- (iv) Grants approved subject to conditions that have not been met at the year-end are noted as a commitment but not accrued as expenditure.
- (v) Grant related support costs represent staff, office and governance costs incurred in managing the grant award programme. They include a share of the staff and office costs of the joint offices of the Sainsbury Family Charitable Trusts, which are allocated in proportion to the time spent on Trust matters and
- (vi) Contributions to defined contribution plans are charged to the statement of financial activities in the period to which they relate.

#### d) Fixed assets

Fixed assets are depreciated at rates which reflect their useful life to the Trust. Items of equipment are capitalised where the purchase price exceeds £5,000.

Leasehold improvements are depreciated over the outstanding life of the lease at the time the work was completed. The following rate has been used:

Leasehold improvements (2021) - 14.29% per annum

#### e) Investments

- (i) Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Any change in fair value will be recognised in the statement of financial activities. Investment gains and losses, whether realised or unrealised, are combined and shown in the heading "Net gains/(losses) on investments" in the statement of financial activities. The charity does not acquire put options, derivatives or other complex financial instruments.
- (ii) Social Impact Investments are valued at their fair value. Where fair value is not practicable, social investments are recognised at cost less impairment.

#### f) Financial instruments

- (i) The charity has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.
- (ii) Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.
- (iii) Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

#### g) Cash and cash equivalents

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar

#### h) Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, which are described above, Trustees are required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects the current and future periods.

In the view of the Trustees, no assumptions concerning the future or estimation uncertainty affecting assets and liabilities at the balance sheet date are likely to result in a material adjustment to their carrying amounts in the next financial year.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 3. INCOME FROM INVESTMENTS

Income received on investments may be analysed as follows:

	2024		2023	
	£	%	£	%
Government fixed interest	6,390	2	4,671	2
Other fixed interest	3,960	1	3,700	1
UK equities	36,836	11	30,816	10
Overseas equities	90,825	28	80,291	27
Alternatives	162,373	50	151,095	51
Impact Investments	18,997	6	21,157	7
Other	5,322	2	5,730	2
	<u>324,703</u>	<u>100</u>	<u>297,460</u>	<u>100</u>

### 4. COST OF GENERATING FUNDS

These costs relate to the investment manager's fees. The Trustees are of the opinion that these relate to the generation of a total return on the investment portfolio and, as such, have charged the Expendable Endowment with these fees.

### 5. GRANTS PAYABLE

	2024		2023	
	£	£	£	£
<b>Reconciliation of grants payable:</b>				
Commitments at 6 April 2023		830,706		709,127
Grants not accrued at 6 April 2023	580,927		577,409	
Grants approved in the year	788,216		1,174,713	
Grants cancelled, refunded or amended	(116,061)		(35,700)	
Grants not accrued at 5 April 2024	<u>(509,291)</u>		<u>(580,927)</u>	
<b>Grants payable for the year</b>		<b>743,791</b>		<b>1,135,495</b>
Grants paid during the year		(924,197)		(1,013,916)
Commitments at 5 April 2024		<u>650,300</u>		<u>830,706</u>
<b>Commitments at 5 April 2024 are payable as follows:</b>				
		<b>2024</b>		<b>2023</b>
		£		£
Within one year (note 11)		<u>650,300</u>		<u>830,706</u>

#### Commitments

In addition to the amounts committed and accrued noted above, the Trustees have also authorised certain grants which are subject to the recipient fulfilling certain conditions relating to the delivery of the grant-funded activities.

The total amount authorised but not accrued as expenditure at 5 April 2024 was £509,291 (2023: £580,927). This total is payable during 2025/26, 2026/27 and 2027/28.

A list of grants payable is included in Appendix A.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 6. GRANT RELATED SUPPORT COSTS

	<b>Grant- making</b>	<b>Governance</b>	<b>2024 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	199,252	4,778	204,030
Share of joint office costs	31,156	-	31,156
Direct costs including travel	20,031	-	20,031
Depreciation	1,332	-	1,332
Legal and professional fees	22,842	-	22,842
Consultancy	19,246	-	19,246
Auditor's remuneration*	-	8,760	8,760
	<b>293,859</b>	<b>13,538</b>	<b>307,396</b>

\* Auditor's remuneration excluding VAT was £7,300

During the year no Trustee received any remuneration (2023: £nil). One trustee was reimbursed expenses of £543 (2023: £nil).

### COMPARATIVE

	<b>Grant- making</b>	<b>Governance</b>	<b>2023 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	195,302	4,708	200,010
Share of joint office costs	29,120	-	29,120
Direct costs including travel	15,239	-	15,239
Depreciation	1,332	-	1,332
Legal and professional fees	18,592	-	18,592
Consultancy	10,245	-	10,245
Auditor's remuneration*	-	7,800	7,800
	<b>269,830</b>	<b>12,508</b>	<b>282,338</b>

\* Auditor's remuneration excluding VAT was £6,500

### 7. ANALYSIS OF STAFF COSTS

	<b>2024</b>	<b>2023</b>
	<b>£</b>	<b>£</b>
Wages and salaries	166,516	163,463
Social security costs	18,914	19,627
Other pension costs	18,600	16,920
	<b>204,030</b>	<b>200,010</b>

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office. 1.8% (2023: 1.9%) of the total support and administration costs of these trusts have been allocated to the Mark Leonard Trust, including a proportionate share of the costs of employing the total number of staff serving in the office in 2023/24.

The average number of staff employed during the year was 14, all on a part-time basis (2023: 13). This equates to 2.4 full-time employees (2023: 2.1).

The Trust considers its key management personnel to comprise the Principal Officers. The total employment benefits, including employer pension contributions, of these key management personnel, were £103,865 (2023: £132,213). No employee earned in excess of £60,000 (2023: Nil)

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 8. TANGIBLE FIXED ASSETS

#### Leasehold Improvements

	2024	2023
	£	£
<b>Cost</b>		
At 6 April 2023	9,323	24,323
Disposals	-	(15,000)
At 5 April 2024	9,323	9,323
<b>Depreciation</b>		
At 6 April 2023	3,996	17,664
Disposals	-	(15,000)
Charge for the year	1,332	1,332
At 5 April 2024	5,328	3,996
<b>Net Book Value</b>		
At 5 April 2024	3,995	5,327
At 5 April 2023	5,327	6,659

### 9. FIXED ASSET INVESTMENTS

	2024	2023
	£	£
<b>Market value 5 April 2023</b>	20,865,951	23,151,027
Add: Acquisitions at cost	2,400,231	4,035,919
Less: Disposals at proceeds value	(3,423,647)	(5,373,746)
Net gains / (losses) in year	1,138,139	(947,249)
<b>Market value 5 April 2024</b>	20,980,674	20,865,951
Investment cash	1,765,245	856,537
<b>Total investments</b>	22,745,919	21,722,488

The investments held as at 5 April 2024 were as follows:

	2024		2023	
	Cost	Market Value	Cost	Market Value
	£	£	£	£
Govt fixed interest	759,071	768,669	778,726	776,019
Other fixed interest	333,474	326,740	342,738	333,470
UK equities	1,448,806	1,801,311	1,383,814	1,821,497
Overseas equities	7,217,841	9,819,187	7,606,859	9,251,378
Alternatives	3,329,059	3,153,511	3,657,288	4,016,376
Cash	1,765,245	1,765,245	856,537	856,537
<b>Impact investments</b>				
Unquoted	3,552,999	3,961,523	3,386,566	3,713,656
Quoted	873,004	1,149,736	870,049	953,555
	19,279,499	22,745,919	18,882,577	21,722,488

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 10. DEBTORS

	<b>2024</b>	<b>2023</b>
	<b>£</b>	<b>£</b>
Accrued income	27,930	36,625
Other debtors	5,165	879
	<u>33,095</u>	<u>37,504</u>

### 11. CREDITORS - amounts falling due within one year

	<b>2024</b>	<b>2023</b>
	<b>£</b>	<b>£</b>
Grants payable within one year	650,300	830,706
Professional charges	5,640	8,944
Investment management fee	18,593	119
Other creditors	55,715	105,466
	<u>730,248</u>	<u>945,235</u>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Totals 2024</b>
	£	£	£
Fund balances at 5 April 2024 are represented by:			
Tangible fixed assets	-	3,995	3,995
Investments	-	22,745,919	22,745,919
Current assets	964,411	(471,932)	492,479
Current liabilities	(691,655)	(18,593)	(710,248)
<b>Total net assets</b>	<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>
<b>Movement in the year</b>			
Opening balance as at 5 April 2023	-	21,244,933	21,244,933
Total income and endowments	1,303,943	-	1,303,943
Cost of raising funds	-	(121,022)	(121,022)
Cost of grant-making	(1,031,187)	-	(1,031,187)
Net gains on investments	-	1,138,139	1,138,139
Losses on currency exchange	-	(2,661)	(2,661)
Transfers between funds	-	-	-
Closing balance as at 5 April 2024	<b>272,756</b>	<b>22,259,389</b>	<b>22,532,145</b>

### COMPARATIVE

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Totals 2023</b>
	£	£	£
Fund balances at 5 April 2023 are represented by:			
Tangible fixed assets	-	5,327	5,327
Investments	-	21,722,488	21,722,488
Current assets	945,116	(482,763)	462,353
Current liabilities	(945,116)	(119)	(945,235)
<b>Total net assets</b>	<b>-</b>	<b>21,244,933</b>	<b>21,244,933</b>
<b>Movement in the year</b>			
Opening balance as at 5 April 2022	-	22,742,505	22,742,505
Total income and endowments	914,324	-	914,324
Cost of raising funds	-	(100,051)	(100,051)
Cost of grant-making	(1,417,833)	-	(1,417,833)
Net losses on investments	-	(947,249)	(947,249)
Gains on currency exchange	-	53,237	53,237
Transfers between funds	503,509	(503,509)	-
Closing balance as at 5 April 2023	<b>-</b>	<b>21,244,933</b>	<b>21,244,933</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 13. RELATED PARTY TRANSACTIONS

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office for cost effectiveness. To further reduce the administrative burden, some Trusts share expenses and may pay a third party on behalf of another Trust(s) on the basis that they will be reimbursed. Thus, at any one time there are amounts payable between trusts some of which fall under the definition of related parties by having trustees in common who are also siblings.

During the year to 5 April 2024, an unconditional donation of £750,000 was received from Mr M L Sainsbury, the Settlor and Trustee (2023: £480,000).

The following amounts are included in Other Creditors (Note 11) that are due to related parties:

- £6,112 due to The Aurora Trust.
- £23,407 due to The J J Charitable Trust.
- £10,905 due to The Linbury Trust.

### 14. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2023

	Unrestricted Funds	Expendable Endowment	Total Funds 2023
	£	£	£
<b>Income</b>			
Donations and gifts	600,000	-	600,000
Investment income	297,460	-	297,460
Other income	16,864	-	16,864
<b>Total income and endowments</b>	<b>914,324</b>	<b>-</b>	<b>914,324</b>
<b>Resources expended</b>			
<b>Cost of raising funds</b>			
Investment management costs	-	100,051	100,051
<b>Charitable activities</b>			
Grant-making:			
Grant expenditure	1,135,495	-	1,135,495
Grant related support costs	282,338	-	282,338
<b>Cost of grant-making</b>	<b>1,417,833</b>	<b>-</b>	<b>1,417,833</b>
<b>Total expenditure</b>	<b>1,417,833</b>	<b>100,051</b>	<b>1,517,884</b>
<b>Net expenditure before (losses) / gains on investments</b>	<b>(503,509)</b>	<b>(100,051)</b>	<b>(603,560)</b>
(Losses) / gains on investments	-	(947,249)	(947,249)
Exchange gains	-	53,237	53,237
Transfers between funds	503,509	(503,509)	-
<b>Net movement in funds</b>	<b>-</b>	<b>(1,497,572)</b>	<b>(1,497,572)</b>
<b>Reconciliation of funds</b>			
Total funds brought forward	-	22,742,505	22,742,505
Total funds carried forward	<b>-</b>	<b>21,244,933</b>	<b>21,244,933</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2024 consisted of the following:

	£
<b>Climate Change Collaboration</b>	
The Social Change Nest	21,666
Grants payable up to £15,000	7,890
<b>Environment</b>	
Ashden Climate Solutions	50,000
Carbon Tracker	16,000
Environmental Funders' Network	22,295
FoodHub NL	20,000
Green Finance Institute	33,333
Platform	46,556
Real Farming Trust	20,000
Grants payable up to £15,000	92,487
<b>Food &amp; Farming</b>	
Chefs in Schools	40,000
<b>Music &amp; Social Need</b>	
The Paraorchestra & Friends	65,000
Orpheus Centre	60,000
In Place of War	50,000
English National Opera	20,000
Grants payable up to £15,000	5,000
<b>Youth Work</b>	
Become - (formerly known as Who Cares? Trust)	50,000
Switchback Initiative - (known as Switchback)	23,000
<b>General</b>	
Grants payable up to £15,000	80,564
<b>Total grants payable per Statement of Financial Activities:</b>	<b><u>723,791</u></b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A (continued)

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2023 consisted of the following:

	<b>£</b>
<b>Climate Change Collaboration</b>	
ClientEarth	27,778
Friends of the Earth Charitable Trust	29,851
Global Legal Action Network (GLAN)	50,000
Green Finance Institute	20,000
National Council for Voluntary Organisations (NCVO)	20,000
Peers for the Planet	20,000
Platform	59,704
The Social Change Nest	41,667
Grants payable up to £15,000	58,293
<b>Environment</b>	
Ashden Climate Solutions	40,000
Black Mountain College	30,000
Environmental Funders' Network	40,000
Fair Shot	15,800
Mission Kitchen	25,000
Real Farming Trust	20,000
Royal Agricultural University	18,750
The House of Fairytales	40,000
Grants payable up to £15,000	30,846
<b>Food</b>	
Chefs in Schools	110,000
Sustainable Restaurant Association	50,000
<b>Music &amp; Social Need</b>	
In Place of War	50,000
Orpheus Centre	60,000
The Paraorchestra & Friends	130,000
<b>Youth Work</b>	
Switchback	46,000
<b>General</b>	
Flying Seagull Project	45,000
Specialist support to beneficiaries	41,306
Grants payable up to £15,000	15,500
<b>Total grants payable per Statement of Financial Activities:</b>	<b>1,135,495</b>

**THE MARK LEONARD TRUST**

England & Wales - Charity number 1040323

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# Accounts

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# THE MARK LEONARD TRUST

ANNUAL REPORT AND FINANCIAL STATEMENTS

5 APRIL 2023

The Peak  
5 Wilton Road  
London SW1V 1AP

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# THE MARK LEONARD TRUST

## Legal and Administrative

The Mark Leonard Trust (No. 1040323) was established under a Trust Deed dated 14 July 1994 and became a registered charity on 22 August 1994.

<b>Trustees</b>	Mr M L Sainsbury Mrs Z Sainsbury Mr J J Sainsbury
<b>Registered Office</b>	The Peak 5 Wilton Road London SW1V 1AP
<b>Principal Officers</b>	Mrs K Everett      Chief Operating Officer Mr M Woodruff      Executive Mrs S Ferguson      Executive Mr D Chin      Executive Mr A Shah      Senior Finance Partner  All the Principal Officers are employed on a part-time basis.
<b>Bankers</b>	Royal Bank of Scotland 119 - 121 Victoria Street London SW1E 6RA
<b>Solicitors</b>	Portrait Solicitors (until 31 July 2022) 21 Whitefriars Street London EC4Y 8JJ  BDB Pitmans LLP (from 1 August 2022) 1 Bartholomew Close London EC1A 7BL
<b>Auditors</b>	Sayer Vincent LLP Invicta House 108 - 114 Golden Lane London EC1Y 0TL
<b>Investment Advisers</b>	Schroder & Co. Limited 12 Moorgate London EC2R 6DA

# THE MARK LEONARD TRUST

## The Report of the Trustees

The trustees present their report and the audited financial statements for the year ended 5 April 2023.

Reference and administrative information set out on page 1 forms part of this report. The financial statements comply with current statutory requirements, the Trust deed, and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

## Objects

The objects of the Trust as given in the Trust Deed are for general charitable purposes.

## Grant Making Policy

Proposals are generally invited by the Trustees or initiated at their request. Unsolicited applications are discouraged and are unlikely to be successful, unless they closely align with the Trustees' areas of interest. Grants are not normally made to individuals. The Trustees' objective is to develop both organisational capacity and impact, through a major grants Portfolio for mutual learning and problem solving among charities in the fields of youth work, the environment, music and social need, as well as through the Climate Change Collaboration to accelerate the achievement of a low carbon society. Further information can be found starting on page 7. In all their grants, the Trustees look for strong planning for the engagement of individuals and the wider community, for social and environmental change.

## Charity and Public Benefit

Trustees are aware of the Charity Commission guidance on Public Benefit and confirm that they have complied with the duty in Section 17 of the Charities Act 2011 to have due regard to it. They consider the full information, which follows in this annual report, about the Trust's aims, activities and achievements in the areas of interest that the Trust supports, demonstrates the benefit to its beneficiaries and, through them, to the public that arise from those activities.

## Achievements and Financial Review

The Trustees met three times during the year to make grants and review investments.

The net expenditure before investment and foreign exchange movements was £603,560 (2022: Net income £1,282,715). The net unrestricted income of the Trust for the year after charging grant related support costs was £631,986 compared to £57,364 for the year to 5 April 2022.

During the year the Settlor made a generous unrestricted cash donation of £480,000 on which gift aid of £120,000 was recovered (2022: Cash donation £72,000 and gift aid £18,000).

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

# THE MARK LEONARD TRUST

The Trustees have reviewed the Trust's investment performance since the end of the financial year and seen material falls in our investments in line with global markets. The Trustees are aware of investment risks and remain confident that the portfolio will enable the Trust to continue with its charitable activities.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

During the year the Trustees approved 36 grants totalling £1,174,713 some of which are payable over more than one year. Grants approved during the year may be analysed by number and by value in the categories set out below. Payments made relate to grants approved in this and earlier years.

	Grants Approved			Payments made	
	Number	£	%	£	%
<b>Climate Change Collaboration</b>	16	234,511	20.0	344,214	34.0
<b>Environment</b>					
- Venture Portfolio	-	-	0.0	40,000	3.9
- Non Portfolio	13	348,396	29.7	156,896	15.4
<b>Food</b>					
- Venture Portfolio	2	170,000	14.4	90,000	8.9
- Non Portfolio	-	-	0.0	-	0.0
<b>Music &amp; Social Need</b>					
- Venture Portfolio	1	325,000	27.7	145,000	14.3
- Non Portfolio	-	-	0.0	-	0.0
<b>Youth Work</b>					
- Venture Portfolio	-	-	0.0	96,000	9.5
- Non Portfolio	-	-	0.0	30,000	3.0
<b>Portfolio Support</b>	1	41,306	3.5	41,306	4.0
<b>General</b>	3	55,500	4.7	70,500	7.0
	36	1,174,713	100.0	1,013,916	100.0

## Reserves Policy and Going Concern

The Trust holds both expendable endowment and unrestricted income funds.

It is the policy of the Trustees to approve grants for payment over a period of years, subject to the fulfilment of certain conditions over the life of the grant. Commitments to be paid within 12 months are accrued in the accounts.

The need for unrestricted income funds will vary from year to year and the Trustees will continue to review the position. At the balance sheet date, the Trustees are aware of the balance on both unrestricted funds and the expendable endowment. As agreed, and planned, any grants that cannot be paid from unrestricted income will be paid from the expendable endowment.

As of 5 April 2023, the Trust held total funds of £21.24m (2022: £22.74m) which includes expendable endowment of £21.24m (2022: £22.74m).

# THE MARK LEONARD TRUST

Having assessed the Trust's financial position and plans for the foreseeable future, the trustees are not aware of any material uncertainties that would prevent the financial statements from being prepared on a going concern basis.

## **Investment Powers, Policy and Performance**

The Trust Deed empowers the Trustees to appoint investment advisers who have discretion to invest the funds of the Trust within guidelines established by the Trustees.

During the previous reporting period, the Trust had a three-day High Court hearing to obtain legal clarity on trustee investment duties. In court, the Trustees were represented by Edward Cumming QC and Maxim Cardew at the High Court against Counsel for the Attorney General and Counsel for the Charity Commission. The Trustees sought legal clarity on whether an investment policy aligning investments with the Paris Agreement could be adopted; it was unclear if trustees could forego prioritising maximum financial return to remove potential conflicting investments (i.e., company operations which are contrary to 1.5 degrees global temperature) from the portfolio.

On 29 April 2022, Trustees received the *Butler-Sloss* judgment. This clarified that trustees' primary fiduciary responsibility is towards the charitable purposes and they should balance investments which potentially conflict with the charity's work against relevant factors including financial return.

The High Court blessed the Trust's decision to adopt the Paris-aligned investment policy; the trustees formally adopted the new investment policy on 18 May 2022. Trustees instructed the fund manager to implement it during the next reporting period.

On 15 November 2022, the Charity Commission published an update on investment guidance for charity trustees following the case of Butler- Sloss case and ahead of publishing a revised guidance (CC14). Trustees were concerned about the accuracy and lawfulness of the update. The Trustees communicated this to the Charity Commission, clarifying how the update, in their considered opinion, did not reflect the law as set out in the Butler-Sloss judgment. The Trustees' intention was to support the Charity Commission produce accurate CC14 guidance, and so far as possible, avoiding any need for a future legal challenge to ensure the accuracy of the guidance.

The Trustees are committed to using some of the Trust's expendable endowment for impact investing that will not only result in a financial return, but also produce social and environmental benefits that accord with the Trust's objectives. Initially, focus was on four different sectors: forestry, microfinance in developing countries, renewable energy and clean technology infrastructure and this was extended to include social impact. The Trustees are interested in sharing their experience in impact investing with other investors to improve their own knowledge in these areas, and also in encouraging more investors to adopt the same approach. A specialist has been appointed by the trustees as adviser on investment opportunities in this field.

During the year the return on the discretionary portfolio was -1.9%, under-performing the benchmark of -1.0%.

The Trust is a signatory to Divest Invest, which commits the Trustees to sell any shares in fossil fuel holdings and invest a proportion of the endowment in 'climate solutions', such as renewable

# THE MARK LEONARD TRUST

energy, energy efficiency and clean tech. This decision has not had a detrimental financial impact on the value of the Trust's investment portfolio over the longer term.

## **Risk Assessment**

The Trustees have examined the major strategic, business and operational risks to which the Trust may be exposed. Through the joint office of the Sainsbury Family Charitable Trusts, adequate systems are in place to manage such potential risks as the Trustees have identified. The Trustees continue to be vigilant and to keep processes under review.

The Trustees identified the uncertainty of financial returns to constitute the charity's major financial risk. They consider climate change poses major risks to financial markets and are acting, for example through support to the Carbon Tracker Initiative, to encourage the finance sector to address these risks. The Trustees regularly review investment strategy and monitor financial performance. They also operate a grant distribution formula which helps to ensure the stability of resources available for grant awards in any given year.

Another major risk is a misuse of funds by a grantee charity. To mitigate this risk the Trustees normally restrict grants to charities registered with the UK Charity Commission or equivalent bodies for charitable purposes. The awards are made following a thorough assessment and grants are regularly monitored; multi-year grants are paid only on receipt of satisfactory progress reports.

## **Organisation**

The Trust is one of the Sainsbury Family Charitable Trusts (SFCT), which share a common administration.

Trustees are appointed by existing Trustees and are provided with relevant information relating to their responsibilities as Trustees. They are responsible for the overall direction and supervision of The Mark Leonard Trust; they set the Trust's strategy, review proposals and approve grants. The Trustees delegate day-to-day operations to the Trust's Executives.

The Trust was part of the 2027 Associate programme, which supports people from disadvantaged backgrounds find employment within the grant-making sector. In October 2022, the Trust took on Jo Bushay as the Mark Leonard Trust's first 2027 Associate.

Trustees are aware of the Charity Governance Code published in 2017 (updated in December 2020) which sets out the principles and recommended practice for good governance within the sector. The Charity has reviewed its governance arrangements against the principles within the code and believes that it is compliant with the code whilst maintaining its need to operate its governance efficiently.

The remuneration of the senior staff (including key management personnel) is reviewed by the Trustees on an annual basis considering the requirements of their role and performance during the year. From time to time the SFCT Management Committee benchmarks pay levels against the comparable positions in similar organisations. The Committee completed a full reward evaluation process during 2021/2022, in order to ensure that the Trusts fully meet their responsibilities and aspirations for fair and equal pay for employees.

# THE MARK LEONARD TRUST

The Trustees are fully aware of the requirements and duties set out in the Charities (Protection and Social Investment) Act 2016. The Trust does not raise funds from the public and as such has no fundraising activities requiring disclosure under SI 62A of the Charities Act 2011.

The income of the Trust is not bound by any regulatory scheme, and the Trust does not consider it necessary to comply with any voluntary code of practice relating to fundraising. We have received no complaints in relation to any fundraising activities. As we do not approach individuals for the purpose of raising funds, we do not have specific requirements related to fundraising activities, nor do we consider it necessary to design specific procedures to monitor such activities.

## GRANTS APPROVED

### PORTFOLIO OF VENTURES

Since 2011, the Trustees have been realising their long-term aim to provide grants to fewer charities in their priority areas, but at a higher level of funding than previously, towards deeper organisational development, greater financial sustainability and wider impact. They have selected organisations that can see themselves as ventures in which the Mark Leonard Trust is investing, rather than simply as recipients of revenue grants.

Typically, a grant of up to seven years is offered. The Trust also provides developmental support to build the capacity of each charity on areas such as fundraising, digital media and staff development. These charities are current members of the Portfolio:

- [Become](#) - work alongside the care system to help children in care and young care leavers to believe in themselves and to heal, grow and unleash their potential.
- [Chefs in Schools](#) – aim to improve dramatically the quality of food served in schools and create a healthy food culture in schools by working with schools to enable them to work with or employ skilled chefs who are supported by the Chefs in School programmes.
- [Environmental Funders' Network](#) - a network for trusts, foundations and individual donors who support environmental causes at scale. Their mission is to improve the effectiveness of environmental philanthropy and increase the levels of support going to environmental causes.
- [In Place of War](#) - works to transform conflict into opportunities for artistic expression, education and culture by enabling the development of arts, music and theatre in places of conflict across the world.
- [Just for Kids Law](#) - provide advocacy, assistance and support to children and young people who find themselves in trouble with the law. They work at all levels, supporting individuals by providing an 'open door' service in the community, training practitioners, and lobbying to improve the youth justice system.
- [Mission Kitchen](#) - provides shared workspace for independent food businesses making it easier for food entrepreneurs, especially those from less affluent backgrounds, start their own businesses.
- [Orpheus Centre](#) - performing arts school for young adults with disabilities help them to become more independent and secure employment.

# THE MARK LEONARD TRUST

- [Sustainable Restaurant Association](#)- its purpose is to accelerate change towards an environmentally restorative and socially progressive hospitality sector.
- [Switchback](#) – work with young men leaving prison to help them build a stable, rewarding life they can be proud of.
- [The Paraorchestra & Friends](#) - an ensemble of disabled and non-disabled professional musicians, they blend artforms, genres, and technology to create large-scale music projects that challenge ideas of what an orchestra can and should be.

There was greater demand on all of the charities' services as the world transitioned out of the pandemic and living costs increased. The fundraising environment has also been challenging for the same reasons. The Trust continued its partnership with Brightspot Fundraising (a consultancy providing fundraising training) to train and advise the CEOs and staff of each venture on methods of effective fundraising for the charities. The Trust partnered with OneThought to support staff and CEOs have greater mental resilience to handle these pressures. OneThought seeks to help people achieve mental clarity in the face of difficult emotional states and external pressures. This training was aimed to help CEOs and staff achieve clearer thinking, so they can better support their charity's development and experience more professional fulfilment.

## PORTFOLIO OF VENTURES - £41,306

### Portfolio Consultancy Support - £41,306

Towards Consultancy Support for ventures in 2022/23.

## SUSTAINABLE FOOD - £170,000

### Chefs in Schools - £120,000

Towards core funding

### Sustainable Restaurant Association - £50,000

For the development of the online platform for its new rating system

## MUSIC & SOCIAL NEED - £325,000

### The Paraorchestra & Friends - £325,000

Creating and building a new, beneficial ecology within the cultural sector for disabled musicians and building ParaOrchestra's staffing and capacity for impact.

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## CLIMATE CHANGE COLLABORATION

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The Mark Leonard Trust is part of the Climate Change Collaboration (CCC) with two other Sainsbury Family Charitable Trusts (The JJ Charitable Trust and The Aurora Trust). The Collaboration's mission is to support efforts which help stabilise global temperatures to 1.5

# THE MARK LEONARD TRUST

degrees, restore our natural world, and support a regenerative economy. The Trusts support a wide range of interventions, including strategic communications and campaigns, legislation, litigation, research, policy work, and changing investment practice.

The CCC trusts continue to fund the global Divest Invest movement; getting private, foundation, faith, pension, and sovereign wealth investors to remove fossil fuel investments from their portfolios. Investors with assets under management of over \$40.5 trillion have committed to divest from fossil fuel investments since 2015. The three Trusts continue to support UK Divest (Friends of the Earth, Friends of the Earth Scotland, and Platform London) and People & Planet to encourage governmental and educational institutions to divest from fossil fuels. They maintain support to The Big Shift Global campaign. This supports African civil society campaigns make demands that the World Bank and Regional Development Banks stop funding fossil fuel development in Africa and increase support for renewable energy. The CCC provided funding for a new initiative by the National Council of Voluntary Organisations (NCVO) to encourage English and Welsh charities to divest from fossil fuels.

CCC trustees recognise that law and regulation can be used to support efforts to implement the Paris Agreement. The Collaboration continues to support Peers for the Planet and Client Earth.

The Global Legal Action Network (GLAN) is a multi-year grantee and the CCC supports several of its initiatives, including the Youth Climate Case. GLAN has made significant progress with this legal action case against 33 European states in the European Court of Human Rights with a September hearing date confirmed. The CCC funded GLAN's new communications coordinator, who is building public and media interest in the case.

For the first time, the CCC supported South Lakes Action on Climate Change (SLACC), a small charity in Kendall, that is challenging the Secretary of State's approval for a new coal mine in Cumbria, England. SLACC appealed the decision in January 2023, and now have a three-day hearing at the High Court later in October 2023. The three trusts also began supporting the Good Law Project, a legal advocacy organisation, to develop new legislation which would confer legal duties on judges to consider the environment within their decision-making. This work builds and supports the growing advocacy and academic work around the 'rights of nature' and why it is needed within national and international legal systems.

## CLIMATE CHANGE COLLABORATION - £234,511

### **Carbon Tracker - £8,259**

To contribute to its project to challenge the flawed advice that is endangering people's pensions.

### **Clarifying trustee investment duties – £20,000**

To support activities to ensure that the Butler-Sloss judgment is accurately reflected in Charity Commission guidance and integrated into charities' Statement Of Recommended Practice (SORP).

### **Friends of the Earth Charitable Trust - £1,004**

A small additional grant to enable the charity to manage unexpected costs because of high inflation.

# THE MARK LEONARD TRUST

## **Friends of the Earth Scotland - £371**

A small additional grant to enable the charity to manage unexpected costs because of high inflation.

## **Global Legal Action Network (GLAN)**

**£11,667** – To contribute to a communications coordinator role.

**£18,333** – To contribute to its consortium of trans-national litigation organisations.

## **Good Law Project - £10,000**

To contribute to its work to develop new legislation which would oblige judges to consider and protect the environment when adjudicating cases and/or interpreting legislation.

## **Influence Map - £15,000**

To contribute to its investigation into lobbying against biodiversity and land use policies in Europe and globally.

## **Legal Budget – £1,500**

A budget to bring together the legal teams of South Lakes Action on Climate Change and Friends of the Earth, who are both bringing legal challenges against a new coal mine in Cumbria, England.

## **National Council for Voluntary Organisations (NCVO) - £20,000**

To contribute to its fossil fuel divestment campaign for the UK voluntary sector.

## **People and Planet - £600**

A small additional grant to enable the charity to manage unexpected costs because of high inflation.

## **Platform**

**£33,333** – To contribute to its Kick Fossil Fuels out of Football campaign.

**£1,070** – A small additional grant to enable the charity to manage unexpected costs because of high inflation.

## **PR Budget - £20,000**

Towards PR and Communications.

## **South Lakes Action on Climate Change - £10,000**

For its legal work in challenging the development of a coal mine in Cumbria.

## **The Social Change Nest - £63,334**

To contribute to core funding.

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## **OTHER ENVIRONMENT**

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The Trustees' constant focus on environmental sustainability is largely directed through the Climate Change Collaboration and the Portfolio of Ventures, they make. Occasionally, they make some one-off grants.

# THE MARK LEONARD TRUST

## OTHER ENVIRONMENT GRANTS - £348,396

### **Ashden Climate Solutions - £40,000**

A contribution towards core costs.

### **Black Mountain College - £30,000**

A contribution towards core costs.

### **Canterbury Oast Trust - £8,846**

To cover the salary of the Rare Breeds Centre's gardener.

### **Fair Shot - £15,800**

Towards core costs and funding Fairshot to move its café to Covent Garden.

### **In Place of War - £7,000**

Towards the Arctic Sonic project.

### **Regenerative Viticulture Foundation - £5,000**

A contribution towards staff costs.

### **Mission Kitchen - £25,000**

Towards the costs of the Future of Fat event taking place in 2023

### **MLT Portfolio delegate budget - £108,000**

Portfolio delegated budget in 2023/24 towards staff and organisational development.

### **Royal Agricultural University - £18,750**

To the Royal Agricultural University for its retreat for farming educators on transforming teaching on agriculture.

### **Real Farming Trust - £40,000**

Towards the mentoring budget for LEAF 2.

### **Save the Rhino International - £5,000**

Towards the follow-the-money investigation

### **Switchback Initiative - (known as Switchback) - £5,000**

Christmas fundraising round

### **The House of Fairytales - £40,000**

A contribution towards core costs of The Great Imagining.

## GENERAL - £55,500

### **Flying Seagull Project - £45,000**

Towards the development plans of the Flying Seagulls Project

# THE MARK LEONARD TRUST

**Napier Friends - £500.00**  
Christmas Rucksack Appeal

**Turkey Mozaik Foundation - £10,000**  
Turkey Earthquake Emergency Fund

## **Future Plans**

The Trust will continue to support the activities set out on pages 6 to 11 by the award of grants.

# THE MARK LEONARD TRUST

## Statement of responsibilities of the trustees

Law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the period and of its financial position at the end of the period. In preparing financial statements giving a true and fair view, the trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the Trustees on 16 November 2023 and signed on their behalf by:

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M L Sainsbury

TRUSTEE

# THE MARK LEONARD TRUST

## Independent Auditor's Report to the Trustees of The Mark Leonard Trust

### Opinion

We have audited the financial statements of The Mark Leonard Trust (the 'charity') for the year ended 5 April 2023 which comprise the statement of financial activities, balance sheet, statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the charity's affairs as at 5 April 2023 and of its incoming resources and application of resources, for the year then ended.
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- Have been prepared in accordance with the requirements of the Charities Act 2011.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on The Mark Leonard Trust's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### Other Information

The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# THE MARK LEONARD TRUST

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- The information given in the trustees' annual report is inconsistent in any material respect with the financial statements;
- Sufficient accounting records have not been kept; or
- The financial statements are not in agreement with the accounting records and returns; or
- We have not received all the information and explanations we require for our audit

## **Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud are set out below.

## **Capability of the audit in detecting irregularities**

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- We enquired of management and the board of trustees, which included obtaining and reviewing supporting documentation, concerning the charity's policies and procedures relating to:
  - Identifying, evaluating, and complying with laws and regulations and whether they were aware of any instances of non-compliance;
  - Detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected, or alleged fraud;
  - The internal controls established to mitigate risks related to fraud or non-compliance with laws and regulations.

# THE MARK LEONARD TRUST

- We inspected the minutes of meetings of those charged with governance.
- We obtained an understanding of the legal and regulatory framework that the charity operates in, focusing on those laws and regulations that had a material effect on the financial statements or that had a fundamental effect on the operations of the charity from our professional and sector experience.
- We communicated applicable laws and regulations throughout the audit team and remained alert to any indications of non-compliance throughout the audit.
- We reviewed any reports made to regulators.
- We reviewed the financial statement disclosures and tested these to supporting documentation to assess compliance with applicable laws and regulations.
- We performed analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud.
- In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments, assessed whether the judgements made in making accounting estimates are indicative of a potential bias and tested significant transactions that are unusual or those outside the normal course of business.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charity's trustees as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Date 14 December 2023

Sayer Vincent LLP, Statutory Auditor

Invicta House, 108-114 Golden Lane, LONDON, EC1Y 0TL

Sayer Vincent LLP is eligible to act as auditor in terms of section 1212 of the Companies Act 2006

# THE MARK LEONARD TRUST

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2023

	Notes	Unrestricted Funds £	Expendable Endowment £	Total Funds 2023 £	Total Funds 2022 £
<b>Income</b>					
Donations and gifts		600,000	-	600,000	90,000
Investment income	3	297,460	-	297,460	293,171
Other income		16,864	-	16,864	39,249
<b>Total income and endowments</b>		<b>914,324</b>	<b>-</b>	<b>914,324</b>	<b>422,420</b>
<b>Resources expended</b>					
<b>Cost of raising funds</b>					
Investment management costs	4	-	100,051	100,051	314,849
<b>Charitable activities</b>					
Grant-making:					
Grant expenditure	5	1,135,495	-	1,135,495	1,025,230
Grant related support costs	6	282,338	-	282,338	365,056
<b>Cost of grant-making</b>		<b>1,417,833</b>	<b>-</b>	<b>1,417,833</b>	<b>1,390,286</b>
<b>Total expenditure</b>		<b>1,417,833</b>	<b>100,051</b>	<b>1,517,884</b>	<b>1,705,135</b>
<b>Net expenditure before (losses) / gains on investments</b>		<b>(503,509)</b>	<b>(100,051)</b>	<b>(603,560)</b>	<b>(1,282,715)</b>
(Losses) / gains on investments	9	-	(947,249)	(947,249)	2,365,963
Exchange gains		-	53,237	53,237	36,222
Transfers between funds		503,509	(503,509)	-	-
<b>Net movement in funds</b>		<b>-</b>	<b>(1,497,572)</b>	<b>(1,497,572)</b>	<b>1,119,470</b>
<b>Reconciliation of funds</b>					
Total funds brought forward		-	22,742,505	22,742,505	21,623,035
Total funds carried forward		-	21,244,933	21,244,933	22,742,505

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above.

The notes on pages 19 to 28 form part of these accounts.

# THE MARK LEONARD TRUST

## BALANCE SHEET AS AT 5 APRIL 2023

	<i>Notes</i>	<b>2023</b>	<b>2022</b>
		£	£
<b>FIXED ASSETS</b>			
Tangible fixed assets	<b>8</b>	5,327	6,659
Investments	<b>9</b>	21,722,488	23,367,659
		21,727,815	23,374,318
<b>CURRENT ASSETS</b>			
Debtors	<b>10</b>	37,504	62,801
Cash at bank and in hand		424,849	312,411
		462,353	375,212
<b>CURRENT LIABILITIES</b>			
<b>Creditors</b> - amounts falling due within 1 year	<b>11</b>	945,235	1,007,025
<b>NET CURRENT LIABILITIES</b>		(482,882)	(631,813)
<b>NET ASSETS</b>		21,244,933	22,742,505
<b>CAPITAL FUNDS</b>			
Expendable endowment	<b>12</b>	21,244,933	22,742,505
<b>INCOME FUNDS</b>			
Unrestricted funds	<b>12</b>	-	-
		21,244,933	22,742,505

The financial statements were approved and authorised for issue by the Trustees on 16 November 2023 and were signed on their behalf by :

.....  
 M L Sainsbury

TRUSTEE

The notes on pages 19 to 28 form part of these accounts.

# THE MARK LEONARD TRUST

## CASH FLOW STATEMENT FOR THE YEAR ENDED 5 APRIL 2023

	<b>2023</b>	<b>2022</b>
	£	£
<b>Net cash used in operating activities</b>	(936,181)	(1,299,050)
<b>Cash flows from investing activities:</b>		
Dividends and interest	297,460	293,171
Exchanges gains	53,237	36,222
Purchase of investments	(4,035,919)	(3,320,728)
Sale of investments	5,373,746	3,844,012
<b>Net cash provided by investing activities</b>	1,688,524	852,677
<b>Change in cash and cash equivalents in the year</b>	752,343	(446,373)
<b>Cash and cash equivalents at the beginning of the year</b>	529,043	975,416
<b>Cash and cash equivalents at the end of the year</b>	1,281,386	529,043

	<b>2023</b>	<b>2022</b>
	£	£
<b>Reconciliation of net expenditure to net cash flow from operating activities</b>		
Net movement in funds as per the statement of financial activities	(1,497,572)	1,119,470
Losses / (gains) on investments	947,249	(2,365,963)
Dividends and interest	(297,460)	(293,171)
Exchanges (gains)	(53,237)	(36,222)
Depreciation charges	1,332	2,832
Decrease / (increase) in debtors	25,297	(32,921)
(Decrease) / increase in creditors	(61,790)	306,925
Net cash used in operating activities	(936,181)	(1,299,050)

### Analysis of the balance of cash as shown in the balance sheet

	<b>2023</b>	<b>2022</b>	<b>Change in year</b>
	£	£	£
Cash at bank and in hand	424,849	312,411	112,438
Cash balances held by investment manager for reinvestment (Note 9)	856,537	216,632	639,905
	1,281,386	529,043	752,343

The notes on pages 19 to 28 form part of these accounts.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 1. CHARITABLE STATUS

The Mark Leonard Trust is an unincorporated charity (Charity registration number 1040323), registered in England and Wales. The address of the registered office is 5 Wilton Road, London, SW1V 1AP.

### 2. PRINCIPAL ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - (Charities SORP FRS 102), The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The trust constitutes a public benefit entity as defined by FRS 102.

In the view of the Trustees, there are no material uncertainties casting doubt on the going concern of the charity.

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

#### b) Income recognition

- (i) Income is shown gross which includes the associated tax credit unless the tax so deducted is considered irrecoverable.
- (ii) Dividends are included by reference to their due dates.
- (iii) Interest is included when receivable.
- (iv) Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

#### c) Expenditure on Charitable activities

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- (i) Costs of generating funds represent amounts paid to the Trust's external investment advisors.
- (ii) Charitable activities expenditure comprises grants and donations awarded by the Trustees in accordance with the criteria set out in the Trust Deed, together with grant related support costs.
- (iii) Grants payable are made to third parties in furtherance of the charity's objects. Single or multi-year grants are accounted for when either the recipient has a reasonable expectation that they will receive a grant and the trustees have agreed to pay the grant without condition, or the recipient has a reasonable expectation that they will receive a grant and that any condition attaching to the grant is outside of the control of the charity.

The view of the trustees is that any instalments payable within 12 months of the reporting date are expected to be paid regardless of the status of attached conditions and so these are accrued. Any payments due in more than 12 months from the reporting date, where conditions exist that have not been met at the reporting date, are not accrued but are reported as an unaccrued future commitment.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES continued

#### c) Expenditure on Charitable activities (cont...)

- (iv) Grants approved subject to conditions that have not been met at the year-end are noted as a commitment but not accrued as expenditure.
- (v) Grant related support costs represent staff, office and governance costs incurred in managing the grant award programme. They include a share of the staff and office costs of the joint offices of the Sainsbury Family Charitable Trusts, which are allocated in proportion to the time spent on Trust matters and grants
- (vi) Contributions to defined contribution plans are charged to the statement of financial activities in the period to which they relate.

#### d) Fixed assets

Fixed assets are depreciated at rates which reflect their useful life to the Trust. Items of equipment are capitalised where the purchase price exceeds £5,000.

Leasehold improvements are depreciated over the outstanding life of the lease at the time the work was completed. The following rate has been used:

Leasehold improvements (2021) - 14.29% per annum

#### e) Investments

- (i) Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Any change in fair value will be recognised in the statement of financial activities. Investment gains and losses, whether realised or unrealised, are combined and shown in the heading "Net gains/(losses) on investments" in the statement of financial activities. The charity does not acquire put options, derivatives or other complex financial instruments.
- (ii) Social Impact Investments are valued at their fair value. Where fair value is not practicable, social investments are recognised at cost less impairment.

#### f) Financial instruments

- (i) The charity has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.
- (ii) Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.
- (iii) Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

#### g) Cash and cash equivalents

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

#### h) Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, which are described above, Trustees are required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects the current and future periods.

In the view of the Trustees, no assumptions concerning the future or estimation uncertainty affecting assets and liabilities at the balance sheet date are likely to result in a material adjustment to their carrying amounts in the next financial year.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 3. INCOME FROM INVESTMENTS

Income received on investments may be analysed as follows:

	2023		2022	
	£	%	£	%
Government fixed interest	4,671	2	285	0
Other fixed interest	3,700	1	5,498	2
UK equities	30,816	10	32,576	11
Overseas equities	80,291	27	99,891	34
Alternatives	151,095	51	138,235	47
Impact Investments	21,157	7	16,686	6
Other	5,730	2	-	-
	<b>297,460</b>	<b>100</b>	<b>293,171</b>	<b>100</b>

### 4. COST OF GENERATING FUNDS

These costs relate to the investment manager's fees. The Trustees are of the opinion that these relate to the generation of a total return on the investment portfolio and, as such, have charged the Expendable Endowment with these fees.

### 5. GRANTS PAYABLE

	2023		2022	
	£	£	£	£
<b>Reconciliation of grants payable:</b>				
Commitments at 6 April 2022		709,127		539,207
Grants not accrued at 6 April 2022	577,409		451,000	
Grants approved in the year	1,174,713		1,183,994	
Grants cancelled, refunded or amended	(35,700)		(32,355)	
Grants not accrued at 5 April 2023	(580,927)		(577,409)	
<b>Grants payable for the year</b>		<b>1,135,495</b>		<b>1,025,230</b>
Grants paid during the year		(1,013,916)		(855,310)
Commitments at 5 April 2023		<b>830,706</b>		<b>709,127</b>
<b>Commitments at 5 April 2023 are payable as follows:</b>				
		<b>2023</b>		<b>2022</b>
		£		£
Within one year (note 11)		<b>830,706</b>		<b>709,127</b>

#### Commitments

In addition to the amounts committed and accrued noted above, the Trustees have also authorised certain grants which are subject to the recipient fulfilling certain conditions relating to the delivery of the grant-funded activities.

The total amount authorised but not accrued as expenditure at 5 April 2023 was £451,666 (2022: £577,409). This total is payable during 2024/25, 2025/26 and 2026/27.

A list of grants payable is included in Appendix A.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 6. GRANT RELATED SUPPORT COSTS

	<b>Grant- making</b>	<b>Governance</b>	<b>2023 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	195,302	4,708	200,010
Share of joint office costs	29,120	-	29,120
Direct costs including travel	15,239	-	15,239
Depreciation	1,332	-	1,332
Legal and professional fees <sup>^</sup>	18,592	-	18,592
Consultancy	10,245	-	10,245
Auditor's remuneration*	-	7,800	7,800
	<b>269,830</b>	<b>12,508</b>	<b>282,338</b>

<sup>^</sup> Legal and professional fees higher in previous year due to the Butler-Sloss case.

\* Auditor's remuneration excluding VAT was £6,500

During the year no Trustee received any remuneration (2022: £nil). Trustees were reimbursed expenses of £nil (2022: £nil).

### COMPARATIVE

	<b>Grant- making</b>	<b>Governance</b>	<b>2022 Total Allocated</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	163,391	4,356	167,747
Share of joint office costs	32,162	-	32,162
Direct costs including travel	16,707	-	16,707
Depreciation	2,832	-	2,832
Legal and professional fees	138,528	-	138,528
Auditor's remuneration*	-	7,080	7,080
	<b>353,620</b>	<b>11,436</b>	<b>365,056</b>

\* Auditor's remuneration excluding VAT was £5,900.

### 7. ANALYSIS OF STAFF COSTS

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Wages and salaries	163,463	136,920
Social security costs	19,627	15,491
Other pension costs	16,920	15,336
	<b>200,010</b>	<b>167,747</b>

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office. 1.9% (2022: 1.9%) of the total support and administration costs of these trusts have been allocated to the Mark Leonard Trust, including a proportionate share of the costs of employing the total number of staff serving in the office in 2022/23.

The average number of staff employed during the year was 13, all on a part-time basis (2022: 13). This equates to 2.1 full-time employees (2022: 2.0).

The Trust considers its key management personnel to comprise the Principal Officers. The total employment benefits, including employer pension contributions, of these key management personnel, were £132,213 (2022: £98,748). No employee earned in excess of £60,000 (2022: Nil)

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 8. TANGIBLE FIXED ASSETS

#### Leasehold Improvements

	2023	2022
	£	£
<b>Cost</b>		
At 6 April 2022	24,323	24,323
Disposals	(15,000)	-
At 5 April 2023	9,323	24,323
<b>Depreciation</b>		
At 6 April 2022	17,664	14,832
Disposals	(15,000)	-
Charge for the year	1,332	2,832
At 5 April 2023	3,996	17,664
<b>Net Book Value</b>		
At 5 April 2023	5,327	6,659
At 5 April 2022	6,659	9,491

### 9. FIXED ASSET INVESTMENTS

	2023	2022
	£	£
<b>Market value 5 April 2022</b>	23,151,027	21,308,348
Add: Acquisitions at cost	4,035,919	3,320,728
Less: Disposals at proceeds value	(5,373,746)	(3,844,012)
Net (losses) / gains in year	(947,249)	2,365,963
<b>Market value 5 April 2023</b>	20,865,951	23,151,027
Investment cash	856,537	216,632
<b>Total investments</b>	21,722,488	23,367,659

The investments held as at 5 April 2023 were as follows:

	2023		2022	
	Cost	Market Value	Cost	Market Value
	£	£	£	£
Govt fixed interest	778,726	776,019	207,468	255,696
Other fixed interest	342,738	333,470	280,789	260,630
UK equities	1,383,814	1,821,497	1,487,071	2,147,625
Overseas equities	7,606,859	9,251,378	8,664,775	11,428,162
Alternatives	3,657,288	4,016,376	3,097,378	4,378,469
Other	-	-	250,000	250,000
Cash	856,537	856,537	216,632	216,632
<b>Impact investments</b>				
Unquoted	3,386,566	3,713,656	3,125,224	3,581,244
Quoted	870,049	953,555	870,049	849,201
	18,882,577	21,722,488	18,199,386	23,367,659

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 10. DEBTORS

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Accrued income	36,625	37,621
Gift Aid debtor	-	18,000
Other debtors	879	7,180
	<b>37,504</b>	<b>62,801</b>

### 11. CREDITORS - amounts falling due within one year

	<b>2023</b>	<b>2022</b>
	<b>£</b>	<b>£</b>
Grants payable within one year	830,706	709,127
Professional charges	8,944	4,560
Investment management fee	119	287,010
Other creditors	105,466	6,328
	<b>945,235</b>	<b>1,007,025</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds	Expendable Endowment	Totals 2023
	£	£	£
Fund balances at 5 April 2023 are represented by:			
Tangible fixed assets	-	5,327	5,327
Investments	-	21,722,488	21,722,488
Current assets	945,116	(482,763)	462,353
Current liabilities	(945,116)	(119)	(945,235)
<b>Total net assets</b>	-	21,244,933	21,244,933
<b>Movement in the year</b>			
Opening balance as at 5 April 2022	-	22,742,505	22,742,505
Total income and endowments	914,324	-	914,324
Cost of raising funds	-	(100,051)	(100,051)
Cost of grant-making	(1,417,833)	-	(1,417,833)
Net losses on investments	-	(947,249)	(947,249)
Gains on currency exchange	-	53,237	53,237
Transfers between funds	503,509	(503,509)	-
Closing balance as at 5 April 2023	-	21,244,933	21,244,933

### COMPARATIVE

	Unrestricted Funds	Expendable Endowment	Totals 2022
	£	£	£
Fund balances at 5 April 2022 are represented by:			
Tangible fixed assets	-	6,659	6,659
Investments	-	23,367,659	23,367,659
Current assets	720,015	(344,803)	375,212
Current liabilities	(720,015)	(287,010)	(1,007,025)
<b>Total net assets</b>	-	22,742,505	22,742,505
<b>Movement in the year</b>			
Opening balance as at 5 April 2021	152,280	21,470,755	21,623,035
Total income and endowments	422,420	-	422,420
Cost of raising funds	-	(314,849)	(314,849)
Cost of grant-making	(1,390,286)	-	(1,390,286)
Net gains on investments	-	2,365,963	2,365,963
Gains on currency exchange	-	36,222	36,222
Transfers between funds	815,586	(815,586)	-
Closing balance as at 5 April 2022	-	22,742,505	22,742,505

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 13. RELATED PARTY TRANSACTIONS

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office for cost effectiveness. To further reduce the administrative burden, some Trusts share expenses and may pay a third party on behalf of another Trust(s) on the basis that they will be reimbursed. Thus, at any one time there are amounts payable between trusts some of which fall under the definition of related parties by having trustees in common who are also siblings.

During the year to 5 April 2023, an unconditional donation of £480,000 was received from Mr M L Sainsbury, the Settlor and Trustee (2022: £72,000).

The following amounts are included in Other Creditors (Note 11) that are due to related parties:

- £440 due to The Aurora Trust.
- £16,399 due to The J J Charitable Trust.
- £25,305 due to The Linbury Trust.

### 14. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2022

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Total Funds 2022</b>
	£	£	£
<b>Income</b>			
Donations and gifts	90,000	-	90,000
Investment income	293,171	-	293,171
Other income	39,249	-	39,249
<b>Total income and endowments</b>	422,420	-	422,420
<b>Resources expended</b>			
<b>Cost of raising funds</b>			
Investment management costs	-	314,849	314,849
<b>Charitable activities</b>			
Grant-making:			
Grant expenditure	1,025,230	-	1,025,230
Grant related support costs	365,056	-	365,056
<b>Cost of grant-making</b>	1,390,286	-	1,390,286
<b>Total expenditure</b>	1,390,286	314,849	1,705,135
<b>Net (expenditure) before gains on investments</b>	(967,866)	(314,849)	(1,282,715)
Gains on investments	-	2,365,963	2,365,963
Exchange gains	-	36,222	36,222
Transfers between funds	815,586	(815,586)	-
<b>Net movement in funds</b>	(152,280)	1,271,750	1,119,470
<b>Reconciliation of funds</b>			
Total funds brought forward	152,280	21,470,755	21,623,035
Total funds carried forward	-	22,742,505	22,742,505

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2023 consisted of the following:

	£
<b>Climate Change Collaboration</b>	
ClientEarth	27,778
Friends of the Earth Charitable Trust	29,851
Global Legal Action Network (GLAN)	50,000
Green Finance Institute	20,000
National Council for Voluntary Organisations (NCVO)	20,000
Peers for the Planet	20,000
Platform	59,704
The Social Change Nest	41,667
Grants payable up to £15,000	58,293
<b>Environment</b>	
Ashden Climate Solutions	40,000
Black Mountain College	30,000
Environmental Funders' Network	40,000
Fair Shot	15,800
Mission Kitchen	25,000
Real Farming Trust	20,000
Royal Agricultural University	18,750
The House of Fairytales	40,000
Grants payable up to £15,000	30,846
<b>Food</b>	
Chefs in Schools	110,000
Sustainable Restaurant Association	50,000
<b>Music &amp; Social Need</b>	
In Place of War	50,000
Orpheus Centre	60,000
The Paraorchestra & Friends	130,000
<b>Youth Work</b>	
Switchback	46,000
<b>General</b>	
Flying Seagull Project	45,000
Specialist support to beneficiaries	41,306
Grants payable up to £15,000	15,500
<b>Total grants payable per Statement of Financial Activities:</b>	<b><u>1,135,495</u></b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A (continued)

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2022 consisted of the following:

	<b>£</b>
<b>Climate Change Collaboration</b>	
Ashden Climate Solutions	50,000
C40 Cities Climate Leadership Group	25,000
ClientEarth	55,556
Friends of the Earth Charitable Trust	26,106
Global Legal Action Network (GLAN)	60,000
Green Finance Institute	60,000
Laudato Si' Movement	45,000
On Road Media	50,000
Peers for the Planet	40,000
People & Planet	30,000
Platform	26,767
PR Budget	33,000
Stop Ecocide Foundation	15,250
The Centre for the Study of Existential Risk	22,000
Grants payable up to £15,000	70,706
<b>Environment</b>	
Environmental Funders' Network	40,000
Grants payable up to £15,000	6,000
<b>Food</b>	
Chefs in Schools	40,000
Fleetwood Strategy Limited	30,000
<b>Music &amp; Social Need</b>	
In Place of War	50,000
Orpheus Centre	120,000
<b>Youth Work</b>	
Become - (formerly known as Who Cares? Trust)	50,000
Just for Kids Law	50,000
<b>General</b>	
Specialist support to beneficiaries	2,845
Grants payable up to £15,000	27,000
<b>Total grants payable per Statement of Financial Activities:</b>	<b>1,025,230</b>

**THE MARK LEONARD TRUST**

England & Wales - Charity number 1040323

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# Accounts

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# THE MARK LEONARD TRUST

ANNUAL REPORT AND FINANCIAL STATEMENTS

5 APRIL 2022

The Peak  
5 Wilton Road  
London SW1V 1AP

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# THE MARK LEONARD TRUST

## Legal and Administrative

The Mark Leonard Trust (No. 1040323) was established under a Trust Deed dated 14 July 1994 and became a registered charity on 22 August 1994.

<b>Trustees</b>	Mr M L Sainsbury Mrs Z Sainsbury Mr J J Sainsbury
<b>Registered Office</b>	The Peak 5 Wilton Road London SW1V 1AP
<b>Principal Officers</b>	Mrs K Everett      Chief Operating Officer Mr M Woodruff     Executive Mrs S Ferguson    Executive Mr A Shah          Senior Finance Partner  All the Principal Officers are employed on a part-time basis.
<b>Bankers</b>	Royal Bank of Scotland 119 - 121 Victoria Street London SW1E 6RA
<b>Solicitors</b>	Portrait Solicitors (up to 31 July 2022) 21 Whitefriars Street London EC4Y 8JJ  BDB Pitmans LLP (from 1 August 2022) 1 Bartholomew Close London EC1A 7BL
<b>Auditors</b>	Sayer Vincent LLP Invicta House 108 - 114 Golden Lane London EC1Y 0TL
<b>Investment Advisers</b>	Schroder & Co. Limited 12 Moorgate London EC2R 6DA

# THE MARK LEONARD TRUST

## **The Report of the Trustees**

The trustees present their report and the audited financial statements for the year ended 5 April 2022.

Reference and administrative information set out on page 1 forms part of this report. The financial statements comply with current statutory requirements, the Trust deed, and the Statement of Recommended Practice - Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

## **Objects**

The objects of the Trust as given in the Trust Deed are for general charitable purposes.

## **Grant Making Policy**

Proposals are generally invited by the Trustees or initiated at their request. Unsolicited applications are discouraged and are unlikely to be successful, unless they are closely aligned with the Trustees' areas of interest. Grants are not normally made to individuals. The Trustees' objective is to develop both organisational capacity and impact, through a major grants Portfolio for mutual learning and problem solving among charities in the fields of youth work, the environment, music and social need, as well as through the Climate Change Collaboration to accelerate the achievement of a low carbon society. In all their grants, the Trustees look for strong planning for the engagement of individuals and the wider community, for social and environmental change.

## **Charity and Public Benefit**

Trustees are aware of the Charity Commission guidance on Public Benefit and confirm that they have complied with the duty in Section 17 of the Charities Act 2011 to have due regard to it. They consider the full information, which follows in this annual report, about the Trust's aims, activities and achievements in the areas of interest that the Trust supports, demonstrates the benefit to its beneficiaries and, through them, to the public that arise from those activities.

## **Achievements and Financial Review**

The Trustees met four times during the year to make grants and review investments.

The net expenditure before gains was £1,312,715 (2021: Net income £27,075). The net unrestricted income of the Trust for the year after charging grant related support costs was £57,364 compared to £873,267 for the year to 5 April 2021.

During the year the Settlor made a generous cash donation of £72,000 on which gift aid of £18,000 was recovered (2021: Cash donation £711,969 and gift aid £125,000).

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The Trustees have reviewed the Trust's investment performance since the end of the financial year and seen material falls in our investments in line with global markets. The Trustees are

# THE MARK LEONARD TRUST

aware of investment risks and remain confident that the portfolio will enable the Trust to continue with its charitable activities.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

During the year the Trustees approved 36 grants totalling £1,183,994 some of which are payable over more than one year. Grants approved during the year may be analysed by number and by value in the categories set out below. Payments made relate to grants approved in this and earlier years.

	Grants Approved			Payments made	
	Number	£	%	£	%
<b>Climate Change Collaboration</b>	24	780,794	66.0	379,465	44.4
<b>Environment</b>					
- Venture Portfolio	-	-	0.0	40,000	4.7
- Non Portfolio	3	36,000	3.0	18,500	2.1
<b>Food</b>					
- Venture Portfolio	1	10,000	0.8	40,000	4.7
- Non Portfolio	1	30,000	2.5	35,000	4.0
<b>Music &amp; Social Need</b>					
- Venture Portfolio	1	300,000	25.4	140,000	16.4
- Non Portfolio	-	-	0.0	-	0.0
<b>Youth Work</b>					
- Venture Portfolio	-	-	0.0	146,000	17.1
- Non Portfolio	-	-	0.0	-	0.0
<b>Portfolio Support</b>	1	5,200	0.4	41,845	4.9
<b>General</b>	5	22,000	1.9	14,500	1.7
	36	1,183,994	100.0	855,310	100.0

## Reserves Policy and Going Concern

The Trust holds both expendable endowment and unrestricted income funds.

It is the policy of the Trustees to approve grants for payment over a period of years, subject to the fulfilment of certain conditions over the life of the grant. Commitments to be paid within 12 months are accrued in the accounts.

The need for unrestricted income funds will vary from year to year and the Trustees will continue to review the position. At the balance sheet date, the Trustees are aware of the balance on both unrestricted funds and the expendable endowment. As agreed, and planned, any grants that cannot be paid from unrestricted income will be paid from the expendable endowment.

As at 5 April 2022, the Trust held total funds of £22.71m (2021: £21.62m) which includes expendable endowment of £22.71m (2021: £21.47m).

Having assessed the Trust's financial position and plans for the foreseeable future, the trustees are not aware of any material uncertainties that would prevent the financial statements from being prepared on a going concern basis.

# THE MARK LEONARD TRUST

## **Investment Powers, Policy and Performance**

The Trust Deed empowers the Trustees to appoint investment advisers who have discretion to invest the funds of the Trust within guidelines established by the Trustees.

In April 2022, the Trustees received the *Butler-Sloss* judgment from the High Court following their legal efforts to clarify Trustees' investment duties. The judgment provided that much needed clarity, but also gave the Trustees permission to adopt a new investment policy statement. The investment policy statement allows the Trustees to align their investments with the temperature goals of the Paris Agreement through incremental reductions in the portfolio's attributed greenhouse gas emissions. The Trustees are in discussions with the Trust's officers to implement the policy. The Trustees will regularly meet the investment managers to discuss implementation of the policy, strategy and review performance.

Trustees already consider non-Paris aligned investments conflict with Trust's charitable purposes. At future investment meetings, trustees will continue to identify other investment classes/sectors which conflict with the Trust's work and balance potential conflicts with factors such as financial return and moral considerations.

The Trustees are committed to using some of the Trust's expendable endowment for "impact" investing that will not only result in a financial return, but also produce social and environmental benefits that accord with the Trust's objectives. Initially, focus was on four different sectors: forestry, microfinance in developing countries, renewable energy and clean technology infrastructure and this was extended to include social impact. The Trustees are interested in sharing their experience in impact investing with other investors to improve their own knowledge in these areas, and also in encouraging more investors to adopt the same approach. A specialist has been appointed by the trustees as adviser on investment opportunities in this field.

During the year the return on the discretionary portfolio was 10.3%, over-performing the benchmark of 9.1%.

The Trust is a signatory to Divest Invest, which commits the Trustees to sell any shares in fossil fuel holdings and invest a proportion of the endowment in 'climate solutions', such as renewable energy, energy efficiency and clean tech. This decision has not had a detrimental financial impact on the value of the Trust's investment portfolio.

## **Risk Assessment**

The Trustees have examined the major strategic, business and operational risks to which the Trust may be exposed. Through the joint office of the Sainsbury Family Charitable Trusts, adequate systems are in place to manage such potential risks as the Trustees have identified. The Trustees continue to be vigilant and to keep processes under review.

The Trustees identified the uncertainty of financial returns to constitute the charity's major financial risk. This is mitigated by having a diversified financial portfolio under the management of a major investment house. The Trustees regularly review investment strategy and monitor financial performance. They also operate a grant distribution formula which helps to ensure the stability of resources available for grant awards in any given year.

Another major risk is a misuse of funds by a grantee charity. To mitigate this risk the Trustees normally restrict grants to charities registered with the UK Charity Commission or equivalent bodies for charitable purposes. The awards are made following a thorough assessment and

# THE MARK LEONARD TRUST

grants are regularly monitored; multi-year grants are paid only on receipt of satisfactory progress reports.

## Organisation

The Trust is one of the Sainsbury Family Charitable Trusts (SFCT), which share a common administration.

Trustees are appointed by existing Trustees and are provided with relevant information relating to their responsibilities as Trustees. They are responsible for the overall direction and supervision of The Mark Leonard Trust; they set the Trust's strategy, review proposals and approve grants. The Trustees delegate day-to-day operations to the Trust's Lead Executive, Mark Woodruff, and Executive, Sian Ferguson.

Trustees are aware of the Charity Governance Code published in 2017 (updated in March 2021) which sets out the principles and recommended practice for good governance within the sector. The Charity has reviewed its governance arrangements against the principles within the code and believes that it is compliant with the code whilst maintaining its need to operate its governance efficiently.

The remuneration of the senior staff (including key management personnel) is reviewed by the Trustees on an annual basis taking into account the requirements of their role and performance during the year. From time to time the SFCT Management Committee benchmarks pay levels against the comparable positions in similar organisations. The Committee completed a full reward evaluation process during 2021/2022, in order to ensure that the Trusts fully meet their responsibilities and aspirations for fair and equal pay for employees.

The Trustees are fully aware of the requirements and duties set out in the Charities (Protection and Social Investment) Act 2016. The Trust does not raise funds from the public and as such has no fundraising activities requiring disclosure under SI 62A of the Charities Act 2011.

The income of the Trust is not bound by any regulatory scheme, and the Trust does not consider it necessary to comply with any voluntary code of practice relating to fundraising. We have received no complaints in relation to any fundraising activities. As we do not approach individuals for the purpose of raising funds, we do not have specific requirements related to fundraising activities, nor do we consider it necessary to design specific procedures to monitor such activities.

## GRANTS APPROVED

### PORTFOLIO OF VENTURES - £5,200

Since 2011 the Trustees have been realising their long-term aim to provide grants to fewer charities in their priority areas, but at a higher level of funding than previously, towards deeper organisational development, greater financial sustainability and wider impact. They have selected organisations that can see themselves as ventures in which the Mark Leonard Trust is investing, rather than simply as recipients of revenue grants.

# THE MARK LEONARD TRUST

Typically, a grant of up to five years is offered, backed up with intensive involvement by the Trust's executives with the charity's board, as well as with senior managers and work delivery. Each year as needed, Trustees also provide these ventures with further consultancy, problem-solving or technical support. Drawing on the example of other forms of venture philanthropy and development investment and maximising the power of the group as it works together, the Chief Executives and other managers meet for mutual support, as well as to share learning and address problems in common. In 2021-22 the Portfolio reached ten years of operation.

The first five ventures were Bioregional, Global Action Plan, the Sustainable Restaurants Association, Become, and Just for Kids Law. BioRegional and Global Action Plan exited the portfolio in 2018-19, having achieved agreed development objectives.

Orpheus Centre, ParaOrchestra and In Place of War, each in the field of Music and Social Need, joined the portfolio since the original five ventures, to intensify the 'power of the group' model. They have since been joined by the Environmental Funders Network, Chefs in School, and Switchback. During the year, the Trustees renewed their investment in the Orpheus Centre as part of the portfolio, in the category of Music & Social Need.

At the beginning of the pandemic, several ventures had projected significant challenges to income from service provision, grants and donations, potentially lasting into 2021-22. In various ways, by reorganisation of services and staff structures, as well as making the case for grants and donations as longer-term investment in charities beyond the pandemic and lockdowns, each succeeded in achieving a positive and better than expected position. This was in no small part due to the 'power of the group' model of the Trust's engagement with the ventures, and the mutual support and knowledge-sharing among the organisations, even across sectors.

The ventures working direct in the hospitality industry, in educational settings and with young people at risk experienced exceptional restrictions to their work because of the lockdown of schools and outlets for engagement or training. These challenges continued throughout 2021. In cases where funding support from other sources during the pandemic was emergency-related and looked to be closing, a priority of the Portfolio was to assure the ventures of long-term support and accompaniment as they manage challenges and build up their work for the future.

The Portfolio of Ventures stands alongside the Trustees' other substantial grant-making engagement, the Climate Change Collaboration.

## **Portfolio Consultancy Support - £5,200**

Towards Consultancy Support for ventures in 2021/22.

## **CLIMATE CHANGE COLLABORATION - £780,794**

The Mark Leonard Trust is part of the Climate Change Collaboration with two other Sainsbury Family Charitable Trusts (The Aurora Trust and the JJ Charitable Trust). During this reporting period the Collaboration reviewed its mission to support efforts which help stabilise global temperatures to 1.5 degrees, restore our natural world, and support a regenerative economy. The Trusts aim to support a wide range of approaches and interventions, including strategic communications and campaigns, legislation, litigation, research, policy work, and investment practice.

# THE MARK LEONARD TRUST

The Trust has been, and continues to be, a key supporter to the global Divest Invest movement, getting private, foundation, faith, pension and sovereign wealth investors to remove fossil fuel investments from their portfolios. Investors with assets under management of over \$40.5 trillion have committed not to invest in fossil fuels since 2015. The CCC supports UK Divest (Platform, Friends of the Earth Scotland, and Friends of the Earth England, Wales & Northern Ireland) in its leading of divestment campaigning and engagement in the UK. The CCC also continues to support C40's Divest Invest Forum which supports major cities around the world to divest from fossil fuels and support their green economies. In supporting the 'Invest' side of Divest Invest, the CCC is supporting the Green Finance Institute's Local Climate Bonds campaign. Local climate bonds are financial products which generate funding and allow local people to invest in community decarbonisations projects (i.e. solar panels); the campaign seeks pledges from local councils to begin issuing climate bonds 18 months after COP26.

The CCC provided core funding to the Global Legal Action Network (GLAN) towards its legal focus. GLAN is an organisation seeking to prevent and challenge environmental damage and human rights violations by using international and national legal frameworks. The CCC provided project funding to GLAN to build the evidence base, and eventually a legal case, against organisations and individuals financing and benefitting from the destruction of Barbuda's natural landscape.

Recognising the perilous situation facing Amazonian forest communities and the vital role they have in protecting the forest, the Collaboration made three emergency grants this year. Articulation of Indigenous Peoples of Brazil (APIB), is challenging two potential laws at the Brazilian Supreme Court that would legally demarcate their territories and enable encroachment on their lands. The other two grants supported emergency defence funds providing on-the-ground communications and medical equipment to indigenous communities working to stopping the illegal encroachment and deforestation of their territories.

## **Amazon Watch - £3,334**

Towards the Amazon Defence Fund.

## **Articulation of Indigenous Peoples of Brazil - £8,333**

Towards efforts in preventing the roll-back of indigenous rights.

## **Ashden Climate Solutions- £50,000**

For unrestricted funding.

## **C40 Cities Climate Leadership Group - £25,000**

Towards the continued work of C40's Divest Invest Forum.

## **ClientEarth - £83,334**

Towards the employment of a lawyer within the Climate Finance Initiative.

## **Fleetwood Strategy Limited - £8,750**

Towards market research and developing media messaging for Uplift, making ecocide an international crime, and the Nature Premium.

## **Friends of the Earth Charitable Trust - £54,913**

Towards core work on the UK fossil fuel divestment movement and the partnership with Platform and Friends of the Earth Scotland.

# THE MARK LEONARD TRUST

## **Friends of the Earth Scotland - £23,814**

Towards core work on the UK fossil fuel divestment movement and the partnership with Platform and Friends of the Earth England, Wales and Northern Ireland.

## **Global Canopy - £6,000**

Towards an event with the New York Times at COP26.

## **Global Legal Action Network - £60,000**

Towards core costs.

## **Global Legal Action Network - £20,000**

Towards legal work to establish the facts and develop a legal case to challenge the environmental destruction of Barbuda.

## **Green Finance Institute - £80,000**

Towards two members of staff and the communication campaign to encourage UK local councils to set up Local Climate Bonds.

## **Influence Map - £11,666**

Towards a report on lobbying efforts to halt transitioning the Energy Charter Treaty to become aligned with international climate agreements.

## **Instituto Socioambiental - £3,333**

Towards the Fund for the Defence of People's Rights.

## **Laudato Si' Movement - £60,000**

Towards the Catholic Fossil Fuels Campaign 2.0.

## **On Road Media – 50,000**

Towards the strategic climate change communications project.

## **Peers for the Planet - £60,000**

Towards core costs.

## **People & Planet - £30,000**

Towards staff to deliver and expand on the university climate campaigns.

## **Platform - £52,067**

Towards core work on the UK fossil fuel divestment movement and the partnership with Friends of the Earth Scotland and Friends of the Earth England, Wales and Northern Ireland.

## **PR Budget - £33,000**

Towards PR and communications.

## **Purpose Disruptors - £10,000**

Towards the Scope 3 project to develop and gain acceptance for a methodology for advertising firms' net zero plans to include the emissions from the sales resulting from the campaigns they design.

# THE MARK LEONARD TRUST

## **Stop Ecocide Foundation - £15,250**

Towards attending and hosting events at COP26.

## **The Centre for the Study of Existential Risk – £22,000**

Towards a research post within the Sustainable Finance Team.

## **The Social Change Nest - £10,000**

Towards Uplift's legal work on challenging the Oil and Gas Authority's 'Maximising Economic Recovery' strategy.

## **OTHER ENVIRONMENT GRANTS - £36,000**

The Trustees' constant focus on environmental sustainability is largely directed through the Climate Change Collaboration, the Portfolio of Ventures, and the Food category. Occasional grants are still made to other individual projects at the request of Trustees.

## **European Climate Foundation (ECF) - £30,000**

Towards the communication campaign for the National Food Strategy.

## **Stump Up For Trees - £1,000**

Towards Planting One Million Trees in the Brecon Beacons area

## **Torth Y Tir - £5,000**

To support local marketing campaigns and towards staff costs.

## **FOOD - £40,000**

## **Chefs in Schools - £10,000**

A supplementary grant towards core costs, as part of the Portfolio of Ventures.

## **Fleetwood Strategy Limited - £30,000**

Towards the National Food Strategy Communication Campaign.

## **MUSIC & SOCIAL NEED - £300,000**

## **Orpheus Centre - £300,000**

Towards core costs, as part of the Portfolio of Ventures.

## **GENERAL - £22,000**

## **British Institute of Florence - £5,000**

Towards the Jane Roberts Memorial Fund.

# THE MARK LEONARD TRUST

**Environmental Awareness Group - £2,500**

Towards communication work and developing the conservation plan.

**Island Academy, Antigua - £2,000**

In support of the Academy's global education and inclusion work.

**Jumby Bay Fund Inc - £2,500**

Towards core costs.

**The Passage, Victoria - £10,000**

Towards the capital appeal for the upgrade of Passage House.

**Cancelled Grants**

Two grants totalling £32,355 were cancelled during the year.

**Future Plans**

The Trust will continue to support the activities set out on pages 5 to 10 by the award of grants.

# THE MARK LEONARD TRUST

## Statement of responsibilities of the trustees

Law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the charity's financial activities during the period and of its financial position at the end of the period. In preparing financial statements giving a true and fair view, the trustees should follow best practice and:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approved by the Trustees on 24 November 2022 and signed on their behalf by:

M L Sainsbury

TRUSTEE

# THE MARK LEONARD TRUST

## Independent Auditor's Report to the Trustees of The Mark Leonard Trust

### Opinion

We have audited the financial statements of The Mark Leonard Trust (the 'charity') for the year ended 5 April 2022 which comprise the statement of financial activities, balance sheet, statement of cash flows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the charity's affairs as at 5 April 2022 and of its incoming resources and application of resources, for the year then ended.
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- Have been prepared in accordance with the requirements of the Charities Act 2011.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on The Mark Leonard Trust's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### Other Information

The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# THE MARK LEONARD TRUST

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- The information given in the trustees' annual report is inconsistent in any material respect with the financial statements;
- Sufficient accounting records have not been kept; or
- The financial statements are not in agreement with the accounting records and returns; or
- We have not received all the information and explanations we require for our audit

## **Responsibilities of trustees**

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with regulations made under section 154 of that Act.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud are set out below.

## **Capability of the audit in detecting irregularities**

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- We enquired of management and the board of trustees, which included obtaining and reviewing supporting documentation, concerning the charity's policies and procedures relating to:
  - Identifying, evaluating, and complying with laws and regulations and whether they were aware of any instances of non-compliance;
  - Detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected, or alleged fraud;
  - The internal controls established to mitigate risks related to fraud or non-compliance with laws and regulations.

# THE MARK LEONARD TRUST

- We inspected the minutes of meetings of those charged with governance.
- We obtained an understanding of the legal and regulatory framework that the charity operates in, focusing on those laws and regulations that had a material effect on the financial statements or that had a fundamental effect on the operations of the charity from our professional and sector experience.
- We communicated applicable laws and regulations throughout the audit team and remained alert to any indications of non-compliance throughout the audit.
- We reviewed any reports made to regulators.
- We reviewed the financial statement disclosures and tested these to supporting documentation to assess compliance with applicable laws and regulations.
- We performed analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud.
- In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments, assessed whether the judgements made in making accounting estimates are indicative of a potential bias and tested significant transactions that are unusual or those outside the normal course of business.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Use of our report

This report is made solely to the charity's trustees as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Sayer Vincent LLP, Statutory Auditor  
30 November 2022  
Invicta House, 108-114 Golden Lane, LONDON, EC1Y 0TL

Sayer Vincent LLP is eligible to act as auditor in terms of section 1212 of the Companies Act 2006

# THE MARK LEONARD TRUST

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2022

	Notes	Unrestricted Funds £	Expendable Endowment £	Total Funds 2022 £	Total Funds 2021 £
<b>Income</b>					
Donations and gifts		90,000	-	90,000	836,969
Investment income	3	293,171	-	293,171	279,000
Other income*		39,249	-	39,249	23,316
<b>Total income and endowments</b>		<b>422,420</b>	<b>-</b>	<b>422,420</b>	<b>1,139,285</b>
<b>Resources expended</b>					
<b>Cost of raising funds</b>					
Investment management costs	4	-	314,849	314,849	98,163
<b>Charitable activities</b>					
Grant-making:					
Grant expenditure	5	1,025,230	-	1,025,230	748,029
Grant related support costs	6	365,056	-	365,056	266,018
<b>Cost of grant-making</b>		<b>1,390,286</b>	<b>-</b>	<b>1,390,286</b>	<b>1,014,047</b>
<b>Total expenditure</b>		<b>1,390,286</b>	<b>314,849</b>	<b>1,705,135</b>	<b>1,112,210</b>
<b>Net (expenditure) / income before gains</b>		<b>(967,866)</b>	<b>(314,849)</b>	<b>(1,282,715)</b>	<b>27,075</b>
Gains / (losses) on investment assets		-	2,365,963	2,365,963	3,836,407
Gains / (losses) on currency exchange		-	36,222	36,222	13,355
Transfers between funds		815,586	(815,586)	-	-
<b>Net income / (expenditure)</b>		<b>(152,280)</b>	<b>1,271,750</b>	<b>1,119,470</b>	<b>3,876,837</b>
<b>Reconciliation of funds</b>					
Total funds brought forward		152,280	21,470,755	21,623,035	17,746,198
Total funds carried forward		-	22,742,505	22,742,505	21,623,035

\* Within other income are restricted grants totalling £37,867 which were fully spent. There are no brought forward or carried forward restricted funds.

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above.

The notes on pages 18 to 27 form part of these accounts.

# THE MARK LEONARD TRUST

## BALANCE SHEET AS AT 5 APRIL 2022

	<i>Notes</i>	2022	2021
		£	£
<b>FIXED ASSETS</b>			
Tangible fixed assets	<b>8</b>	6,659	9,491
Investments	<b>9</b>	<u>23,367,659</u>	<u>21,634,238</u>
		<u>23,374,318</u>	<u>21,643,729</u>
<b>CURRENT ASSETS</b>			
Debtors	<b>10</b>	62,801	29,880
Cash at bank and in hand		<u>312,411</u>	<u>649,526</u>
		375,212	679,406
<b>CURRENT LIABILITIES</b>			
Creditors - amounts falling due within 1 year	<b>11</b>	<u>1,007,025</u>	<u>700,100</u>
<b>NET CURRENT LIABILITIES</b>		(631,813)	(20,694)
<b>NET ASSETS</b>		<u>22,742,505</u>	<u>21,623,035</u>
<b>CAPITAL FUNDS</b>			
Expendable endowment	<b>12</b>	22,742,505	21,470,755
<b>INCOME FUNDS</b>			
Unrestricted funds	<b>12</b>	-	152,280
		<u>22,742,505</u>	<u>21,623,035</u>

The financial statements were approved and authorised for issue by the Trustees on 24 November 2022 and were signed on their behalf by :

M L Sainsbury

TRUSTEE

The notes on pages 18 to 27 form part of these accounts.

# THE MARK LEONARD TRUST

## CASH FLOW STATEMENT FOR THE YEAR ENDED 5 APRIL 2022

	2022	2021
	£	£
<b>Cash flows from operating activities</b>		
<b>Net cash used in operating activities</b>	(1,299,050)	(149,388)
<b>Cash flows from investing activities:</b>		
Dividends and interest	293,171	279,000
Exchanges gains / (losses)	36,222	13,355
Purchase of investments	(3,320,728)	(9,977,965)
Sale of investments	3,844,012	10,213,732
<b>Net cash provided by investing activities</b>	852,677	528,122
<b>Change in cash and cash equivalents in the year</b>	(446,373)	378,734
<b>Cash and cash equivalents at the beginning of the year</b>	975,416	596,682
<b>Cash and cash equivalents at the end of the year</b>	529,043	975,416

	2022	2021
	£	£
<b>Reconciliation of net expenditure to net cash flow from operating activities</b>		
Net movement in funds as per the statement of financial activities	1,119,470	3,876,837
(Gains) / losses on investments	(2,365,963)	(3,836,407)
Dividends and interest	(293,171)	(279,000)
Exchanges (gains) / losses	(36,222)	(13,355)
Fixed asset additions	-	(9,323)
Depreciation charges	2,832	2,832
(Increase) / decrease in debtors	(32,921)	206,983
Increase / (decrease) in creditors	306,925	(97,955)
<b>Net cash generated by operating activities</b>	(1,299,050)	(149,388)

### Analysis of the balance of cash as shown in the balance sheet

	2022	2021	Change in year
	£	£	£
Cash at bank and in hand	312,411	649,526	(337,115)
Cash balances held by investment manager for reinvestment (Note 9)	216,632	325,890	(109,259)
	529,043	975,416	(446,373)

The notes on pages 18 to 27 form part of these accounts.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 1. CHARITABLE STATUS

The Mark Leonard Trust is an unincorporated charity (Charity registration number 1040323), registered in England and Wales. The address of the registered office is 5 Wilton Road, London, SW1V 1AP.

### 2. PRINCIPAL ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) - (Charities SORP FRS 102), The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The trust constitutes a public benefit entity as defined by FRS 102.

In the view of the Trustees, there are no material uncertainties casting doubt on the going concern of the charity.

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

#### b) Income recognition

- (i) Income is shown gross which includes the associated tax credit unless the tax so deducted is considered irrecoverable.
- (ii) Dividends are included by reference to their due dates.
- (iii) Interest is included when receivable.
- (iv) Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

#### c) Expenditure on Charitable activities

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- (i) Costs of generating funds represent amounts paid to the Trust's external investment advisors.
- (ii) Charitable activities expenditure comprises grants and donations awarded by the Trustees in accordance with the criteria set out in the Trust Deed, together with grant related support costs.
- (iii) Grants payable are made to third parties in furtherance of the charity's objects. Single or multi-year grants are accounted for when either the recipient has a reasonable expectation that they will receive a grant and the trustees have agreed to pay the grant without condition, or the recipient has a reasonable expectation that they will receive a grant and that any condition attaching to the grant is outside of the control of the charity.

The view of the trustees is that any instalments payable within 12 months of the reporting date are expected to be paid regardless of the status of attached conditions and so these are accrued. Any payments due in more than 12 months from the reporting date, where conditions exist that have not been met at the reporting date, are not accrued but are reported as an unaccrued future commitment.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES continued

#### c) Expenditure on Charitable activities (cont...)

- (iv) Grants approved subject to conditions that have not been met at the year-end are noted as a commitment but not accrued as expenditure.
- (v) Grant related support costs represent staff, office and governance costs incurred in managing the grant award programme. They include a share of the staff and office costs of the joint offices of the Sainsbury Family Charitable Trusts, which are allocated in proportion to the time spent on Trust matters and grants
- (vi) Contributions to defined contribution plans are charged to the statement of financial activities in the period to which they relate.

#### d) Fixed assets

Fixed assets are depreciated at rates which reflect their useful life to the Trust. Items of equipment are capitalised where the purchase price exceeds £5,000. Leasehold improvements are depreciated over the outstanding life of the lease at the time the work was completed. The following rates have been used:

Leasehold improvements (2012) - 10% per annum  
Leasehold improvements (2021) - 14.29% per annum

#### e) Investments

- (i) Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as at the balance sheet date using the closing quoted market price. Any change in fair value will be recognised in the statement of financial activities. Investment gains and losses, whether realised or unrealised, are combined and shown in the heading "Net gains/(losses) on investments" in the statement of financial activities. The charity does not acquire put options, derivatives or other complex financial instruments.
- (ii) Social Impact Investments are valued at their fair value. Where fair value is not practicable, social investments are recognised at cost less impairment.

#### f) Financial instruments

- (i) The charity has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.
- (ii) Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.
- (iii) Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

#### g) Cash and cash equivalents

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

#### h) Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, which are described above, Trustees are required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects the current and future periods.

In the view of the Trustees, no assumptions concerning the future or estimation uncertainty affecting assets and liabilities at the balance sheet date are likely to result in a material adjustment to their carrying amounts in the next financial year.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 3. INCOME FROM INVESTMENTS

Income received on investments may be analysed as follows:

	2022		2021	
	£	%	£	%
Government fixed interest	285	0	583	0
Other fixed interest	5,498	2	53,063	19
UK equities	32,576	11	74,223	27
Overseas equities	99,891	34	86,740	31
Alternatives	138,235	47	46,032	16
Impact Investments	16,686	6	18,311	7
Other	-	0	48	0
	293,171	100	279,000	100

### 4. COST OF GENERATING FUNDS

These costs relate to the investment manager's fees. The Trustees are of the opinion that these relate to the generation of a total return on the investment portfolio and, as such, have charged the Expendable Endowment with these fees.

### 5. GRANTS PAYABLE

	2022		2021	
	£	£	£	£
<b>Reconciliation of grants payable:</b>				
Commitments at 6 April 2021		539,207		707,019
Grants not accrued at 6 April 2021	451,000		685,000	
Grants approved in the year	1,183,994		510,768	
Grants cancelled, refunded or amended	(32,355)		3,261	
Grants not accrued at 5 April 2022	(577,409)		(451,000)	
<b>Grants payable for the year</b>		<b>1,025,230</b>		<b>748,029</b>
Grants paid during the year		(855,310)		(915,841)
Commitments at 5 April 2022		709,127		539,207

Commitments at 5 April 2022 are payable as follows:

	2022		2021	
	£		£	
Within one year (note 11)	709,127		539,207	

#### Commitments

In addition to the amounts committed and accrued noted above, the Trustees have also authorised certain grants which are subject to the recipient fulfilling certain conditions relating to the delivery of the grant-funded activities. The total amount authorised but not accrued as expenditure at 5 April 2022 was £577,409 (2021: £451,000). This total is payable during 2023/24, 2024/25 and 2025/26.

A list of grants payable is included in Appendix A.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 6. GRANT RELATED SUPPORT COSTS

	<b>Grant- making</b>	<b>Governance</b>	<b>2022 Total Allocated</b>
	£	£	£
Staff costs	163,391	4,356	167,747
Share of joint office costs	32,162	-	32,162
Direct costs including travel	16,707	-	16,707
Depreciation	2,832	-	2,832
Legal and professional fees	138,528	-	138,528
Auditors' remuneration*	-	7,080	7,080
	<b>353,620</b>	<b>11,436</b>	<b>365,056</b>

\* Auditor's remuneration excluding VAT was £5,900.

During the year no Trustee received any remuneration (2021: £nil). Trustees were reimbursed expenses of £nil (2021: £nil).

### COMPARATIVE

	<b>Grant- making</b>	<b>Governance</b>	<b>2021 Total Allocated</b>
	£	£	£
Staff costs	152,340	4,412	156,752
Share of joint office costs	29,261	-	29,261
Direct costs including travel	9,134	-	9,134
Depreciation	2,832	-	2,832
Legal and professional fees	59,411	-	59,411
Auditors' remuneration*	-	8,628	8,628
	<b>252,978</b>	<b>13,040</b>	<b>266,018</b>

\* Auditor's remuneration excluding VAT was £7,190.

### 7. ANALYSIS OF STAFF COSTS

	<b>2022</b>	<b>2021</b>
	£	£
Wages and salaries	136,920	127,534
Social security costs	15,491	14,392
Other pension costs	15,336	14,826
	<b>167,747</b>	<b>156,752</b>

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office. 1.9% (2021: 1.9%) of the total support and administration costs of these trusts have been allocated to the Mark Leonard Trust, including a proportionate share of the costs of employing the total number of staff serving in the office in 2021/22.

The average number of staff employed during the year was 13, all on a part-time basis (2021: 13). This equates to 2.0 full-time employees (2021: 2.1).

The Trust considers its key management personnel to comprise the Principal Officers. The total employment benefits, including employer pension contributions, of these key management personnel, were £98,748 (2021: £95,648). No employee earned in excess of £60,000 (2021: Nil)

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 8. TANGIBLE FIXED ASSETS

#### Leasehold Improvements

	2022	2021
	£	£
<b>Cost</b>		
At 6 April 2021	24,323	15,000
Additions	-	9,323
At 5 April 2022	24,323	24,323
<b>Depreciation</b>		
At 6 April 2021	14,832	12,000
Charge for the year	2,832	2,832
At 5 April 2022	17,664	14,832
<b>Net Book Value</b>		
At 5 April 2022	6,659	9,491
At 5 April 2021	9,491	3,000

### 9. FIXED ASSET INVESTMENTS

	2022	2021
	£	£
<b>Market value 5 April 2021</b>	21,308,348	17,707,708
Add: Acquisitions at cost	3,320,728	9,977,965
Less: Disposals at proceeds value	(3,844,012)	(10,213,732)
Net gains in year	2,365,963	3,836,407
<b>Market value 5 April 2022</b>	23,151,027	21,308,348
Investment cash	216,632	325,890
<b>Total investments</b>	23,367,659	21,634,238

The investments held as at 5 April 2022 were as follows:

	2022		2021	
	Cost	Market Value	Cost	Market Value
	£	£	£	£
Govt fixed interest	207,468	255,696	207,467	237,460
Other fixed interest	280,789	260,630	529,874	642,047
UK equities	1,487,071	2,147,625	1,638,993	2,360,434
Overseas equities	8,664,775	11,428,162	8,520,488	10,350,895
Alternatives	3,097,378	4,378,469	2,748,654	3,443,289
Other	250,000	250,000	450,000	450,000
Cash	216,632	216,632	325,890	325,890
<b>Impact investments</b>				
Unquoted	3,125,224	3,581,244	3,363,127	2,920,989
Quoted	870,049	849,201	870,049	903,234
	18,199,386	23,367,659	18,654,542	21,634,238

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 10. DEBTORS

	2022	2021
	£	£
Accrued income	37,621	29,814
Gift Aid debtor	18,000	-
Other debtors	7,180	66
	<u>62,801</u>	<u>29,880</u>

### 11. CREDITORS - amounts falling due within one year

	2022	2021
	£	£
Grants payable within one year	709,127	539,207
Professional charges	4,560	17,073
Investment management fee	287,010	48,030
Other creditors	6,328	95,790
	<u>1,007,025</u>	<u>700,100</u>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds	Expendable Endowment	Totals 2022
	£	£	£
Fund balances at 5 April 2022 are represented by:			
Tangible fixed assets	-	6,659	6,659
Investments	-	23,367,659	23,367,659
Current assets	720,015	(344,803)	375,212
Current liabilities	(720,015)	(287,010)	(1,007,025)
<b>Total net assets</b>	-	22,742,505	22,742,505
<b>Movement in the year</b>			
Opening balance as at 5 April 2021	152,280	21,470,755	21,623,035
Total income and endowments	422,420	-	422,420
Cost of raising funds	-	(314,849)	(314,849)
Cost of grant-making	(1,390,286)	-	(1,390,286)
Net gains on investments	-	2,365,963	2,365,963
Gains on currency exchange	-	36,222	36,222
Transfers between funds	815,586	(815,586)	-
Closing balance as at 5 April 2022	-	22,742,505	22,742,505

### COMPARATIVE

	Unrestricted Funds	Expendable Endowment	Totals 2021
	£	£	£
Fund balances at 5 April 2021 are represented by:			
Tangible fixed assets	-	9,491	9,491
Investments	-	21,634,238	21,634,238
Current assets	804,350	(124,944)	679,406
Current liabilities	(652,070)	(48,030)	(700,100)
<b>Total net assets</b>	152,280	21,470,755	21,623,035
<b>Movement in the year</b>			
Opening balance as at 5 April 2020	27,042	17,719,156	17,746,198
Total income and endowments	1,139,285	-	1,139,285
Cost of raising funds	-	(98,163)	(98,163)
Cost of grant-making	(1,014,047)	-	(1,014,047)
Net gains on investments	-	3,836,407	3,836,407
Gains on currency exchange	-	13,355	13,355
Closing balance as at 5 April 2021	152,280	21,470,755	21,623,035

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 13. RELATED PARTY TRANSACTIONS

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office for cost effectiveness. To further reduce the administrative burden, some Trusts share expenses and may pay a third party on behalf of another Trust(s) on the basis that they will be reimbursed. Thus, at any one time there are amounts payable between trusts some of which fall under the definition of related parties by having trustees in common who are also siblings.

During the year to 5 April 2022, unconditional donation of £72,000 was received from Mr M L Sainsbury, the Settlor and Trustee (2021: £711,969).

The following amounts are included in Other Debtors (Note 10) and Other Creditors (Note 11) that are due to/from related parties:

- £10,333 due to The Linbury Trust.
- £52,044 due to The J J Charitable Trust.

### 14. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2021

	Unrestricted Funds £'000	Expendable Endowment £'000	Total Funds 2021 £'000
<b>Income</b>			
Donations and gifts	836,969	-	836,969
Investment income	279,000	-	279,000
Other income	23,316	-	23,316
<b>Total income and endowments</b>	<b>1,139,285</b>	<b>-</b>	<b>1,139,285</b>
<b>Resources expended</b>			
<b>Cost of raising funds</b>			
Investment management costs	-	98,163	98,163
<b>Charitable activities</b>			
Grant-making:			
Grant expenditure	748,029	-	748,029
Grant related support costs	266,018	-	266,018
<b>Cost of grant-making</b>	<b>1,014,047</b>	<b>-</b>	<b>1,014,047</b>
<b>Total expenditure</b>	<b>1,014,047</b>	<b>98,163</b>	<b>1,112,210</b>
<b>Net (expenditure)/income before gains</b>	<b>125,238</b>	<b>(98,163)</b>	<b>27,075</b>
Gains / (losses) on investments	-	3,836,407	3,836,407
Exchange gains / (losses)	-	13,355	13,355
<b>Net (expenditure)/income</b>	<b>125,238</b>	<b>3,751,599</b>	<b>3,876,837</b>
<b>Reconciliation of funds</b>			
Total funds brought forward	27,042	17,719,156	17,746,198
Total funds carried forward	<b>152,280</b>	<b>21,470,755</b>	<b>21,623,035</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2022 consisted of the following:

	<b>£</b>
<b>Climate Change Collaboration</b>	
Ashden Climate Solutions	50,000
C40 Cities Climate Leadership Group	25,000
ClientEarth	55,556
Friends of the Earth Charitable Trust	26,106
Global Legal Action Network (GLAN)	60,000
Green Finance Institute	60,000
Laudato Si' Movement	45,000
On Road Media	50,000
Peers for the Planet	40,000
People & Planet	30,000
Platform	26,767
PR Budget	33,000
Stop Ecocide Foundation	15,250
The Centre for the Study of Existential Risk	22,000
Grants payable up to £15,000	70,706
<b>Environment</b>	
Environmental Funders' Network	40,000
Grants payable up to £15,000	6,000
<b>Food</b>	
Chefs in Schools	40,000
Fleetwood Strategy Limited	30,000
<b>Music &amp; Social Need</b>	
In Place of War	50,000
Orpheus Centre	120,000
<b>Youth Work</b>	
Become - (formerly known as Who Cares? Trust)	50,000
Just for Kids Law	50,000
<b>General</b>	
Specialist support to beneficiaries	2,845
Grants payable up to £15,000	27,000
<b>Total grants payable per Statement of Financial Activities:</b>	<b>1,025,230</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS - APPENDIX A (continued)

### GRANTS PAYABLE

The amount payable for the year ended 5 April 2021 consisted of the following:

	£
<b>Climate Change Collaboration</b>	
Citizens UK	55,000
On Road Media	30,000
Global Legal Action Network (GLAN)	27,000
C40 Cities Climate Leadership Group	25,000
Platform	20,000
Uplift	20,000
Grants payable up to £15,000	67,029
<b>Environment</b>	
Ashden Climate Solutions	50,000
Environmental Funders' Network	40,000
Grants payable up to £15,000	15,000
<b>Food</b>	
Chefs in Schools	30,000
Grants payable up to £15,000	5,000
<b>Music &amp; Social Need</b>	
The Paraorchestra & Friends	60,000
In Place of War	50,000
<b>Youth Work (including Refugees)</b>	
Switchback Initiative - (known as Switchback)	92,000
Become - (formerly known as Who Cares? Trust)	50,000
Just for Kids Law	50,000
<b>General</b>	
Specialist support to beneficiaries	47,000
Grants payable up to £15,000	15,000
<b>Total grants payable per Statement of Financial Activities</b>	<b>748,029</b>



**THE MARK LEONARD TRUST**

England & Wales - Charity number 1040323

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# Accounts

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# THE MARK LEONARD TRUST

ANNUAL REPORT

5 APRIL 2021

The Peak  
5 Wilton Road  
London SW1V 1AP



# THE MARK LEONARD TRUST

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# THE MARK LEONARD TRUST

## Legal and Administrative

The Mark Leonard Trust (No. 1040323) was established under a Trust Deed dated 14 July 1994.

<b>Trustees</b>	Mr M L Sainsbury Mrs Z Sainsbury Mr J J Sainsbury
<b>Registered Office</b>	The Peak 5 Wilton Road London SW1V 1AP
<b>Principal Officers</b>	Mrs K Everett            Chief Operating Officer Mr M Woodruff         Executive Mrs S Ferguson        Executive Mr A Shah               Senior Finance Partner
	All the Principal Officers are employed on a part-time basis.
<b>Bankers</b>	Child & Co 1 Fleet Street London EC4Y 1BD
<b>Solicitors</b>	Portrait Solicitors 21 Whitefriars Street London EC4Y 8JJ
<b>Auditors</b>	Crowe U.K. LLP 55 Ludgate Hill London EC4M 7JW
<b>Investment Advisers</b>	Schroder & Co. Limited 12 Moorgate London EC2R 6DA
<b>Investment Powers</b>	The Trust Deed empowers the Trustees to appoint investment advisers who have discretion to invest the funds of the Trust within guidelines established by the Trustees.
<b>Objects</b>	The objects of the Trust as given in the Trust Deed are for general charitable purposes.

# THE MARK LEONARD TRUST

## **Organisation**

The Trust is one of the Sainsbury Family Charitable Trusts (SFCT), which share a common administration.

Trustees are appointed by existing Trustees and are provided with relevant information relating to their responsibilities as Trustees. They are responsible for the overall direction and supervision of The Mark Leonard Trust; they set the Trust's strategy, review proposals and approve grants. The Trustees delegate day-to-day operations to the Trust's Lead Executive, Mark Woodruff, and Executive, Sian Ferguson.

Trustees are aware of the Charity Governance Code published in 2017 (updated in March 2021) which sets out the principles and recommended practice for good governance within the sector. The Charity has reviewed its governance arrangements against the principles within the code and believes that it is compliant with the code whilst maintaining its need to operate its governance efficiently.

The remuneration of the senior staff (including key management personnel) is reviewed by the Trustees on an annual basis taking into account the requirements of their role and performance during the year. From time to time the SFCT Management Committee benchmarks pay levels against the comparable positions in similar organisations. The Committee has instructed a full reward evaluation process during 2020/2021, in order to ensure that the Trusts fully meet their responsibilities and aspirations for fair and equal pay for employees.

The Trustees are fully aware of the requirements and duties set out in the Charities (Protection and Social Investment) Act 2016. The Trust does not raise funds from the public and as such has no fundraising activities requiring disclosure under SI 62A of the Charities Act 2011.

## **Grant Making Policy**

Proposals are generally invited by the Trustees or initiated at their request. Unsolicited applications are discouraged and are unlikely to be successful, unless they are closely aligned with the Trustees' areas of interest. Grants are not normally made to individuals. The Trustees' objective is to develop both organisational capacity and impact, through a major grants Portfolio for mutual learning and problem solving among charities in the fields of youth work, the environment, music and social need, as well as through the Climate Change Collaboration to accelerate the achievement of a low carbon society. In all their grants, the Trustees look for strong planning for the engagement of individuals and the wider community, for social and environmental change.

## **Reserves Policy**

The Trust holds both expendable endowment and unrestricted income funds.

It is the policy of the Trustees to approve grants for payment over a period of years, subject to the fulfilment of certain conditions over the life of the grant. Commitments to be paid within 12 months are accrued in the accounts.

The need for unrestricted income funds will vary from year to year and the Trustees will continue to review the position. At the balance sheet date, the Trustees are aware of the balance on both

# THE MARK LEONARD TRUST

unrestricted funds and the expendable endowment. As agreed, and planned, any grants that cannot be paid from unrestricted income will be paid from the expendable endowment.

As at 5 April 2021, the Trust held total funds of £21.62m (2020: £17.75m) which includes expendable endowment of £21.47m (2020: £17.72m).

## **Investment Policy and Performance**

In making investment decisions, environmental and social issues are taken into account, to align investments with the Trust's policies whilst still seeking maximum return. The long-term goal of the Trust is to move into responsible investments in companies which rely on or are based on sustainable resources. The Trustees regularly meet the investment managers to discuss strategy and review performance.

The Trustees are committed to using some of the Trust's expendable endowment for "impact" investing that will not only result in a financial return, but also produce social and environmental benefits that accord with the Trust's objectives. Initially, focus was on four different sectors: forestry, microfinance in developing countries, renewable energy and clean technology infrastructure and this was extended to include social impact. The Trustees are interested in sharing their experience in impact investing with other investors to improve their own knowledge in these areas, and also to encourage more investors to adopt the same approach. A specialist has been appointed by the trustees as adviser on investment opportunities in this field.

During the year the return on the discretionary portfolio was 22.1%, under-performing the benchmark of 23.0%.

The Trust is a signatory to Divest Invest, which commits the Trustees to sell any shares in fossil fuel holdings and invest a proportion of the endowment in 'climate solutions', such as renewable energy, energy efficiency and clean tech. This decision has not had a detrimental financial impact on the value of the Trust's investment portfolio.

The Trustees remain concerned that, notwithstanding the removal of direct investments in fossil fuels, many of the Trust's investments may conflict with the Trustees' charitable commitments. They are unclear whether and how they are expected to align their investments with their stated objectives and their commitments to wider society, including those forms of investment which may be at variance with their charitable intentions, particularly in the light of climate change.

During this reporting period, the Trust applied to the Charity Commission to seek the Commission's formal consent under s115 Charities Act 2011 to obtain legal clarity from the High Court. The Charity Commission responded to the application on 15 January 2021, noting that a decision was to be put on hold until the Commission had completed its consultation and review of 'Responsible Investment'. The Trust subsequently applied to the High Court for permission, on the basis that the 'on hold' decision was tantamount to a refusal. The High Court accepted the application and on 14 April 2021 gave permission for a virtual hearing to be held for a High Court judge to review the s115 application. The Trustees await the judgement from that court case to provide greater clarity on their investment duties.

## **Risk Assessment**

The Trustees have examined the major strategic, business and operational risks to which the Trust may be exposed. Through the joint office of the Sainsbury Family Charitable Trusts,

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adequate systems are in place to manage such potential risks as the Trustees have identified. The Trustees continue to be vigilant and to keep processes under review.

The Trustees identified the uncertainty of financial returns to constitute the charity's major financial risk. This is mitigated by having a diversified financial portfolio under the management of a major investment house. The Trustees regularly review investment strategy and monitor financial performance. They also operate a grant distribution formula which helps to ensure the stability of resources available for grant awards in any given year.

Another major risk is a misuse of funds by a grantee charity. To mitigate this risk the Trustees normally restrict grants to charities registered with the UK Charity Commission or equivalent bodies for charitable purposes. The awards are made following a thorough assessment and grants are regularly monitored; multi-year grants are paid only on receipt of satisfactory progress reports.

## **Charity and Public Benefit**

Trustees are aware of the Charity Commission guidance on Public Benefit and confirm that they have complied with the duty in Section 17 of the Charities Act 2011 to have due regard to it. They consider the full information, which follows in this annual report, about the Trust's aims, activities and achievements in the areas of interest that the Trust supports, demonstrates the benefit to its beneficiaries and, through them, to the public that arise from those activities.

## **Achievements and Financial Review**

The Trustees met four times during the year to make grants and review investments.

The net income before gains was £27,074 (2020: Net expenditure £82,722). The net unrestricted income of the Trust for the year after charging grant related support costs was £873,267 compared to £1,110,955 for the year to 5 April 2020.

During the year the Settlor made a generous cash donation of £711,969 on which gift aid of £125,000 was recovered (2020: Cash donation £650,000 and gift aid £162,500).

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the going concern basis.

The investment portfolio has performed strongly during the year and has recovered the reduction in value, caused by the impact of the Covid-19 pandemic, reported for last year.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

During the year the Trustees approved 21 grants totalling £502,768, some of which are payable over more than one year. Grants approved during the year may be analysed by number and by value in the categories set out below. Payments made relate to grants approved in this and earlier years.

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	Grants Approved			Payments made	
	Number	£	%	£	%
<b>Climate Change Collaboration</b>	15	240,768	47.9	344,841	37.0
<b>Environment</b>					
- Venture Portfolio	-	-	0.0	40,000	4.4
- Non Portfolio	2	55,000	10.9	74,000	8.2
<b>Food</b>					
- Venture Portfolio	-	-	0.0	170,000	18.8
- Non Portfolio	-	-	0.0	5,000	0.5
<b>Music &amp; Social Need</b>					
- Venture Portfolio	-	-	0.0	110,000	12.1
- Non Portfolio	-	-	0.0	0	0.0
<b>Youth Work</b>					
- Venture Portfolio	1	138,000	27.4	146,000	16.1
- Non Portfolio	-	-	0.0	0	0.0
<b>Portfolio Support</b>	1	39,000	7.8	8,000	0.9
<b>General</b>	2	30,000	6.0	18,000	2.0
	21	502,768	100.0	915,841	100.0

## GRANTS APPROVED

## PORTFOLIO OF VENTURES

Since 2011 the Trustees have been realising their long-term aim to provide grants to fewer charities in their priority areas, but at a higher level of funding than previously, towards deeper organisational development, greater financial sustainability and wider impact. They have selected organisations that can see themselves as ventures in which the Mark Leonard Trust is investing, rather than simply as recipients of revenue grants.

Typically, a grant of up to five years is offered, backed up with intensive involvement by the Trust's executives with the charity's board, as well as with senior managers and service delivery. Each year as needed, Trustees also provide these ventures with further consultancy, problem-solving or technical support. Drawing on the example of other forms of venture philanthropy and development investment, and maximising the power of the group as it works together, the Chief Executives and other managers of portfolio members meet for mutual support, as well as to share learning and solve problems in common. In 2020-21 the Portfolio reached eight years of operation.

The first five ventures were Bioregional, Global Action Plan, the Sustainable Restaurants Association, Become, and Just for Kids Law. BioRegional and Global Action Plan exited the portfolio in 2018-19, having achieved agreed development objectives.

# THE MARK LEONARD TRUST

Orpheus Centre, ParaOrchestra and Friends, and In Place of War, each in the field of Music and Social Need, joined the portfolio after the original five ventures to bring the number of ventures to eight and to intensify the power of the group model. They have since been joined by the Environmental Funders Network and, from the Trustees' Food category, Chefs in School. During the year, a new venture joined the Portfolio in the field of social development for young people. Switchback works through training and catering to provide employment, resettlement and personal development for those coming out of adversity, especially prison.

At the beginning of the pandemic, several ventures had projected significant challenges to income from service provision, grants and donations by the end of the financial year and into 2021-22. In various ways, by reorganisation of services and staff structures, as well as making the case grants and donations as longer-term in charities after the pandemic and lockdowns, all succeeded in achieving a positive and even better than expected position at year-end and in projections for the ensuing year. This was in no small part due to the 'power of the group' model of the Trust's engagement with the ventures, and the mutual support and knowledge-sharing among the organisations, even across sectors. The charitable ventures working in the hospitality industry and in educational settings experienced exceptional restrictions to their work because of the lockdown of outlets or training or school settings, but these too performed well in readiness for the return of more normal life and activities hoped for in 2021-22.

The Portfolio of Ventures stands alongside the Trustees' other substantial grant-making engagement, the Climate Change Collaboration.

## **Portfolio Support Budget - £39,000**

Specialist additional support to ventures in the major grants Portfolio.

## **CLIMATE CHANGE COLLABORATION - £240,768**

The Climate Change Collaboration ('the Collaboration') was created in 2009 by four of the Sainsbury Family Charitable Trusts – the Ashden Trust, the JJ Charitable Trust, the Mark Leonard Trust, and the Tedworth Charitable Trust. In this reporting period the Tedworth Trust was not involved in the Collaboration.

In 2019, it revised its mission to support the ambition to limit stabilise global temperature rise to 1.5°C) by phasing out fossil fuels, increasing investment in renewable solutions and aligning finance and political systems to this target without overshoot, and to the United Nations' Sustainable Development Goals.

In recent years, the area of focus for the collaboration has been Divest Invest (now a global movement of investors including foundations, faith communities, pension funds, sovereign wealth funds, universities with collectively over \$14 trillion of assets under management) and aligning investment with limiting climate change to 1.5°C. For further information on DivestInvest, see [www.divestinvest.org](http://www.divestinvest.org). The Climate Change Collaboration has continued to support 'community-based organisations and campaigns that advocate for a fair and timely transition from fossil fuels.

# THE MARK LEONARD TRUST

Trustees recognise that it is very important to raise public awareness and confidence that acting on climate change is possible, affordable and has social and health benefits. The Climate Change Collaboration continued to support initiatives which improve communication around climate change and which engage the public with it. The Collaboration also made new grants to support legal challenges against continued investment or extraction and production of fossil fuels that appear to conflict with international legislation or commitments and/or national legislation.

## **Bates Wells and Braithwaite LLP - £2,800**

For research on the feasibility of a super-complaint from a designated consumer body against the potential mis-selling of investment products that fail to disclose financial risks posed by climate change.

## **C40 Cities Climate Leadership Group - £25,000**

Towards the first year of a second phase of the C40 Divest Invest Forum, supporting major cities to commit to Divest Invest.

## **Carbon Tracker - £8,666**

To investigate the scale of primary finance lending flowing from banks to fossil fuel projects and companies.

## **Citizens UK - £55,000**

Towards phases 1 and 2 of the new community-based programme on climate change.

## **FrameWorks Institute - £6,176**

For supplementary research in collaboration with YouGov on how the pandemic has affected public views on climate change.

## **Friends of the Earth Charitable Trust - £7,458**

Towards continued collaboration with Platform London on its divestment work.

## **Global Legal Action Network (GLAN) - £27,000**

Towards the cost of legal researchers for a human rights case at the European Court of Human Rights on the effect on communities' health and wellbeing by greenhouse gas-emitting companies.

## **On Road Media - £30,000**

To support the second phase of strategic work on communications around climate change.

## **Platform London - £20,000**

Towards the on-going Divest Invest programme in partnership with Friends of the Earth.

## **Students Organising for Sustainability UK - £15,000**

Towards phase 2 of support to student advocacy across the world with elected public representatives to secure commitments on mandatory climate education, climate justice, green jobs, carbon targets, health and mental health affected by climate change, and biodiversity.

## **Systemiq - £12,000**

To provide advice to As You Sow.

# THE MARK LEONARD TRUST

**The Commitment - £3,334**

To support advocacy activities that encourage the public to engage with their MPs and local councillors on climate change.

**Uplift - £20,000**

For core costs towards coordinating the end of government support for domestic extraction of fossil fuels within the UK.

**350.org - £8,334**

To support communities in cities as they engage with their elected representatives on Divest Invest.

**OTHER ENVIRONMENT GRANTS - £55,000**

The Trustees' constant focus on environmental sustainability is largely directed through the Climate Change Collaboration, the Portfolio of Ventures, and the Food category. Occasional grants are still made to other individual projects at the request of Trustees.

**Ashden - Climate Solutions in Action - £50,000**

Towards core costs.

**Mission Kitchen - £5,000**

To fund the production and delivery of around 2,000 meals during the Covid-19 pandemic.

**YOUTH WORK - £138,000****Switchback - £138,000**

For core costs as part of the Portfolio of Ventures.

**GENERAL - £30,000****The Paraorchestra & Friends - £5,000**

Towards a hardship fund for self-employed orchestra members who have lost work and do not qualify for government's income replacement scheme.

**The Sainsbury Archive - £25,000**

Towards core costs.

**Cancelled Grants**

One grant totalling £6,176 was cancelled during the year.

**Future Plans**

The Trust will continue to support the activities set out on pages 6 to 9 by the award of grants.

# THE MARK LEONARD TRUST

## Statement of Trustees' Responsibilities

The Trustees are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

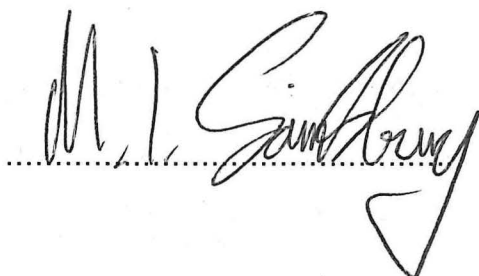
Charity law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards) and applicable law.

Under charity law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of its net outgoing resources for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the 'going concern' basis, unless it is inappropriate to presume that the charity will continue to operate.

The Trustees are responsible for keeping proper accounting records that are sufficient to show and explain the charity's transactions, and disclose with reasonable accuracy at any time the financial position of the charity, as well as enable them to ensure that the financial statements comply with the Charities Act 2011 and the provisions of the Trust Deed. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Trustees on 24 November 2021 and signed on their behalf by:

A handwritten signature in black ink, appearing to read 'M. I. Smith', is written over a horizontal dotted line. The signature is cursive and somewhat stylized.

TRUSTEE

# THE MARK LEONARD TRUST

## Independent Auditor's Report to the Trustees of The Mark Leonard Trust

### Opinion

We have audited the financial statements of The Mark Leonard Trust ('the charity') for the year ended 5 April 2021 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charity's affairs as at 5 April 2021 and of its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustee's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charity's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

### Other information

The trustees are responsible for the other information contained within the annual report. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the trustees' report; or
- sufficient and proper accounting records have not been kept by the charity; or

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- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement set out on page 10, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Details of the extent to which the audit was considered capable of detecting irregularities, including fraud and non-compliance with laws and regulations are set out below.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

## Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We identified and assessed the risks of material misstatement of the financial statements from irregularities, whether due to fraud or error, and discussed these between our audit team members. We then designed and performed audit procedures responsive to those risks, including obtaining audit evidence sufficient and appropriate to provide a basis for our opinion.

We obtained an understanding of the legal and regulatory frameworks within which the charity operates, focusing on those laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements. The laws and regulations we considered in this context were the Charities Act 2011 together with the Charities SORP (FRS 102). We assessed the required compliance with these laws and regulations as part of our audit procedures on the related financial statement items.

In addition, we considered provisions of other laws and regulations that do not have a direct effect on the financial statements but compliance with which might be fundamental to the charity's ability to operate or to avoid a material penalty. We also considered the opportunities and incentives that may exist within the charity for fraud. The laws and regulations we considered in this context for the UK operations were General Data Protection Regulation (GDPR).

Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Trustees and other management and inspection of regulatory and legal correspondence, if any.

We identified the greatest risk of material impact on the financial statements from irregularities, including fraud, to be within the override of controls by management. Our audit procedures to respond to these risks included enquiries of management about their own identification and assessment of the risks of irregularities, sample testing on the posting of journals, reviewing accounting estimates for biases, reviewing regulatory correspondence with the Charity Commission and reading minutes of meetings of those charged with governance.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit

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in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations (irregularities) is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. In addition, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

## Use of our report

This report is made solely to the charity's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

*Crowe U.K. LLP*

**Crowe U.K. LLP**  
Statutory Auditor

London

15 December 2021

Crowe U.K. LLP is eligible for appointment as auditor of the charity by virtue of its eligibility for appointment as auditor of a company under section 1212 of the Companies Act 2006.

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## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2021

	Notes	Unrestricted Funds £	Expendable Endowment £	Total Funds 2021 £	Total Funds 2020 £
<b>Income</b>					
Donations and gifts		836,969	-	836,969	812,500
Investment income	3	279,000	-	279,000	496,569
Other income		23,316	-	23,316	28,138
<b>Total income and endowments</b>		<b>1,139,285</b>	<b>-</b>	<b>1,139,285</b>	<b>1,337,207</b>
<b>Resources expended</b>					
<b>Cost of raising funds</b>					
Investment management costs	4	-	98,163	98,163	106,114
<b>Charitable activities</b>					
Grant-making:					
Grant expenditure	5	748,029	-	748,029	1,087,563
Grant related support costs	6	266,018	-	266,018	226,252
<b>Cost of grant-making</b>		<b>1,014,047</b>	<b>-</b>	<b>1,014,047</b>	<b>1,313,815</b>
<b>Total expenditure</b>		<b>1,014,047</b>	<b>98,163</b>	<b>1,112,210</b>	<b>1,419,929</b>
<b>Net (expenditure) / income before gains</b>		<b>125,238</b>	<b>(98,163)</b>	<b>27,075</b>	<b>(82,722)</b>
Gains / (losses) on investment assets		-	3,836,407	3,836,407	(3,087,538)
Gains / (losses) on currency exchange		-	13,355	13,355	(11,292)
<b>Net income / (expenditure)</b>		<b>125,238</b>	<b>3,751,599</b>	<b>3,876,837</b>	<b>(3,181,552)</b>
<b>Reconciliation of funds</b>					
Total funds brought forward		27,042	17,719,156	17,746,198	20,927,750
Total funds carried forward		152,280	21,470,755	21,623,035	17,746,198

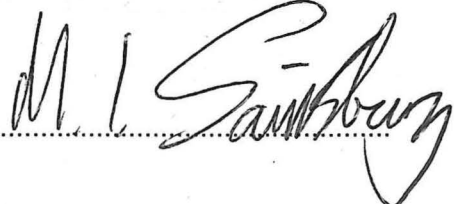
The notes on pages 17 to 25 form part of these accounts.

# THE MARK LEONARD TRUST

## BALANCE SHEET AS AT 5 APRIL 2021

	<i>Notes</i>	2021	2020
		£	£
<b>FIXED ASSETS</b>			
Tangible fixed assets	8	9,491	3,000
Investments	9	21,634,238	18,192,003
		21,643,729	18,195,003
<b>CURRENT ASSETS</b>			
Debtors	10	29,880	236,863
Cash at bank and in hand		649,526	112,387
		679,406	349,250
<b>CURRENT LIABILITIES</b>			
Creditors - amounts falling due within 1 year	11	700,100	798,055
<b>NET CURRENT LIABILITIES</b>		(20,694)	(448,805)
<b>NET ASSETS</b>		21,623,035	17,746,198
<b>CAPITAL FUNDS</b>			
Expendable endowment	12	21,470,755	17,719,156
<b>INCOME FUNDS</b>			
Unrestricted funds	12	152,280	27,042
		21,623,035	17,746,198

The financial statements were approved and authorised for issue by the Trustees on 24 November 2021 and were signed on their behalf by :

  
 .....

TRUSTEE

The notes on pages 17 to 25 form part of these accounts.

# THE MARK LEONARD TRUST

## CASH FLOW STATEMENT FOR THE YEAR ENDED 5 APRIL 2021

	<b>2021</b>	<b>2020</b>
	£	£
<b>Cash flows from operating activities</b>		
<b>Net cash generated by operating activities</b>	(149,388)	(521,047)
<b>Cash flows from investing activities:</b>		
Dividends and interest	279,000	500,785
Exchanges gains / (losses)	13,355	(11,292)
Purchase of investments	(9,977,965)	(4,584,501)
Sale of investments	10,213,732	4,338,504
<b>Net cash (used in) investing activities</b>	528,122	243,496
<b>Change in cash and cash equivalents in the year</b>	378,734	(277,551)
<b>Cash and cash equivalents at the beginning of the year</b>	596,682	874,233
<b>Cash and cash equivalents at the end of the year</b>	975,416	596,682

	<b>2021</b>	<b>2020</b>
	£	£
<b>Reconciliation of net expenditure to net cash flow from operating activities</b>		
Net movement in funds as per the statement of financial activities	3,876,837	(3,181,552)
(Gains) / losses on investments	(3,836,407)	3,087,538
Dividends and interest	(279,000)	(500,785)
Exchanges (gains) / losses	(13,355)	11,292
Fixed asset additions	(9,323)	-
Depreciation charges	2,832	1,500
Decrease / (increase) in debtors	206,983	(79,280)
(Decrease) / increase in creditors	(97,955)	140,240
<b>Net cash generated by operating activities</b>	(149,388)	(521,047)

### Analysis of the balance of cash as shown in the balance sheet

	<b>2021</b>	<b>2020</b>	<b>Change in year</b>
	£	£	£
Cash at bank and in hand	649,526	112,387	537,139
Cash balances held by investment manager for reinvestment (Note 9)	325,890	484,295	(158,405)
	975,416	596,682	378,734

The notes on pages 17 to 25 form part of these accounts.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 1. CHARITABLE STATUS

The Mark Leonard Trust is an unincorporated charity (Charity registration number 1040323), registered in England and Wales. The address of the registered office is 5 Wilton Road, London, SW1V 1AP.

### 2. PRINCIPAL ACCOUNTING POLICIES

#### a) Basis of preparation

The financial statements have been prepared in accordance with the Charities SORP (FRS102) applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland and the Charities Act 2011 and UK Generally Accepted Practice as it applies from 1 January 2015.

The financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The trust constitutes a public benefit entity as defined by FRS 102.

Having assessed the Trust's financial position and plans for the foreseeable future, the Trustees are satisfied that it remains appropriate to prepare the financial statements on the basis that the charity is sustainable as a going concern.

The investment portfolio has performed strongly during the year and has recovered the reduction in value, caused by the impact of the Covid-19 pandemic, reported for last year.

The Charity has adopted a total return basis to budget for its annual income. The endowment assets of the Trust remain significant, and the Trust will continue to pay out to its beneficiaries in accordance with the Trust's objects.

#### b) Income recognition

- (i) Income is shown gross, including the associated tax credit unless the tax so deducted is considered irrecoverable.
- (ii) Dividends are included by reference to their due dates.
- (iii) Interest is included when receivable.

#### c) Expenditure on Charitable activities

Costs of generating funds represent amounts paid to the Trust's external investment advisors.

Charitable activities expenditure comprises grants and donations awarded by the Trustees in accordance with the criteria set out in the Trust Deed, together with grant related support costs.

Grants for which there is a legally binding commitment are accounted for within the Statement of Financial Activities. Payments that are due within one year of the period-end date are included within grants payable in the Statement of Financial Activities. Other grants are accounted for in the Statement of Financial Activities when conditions attaching to the grant are fulfilled.

Grant related support costs represent staff, office and governance costs incurred in managing the grant award programme.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 2. PRINCIPAL ACCOUNTING POLICIES continued

#### d) Costs of administration

These costs include a share of the staff and office costs of the joint offices of the Sainsbury Family Charitable Trusts, which are allocated in proportion to the time spent on Trust matters and grants paid.

#### e) Governance costs

Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice. These costs include fees for statutory audit and legal fees where relevant.

#### f) Investments

Net realised and unrealised gains and losses are reflected in the Statement of Financial Activities. Investments are shown at mid market value.

Social Impact Investments are carried at cost less any necessary provision for impairment or fair value where they are traded on an active market.

#### g) Financial instruments

The Trust has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at amortised cost using the effective interest method. Financial assets held at amortised cost comprise cash at bank and in hand, together with accrued interest and other debtors. Financial liabilities held at amortised cost comprise grants payable and accruals.

Investments, including bonds held as part of an investment portfolio, are held at fair value at the balance sheet date, with gains and losses being recognised within income and expenditure.

At the balance sheet date the charity held financial assets at fair value of £17,484k (2020: £15,013k).

#### h) Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand and short term deposits.

#### i) Fixed assets

Fixed assets are depreciated at rates which reflect their useful life to the Trust. Leasehold improvements are depreciated over the life of the lease.

#### j) Critical accounting judgements and key sources of estimation uncertainty

In the application of the charity's accounting policies, which are described in note 2, Trustees are required to make judgements, estimates, assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects the current and future periods.

In the view of the Trustees, no assumptions concerning the future or estimation uncertainty affecting assets and liabilities at the balance sheet date are likely to result in a material adjustment to their carrying amounts in the next financial year.

Impact and programme related investments carried at cost are subject to annual impairment review by the Trustees in tandem with external expert advice on the current status of the related activities.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 3. INCOME FROM INVESTMENTS

Income received on investments may be analysed as follows:

	2021		2020	
	£	%	£	%
Government fixed interest	583	0	726	0
Other fixed interest	53,063	19	11,015	2
UK equities	74,223	27	227,185	46
Overseas equities	86,740	31	112,655	23
Alternatives	46,032	16	107,317	21
Impact Investments	18,311	7	37,671	8
Other	48	0	-	0
	<u>279,000</u>	<u>100</u>	<u>496,569</u>	<u>100</u>

### 4. COST OF GENERATING FUNDS

These costs relate to the investment manager's fees. The Trustees are of the opinion that these relate to the generation of a total return on the investment portfolio and, as such, have charged the Expendable Endowment with these fees.

### 5. GRANTS PAYABLE

	2021		2020	
	£	£	£	£
<b>Reconciliation of grants payable:</b>				
Commitments at 6 April 2020		707,019		582,249
Grants not accrued at 6 April 2020	685,000		769,000	
Grants approved in the year	510,768		1,003,563	
Grants cancelled, refunded or amended	3,261		-	
Grants not accrued at 5 April 2021	<u>(451,000)</u>		<u>(685,000)</u>	
<b>Grants payable for the year</b>		<b>748,029</b>		<b>1,087,563</b>
Grants paid during the year		(915,841)		(962,793)
Commitments at 5 April 2021		<u>539,207</u>		<u>707,019</u>

**Commitments at 5 April 2021 are payable as follows:**

	2021	2020
	£	£
Within one year (note 11)	<u>539,207</u>	<u>707,019</u>

#### Commitments

In addition to the amounts committed and accrued noted above, the Trustees have also authorised certain grants which are subject to the recipient fulfilling certain conditions relating to the delivery of the grant-funded activities. The total amount authorised but not accrued as expenditure at 5 April 2021 was £451,000 (2020: £685,000). This total is payable during 2022/23, 2023/24 and 2024/25.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 5. GRANTS PAYABLE continued

The amount payable in the year consisted of the following:

	<b>£</b>
<b>Climate Change Collaboration</b>	
Citizens UK	55,000
On Road Media	30,000
Global Legal Action Network (GLAN)	27,000
C40 Cities Climate Leadership Group	25,000
Platform	20,000
Uplift	20,000
Grants payable up to £15,000	67,029
<b>Environment</b>	
Ashden Sustainable solutions, better lives - Ashden Awards	50,000
Environmental Funders' Network	40,000
Grants payable up to £15,000	15,000
<b>Food</b>	
Chefs in Schools	30,000
Grants payable up to £15,000	5,000
<b>Music &amp; Social Need</b>	
The Paraorchestra & Friends	60,000
In Place of War	50,000
<b>Youth Work (including Refugees)</b>	
Switchback Initiative - (known as Switchback)	92,000
Become - (formerly known as Who Cares? Trust)	50,000
Just for Kids Law	50,000
<b>General</b>	
Specialist support to beneficiaries	47,000
Grants payable up to £15,000	15,000
<b>Total grants payable per Statement of Financial Activities</b>	<b>748,029</b>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 6. GRANT RELATED SUPPORT COSTS

	Grant- making	Governance	2021 Total	2020 Total
	£	£	£	£
Staff costs	152,340	4,412	156,752	147,502
Share of joint office costs	29,261	-	29,261	32,661
Direct costs including travel	9,134	-	9,134	16,770
Depreciation	2,832	-	2,832	1,500
	193,567	4,412	197,979	198,433
Legal and professional fees	59,411	-	59,411	22,563
Auditors' remuneration	-	8,628	8,628	5,256
	252,978	13,040	266,018	226,252

During the year no Trustee received any remuneration (2020: £nil). Trustees were reimbursed expenses of £nil (2020: £nil).

### 7. ANALYSIS OF STAFF COSTS

	2021	2020
	£	£
Wages and salaries	127,534	119,663
Social security costs	14,392	13,407
Other pension costs	14,826	14,432
	156,752	147,502

The Trust is one of the Sainsbury Family Charitable Trusts which share a joint administration at the Registered Office. 1.9% (2020: 1.9%) of the total support and administration costs of these trusts have been allocated to the Mark Leonard Trust, including a proportionate share of the costs of employing the total number of staff serving in the office in 2020/21.

The average number of staff employed during the year was 13, all on a part-time basis (2020: 14). This equates to 2.1 full-time employees (2020: 2.1).

The Trust considers its key management personnel to comprise the Principal Officers. The total employment benefits, including employer pension contributions, of these key management personnel, were £95,648 (2020: £80,113). No employee earned in excess of £60,000 (2020: £60,000)

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 8. TANGIBLE FIXED ASSETS

#### Leasehold Improvements

	2021	2020
	£	£
<b>Cost</b>		
At 6 April 2020	15,000	15,000
Additions	9,323	-
At 5 April 2021	24,323	15,000
<b>Depreciation</b>		
At 6 April 2020	12,000	10,500
Charge for the year	2,832	1,500
At 5 April 2021	14,832	12,000
<b>Net Book Value</b>		
At 5 April 2021	9,491	3,000
At 5 April 2020	3,000	4,500

### 9. FIXED ASSET INVESTMENTS

	2021	2020
	£	£
<b>Market value 5 April 2020</b>	17,707,708	20,549,249
Add: Acquisitions at cost	9,977,965	4,584,501
Less: Disposals at proceeds value	(10,213,732)	(4,338,504)
Unrealised gains/(losses) in year	3,836,407	(3,087,538)
<b>Market value 5 April 2021</b>	21,308,348	17,707,708
Investment cash	325,890	484,295
<b>Total investments</b>	21,634,238	18,192,003

The investments held as at 5 April 2021 were as follows:

	2021		2020	
	Cost	Market Value	Cost	Market Value
	£	£	£	£
Govt fixed interest	207,467	237,460	571,028	648,440
Other fixed interes	529,874	642,047	618,516	833,277
UK equities	1,638,993	2,360,434	3,548,833	4,791,782
Overseas equities	8,520,488	10,350,895	5,472,668	6,182,338
Alternatives	2,748,654	3,443,289	2,286,454	2,557,544
Other	450,000	450,000		
Cash	325,890	325,890	484,295	484,295
<b>Impact investments</b>				
Unquoted	3,363,127	2,920,989	3,043,683	2,694,327
Quoted	870,049	903,234	-	-
	18,654,542	21,634,238	16,025,477	18,192,003

During the year there was no disinvestment from the investment portfolio (2020: £50,000).

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 10. DEBTORS

	<u>2021</u>	<u>2020</u>
	£	£
Accrued income	29,814	64,860
Other debtors	66	172,003
	<u>29,880</u>	<u>236,863</u>

### 11. CREDITORS - amounts falling due within one year

	<u>2021</u>	<u>2020</u>
	£	£
Grants payable within one year	539,207	707,019
Professional charges	17,073	20,319
Investment management fee	48,030	45,509
Other creditors	95,790	25,208
	<u>700,100</u>	<u>798,055</u>

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 12. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds	Expendable Endowment	Totals 2021
	£	£	£
Fund balances at 5 April 2021 are represented by:			
Tangible fixed assets	-	9,491	9,491
Investments	-	21,634,238	21,634,238
Current assets	804,350	(124,944)	679,406
Current liabilities	(652,070)	(48,030)	(700,100)
<b>Total net assets</b>	<b>152,280</b>	<b>21,470,755</b>	<b>21,623,035</b>
<b>Movement in the year</b>			
Opening balance as at 5 April 2020	27,042	17,719,156	17,746,198
Total income and endowments	1,139,285	-	1,139,285
Cost of raising funds	-	(98,163)	(98,163)
Cost of grant-making	(1,014,047)	-	(1,014,047)
Net losses on investments	-	3,836,407	3,836,407
Losses on currency exchange	-	13,355	13,355
Closing balance as at 5 April 2021	152,280	21,470,755	21,623,035

### COMPARATIVE

	Unrestricted Funds	Expendable Endowment	Totals 2020
	£	£	£
Fund balances at 5 April 2020 are represented by:			
Tangible fixed assets	-	3,000	3,000
Investments	-	18,192,003	18,192,003
Current assets	779,588	(430,338)	349,250
Current liabilities	(752,546)	(45,509)	(798,055)
<b>Total net assets</b>	<b>27,042</b>	<b>17,719,156</b>	<b>17,746,198</b>
<b>Movement in the year</b>			
Opening balance as at 5 April 2019	3,650	20,924,100	20,927,750
Total income and endowments	1,337,207	-	1,337,207
Cost of raising funds	-	(106,114)	(106,114)
Cost of grant-making	(1,313,815)	-	(1,313,815)
Net gains on investments	-	(3,087,538)	(3,087,538)
Gains on currency exchange	-	(11,292)	(11,292)
Closing balance as at 5 April 2020	27,042	17,719,156	17,746,198

### 13. RELATED PARTY TRANSACTIONS

During the year to 5 April 2021, unconditional donation of £711,969 was received from Mr M L Sainsbury, the Settlor and Trustee (2020: £650,000).

The Trust holds investment in Foodmadegood Limited at a cost of £5,000 (2020: £5,000) where Mr M L Sainsbury is also a Director.

# THE MARK LEONARD TRUST

## NOTES TO THE ACCOUNTS

### 14. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 5 APRIL 2020

	<b>Unrestricted Funds</b>	<b>Expendable Endowment</b>	<b>Total Funds 2020</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
<b>Income</b>			
Donations and gifts	812,500	-	812,500
Investment income	496,569	-	496,569
Other income	28,138	-	28,138
<b>Total income and endowments</b>	<b>1,337,207</b>	-	<b>1,337,207</b>
<b>Resources expended</b>			
<b>Cost of raising funds</b>			
Investment management costs	-	106,114	106,114
<b>Charitable activities</b>			
Grant-making:			
Grant expenditure	1,087,563	-	1,087,563
Grant related support costs	226,252	-	226,252
<b>Cost of grant-making</b>	<b>1,313,815</b>	-	<b>1,313,815</b>
<b>Total expenditure</b>	<b>1,313,815</b>	<b>106,114</b>	<b>1,419,929</b>
<b>Net (expenditure)/income before gains</b>	<b>23,392</b>	<b>(106,114)</b>	<b>(82,722)</b>
Gains / (losses) on investments	-	(3,087,538)	(3,087,538)
Exchange gains / (losses)	-	(11,292)	(11,292)
<b>Net (expenditure)/income</b>	<b>23,392</b>	<b>(3,204,944)</b>	<b>(3,181,552)</b>
<b>Reconciliation of funds</b>			
Total funds brought forward	3,650	20,924,100	20,927,750
Total funds carried forward	<b>27,042</b>	<b>17,719,156</b>	<b>17,746,198</b>

