

**REPORT OF THE TRUSTEES AND
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2024
FOR
OSEL ENTERPRISES LIMITED**

Bright Brown Limited
Chartered Accountants
Statutory Auditor
Exchange House
St. Cross Lane
Newport
Isle of Wight
PO30 5BZ

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**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2024. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and principle activity

Osel Enterprises Ltd is an inclusive, outstanding support, education and learning service based on the Isle of Wight. Established to provide work for people with disabilities, Osel Enterprises continues to encourage independence and promote community groups, offering ASDAN education, arranging volunteering and working with local employers to offer paid employment opportunities.

Osel Enterprises Ltd is managed by a board of Directors resident on the Isle of Wight. All are actively involved in the local community.

Public benefit

The trustees have paid due regard to the guidance from the Charity Commission regarding public benefit and what activities the charity should undertake within this. The charity seeks to operate within the community, offering employment, education and person-centred support to people with a learning disability or people recovering from mental health issues.

STRATEGIC REPORT

Achievement and performance

Manager's Report

I am proud to say that Osel Enterprises Ltd, has continued to offer outstanding services during a challenging 'cost of living crisis' year. Our ethos is to inspire people with disabilities and referral clients recovering from mental health issues. We ensure they play a full part in our local community and ensure that the support and products we provide continues to meet customer/funding requirements by listening and acting upon feedback.

Way Forward offers the best Learning Disability Day services on the Island. We offer person-centred support through a variety of daily sessions. The sessions on offer fit into four categories; encourage independence, improve self-worth, social skills and education. New customers try out taster days at Way Forward and enjoy a unique programme of activity at the centre. Alternatively, they can choose bespoke/person centred one to one support in the community. We have extended our services at Way Forward by offering respite accommodation in Cowes. We will offer short breaks to encourage independence and give parents/carers a well-earned rest.

Working Towards Wellbeing continues to expand its services due to excellent job retention/employment results. Phone meetings are still popular, we are offering face to face meetings in community settings. Referral numbers are increasing, and we are looking at adding to the team in 2024 should the uplift continue.

The main contract for the Employment Advice and Support Service is up for review in 2024 (third year). NHS IOW will merge with other South Coast trusts to improve efficiency and release money to improve services on offer.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

Wight Crystal has updated its product offer to reflect the changing public attitude towards single use plastics. Our customers are offered a selection of recycled, recyclable, biodegradable and compostable products and we remain alert to changing consumer trends.

Lowering costs by working more efficiently and not replacing staff has helped Wight Crystal fulfil its orders on time and in full. We are looking forward to new and existing events returning in 2024 and look forward to a busy summer. Event accommodation and marketing will be reviewed after the summer.

Wight Crystal is collaborating with a local provider to improve and add a shopping basket option to the website, the updated website will display new images of products and will encourage customers to shop online.

Staff retention is exceptionally good, especially in the Health and Social Care Sector, we look after staff by offering a competitive hourly rate and benefits. We have a small team of volunteers that are very loyal and are an important addition to the staff team.

Financial results

Again, the charity enjoyed a successful but inevitably challenging year, with new customers and referrals joining Way Forward, Wight Crystal and Working Towards Wellbeing.

The charity enjoys an enviable reputation for delivering quality support, always exceeding the expectation of its service users. Putting money back into our services and the continual development of our staff, despite the challenges of the cost-of-living crisis and the continual tightening of local budgets, Osel has continued to operate safely. Currently we employ 37 people and have utilised the governments funding schemes wherever possible. We have an excellent, stable workforce, valuing our staff creates opportunities for development, which in turn encourages long service. Recognising our talented team members has helped stabilise all three enterprises and produces outstanding results.

Osel Enterprises Ltd is determined to continually improve its services, products, and internal working practices. We strive to stay ahead of the competition and to be an efficient forward-thinking charity that stands out from all other social enterprises on the Island.

We expect the coming months and full year to be challenging because of the cost-of-living crisis and the inevitable tightening of local and national funding for people with Learning Disabilities and Mental Ill Health.

Financial review

Financial position

Total income for the year was £1,303,755 including £1,067,726 from unrestricted activities and £236,029 from restricted activities. Total expenditure in the year was £1,250,661 including £1,062,573 from unrestricted activities and £188,088 from restricted activities. This resulted in a total operating surplus of £53,094 consisting of £5,153 in respect of unrestricted activities and £47,941 in respect of restricted activities.

Principal funding sources

Principal sources of income are:

- Sales of Wight Crystal products
- Funding from NHS for services
- Income from provision of support services

These incomes are generated and used to support the objectives of the charity as noted above.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

STRATEGIC REPORT

Financial review

Reserves policy

The trustees consider that the unrestricted funds, which are the free reserves of the charity, should be maintained at a level which equates to approximately four months expenditure.

The current level of unrestricted reserves are £530,804 and are £97,242 after excluding fixed assets and designated funds which means the charity is in line with the policy although part of the reserve is asset based. The trustees will continue to monitor the funds levels to ensure this is maintained and plan to use surpluses when achieved to bolster cash reserves held.

As noted in the accounts, the charity has purchased freehold property during the year end of £312,295 which has transferred cash into property assets.

Challenges/Risks

Way Forward

As ever, the challenge with services is trying to make the books balance when the Council cannot afford to pay our realistic current rates. Any rate shortfalls must be invoiced directly to the customers parents/carers, this puts pressure on families already struggling to make ends meet.

Wight Crystal

The focus on reducing plastic is a threat to our small product offer, introducing glass options has helped and we will continue to source alternative products giving our customer a choice.

Working Towards Wellbeing

Due to our reliance on the NHS and DWP funding, Working Towards Wellbeing is applying for other funding sources to help secure its future. An employer's service has been created to offer employers return to work employment advice and support. The main contract for the Employment Advice and Support Service is up for review in 2024 (third year). NHS IOW will merge with other South Coast trusts to improve efficiency and release money to improve services on offer.

The charity continues to face the challenges by careful financial planning and use of its assets to enable it to continue its work and safeguard its employees.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

STRATEGIC REPORT

Future plans

The Future

Osel Enterprises Ltd turnover and profit have continued to grow, Osel has invested in property this year and will be looking at buying existing premises freehold over the next three to five years. All websites are being updated to make our inclusive services story easier to understand.

Way Forward respite breaks will continue to grow as more IOW Council budgets are reviewed to include respite options.

Wight Crystal will be introducing two new carbonated flavoured drinks to their product offer during 2025.

Working Towards Wellbeing will be applying to run a dedicated Individual Placement and Support service in our Secondary Care Employment Support and Advice Service during 2024, if we are successful the service will start from July 2025.

Objectives for 2024-2027

During 2024-2025 we will look at new service and product offers. Osel will continue to review our working practices through routine reviews or by incident, using good practice ideas from similar businesses. We aim to continually improve our products and services.

Due to growing reserves (investments and funding successes) we will look to buy existing rental premises to help secure the long-term future of the charity.

Like many organisations, the charity is working a lot harder and thinking creatively to maximise opportunities. We are constantly increasing our product offer and services. Gaining local support and applying for funding is essential.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The charity is controlled by its governing document, a deed of trust, and constitutes a limited company, limited by guarantee, as defined by the Companies Act 2006.

Trustees, organisation and management

The business of the charitable company is managed by the board of trustees; the number of trustees is not subject to a maximum. The trustees hold adhoc meetings but the Chairman in particular also has constant weekly contact with the chief executive officer who runs the charity on a day to day basis.

Prospective directors/trustees are initially approached by a member of the board, prior to such nomination being proposed at a board meeting, and subject to such proposal receiving the support of the board, the proposed new trustee is then invited to join the board and following his/her acceptance is fully briefed as to charity matters and its aims and objectives at the first board meeting which he/she attends. There are no formal policies or procedures for the induction and training of trustees.

The arrangements and setting of pay levels of key management personnel are dealt with in trustee meetings from time to time and a number of factors are used to make the decision such as charity performance, employee performance and general economic factors at the time of the review. The overall performance of the charity and how it achieves its charitable objectives is the usual benchmark of the review and therefore major factor of the pay discussions is the financial and non-financial outcomes, achieved or not, during the relevant period.

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

02225130 (England and Wales)

Registered Charity number

1007947

Registered office

7 Daish Way
Dodnor Industrial Estate
Newport
Isle of Wight
PO30 5XJ

Trustees

C P Boswell
D L Holmes
C A Dennett
M Reed - appointed 6 November 2023

Auditors

Bright Brown Limited
Chartered Accountants
Statutory Auditor
Exchange House
St. Cross Lane
Newport
Isle of Wight
PO30 5BZ

Bankers

HSBC
101 St James Street
Newport
Isle of Wight
PO30 1HX

Solicitors

Eldridges
Avenue House
Avenue Road
Freshwater
Isle of Wight
PO40 9UZ

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 31 MARCH 2024**

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors of Osel Enterprises Limited for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charity SORP
- Make judgements and estimates that are reasonable and prudent
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as each of the persons who was a trustee at the date of approving this report is aware:

- There is no relevant audit information of which the charitable company's auditors are unaware; and
- The Trustees have taken all steps they ought to have taken to make themselves aware of any relevant audit information and establish that the auditors are aware of that information.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

AUDITORS

The auditors, Bright Brown Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

Report of the trustees, incorporating a strategic report, approved by order of the board of trustees, as the company directors, on 20 December 2024 and signed on the board's behalf by:

D L Holmes - Trustee

Opinion

We have audited the financial statements of OSEL Enterprises Limited (the 'charitable company') for the year ended 31 March 2024 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2024 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the charitable company, the principal risks are that of management override of controls, potential fraud in revenue recognition, potential diversion of cash income. The engagement team considered these risks and audit procedures were undertaken as follows:

- Discussions with management regarding the ability to override controls and review of processes in place to confirm no override had occurred.
- Extension of sample sizes relating to revenue recognition.
- The audit team remained aware of the possibility of the diversion of cash income during the course of the audit.

There are inherent limitations in the audit procedures described above, and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error as fraud may involve deliberate concealment or intentional misrepresentations.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

David Stevens A.C.A. (Senior Statutory Auditor)
for and on behalf of Bright Brown Limited
Chartered Accountants
Statutory Auditor
Exchange House
St. Cross Lane
Newport
Isle of Wight
PO30 5BZ

20 December 2024

OSEL ENTERPRISES LIMITED
**STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 31 MARCH 2024**

		Unrestricted funds £	Restricted funds £	2024 Total funds £	2023 Total funds £
	Notes				
INCOME AND ENDOWMENTS FROM					
Donations and legacies	2	19,213	-	19,213	19,112
Charitable activities					
Wight Crystal	4	387,941	-	387,941	388,179
Way Forward		654,001	-	654,001	661,253
Working Towards Wellbeing		-	236,028	236,028	240,987
Investment income	3	6,571	1	6,572	2,003
Total		<u>1,067,726</u>	<u>236,029</u>	<u>1,303,755</u>	<u>1,311,534</u>
EXPENDITURE ON					
Charitable activities					
Wight Crystal	5	333,194	-	333,194	309,369
Way Forward		729,311	-	729,311	688,794
Working Towards Wellbeing		-	188,088	188,088	224,287
Living Well		68	-	68	129
Total		<u>1,062,573</u>	<u>188,088</u>	<u>1,250,661</u>	<u>1,222,579</u>
NET INCOME		5,153	47,941	53,094	88,955
RECONCILIATION OF FUNDS					
Total funds brought forward		583,191	146,670	729,861	640,906
TOTAL FUNDS CARRIED FORWARD		<u>588,344</u>	<u>194,611</u>	<u>782,955</u>	<u>729,861</u>

The notes form part of these financial statements

BALANCE SHEET
31 MARCH 2024

	Notes	2024 £	2023 £
FIXED ASSETS			
Tangible assets	12	433,562	90,136
CURRENT ASSETS			
Stocks	13	64,452	65,978
Debtors	14	81,490	111,250
Cash at bank and in hand		265,092	503,126
		<u>411,034</u>	<u>680,354</u>
CREDITORS			
Amounts falling due within one year	15	(61,641)	(40,629)
NET CURRENT ASSETS		<u>349,393</u>	<u>639,725</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		782,955	729,861
NET ASSETS		<u>782,955</u>	<u>729,861</u>
FUNDS	17		
Unrestricted funds		588,344	583,191
Restricted funds		194,611	146,670
TOTAL FUNDS		<u>782,955</u>	<u>729,861</u>

The financial statements were approved by the Board of Trustees and authorised for issue on 20 December 2024 and were signed on its behalf by:

D L Holmes - Trustee

OSEL ENTERPRISES LIMITED
**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2024**

	Notes	2024 £	2023 £
Cash flows from operating activities			
Cash generated from operations	1	<u>145,592</u>	<u>89,921</u>
Net cash provided by operating activities		<u>145,592</u>	<u>89,921</u>
Cash flows from investing activities			
Purchase of tangible fixed assets		(398,532)	(63,299)
Sale of tangible fixed assets		8,334	9,250
Interest received		<u>6,572</u>	<u>2,003</u>
Net cash used in investing activities		<u>(383,626)</u>	<u>(52,046)</u>
Change in cash and cash equivalents in the reporting period		<u>(238,034)</u>	<u>37,875</u>
Cash and cash equivalents at the beginning of the reporting period		<u>503,126</u>	<u>465,251</u>
Cash and cash equivalents at the end of the reporting period		<u>265,092</u>	<u>503,126</u>

The notes form part of these financial statements

NOTES TO THE CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2024

1. RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2024 £	2023 £
Net income for the reporting period (as per the Statement of Financial Activities)	53,094	88,955
Adjustments for:		
Depreciation charges	49,755	36,557
Profit on disposal of fixed assets	(2,983)	(4,730)
Interest received	(6,572)	(2,003)
Decrease/(increase) in stocks	1,526	(19,868)
Decrease/(increase) in debtors	29,761	(4,591)
Increase/(decrease) in creditors	21,011	(4,399)
Net cash provided by operations	<u>145,592</u>	<u>89,921</u>

2. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.4.23 £	Cash flow £	At 31.3.24 £
Net cash			
Cash at bank and in hand	503,126	(238,034)	265,092
	<u>503,126</u>	<u>(238,034)</u>	<u>265,092</u>
Total	<u>503,126</u>	<u>(238,034)</u>	<u>265,092</u>

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The charitable company is registered in England and Wales and is limited by guarantee. The financial statements are presented in Sterling, which is the functional currency of the charitable company. There are no material uncertainties about the charity's ability to continue. The charity constitutes a public benefit entity as defined by FRS 102.

Key sources of estimation uncertainty

Tangible fixed assets are depreciated over their useful economic lives taking into account residual values, where appropriate. The actual lives of the assets and residual values may vary depending on a number of factors. Factors affecting the lives of assets include technological innovation and maintenance programmes.

Income

Voluntary Income

Donations are recognised in the Statement of Financial Activities once the charitable company has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably, this is generally upon receipt of the donation.

Investment Income

Interest receivable is recognised over the period it is accrued except where there are conditions imposed that must be met before interest is received. Where this is the case the income is recognised once the conditions have been met.

Charitable Activities

Income from trading activities is recognised, net of VAT and all other sales taxes when the goods are delivered or services are provided.

Grants are recognised when unconditional entitlement to the income is passed to the charitable company. Where there are performance related terms and conditions that must be met before unconditional entitlement passes to the charitable company, the income is recognised once it is highly probable that these will be met. Where no such conditions exist the income is recognised when it is received.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Allocation and apportionment of costs

The only costs not already directly attributed to an activity are governance costs. These have been apportioned evenly between the non-restricted activities of the charity.

1. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Freehold property	- Straight line over 50 years
Plant and machinery	- Straight line over 4 or 5 years
Fixtures and fittings	- Straight line over 4 or 5 years
Motor vehicles	- Straight line over 4 or 5 years
Recipes	- Straight line over 5 years

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

The value of finished goods is calculated by using hourly labour rates divided by number of products in a set, plus the value of raw materials. Overheads of production are not factored into the valuation formulae.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Financial instruments

The charity only has financial assets and financial liabilities of the kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and debt instruments are subsequently measured at amortised cost.

Judgements in applying accounting policies

In preparing these financial statements the trustees have made the following judgements:

Determining whether income is restricted or unrestricted. These decisions depend upon the whether the donor has given the income subject to certain terms or conditions which impose a restriction in trust law.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

2. DONATIONS AND LEGACIES

	2024	2023
	£	£
Donations	<u>19,213</u>	<u>19,112</u>

3. INVESTMENT INCOME

	2024	2023
	£	£
Deposit account interest	<u>6,572</u>	<u>2,003</u>

4. INCOME FROM CHARITABLE ACTIVITIES

		2024	2023
	Activity	£	£
Sales	Wight Crystal	368,518	373,209
Access to Work Income	Wight Crystal	16,389	15,000
Travel & expenses reimbursed by client	Wight Crystal	-	(30)
Activities income	Wight Crystal	1,199	-
Miscellaneous income	Wight Crystal	1,835	-
Sales	Way Forward	1,328	790
Support contracts	Way Forward	589,588	614,687
Access to Work Income	Way Forward	5,463	6,583
Travel & expenses reimbursed by client	Way Forward	29,845	28,074
Activities income	Way Forward	20,190	11,112
Miscellaneous income	Way Forward	7,587	7
Grants	Working Towards Wellbeing	<u>236,028</u>	<u>240,987</u>
		<u>1,277,970</u>	<u>1,290,419</u>

Grants received, included in the above, are as follows:

	2024	2023
	£	£
NHS Hampshire IOW ICB (Working Towards Wellbeing)	112,583	112,584
Working Towards Wellbeing	540	-
NHS Talking Therapies EA	99,949	103,650
NHS Talking Therapies Data Collection	7,200	7,200
Family support service	<u>15,756</u>	<u>17,553</u>
	<u>236,028</u>	<u>240,987</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

5. CHARITABLE ACTIVITIES COSTS

	Direct Costs (see note 6) £	Support costs (see note 7) £	Totals £
Wight Crystal	329,364	3,830	333,194
Way Forward	724,443	4,868	729,311
Working Towards Wellbeing	185,833	2,255	188,088
Living Well	61	7	68
	<u>1,239,701</u>	<u>10,960</u>	<u>1,250,661</u>

6. DIRECT COSTS OF CHARITABLE ACTIVITIES

	2024 £	2023 £
Staff costs	772,513	780,200
Rent	54,814	46,012
Rates & water	5,247	3,805
Insurance	8,856	10,217
Light & heat	19,551	17,602
Telephone and computer costs	22,878	31,906
Postage, stationery & marketing	3,901	3,429
Advertising	5,064	4,571
Wight Crystal cost of sales	106,434	122,422
Client expenses	60,011	48,454
Staff training	4,660	6,782
Establishment expenses	11,826	2,326
Repairs & renewals	54,270	47,075
Bank & other financial charges	3,187	3,092
Motor & travel	38,980	36,727
Bad debts & provision written back	322	131
Legal & professional fees	889	375
General administration expenses	9,881	8,262
Staff clothing	641	873
Equipment hire	3,139	-
Health, safety & welfare	5,119	8,723
Allotment expenses	226	57
Donations to others	520	-
Depreciation	49,755	36,557
Loss on sale of assets	(2,983)	(4,730)
	<u>1,239,701</u>	<u>1,214,868</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

7. SUPPORT COSTS

	Governance costs
	£
Wight Crystal	3,830
Way Forward	4,868
Working Towards Wellbeing	2,255
Living Well	7
	<u>10,960</u>

8. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2024	2023
	£	£
Auditors' remuneration	10,960	7,711
Depreciation - owned assets	49,755	36,558
Other operating leases	54,814	46,012
Surplus on disposal of fixed assets	<u>(2,983)</u>	<u>(4,730)</u>

9. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2024 nor for the year ended 31 March 2023.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2024 nor for the year ended 31 March 2023.

10. STAFF COSTS

	2024	2023
	£	£
Wages and salaries	708,422	709,760
Social security costs	47,701	54,908
Other pension costs	16,390	15,532
	<u>772,513</u>	<u>780,200</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

10. STAFF COSTS - continued

The average monthly number of employees during the year was as follows:

	2024	2023
OSEL - full time	1	1
Wight Crystal - full time	4	4
Wight Crystal - part time	3	3
Way Forward - full time	18	18
Way Forward - part time	4	4
Working Towards Wellbeing - full time	6	6
Working Towards Wellbeing - part time	<u>1</u>	<u>1</u>
	<u>37</u>	<u>37</u>

No employees received emoluments in excess of £60,000.

Key personnel employed during the year were as follows:

Job Role Total compensation

Chief Executive Officer: £52,556

11. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted funds £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM			
Donations and legacies	14,112	5,000	19,112
Charitable activities			
Wight Crystal	388,179	-	388,179
Way Forward	661,253	-	661,253
Working Towards Wellbeing	-	240,987	240,987
Investment income	<u>2,002</u>	<u>1</u>	<u>2,003</u>
Total	<u>1,065,546</u>	<u>245,988</u>	<u>1,311,534</u>
EXPENDITURE ON			
Charitable activities			
Wight Crystal	309,369	-	309,369
Way Forward	688,794	-	688,794
Working Towards Wellbeing	15,132	209,155	224,287
Living Well	<u>129</u>	<u>-</u>	<u>129</u>
Total	<u>1,013,424</u>	<u>209,155</u>	<u>1,222,579</u>
NET INCOME	52,122	36,833	88,955
Transfers between funds	<u>5,000</u>	<u>(5,000)</u>	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

11. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued

	Unrestricted funds £	Restricted funds £	Total funds £
Net movement in funds	57,122	31,833	88,955
RECONCILIATION OF FUNDS			
Total funds brought forward	526,069	114,837	640,906
TOTAL FUNDS CARRIED FORWARD	<u>583,191</u>	<u>146,670</u>	<u>729,861</u>

12. TANGIBLE FIXED ASSETS

	Freehold property £	Plant and machinery £	Fixtures and fittings £
COST			
At 1 April 2023	-	361,912	42,044
Additions	312,295	10,333	34,907
Disposals	-	-	-
At 31 March 2024	<u>312,295</u>	<u>372,245</u>	<u>76,951</u>
DEPRECIATION			
At 1 April 2023	-	325,784	29,633
Charge for year	6,246	13,942	10,708
Eliminated on disposal	-	-	-
At 31 March 2024	<u>6,246</u>	<u>339,726</u>	<u>40,341</u>
NET BOOK VALUE			
At 31 March 2024	<u>306,049</u>	<u>32,519</u>	<u>36,610</u>
At 31 March 2023	<u>-</u>	<u>36,128</u>	<u>12,411</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

12. TANGIBLE FIXED ASSETS - continued

	Motor vehicles £	Recipes £	Totals £
COST			
At 1 April 2023	118,140	9,000	531,096
Additions	40,997	-	398,532
Disposals	(32,344)	-	(32,344)
At 31 March 2024	<u>126,793</u>	<u>9,000</u>	<u>897,284</u>
DEPRECIATION			
At 1 April 2023	76,543	9,000	440,960
Charge for year	18,859	-	49,755
Eliminated on disposal	(26,993)	-	(26,993)
At 31 March 2024	<u>68,409</u>	<u>9,000</u>	<u>463,722</u>
NET BOOK VALUE			
At 31 March 2024	<u>58,384</u>	<u>-</u>	<u>433,562</u>
At 31 March 2023	<u>41,597</u>	<u>-</u>	<u>90,136</u>

13. STOCKS

	2024 £	2023 £
Raw materials & finished goods	40,077	42,073
Water cooler stocks	<u>24,375</u>	<u>23,905</u>
	<u>64,452</u>	<u>65,978</u>

14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2024 £	2023 £
Trade debtors	65,219	94,866
Other debtors	9,933	9,010
VAT	-	1,373
Prepayments and accrued income	<u>6,338</u>	<u>6,001</u>
	<u>81,490</u>	<u>111,250</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2024	2023
	£	£
Trade creditors	24,423	14,244
Social security and other taxes	11,180	11,326
VAT	4,822	-
Other creditors	7,674	5,730
Accrued expenses	13,542	9,329
	<u>61,641</u>	<u>40,629</u>

16. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted funds	Restricted funds	2024 Total funds	2023 Total funds
	£	£	£	£
Fixed assets	433,562	-	433,562	90,136
Current assets	216,423	194,611	411,034	680,354
Current liabilities	(61,641)	-	(61,641)	(40,629)
	<u>588,344</u>	<u>194,611</u>	<u>782,955</u>	<u>729,861</u>

17. MOVEMENT IN FUNDS

	At 1.4.23	Net movement in funds	At 31.3.24
	£	£	£
Unrestricted funds			
General fund	526,173	4,631	530,804
Theatre Fund	3,862	551	4,413
Customer's New Kitchen	156	(29)	127
Contingency Fund	53,000	-	53,000
	<u>583,191</u>	<u>5,153</u>	<u>588,344</u>
Restricted funds			
Working Towards Wellbeing	145,203	47,941	193,144
Asdan	962	-	962
Festival fund from Asda	505	-	505
	<u>146,670</u>	<u>47,941</u>	<u>194,611</u>
TOTAL FUNDS	<u>729,861</u>	<u>53,094</u>	<u>782,955</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

17. MOVEMENT IN FUNDS - continued

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	1,065,314	(1,060,683)	4,631
Theatre Fund	2,412	(1,861)	551
Customer's New Kitchen	-	(29)	(29)
	<u>1,067,726</u>	<u>(1,062,573)</u>	<u>5,153</u>
Restricted funds			
Working Towards Wellbeing	236,029	(188,088)	47,941
TOTAL FUNDS	<u><u>1,303,755</u></u>	<u><u>(1,250,661)</u></u>	<u><u>53,094</u></u>

Comparatives for movement in funds

	At 1.4.22 £	Net movement in funds £	Transfers between funds £	At 31.3.23 £
Unrestricted funds				
General fund	470,237	50,936	5,000	526,173
Theatre Fund	2,576	1,286	-	3,862
Customer's New Kitchen	256	(100)	-	156
Contingency Fund	<u>53,000</u>	<u>-</u>	<u>-</u>	<u>53,000</u>
	<u>526,069</u>	<u>52,122</u>	<u>5,000</u>	<u>583,191</u>
Restricted funds				
Working Towards Wellbeing	113,370	31,833	-	145,203
Asdan	962	-	-	962
Mini Bus	-	5,000	(5,000)	-
Festival fund from Asda	<u>505</u>	<u>-</u>	<u>-</u>	<u>505</u>
	<u>114,837</u>	<u>36,833</u>	<u>(5,000)</u>	<u>146,670</u>
TOTAL FUNDS	<u><u>640,906</u></u>	<u><u>88,955</u></u>	<u><u>-</u></u>	<u><u>729,861</u></u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

17. MOVEMENT IN FUNDS - continued

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	1,063,358	(1,012,422)	50,936
Theatre Fund	2,188	(902)	1,286
Customer's New Kitchen	-	(100)	(100)
	<u>1,065,546</u>	<u>(1,013,424)</u>	<u>52,122</u>
Restricted funds			
Working Towards Wellbeing	240,988	(209,155)	31,833
Mini Bus	5,000	-	5,000
	<u>245,988</u>	<u>(209,155)</u>	<u>36,833</u>
TOTAL FUNDS	<u>1,311,534</u>	<u>(1,222,579)</u>	<u>88,955</u>

A current year 12 months and prior year 12 months combined position is as follows:

	At 1.4.22 £	Net movement in funds £	Transfers between funds £	At 31.3.24 £
Unrestricted funds				
General fund	470,237	55,567	5,000	530,804
Theatre Fund	2,576	1,837	-	4,413
Customer's New Kitchen	256	(129)	-	127
Contingency Fund	53,000	-	-	53,000
	<u>526,069</u>	<u>57,275</u>	<u>5,000</u>	<u>588,344</u>
Restricted funds				
Working Towards Wellbeing	113,370	79,774	-	193,144
Asdan	962	-	-	962
Mini Bus	-	5,000	(5,000)	-
Festival fund from Asda	505	-	-	505
	<u>114,837</u>	<u>84,774</u>	<u>(5,000)</u>	<u>194,611</u>
TOTAL FUNDS	<u>640,906</u>	<u>142,049</u>	<u>-</u>	<u>782,955</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

17. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General fund	2,128,672	(2,073,105)	55,567
Theatre Fund	4,600	(2,763)	1,837
Customer's New Kitchen	-	(129)	(129)
	<u>2,133,272</u>	<u>(2,075,997)</u>	<u>57,275</u>
Restricted funds			
Working Towards Wellbeing	477,017	(397,243)	79,774
Mini Bus	5,000	-	5,000
	<u>482,017</u>	<u>(397,243)</u>	<u>84,774</u>
TOTAL FUNDS	<u>2,615,289</u>	<u>(2,473,240)</u>	<u>142,049</u>

Designated Funds

The theatre fund is donations towards and income generated from productions of various shows put on by Way Forward.

The contingency fund is a redundancy reserve fund to protect the services funded by NHS/DWP and the Isle of Wight council.

The allotment fund is used when funds or donations are received from local companies for the allotment.

Restricted Funds

Working Towards Wellbeing is an employment service for people recovering from mental health conditions; the service provides support for referrals to retain or gain employment.

The Asdan fund is both an award scheme and accreditation network, providing educational opportunities for young people, helping learners develop their personal and social skills through its award programmes and qualifications.

Way Forward Kitchen relates to a one-off restricted grant to fund the installation of a new kitchen at the Way Forward site.

The festival fund from Asda is used to help finance a festival or party at Way Forward to celebrate customers returning to the center after COVID-19. The fund had to be used to help charities recover from the lockdown period and to help reduce increased anxiety levels.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2024

18. CAPITAL COMMITMENTS

	2024	2023
	£	£
Contracted but not provided for in the financial statements	<u>-</u>	<u>305,000</u>

The 2023 amount relates to the freehold property purchased in the period.

19. OTHER FINANCIAL COMMITMENTS

The charitable company has commitments under non-cancellable operating leases for property of £40,501 (2023: £59,643) and for plant and machinery of £6,237 (2023: £8,651).

20. RELATED PARTY DISCLOSURES

There were no related party transactions for the year ended 31 March 2024.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.